



RETURN BIDS TO:

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- TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Quebec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Invitation to Qualify - Invitation à se qualifier

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Future Aircrew Training (FAcT) / Formation du
personnel navigant de l'avenir (FPNA)

25 Nicholas, 17th Floor

Ottawa

Ontario

K1A 0S5

Title - Sujet FAcT - INVITATION TO QUALIFY	
Solicitation No. - N° de l'invitation W3471-130001/K	Amendment No. - N° modif. 004
Client Reference No. - N° de référence du client W3471-130001	Date 2018-11-26
GETS Reference No. - N° de référence de SEAG PW-\$\$NP-002-27061	
File No. - N° de dossier 002np.W3471-130001	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2018-11-30	
Time Zone Fuseau horaire Eastern Standard Time EST	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Pope(002np), Kathryn	Buyer Id - Id de l'acheteur 002np
Telephone No. - N° de téléphone (613) 971-6318 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: TPSGC.PAFFE-APFAcT.PWGSC@tpsgc-pwgsc.gc.ca	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

FUTURE AIRCREW TRAINING (FACT) – INVITATION TO QUALIFY

AMENDMENT 004

This amendment is raised to answer questions 8-10 concerning the FACt Invitation to Qualify.

Questions and answers:

Question 1	Can you please confirm that this is still the correct Rules of Engagement Document to participate in the ITQ phase?
Answer 1	Rules of Engagement can be found on Buyandsell.gc.ca under https://buyandsell.gc.ca/procurement-data/tender-notice/PW-NF-006-25437 in Annex A of the Solicitation document.
Question 2	Could you please send the RFP documents for Solicitation number: W3471-130001/K?
Answer 2	FACt - INVITATION TO QUALIFY (ITQ) can be found on Buy and Sell under https://buyandsell.gc.ca/procurement-data/tender-notice/PW-NP-002-27061 .
Question 3	As part of Solicitation Number W3471-130001/H, we submitted a signed Annex A Rules of Engagement (ROE); however, the person who signed the ROE is no longer with us. Please find attached a new signed ROE under my name so that my company may be permitted to submit an Invitation to Qualify (ITQ) as per W3471-130001/K.
Answer 3	The ROE is executed on behalf of Participant. So long as the Participant remains unchanged, the Participant remains bound by the executed ROE.
Question 4	Due to our work delivered in the past years, we are entering as a company that works exclusively on LEARNING ENVIRONMENT; confirm you want us to fill only 1.b Annex-A learning, and not 1.a Annex-A Assets.
Answer 4	To qualify on the ITQ, both mandatory requirements (1.a. Asset Management, and 1.b. Learning Environment) must be met, as defined in section 4.1 of the ITQ.
Question 5	Regarding the FSC, since we are embedded contractor with DND, at both sites, working at DND restricted sites at DND secured buildings, handling Secret docs and info everyday, we never had the requirements do hold a FSC and DSC even though we are handling this every day; in fact, when discussed with them (Canadian Industrial Security Directorate), they advised-told us not to request it, since not required at all, since owned by DND. There are currently no need to handle classified info at head office; • How would you want us to respond to MT1 - b) SECURITY - phase 3 - RFP?
Answer 5	DND anticipates that the Contractor will require access to information up to the level of Protected B as well as unclassified Controlled Goods. As per standard procedures, DND will request formal transfer approval from the U.S. Department of State prior to transferring those controlled goods to any third party. As this process can be lengthy,

	<p>the US agreed to waive the formal Third Party Transfer request for embedded contractors. Embedded contractors are defined as follows: individuals who work full time and exclusively for DND. Embedded contractors must conduct all their business inside a DND organization at a DND site without any contact with their employer beyond administrative functions. Furthermore, the contractor resource must have a valid Secret clearance and they or their employer company must be registered with the Controlled Goods Directorate of Public Services and Procurement Canada (PSPC). As DND expects that some contractor resources requiring access to controlled goods will meet the embedded contractor requirements, it is anticipated that a Facility Security Clearance (FSC) at the Secret level will be required prior to contract award in order to leverage the above mentioned waiver.</p> <p>Document Safeguarding Capability (DSC) and Authority to process Information Technology (IT) at the Protected B level might be required should certain elements of the Future Aircrew Training (FAcT) Program be delivered at a/multiple location(s) that is/are not owned or managed by DND. Further clarifications will be provided prior to or at Phase 3 - Request for Proposal (RFP).</p> <p>Suppliers should include information on existing and valid clearances only at Annex C – Security Certifications MT1 – b). If applicable, additional information and clarifications can also be added on the form with regards to pending clearances or upgrades.”</p>
Question 6	<p>Noting the definition of “Respondent” in Section 2.1.1, we would like to confirm that our full Corporate-wide capabilities and past performance can be leveraged to pre-qualify our Canadian division as a potential supplier for FAcT. As a wholly owned subsidiary, our Canadian division has access to the full resources of the entire Corporation, enabling it to meet all present and future contract requirements. In this way we bring the Corporation’s global experience and technologies to create a competitive technical solution and Value Proposition for Canada. We understand that under this approach, only our Canadian division (and not other corporate entities) will be entitled to submit a bid for FAcT.</p>
Answer 6	<p>The definition of “Respondent” has been modified. Refer to the table <i>Changes to the Invitation to Qualify</i> below for details.</p>
Question 7	<p>The descriptions of the ITQ Technical Mandatory Requirements in Annex A (i.e. Asset Management and Learning Environment) cover a significant range of activities which require the products and services of many suppliers, including off-the-shelf products and consultants. On a strict reading of paragraphs 2.1.2 and 2.9, and Annex A, the current wording would require each Respondent to list every single supplier required to perform the work. Practically, that extensive list of possible suppliers and the distribution of workshare cannot be determined before the RFP is released. Please confirm that:</p> <p>(a) the intent of the requirement is to identify those persons or entities on the Respondent’s Team, including subcontractors, that have the relevant experience to qualify by having made material contributions in the past to the essential services</p>

	<p>described in Annex A and that it is not necessary to demonstrate experience in respect of ancillary services (e.g. the suppliers of the flight planning or aircraft maintenance software programs, or the suppliers of the airfield maintenance and services, such as fueling or snow clearing); and</p> <p>(b) any suppliers of capital assets such as aircraft or simulators do not have to be named on the Respondent's Team.</p>
Answer 7	<p>a) Only the supplier responsible and accountable (the contract holder) for the delivery of the services needs to be named to meet the experience criteria. Subcontractors used on previous projects/programs by the responsible supplier do not need to be named since the responsible contractor is accountable for the delivery of the services.</p> <p>b) The supplier of capital assets does not need to be named unless the respondent uses the experience of that supplier to meet the criteria. To remove confusion, the term "delivery" of assets has been removed.</p>
Question 8	<p>Company X is looking to respond to the ITQ, with the legal entity in question being Company X Canada Inc. (part of Company X International Group) and is therefore is the "Respondent". However from a program perspective Company X Canada Inc. is looking to utilize experience of other Company X entities within the Company X Group (i.e., other companies who are under the same common control). Given the relationship between the parties there is no subcontracting element as we would be responding to the bid and would propose to deliver the program as "Company X".</p> <p>Therefore our assumption is that this scenario would NOT fall under the definition of "Teaming" and no party other than Company X Canada Inc. would be required to a) sign the bid and b) complete and sign the Rules of Engagement.</p>
Answer 8	Refer to the answer to Question 6 in Amendment 003.
Question 9	<p>ITQ Reference: Annex A – 1. Integrated Aircrew Training Solution, a) Asset Management and b) Learning Environment, states:</p> <p>'Canada strongly recommends that the word count for each mandatory requirement not exceed 5,000 words.'</p> <p>Please clarify whether the 5,000 words are for each example provided or for the total of all examples within each mandatory requirement.</p>
Answer 9	The total word count for all examples within each mandatory requirement should not exceed 5,000 words.
Question 10	<p>Would it be possible to receive Annex B and Annex C of this ITQ document in the MS Word format instead of the original PDF format released (which is locked)?</p> <p>This would be much easier to work with, instead of trying to copy manually and recreate the original tables from the PDF to the Word format.</p>

Answer 10	The document will not be shared in Microsoft Word format.
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Changes to the Invitation to Qualify:

Clause 2.3.1.3 – Phase 3 – RFP	
DELETE	Qualified Suppliers may enter in joint venture with other Qualified Suppliers to submit a bid with the conditions that paragraph 2.9 applies, and that all Team members on which each Qualified Supplier relied must remain in place to perform the Work. Qualified Suppliers may not enter in joint venture with non-Qualified Suppliers.
INSERT	Qualified Suppliers may enter in joint venture with other Qualified Suppliers to submit a bid with the conditions that paragraph 2.9 applies, and that all Team members on which each Qualified Supplier relied must remain in place to perform the Work. For clarity, the condition contained in paragraph 2.9, which states “CANADA WILL NOT ALLOW ANY SUBSTITUTION OR ANY CHANGE TO SUCH TEAM”, is satisfied where the conditions in the preceding sentence have been met. Qualified Suppliers may not enter in joint venture with non-Qualified Suppliers.
Clause 4.1 – Evaluation Approach	
DELETE	Respondents that meet the ITQ Technical Mandatory Requirements and Administrative Requirements of this ITQ will qualify as a “Qualified Supplier” for the next phases of the solicitation process.
INSERT	Respondents that meet all ITQ Technical Mandatory Requirements and Administrative Requirements of this ITQ will qualify as a “Qualified Supplier” for the next phases of the solicitation process.
Clause 2.1.1 – Standard Instructions –Goods or Services – Competitive Requirements 2003 (2018-05-22)	
DELETE	The Respondent does not include the parent, subsidiaries or other affiliates of the Respondent, or its subcontractors, or the Respondent’s Team (if any).
INSERT	The Respondent may include the parent and subsidiaries of the Respondent, but does not include its subcontractors, affiliates or the Respondent’s Team (if any).
Annex A – ITQ Technical Mandatory Requirements; Requirement 1.a) Asset Management	
DELETE	The Respondent and its Team (as defined in paragraph 2.9 of the ITQ) must have a minimum three (3) years’ of combined experience in the delivery of military ⁱ aircrew training program(s), within the last eight (8) years from the submission date for the ITQ responses, on one or more projects, that include the following:
INSERT	The Respondent or its Team (as defined in paragraph 2.9 of the ITQ) must have a minimum three (3) years’ of combined experience in the delivery of military ⁱ aircrew training program(s), within the last eight (8) years from the submission date for the ITQ responses, on one or more projects, that include the following:

DELETE	The Respondent and its Team are to demonstrate the required experience by providing the following information for each project:
INSERT	The Respondent or its Team are to demonstrate the required experience by providing the following information for each project:
DELETE	Asset management includes the delivery, support and maintenance of aircraft for military aircraft fleets such as, fixed-wing advanced trainer, rotary-wing aircraft, fixed-wing multi-engine aircraft, multi-engine fixed-wing aircraft with sensors, AND
INSERT	Asset management includes the support and maintenance of aircraft for military aircraft fleets such as, fixed-wing advanced trainer, rotary-wing aircraft, fixed-wing multi-engine aircraft, multi-engine fixed-wing aircraft with sensors, AND
Annex A – ITQ Technical Mandatory Requirements; Requirement 1.b) Learning Environment	
DELETE	The Respondent and its Team (as defined in paragraph 2.9 of the ITQ) must have a minimum three (3)years’ experience per component defined below, in the delivery of military ¹ aircrew training program(s), within the last eight (8) years from the submission date for the ITQ responses.
INSERT	The Respondent or its Team (as defined in paragraph 2.9 of the ITQ) must have a minimum three (3)years’ experience per component defined below, in the delivery of military ¹ aircrew training program(s), within the last eight (8) years from the submission date for the ITQ responses.
DELETE	The Respondent and its Team are to demonstrate the required experience <i>in each of the five (5) components</i> of the learning environment by providing the following information for each project
INSERT	The Respondent or its Team are to demonstrate the required experience <i>in each of the five (5) components</i> of the learning environment by providing the following information for each project
Annex B – Certificate of Compliance; Requirement 1.a) Asset Management	
DELETE	The Respondent and its Team (as defined in paragraph 2.9 of the ITQ) must have a minimum three (3) years’ of combined experience in the delivery of military aircrew training program(s), within the last eight (8) years from the submission date for the ITQ responses, on one or more projects, that include the following:
INSERT	The Respondent or its Team (as defined in paragraph 2.9 of the ITQ) must have a minimum three (3) years’ of combined experience in the delivery of military ¹ aircrew training program(s), within the last eight (8) years from the submission date for the ITQ responses, on one or more projects, that include the following:
DELETE	Asset management includes the delivery, support and maintenance of aircraft for military aircraft fleets such as, fixed-wing advanced trainer, rotary-wing aircraft, fixed-wing multi-engine aircraft, multi-engine fixed-wing aircraft with sensors, AND
INSERT	Asset management includes the support and maintenance of aircraft for military aircraft fleets such as, fixed-wing advanced trainer, rotary-wing aircraft, fixed-wing multi-engine aircraft, multi-engine fixed-wing aircraft with sensors, AND
Annex B – Certificate of Compliance; Requirement 1.b) Learning Environment	

DELETE	The Respondent and its Team (as defined in paragraph 2.9 of the ITQ) must have a minimum three (3) years' of combined experience in the delivery of military aircrew training program(s), within the last eight (8) years from the submission date for the ITQ responses, on one or more projects, that include the following:
INSERT	The Respondent or its Team (as defined in paragraph 2.9 of the ITQ) must have a minimum three (3) years' of combined experience in the delivery of military aircrew training program(s), within the last eight (8) years from the submission date for the ITQ responses, on one or more projects, that include the following: