



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Réception des soumissions - TPSGC / Bid Receiving -
PWGSC

1550, Avenue d'Estimauville
1550, D'Estimauville Avenue
Québec
Québec
G1J 0C7

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

TPSGC-PWGSC
601-1550, Avenue d'Estimauville
Québec
Québec
G1J 0C7

Title - Sujet Navigation Lights Coast Guard	
Solicitation No. - N° de l'invitation F3051-180031/A	Date 2019-01-16
Client Reference No. - N° de référence du client F3051-180031	Amendment No. - N° modif. 003
File No. - N° de dossier QCM-8-41107 (036)	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$QCM-036-17568	
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale	
2018-12-12	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-01-22	
Time Zone Fuseau horaire Heure Avancée de l'Est HAE	
Address Enquiries to: - Adresser toutes questions à: Parent, Mélanie	Buyer Id - Id de l'acheteur qcm036
Telephone No. - N° de téléphone (418) 649-2813 ()	FAX No. - N° de FAX (418) 648-2209
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Amendment 003

Please be advised that if bidders have already sent their bids and they wish to modify their bids, they can simply send an amendment of their bid prior to the date and time specified at page 1 of this amendment.

Please amend the above mentioned bidding solicitation with the changes here below:

1. Questions 1, 2, 3, 4, 5, 6, 7, 8

1. Question 1 :

In the introductory paragraph on page 28, it is mentioned: « The number of rated criteria will be nine (9) per lantern type. These include bonus points of up to fifteen (15) points for the best performing products.» In addition, the note at the bottom of page 29 states « Bonus point will be awarded to products offering the lowest ratio of power in watts and power in candelas. » However, the calculation method recommended in the example on page 30 distorts the result by adding Watts and Candelas. For example, the lantern of the bidder no. 2 prevails over that of no. 4 while the latter is nearly 70% more efficient.

Proposition of a new calculation method to compare the lanterns according to their performance, ie "offering the greatest luminous power (Cd) per Watt of energy consumed":

That the calculation method be modified as follows: "Candela lantern power (Cd)" divided by "Total power consumption of all components in Watt (W) red color". ($Cd \div W$)

- That the score awarded in CC10 is 15 points for the lantern offering the best Cd / W ratio, 10 points for the second, 5 points for the 3rd and 0 points for the others.

Answer 1 :

The example on page 30 only serves to demonstrate our calculation method. The numbers shown do not represent reality. The CCG is well aware that the figures in the table do not represent actual performance.

CCG does not aim to have a maximum of Cd per Watt of consumption, but a minimum of Watt per Cd produced. The CCG does not want to install lanterns that exceed the Cd requirement if it is not needed. Installing a lantern with higher Cd power than needed usually results in higher Watt consumption. This would force CCG to increase the amount of battery and solar panel needed for solar installations. In previous tenders, we used this table and the results were convincing.

CCG will not modify the table Point-Rated Criteria # 10

2. Question 2 :

Annexe G - REPORTING REQUIREMENTS, page 33. This document is not clear. Do we have to give the information about standing offers we do in the past to Canada? What do you mean about "Total Value to this day (\$)", "Total Value for the reference period (\$)", Start date of the reference period, etc.

Answer 2 :

Annex G is just one example of data for the annual utilization report that will be used after contract award on a quarterly basis. Do not send it at bid closing.

3. Question 3 :

Which is the delivery date of the leading lights

Answer 3 :

As defined in 6B.3.2 in the Invitation to Tender, the delivery must be completed in accordance with the call-up against the Standing Offer following the implementation of the Standing Offer and as requested by the Client. The first delivery date will be March 31st following the award of the contract.

4. Question 4 :

Reference: Amendment no. 2, Annex C, Line 9: Delivery Fees for Bid Evaluation Only (Quantity-Type 1: 7, Type 2: 10, Type 3: 60, Type 4: 70, Type 5: 3)

Does the price to be entered on line 9 (in the first line beside the word "Quebec") represent the price to deliver, in one shipment, 150 lanterns (7 type 1, 10 type 2, 60 type 3, 70 type 4 and 3 type 5) in Quebec City?

In the second line of item 9, do I have to quote the price for a delivery of the same quantity of lanterns (150) to Prescott?

Answer 4 :

The price to be entered on line 9 represents the delivery charge for a single shipment of 150 lanterns and this quantity is only used for the purpose of evaluating only the bids as indicated in the bid solicitation. The price for a delivery of the same quantity of lanterns is asked for Quebec or Prescott or both if you can deliver to both places. You must specify a delivery price for each city.

5. Question 5 :

Reference: Annex B:

O1.05 Vertical divergence Minimum 20 to 50% of the power
O1.06 Horizontal divergence
Up to 20 ° inclusive at 50% power

Context:

In lines O1.05 and O1.06 vertical and horizontal divergence minimums are required at 50% of the power while the industry standard is 50% of the intensity.

Question 1:

1. Please confirm if the requirement is actually 50% of "power" or if it should be changed to "intensity" in this table.

Answer 5 :

The term intensity will replace the term power. This is the appropriate term when we talk about Cd.

6. Question 6 :

Context (horizontal divergence angle):

We have calculated that when using a leading light that has a horizontal divergence angle of 20 degrees, at 20 miles, a vessel can be off of the center line of the channel by as much as 3.5 miles. In our opinion, a 20 degree lantern for a leading light for 15NM AND UP is VERY wide. FOR THAT REASON, WE ASSUME THAT LANTERNS OF TYPE 4 OR 5 WITH 20 DEGREES DIVERGENCE WOULD NOT BE REQUIRED.

Question:

Because of the fact that the vast majority of the lanterns are 6-8 degrees (as per amendment 001) it would appear to us that the CCG would obtain a much better price if THE HORIZONTAL DIVERGENCE FOR LANTERNS OF TYPE 4 AND TYPE 5 WERE LIMITED TO 6-8 degrees (not 20).

Is it possible to limit the divergence requirement for lanterns of type 4 and 5 to 6-8 degrees instead of 20.

Answer 6:

Type 1, 2, 3, 4 and 5 lanterns must have a horizontal divergence angle of up to 8°.

For Type 1, 2 and 3 lanterns, bidders will be required to offer the option of ordering lanterns with a horizontal divergence angle of up to 20 degrees.

Bidders will be required to submit a price for this option.

Note that to reach 20 degrees of horizontal divergence angle, the assembly of two or more lanterns won't be allowed.

7. Question 7:

In the Table 1 – TECHNICAL SPECIFICATIONS, page 23, identification code n° 2.15, the Capacity to provide a horizontal divergence angle of up to 20°, inclusively is requested. We understand that you will give us the divergence requested for each LED leading lights to program them from our manufacture.

Answer 7:

Yes. The angles of divergence will be specified during the call-up. See question 6.

8. Question 8:

Appendix A – Requirements.

2. Technical Specifications - Mandatory

Table 1 – Technical Specifications

Identification Codes 2.36 through 2.41: IEC Standards for various environmental conditions.

Will other comparable or internally generated standards be accepted?

Answer 8:

The International Electrotechnical Commission (IEC) is the international standard for maritime navigation and communication equipment and systems, test methods and required test results. You will need to prove that any other comparable or internally generated standards achieve the same objectives as those expected by the IEC standard. In this case, they will be accepted

CCG reserves the right to require the results of these tests.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.