

**QUESTIONS & ANSWERS  
RECORD POINT  
RFQ #TASK7013362**

**Questions:**

1. Whether companies from Outside Canada can apply for this? (like from India or USA) – ?

**CMHC Response:**

- Yes, as long as the Proponent will be supplying the Record Point product.
- Oui, dans la mesure où le promoteur fournira le produit Record Point.

2. Whether we need to come over there for meetings?

**CMHC Response:**

- No, on-site meetings will not be necessary.
- Non, les réunions sur site ne seront pas nécessaires.

3. Can we perform the tasks (related to RFP) outside Canada? (like, from India or USA)

**CMHC Response:**

- Please clarify what “tasks related to RFP” means.
- Veuillez clarifier ce que “tâches liées à la DP” signifie.

4. Implementation Services. We believe that services to implement the solution may already have been commissioned via the delivery vendor;

**CMHC Response:**

- The Implementation Services requested in Table 1 are only what is included with the software or SaaS. It is possible to include pricing for additional professional services in the options box on Table 2.
- Les services d'implémentation demandés dans le tableau 1 sont uniquement ceux fournis avec le logiciel ou le SaaS. Il est possible d'inclure des prix pour des services professionnels supplémentaires dans la zone d'options du tableau 2.

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5. Draft Agreement. The agreement tends to be more focused on traditional infrastructure implementations, rather than SaaS. We want to understand what options are available to provide comment as part of the process.

**CMHC Response:**

- The agreement can be modified to include terms for SaaS.
- L'accord peut être modifié pour inclure des termes relatifs au SaaS.