



**RETURN BIDS TO:**

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**Bid Receiving - PWGSC / Réception des soumissions -  
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**11 Laurier St., / 11, rue Laurier**

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**Gatineau**

**Québec**

**K1A 0S5**

**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT**

**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

This document contains a security requirement.

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Informatics Professional Services - EL Division/Services

professionnels en informatique - division EL

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> IT Professional Services Omnibus	
<b>Solicitation No. - N° de l'invitation</b> 47419-252068/A	<b>Amendment No. - N° modif.</b> 001
<b>Client Reference No. - N° de référence du client</b> 1000342068	<b>Date</b> 2018-09-27
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-640-33813	
<b>File No. - N° de dossier</b> 640el.47419-252068	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2018-10-12</b>	
<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> Specified Herein - Précisé dans les présentes	
<b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input checked="" type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Pui, Ivy	<b>Buyer Id - Id de l'acheteur</b> 640el
<b>Telephone No. - N° de téléphone</b> (613) 858-9873 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

The purpose of Amendment number 001 is to:

- answer Bidders' questions; and
- amend the Request for Proposal (RFP).

### **QUESTIONS AND ANSWERS**

#### **Question 1**

Please confirm that the two corporate references must have a combined billed value of \$7M or more, not that each contract must have a cumulative billed value of \$7M or more.

#### **Answer 1**

That is correct. The two combined contracts must have a cumulative billed value of \$7,000,000.00 or more.

#### **Question 2**

Would the Crown please consider a contract that was awarded outside of the last 5 years, as long as the vendor only counts cumulative billed value within the last 5 years?

#### **Answer 2**

The words "that were awarded" are deleted. See amendment below.

M.1 Corporate Experience now reads:

The bidder must provide two corporate reference contracts with a cumulative billed value of \$7,000,000.00 or more (Canadian including applicable taxes) for services rendered within the last 5 years from the original bid closing date of this RFP, where the bidder was contracted to provide Information Technology resources responsible for the analysis and design, development, configuration, integration, implementation and ongoing operational support of large-scale\*\* SAP applications. A summary of the scope, resource categories provided and key responsibilities under each contract must be provided.

#### **Question 3**

It is common for departments to use more than one TBIPS contract to acquire SAP services similar to those that CBSA is requesting. Would CBSA accept a single client project with billings of \$7,000,000 or more (Canadian incl. applicable taxes) using no more than 3 TBIPS contracts to satisfy M1? Provided the client will confirm that the TBIPS contracts are related to a given project, would this be acceptable?

#### **Answer 3**

Canada has reviewed the request, however the requirement remains unchanged.

#### **Question 4**

Please confirm that a resource who meets the minimum experience level and tasks of the category would be acceptable.

#### **Answer 4**

Yes. Tasks and level of experience must correspond to those identified in Annex A - Statement of Work.

#### **Question 5**

Most large-scale SAP contracts span multiple years. To ensure that qualified Bidders are allowed to leverage similar contracts, please confirm that large-scale TBIPS SAP Contracts, similar in scope, that

were awarded prior to the last 5 years would be accepted as long as the total amount invoiced/billed within the last 5 years is more than \$7,000,000.00 cumulatively. The date in which the contract was awarded has no impact on the fact that the Bidder provided similar services within the acceptable period (last 5 years) at an acceptable volume of billings (>\$7M).

**Answer 5**

That is correct, please refer to the response to Question 2.

**RFP AMENDMENT**

At Attachment 4.1 – Bid Evaluation Criteria of the RFP, Mandatory Corporate Requirement M.1 – Corporate Experience (page 113 of the RFP):

**DELETE** in its entirety.

**INSERT:**

#	Mandatory Corporate Requirements
M.1	<p><u>Corporate Experience</u></p> <p>The bidder must provide two corporate reference contracts with a cumulative billed value of \$7,000,000.00 or more (Canadian including applicable taxes) for services rendered within the last 5 years from the original bid closing date of this RFP, where the bidder was contracted to provide information technology resources responsible for the analysis and design, development, configuration, integration, implementation and ongoing operational support of large-scale** SAP applications. A summary of the scope, resource categories provided and key responsibilities under each contract must be provided.</p> <p>Note: no more than two corporate reference contracts must be provided. If more than two contracts are provided, only the first two will be evaluated.</p> <p>Note: To demonstrate compliance with this criterion, the bidder must submit the following for each of the two corporate reference contracts:</p> <ol style="list-style-type: none"><li>1. A Bidder Response Table in Appendix A to Attachment 4.1; and</li><li>2. A letter signed by the client, not by the bidder, to certify the information provided in the Bidder's Response Table is accurate.</li></ol> <p><u>Definitions</u></p> <p>* Billed value is defined as:</p> <ul style="list-style-type: none"><li>• The amount that was invoiced for services provided/rendered as part of the contract.</li></ul> <p>**Large scale is defined as:</p> <ul style="list-style-type: none"><li>• Scope spans two or more functional areas and locations (Headquarters, regions, points of entry, program areas, branches/directorates/divisions, etc.)</li><li>• Serving 300 concurrent users or more at any given time.</li></ul>

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**