



RETURN BIDS TO : - RETOURNER LES SOUMISSION À:

Canada Revenue Agency
Agence du revenu du Canada
See herein / Voir dans ce document

Proposal to: Canada Revenue Agency
We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein and/or attached hereto, the goods and/or services listed herein and on any attached sheets at the price(s) set out therefor.

Proposition à : l'Agence du revenu du Canada
Nous offrons par la présente de vendre à Sa Majesté la Reine du Chef du Canada, en conformité avec les conditions énoncées dans la présente incluses par référence dans la présente et/ou incluses par référence aux annexes jointes à la présente et ci-jointes, les biens et/ou services énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Bidder's Legal Name and Address - (ensure the Bidder's complete legal name is properly set out)
Raison sociale et adresse du Soumissionnaire - (s'assurer que le nom légal au complet du soumissionnaire est correctement indiqué)

Blank lines for bidder's legal name and address.

Bidder is required to identify below the name and title of the individual authorized to sign on behalf of the Bidder - Soumissionnaire doit identifier ci-bas le nom et le titre de la personne autorisée à signer au nom du soumissionnaire

Name /Nom

Title/Titre

Signature

Date (yyyy-mm-dd)/(aaaa-mm-jj)

Telephone No. - No de téléphone

Fax No. - No de télécopieur

E-mail address - Adresse de courriel

AMENDMENT TO REQUEST FOR PROPOSAL / MODIFICATION DE DEMANDE DE PROPOSITION

Table with 2 columns: Solicitation No. - No de l'invitation, Date (yyyy-mm-dd)(aaaa-mm-jj), Amendment No. - N° modif., Solicitation closes - L'invitation prend fin on - le 2018-10-15 at - à 2:00 P.M. / 14 h, Time zone - Fuseau horaire, Contracting Authority - Autorité contractante, Telephone No. - No de téléphone, Fax No. - No de télécopieur, Destination - Destination.



## SOLICITATION AMENDMENT # 002

This solicitation amendment is raised to:

1. Address the following questions submitted during the solicitation period as per RFP; and
  2. Amend the RFP.
- 

### 1. QUESTIONS AND ANSWERS

**Q1.** Is there KT-NCC installed at each site?

**A1.** Yes, KT-NCC is installed at each site.

**Q2.** What are the versions of the DSC Maxys panels installed at each site? The reason why we are asking is that if not version 3.54 or higher they will need to be replaced or have IP100 modules to be installed.

**A2.** We are unsure of the version numbers of the DSC Maxys panels installed at each site. As a result of this, please price IP 100 modules per unit. The Financial Proposal section and Statement of Work have been updated accordingly in Section 2 "Amendments to the RFP".

**Q3.** Annex A – Statement of Work, 3.0 Background, the 2 sites identified to monitor the systems across Canada, Surry and Sudbury do not have systems to integrate, is this correct?

**A3.** That is correct.

**Q4.** Appendix A, in column Number of alarm panels, the number of panels indicated seems very high, examples; Oshawa 10, Regina 8, Albert & Bank in Ottawa 10, PDV Tower A in Ottawa 24, PDV Tower B in Ottawa 15, Trainyards in Ottawa 27 and others. Are the count for panels have been confused with counts of partitions or keypads (1 DSC Maxys PC4020 panel can have up to 8 different partitions and up to 16 keypads). Please confirm.

**A4.** Please refer to Section 2 "Amendments to the RFP".

**Q5.** Appendix A, in column Alarm Panel Model, on top of the PC 4020, you have 1 DSC power 832 PC5010 in Moncton and 10 Focus 128 at Albert and Bank in Ottawa. Are they to be replaced?

**A5.** Yes, the vendor will be required to replace the panel with a 4020. Please refer to the amended Financial Proposal section and Statement of Work in Section 2 "Amendments to the RFP".

**Q6.** Who is the actual integrator? If different from a region to another, please indicate.

**A6.** The integrators have varied across the various locations with the majority of the sites having Chubb Edwards or Tyco as the service providers.

**Q7.** Going through the equipment list and specifications outlined in the tender, The KT300 and the KT200 controllers are not compatible with the KT-4401. For example Appendix A, NB TSO-Moncton has 21 KT300, but the Alarm panel integration module KT-4401 will not connect to the KT300s as outlined in Table A-1.

**A7.** Correct, this would require the vendor to install a KT1 and a DSC 4020 alarm panel. Please refer to the amended Financial Proposal section and Statement of Work in Section 2 "Amendments to the RFP".



- Q8.** What would CRA accept as a connection point? For example leaving the KT200 and KT300s in place and adding KT1s as required to the KT-4401 would provide the integration. CRA would have to provide available power and IP connections. Please advise. Also note that there are other alarm panels listed that are not compatible with the KT-4401.
- A8.** Please price with the install of a KT1 and a DSC 4020 panel to replace the 832 panel in Moncton. Please refer to the amended Financial Proposal section and Statement of Work in Section 2 "Amendments to the RFP".
- Q9.** The KT-4401 uses a keypad assignment on the PC4020, the maximum of 16 keypad is reached at many locations. Please advise.. either we remove a keypad or add a PC2040 and relocate a keypad and associated zones / partitions.
- A9.** Please add a 4020 where required. Please refer to the amended Financial Proposal section and Statement of Work in Section 2 "Amendments to the RFP".
- Q10.** Will CRA provide zone descriptions for the existing PC4020? Are we responsible for determining the zones if lists are not provided or incomplete?
- A10.** No zone descriptions or lists will be provided. Zones will be determined with direction from local Security once the contract is awarded.
- Q11.** CRA's panels will have to have the programmer codes available.
- A11.** No as the service providers will not give out their installer codes. Panels may have to be reset to factory settings before connecting the 4401 and re-input all information.
- Q12.** Maximum distance from PC4020 or KT400 is 250', since there is no way to determine each panel from the tender, can this be addressed as an extra cost during the installation if required?
- A12.** Yes if required. Please refer to the amended Financial Proposal section and Statement of Work in Section 2 "Amendments to the RFP".
- Q13.** Does CRA want to retain the door forced open and door held open alarms from the KT400 that are now on the PC4020?
- A13.** Yes.
- Q14.** Some alarm panels listed that are not compatible with the KT-4401, what does CRA expect to be done with theses?
- A14.** The vendor will be required to install a KT1. Please refer to the amended Financial Proposal section and Statement of Work in Section 2 "Amendments to the RFP".
- Q15.** KT300 and KT200 controllers are not compatible with the KT-4401, how does CRA want to address this?
- A15.** The vendor will be required to install a KT1. Please refer to the amended Financial Proposal section and Statement of Work in Section 2 "Amendments to the RFP".



**Q16.** On RFP document, Annex A – Statement of Work, pages 39 to 41, the number of alarm panels is listed but not the number of zones per panel. This is a critical piece of information required to determine the workload.

**A16.** The number of zones at each site is unknown.

**Q17.** Is graphics required as part of the integration?

**A17.** Yes.

**Q18.** If yes; is there graphics for all sites?

**A18.** Yes.

**Q19.** Are all 32 listed sites fully connected and controllable from the two mentioned monitoring sites?

**A19.** At this time they are not connected to the monitoring sites. This will be part of the programming that is to take place under the resulting contract.

**Q20.** Comment. KT-4401 only works with DSC Maxsys alarm panels. NB TSO-Moncton site has a DSC Power 832 alarm panel and will require a different integration interface. Is this known to CRA?

**A20.** Yes, CRA is aware and the vendor will be required to replace the existing panel with a DSC 4020. Please refer to the amended Financial Proposal section and Statement of Work in Section 2 “Amendments to the RFP”.

**Q21.** Comment. Integration to sites with KT-200 and KT-300 panels is only possible with additional hardware. Is this known to CRA and is there a comment?

**A21.** Yes, CRA is aware and the vendor will need to install a KT1 to enable connection to the KT 4401. Please refer to the amended Financial Proposal section and Statement of Work in Section 2 “Amendments to the RFP”.

**Q22.** Will all required cabling be in place? (com buss wire to DSC, and Serial wire to KT card access panel) If no, will any conduit be required between the newly installed KT-4401 to link the Kantech and DSC panels?

**A22.** No, the required cabling will not be in place. No conduit will be required. Please refer to the amended Financial Proposal section and Statement of Work in Section 2 “Amendments to the RFP”.

**Q23.** Ontario: Thunder Bay/North Bay/London/Peterborough/Belleville/Oshawa/Kingston/Windsor shows 30 KT4401 Kantech Panels. National Capital Region (HQ) Ottawa, ON shows 119 KT 4401 Kantech Panels. Please confirm total quantises for Ontario is 149

**A23.** Please refer to the number of panels at each site in Section 2 “Amendments to the RFP”.

**Q24.** What is the number of alarm panels at BSF Quebec Est, 180 Cathedrale?

**A24.** There is only one alarm panel at this site.



- Q25.** After reviewing the Kantech EntraPass DCS integration data sheet, its clear that the KT-4401 is meant to integrate the Maxsys PC 4020. As per the RFP document not all sites contain PC 4020's. should we exclude any location without a 4020 from our pricing?
- 217-770 Rue Main Street, Moncton;
  - 250 Albert. Ottawa, ON.
- A25.** For 217-770 Rue Main Street, Moncton, the vendor will be required to update the panel to a DSC 4020.
- For 250 Albert. Ottawa, ON, this was an error on the spread sheet and is corrected in the new building listing. This site has all 4020 panels.
- Please refer to the amended Financial Proposal section and Statement of Work in Section 2 "Amendments to the RFP".
- Q26.** Will a list of intrusion system alarm points be provided? This can impact programming, thus impact price. The more points to be programmed, the more hours required
- A26.** A list of points will not be provided. Is this an issue?
- Q27.** Can we provide pricing for 1 out of the 6 regions?
- A27.** No. The contract will be for all 6 regions.
- Q28.** Will any site visits be scheduled?
- A28.** No site visits will be scheduled.
- Q29.** Will there be an extension issued?
- A29.** Yes. Please refer to RFP Amendment #001 for the new closing date.
- Q30.** Will a Partnership with a Kantech Global Certified security integrator be acceptable? Our organization is Global Certified in Western Canada, but only Corporate certified in Eastern Canada. We have sub-contractors/partners who are Global certified in the east who are willing to partner up with us.
- A30.** Yes, a Partnership with Kantech Global certified security integrator will be accepted.
- Q31.** The Spec outlines that the version being V7.4.2 Can you confirm this is correct as this release does not exist?
- A31.** It should be 7.42. Please refer to Section 2 "Amendments to the RFP".
- Q32.** In section 7.6 they reference the General Conditions for Higher Complexity -Services 2035. Please clarify on this in respect of Warranty. The GC is amended by the RFP for Clause 22 Warranty. However, Clause 22 is for Confidentiality (which is also amended in the following paragraph of the RFP.) There is no Clause in GC 2035 for Warranty.
- A32.** Please refer to Section 2 "Amendments to the RFP".



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## 2. AMENDMENTS TO THE RFP

### 1. At article 2.4 Communications – Solicitation Period:

**INSERT:**

All enquiries must be submitted to the Contracting Authority no later than seven (7) calendar days before the bid closing date. Enquiries received after that time may not be answered.

### 2. At Appendix 1: Mandatory Criteria;

**DELETE:**

2. The bidder must include in its proposal a copy of its installer certification from Kantech to work on the Global Entrypass building security software system V7.4.2.

**INSERT:**

2. The bidder must include in its proposal a copy of its installer certification from Kantech to work on the Global Entrypass building security software system V7.42.

**DELETE:**

6. The bidder must confirm that they can meet this requirement within three (3) years of contract award (award is due approximately October 5, 2018). Each site must be completed within 3 weeks of starting the site.

**INSERT:**

6. The bidder must confirm that they can meet this requirement within three (3) years of contract award (award is due approximately October 26, 2018). Each site must be completed within 3 weeks of starting the site.

### 3. DELETE Appendix 2: Financial Proposal IN ITS ENTIRETY and REPLACE WITH:

Bidders must submit firm prices in Canadian funds, Applicable taxes excluded, for the provision of the goods and services outlined in Annex A “Statement of Work”.

The Bidder must submit their financial bid in accordance with the Basis of Payment in Annex B.

**Please consult the Statement of Work for exact locations.**



**Atlantic:**

**Moncton, NB/Halifax, NS/Dartmouth, NS/Sydney, NS**

**Table A1**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price)
1	Kantech Panel KT-4401	4		
2	KT1	1		
3	DSC 4020	1		
			<b>Sub Total A1 (1):</b>	

**Table B1**

Item	Description	Estimated number of hours	Labour Rate per Hour	Total
2	All Inclusive Labour Rate			
			<b>Sub Total B1 (2):</b>	

**Quebec**

**Laval/Rimouski/Brossard/Montreal/Quebec**

**Table A2**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price)
1	Kantech Panel KT-4401	8		
			<b>Sub Total A2 (1):</b>	

**Table B2**

Item	Description	Estimated number of hours	Labour Rate per Hour	Total
2	All Inclusive Labour Rate			
			<b>Sub Total B2 (2):</b>	



**Ontario**

**Thunder Bay/North Bay/London/Peterborough/Belleville/Oshawa/Kingston/Windsor**

**Table A3**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price)
1	Kantech Panel KT-4401	10		
2	Training (One 8 hour session)	1		
<b>Sub Total A3 (1+2):</b>				

**Table B3**

Item	Description	Estimated number of hours	Labour Rate per Hour	Total
3	All Inclusive Labour Rate			
<b>Sub Total B3 (3):</b>				

**Prairies**

**Regina, SK/Saskatoon, SK/Calgary, AB/Lethbridge, AB/Edmonton, AB**

**Table A4**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price)
1	Kantech Panel KT-4401	6		
2	KT1	2		
<b>Sub Total A4 (1):</b>				

**Table B4**

Item	Description	Estimated number of hours	Labour Rate per Hour	Total
2	All Inclusive Labour Rate			
<b>Sub Total B4 (2):</b>				





**Pacific**

**Vancouver, BC**

**Table A5**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price)
1	Kantech Panel KT-4401	1		
2	Training (One 8 hour session)	1		
<b>Sub Total A-5 (1+2):</b>				

**Table B5**

Item	Description	Estimated number of hours	Labour Rate per Hour	Total
3	All Inclusive Labour Rate			
<b>Sub Total B5 (3):</b>				

**National Capital Region (HQ)**

**Ottawa, ON**

**Table A6**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price)
1	Kantech Panel KT-4401	42		
2	KT1	6		
<b>Sub Total A6 (1):</b>				

**Table B6**

Item	Description	Estimated number of hours	Labour Rate per Hour	Total
2	All Inclusive Labour Rate			
<b>Sub Total B6 (1):</b>				



**Options during Installation Period only for additional sites:**

**Table A7**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price)
1	Kantech Panel KT-4401	1		
2	KT1	1		
3	DSC 4020 panel	1		
<b>Sub Total A7 (1):</b>				

**Table B7**

Item	Description	Quantity	Labour Rate per Hour	Total
2	All Inclusive Labour Rate	1		
<b>Sub Total B7 (2):</b>				

**Bid Evaluation Price:**

<p><b>Bid Evaluation Price:</b>   <b>(Total Cost A1+B1+A2+B2+A3+B3+  A4+B4+A5+B5+A6+B6+A7+B7)</b></p>	
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**4. At Part 7 – Model Contract, clause 7.6 General Conditions:**

**DELETE:**

Section 22 titled “Warranty” is hereby amended to delete Subsection 1 in its entirety and replace with:

1. Despite inspection and acceptance of the Work by or on behalf of Canada and without restricting any provisions of the Contract or any condition, warranty or provision imposed by law, the Contractor, if requested by Canada to do so, must replace, repair or correct, at its own option and expense any work that becomes defective or fails to conform to the requirements of the Contract, where applicable. The warranty period will be 12 months after delivery and acceptance of the Work or the length of the Contractor's or manufacturer's standard warranty period, whichever is longer.



**5. At Annex A – Statement of Work, Section 2.0 OBJECTIVE:**

**DELETE:**

The Canada Revenue Agency (CRA) is currently running version 7.4.2 of the Kantech software.

**INSERT:**

The Canada Revenue Agency (CRA) is currently running version 7.42 of the Kantech software.

**6. At Annex A – Statement of Work, Section 4.0 TASK:**

**INSERT:**

- Install KT1 where the KT4401 will connect to a KT200 or KT300;
- Install a DSC 4020 panel at the Moncton, NB location.

**7. DELETE Annex B – Basis of Payment IN ITS ENTIRETY and REPLACE WITH:**

The Contractor will be paid firm prices as specified below, DDP (Canada). Customs duties are included, and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

**Atlantic:**

**Moncton, NB/Halifax, NS/Dartmouth, NS/Sydney, NS**

**Table A-1**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price per Quantity)
1	Kantech Panel KT-4401	4		
2	Kantech KT1	1		
3	DSC 4020	1		
<b>Sub Total A-1 (1):</b>				

**Table B-1**

Item	Description	Quantity	Labour Rate per Hour	Total
2	All Inclusive Labour Rate			
<b>Sub Total B-1 (2):</b>				



**Quebec**

**Laval/Rimouski/Brossard Montreal/Quebec**

**Table A-2**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price per Quantity)
1	Kantech Panel KT-4401	7		
<b>Sub Total A-2 (1):</b>				

**Table B**

Item	Description	Quantity	Labour Rate per Hour	Total
2	All Inclusive Labour Rate			
<b>Sub Total B-2 (2):</b>				

**Ontario**

**Thunder Bay/North Bay/London/Peterborough/Belleville/Oshawa/Kingston/Windsor**

**Table A-3**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price per Quantity)
1	Kantech Panel KT-4401	10		
2	Training (One 8 hour session)	1		
<b>Sub Total A-3 (1-2):</b>				

**Table B-3**

Item	Description	Quantity	Labour Rate per Hour	Total
3	All Inclusive Labour Rate			
<b>Sub Total B-3 (3):</b>				



**Prairies**

**Regina, SK/Saskatoon, SK/Calgary, AB/Lethbridge, AB/Edmonton, AB**

**Table A-4**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price per Quantity)
1	Kantech Panel KT-4401	6		
1	KT1	2		
<b>Sub Total A-4 (1):</b>				

**Table B-4**

Item	Description	Quantity	Labour Rate per Hour	Total
2	All Inclusive Labour Rate			
<b>Sub Total B-4 (2):</b>				

**Pacific**

**Vancouver, BC**

**Table A-5**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price per Quantity)
1	Kantech Panel KT-4401	1		
2	Training (One 8 hour session)	1		
<b>Sub Total A-5 (1-2):</b>				

**Table B-5**

Item	Description	Quantity	Labour Rate per Hour	Total
3	All Inclusive Labour Rate			
<b>Sub Total B-5 (3):</b>				



**National Capital Region (HQ)**

**Ottawa, ON**

**Table A-6**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price per Quantity)
1	Kantech Panel KT-4401	42		
2	KT1	13		
<b>Sub Total A-6 (1):</b>				

**Table B-6**

Item	Description	Quantity	Labour Rate per Hour	Total
2	All Inclusive Labour Rate			
<b>Sub Total B-6 (1):</b>				

**Options during Installation Period only for additional sites:**

**Table A-7**

Item	Description	Quantity	Firm Unit Price	Total (Quantity x Firm Unit Price per Quantity)
1	Kantech Panel KT-4401	1		
2	KT1	1		
3	DSC4020 Panel	1		
<b>Sub Total A-7 (1):</b>				

**Table B-7**

Item	Description	Quantity	Labour Rate per Hour	Total
2	All Inclusive Labour Rate	1		
<b>Sub Total B-7 (2):</b>				

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**