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Gatineau, Québec K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

**THIS DOCUMENT CONTAINS A SECURITY
REQUIREMENT**

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Scientific, Medical and Photographic Division /
Division de l'équipement scientifique, des produits
photographiques et pharmaceutiques

11 Laurier St./ 11 rue, Laurier

6A2, Place du Portage

Gatineau, Québec K1A 0S5

Title - Sujet Digital Radiography Retrofit	
Solicitation No. - N° de l'invitation W6369-19A023/A	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client W6369-19A023	Date 2018-11-06
GETS Reference No. - N° de référence de SEAG PW-\$\$PV-915-75655	
File No. - N° de dossier pv915.W6369-19A023	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-01-04	
Time Zone Fuseau horaire Eastern Standard Time EST	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: MacCuaig, Shannon	Buyer Id - Id de l'acheteur pv915
Telephone No. - N° de téléphone (613) 697-0956 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Amendment 001 is raised to answer questions from industry and extend bid closing date:

Question 1:

Can you please clarify if inclusion and/or compatibility with Canon CXDI-701 or CXDI-710C Digital Image Detector is a mandatory requirement or can vendors who do not supply these detectors offer a solution as good or better?

Answer 1:

Yes, Canada will consider other solutions, not just the Canon solutions currently indicated in the RFP; this change will soon be reflected in a new Statement of Requirement in Amendment 002.

Question 2:

There seems to be only one vendor if a Canon CXDI-701 Digital Image Detector is required as mentioned in Requirement M1.1. However, if we have a competitive product, a retrofit solution, can we submit our proposal or is it specifically a Canon product requested?

Answer 2:

Yes, bidders can bid a competitive product; this change will soon be reflected in a new Statement of Requirement in Amendment 002.

Question 3:

Regards Part 2.1 Mandatory Technical Evaluation Criteria, Requirement M1.1 "The Bidder must demonstrate that the Canon CXDI-701 Digital Image Detector is capable of being used within both the table and upright chest bucky, connect to the GE Proteus general radiography system thru a tether cable(s), and also have the ability to connect wirelessly."

There is a specific reference to a Canon Product CXDI-701; is this the only solution you will consider or is an equivalent or superior product acceptable?

Answer 3:

Canada will consider other solutions, not just the Canon solutions currently indicated in the RFP; this change will soon be reflected in a new Statement of Requirement in Amendment 002.

Question 4:

Regarding your requirement to upgrade the GE Proteus analogue XRay unit to digital acquisition. Our company has designed and built a digital upgrade specifically for the Proteus unit. It is based on digital detector technology that has been in use successfully in thousands of hospitals worldwide for the past 15+ yrs.

We would like to bid on this requirement but you have chosen a technical specification in section 4.2 that locks us out. Further, in section 5, you indicate that the accessories must be from Canon effectively turning this into a sole source bid from our competitor.

We fail to understand why you wouldn't be willing to consider the solution that was purposely built for these units? We hope it was an oversight and hope that you will reconsider the necessary changes to the technical specification to allow us to bid?

Answer 4:

Canada will consider other solutions, not just the Canon solutions currently indicated in the RFP; this change will soon be reflected in a new Statement of Requirement in Amendment 002.

Question 5:

Will the Government of Canada consider solutions that do not require the use of the Canon equipment as detailed in Solicitation No. W6369-19A023A?

Answer 5:

Yes, Canada will consider other solutions, not just the Canon solutions currently indicated in the RFP; this change will soon be reflected in a new Statement of Requirement in Amendment 002.

Question 6:

In most RFPs, the technology requested usually has a something along the lines of "120 to 130 microns" or better which seems very product specific. Will you accept proposals on equivalent or better?

Further in Product specifications M1.1 the listed CXDI-701 is product specific - usually you would see CXDI-701 or equivalent. Will you accept a proposal based on an equivalent or better technology?

Answer 6:

Canada will consider equivalent or better solutions, not just the Canon solutions currently indicated in the RFP; this change will soon be reflected in a new Statement of Requirement in Amendment 002.

BID CLOSING DATE: Given the signification change in the RFP as detailed above and forthcoming in Amendment 002, Canada is extending the bid closing date to 4 January 2019.

ALL OTHER CONDITIONS IN THE RFP REMAIN UNCHANGED