



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC**

**11 Laurier St./ 11 rue, Laurier**

**Place du Portage, Phase III**

**Core 0B2 / Noyau 0B2**

**Gatineau, Québec K1A 0S5**

**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**THIS DOCUMENT CONTAINS A SECURITY  
REQUIREMENT**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Scientific, Medical and Photographic Division /  
Division de l'équipement scientifique, des produits  
photographiques et pharmaceutiques

11 Laurier St./ 11 rue, Laurier

6A2, Place du Portage

Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> Digital Radiography Retrofit	
<b>Solicitation No. - N° de l'invitation</b> W6369-19A023/A	<b>Amendment No. - N° modif.</b> 004
<b>Client Reference No. - N° de référence du client</b> W6369-19A023	<b>Date</b> 2018-11-28
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$PV-915-75655	
<b>File No. - N° de dossier</b> pv915.W6369-19A023	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-01-04</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> MacCuaig, Shannon	<b>Buyer Id - Id de l'acheteur</b> pv915
<b>Telephone No. - N° de téléphone</b> (613) 697-0956 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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Amendment 004 is raised to answer questions from industry.

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Question 10:

Amendment 002 M1.11 "The Bidder must demonstrate they have past experience in DR Retrofit upgrades with the proposed Digital Image Detector by providing references (name, telephone number and email address) for a minimum of 40 successful upgrades. The CF H Svcs Gp reserves the right to contact each reference."

The original Solicitation No. - W6369-19A023/A dated 2018-10-16 M1,11 stated that the Bidder must demonstrate its experiences by referencing 3 installations within the last 5 years from day of bid closing completing DR Retrofits with the GE Proteus. Can you provide the rationale for changing this mandatory requirement from 3 to 40 references in light of the fact that no vendor contested the 3 references in Amendment 001 or Amendment 002? Furthermore in past Solicitation from the Government of Canada on behalf of the Department of National Defense have only required 3 references. By requesting 40 references, is this meant to be a lock out specification as this requirement severely hampers any vendor that has recently introduced new detector technology from bidding because they have not yet reached a critical mass of 40 installations? We respectfully ask that you revert back to the original specifications of providing 3 references.

Answer 10:

To clarify this requirement, under the original solicitation DND was requesting a vendor demonstrate their experience in performing 3 installations on the GE Proteus using a Canon CXDI detector within the past 5 years. Under the amended solicitation DND removed the requirement to use a Canon CXDI detector and opened the solicitation to any digital radiography detector which meets its stated requirement. The amended solicitation does not state the vendor must demonstrate experience with 40 installations of the proposed digital radiography detector but merely the vendor must demonstrate experience with the installation of 40 digital image detectors. It would be acceptable to include a combination of references for both old and new digital radiography detector installations.

**ALL OTHER CONDITIONS IN THE RFP REMAIN UNCHANGED**