

November 16, 2018

With respect to NRCan-500041452, I would like some clarification on the following questions;

**Q1:** Beginning of work:

- Given the date by which tenders must be submitted (December 5) and the time required for NRCan to analyze them, on what date can we realistically expect the award of the contract (signed documents) to become effective?
- Will the projected work schedule be adjusted in light of the actual date on which the contract is awarded and other contract terms?

**Answer 1:** It normally takes 5 to 7 business days to award a contract. The time frame for awarding the contract will also depend on how long it takes for the successful supplier takes to provide the required documents (declaration of sale prices and costs, proof of insurance, and guarantees), which is beyond our control.

**Q2:** Sand;

Is it possible to provide us with the locations where the sand will be procured by the contractor?

- Is the sand sifted?
- Is it possible to:
  - Sift the sand at the base?
  - Add salt to the sand?
  - Store the sand near the projected transport operations?

**Answer 2:** Non-sifted sand can be procured at the borrow pit on D'Apeldoorn Road, which is located 6 km from the start of the road requiring maintenance in sector 6 and 9.6 km from the start of the road requiring maintenance in sector 27. Sifting of sand is allowed. The use of a mixture of sand and salt is allowed on the roads, but it is prohibited to store it in the forest without the appropriate facilities (concrete base and other precautionary measures). Storing salt-free sand near transport operations is permitted. NRCan and the Contractor will jointly agree on which site to use. However, the Contractor must return the storage site to its original state when the work is finished and should plan accordingly.

**Q3: Anticipated initial state of roads**

- Given the early onset of winter, should the Contractor anticipate opening the roads in sectors 6 and 27, or will these be maintained (kept open) by NRCan until the contract is awarded?

**Answer 3:** NRCan will keep the roads open until the work starts or will pay for the initial opening of the road using the Contractor's equipment.

**Q4: Base weigh station**

- Will it be possible to use the truck weigh station at the Base?
- If so, what will be terms of use be (fees, schedule, restrictions, other)?

**Answer 4:** It is possible to use the scale on the military base for weighing loads of wood from the Valcartier Base. NRCAN will require compensation in the form of a \$25 forestry credit for each truck weighed. Business hours are Monday to Friday, 7 a.m. to noon and from 12:30 p.m. to 3 p.m., except for holidays.

**Q5: Factory price**

If the winning bidder is a Contractor who already has an agreement with a factory, how will NRCAN calculate the sale price of products intended for the factory with which the Contractor has an agreement to act as wood purchaser on behalf of said factory?

**Answer 5:** The winning Contractor must declare the sale price of all the products it intends to market. The prices quoted must be supported by official agreement documents and/or invoices for lumber coming out of the Valcartier base. Any information forwarded to NRCAN will remain confidential. Regardless of whether the Contractor is a timber vendor or is acting as a purchaser for a factory, NRCAN relies on changes in contract prices (pursuant to the agreement between the factory and the Contractor) to establish the stumpage dues payable for the option years. For example, an increase of \$1/m<sup>3</sup> translates into a \$1/m<sup>3</sup> increase in stumpage dues. The same principle is applied should the prices drop.