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Bid Fax: (613) 545-8067

### Revision to a Request for a Standing Offer

### Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

### Comments - Commentaires

### Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

### Issuing Office - Bureau de distribution

Public Works and Government Services / Travaux  
publics et services gouvernementaux  
Kingston Procurement  
Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3

<b>Title - Sujet</b> Microsoft IT Services		
<b>Solicitation No. - N° de l'invitation</b> W3028-19RG02/A		<b>Date</b> 2019-01-21
<b>Client Reference No. - N° de référence du client</b> W3028-19-RG02		<b>Amendment No. - N° modif.</b> 006
<b>File No. - N° de dossier</b> KIN-8-50064 (625)	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$KIN-625-7653		
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale		2018-11-26
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-01-23</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST
<b>Address Enquiries to: - Adresser toutes questions à:</b> Cook, Pauline		<b>Buyer Id - Id de l'acheteur</b> kin625
<b>Telephone No. - N° de téléphone</b> (613) 536-4602 ( )	<b>FAX No. - N° de FAX</b> (613) 545-8067	
<b>Delivery Required - Livraison exigée</b>		
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>		
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

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**Solicitation Amendment 006 is issued to**

1. Respond to questions 1 through 3 received the during the solicitation period

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Q1 I have one quick question with regards to the latest change in date on the RFP close date would the document also need to be updated with the starting date?

Currently it states that it would start on Feb 1<sup>st</sup> – the new closing date is Jan 23<sup>rd</sup> – I am guessing that the bid will not be finalized in that short time frame thus the date would need to be adjusted?

R1 There will be no change in the start date.

Q2 My team and I have had time to review both initial RFP and the subsequent answers to our questions that were posted on the RFP bid page. After careful review of all the information, we have determined that we are unable to meet the mandatory requirements, and won't be able to submit a compliant bid at this time. In particular, we would not be able to provide free exam retakes as we are required to purchase exam vouchers from our learning partners. Also, the cancel policy request in the RFP is well outside our regular protocol. While we would have been happy to negotiate between the request and our regular policy, the answer provided to our question in this regard indicated this was not a possibility.

R2 This is a competitive process and not open to negotiations.

Q3 This request is for a Regional Individual Standing Offer, I wanted to mention that Supplier X currently has a National Master Standing Offer with the Federal Government of Canada that covers the vast majority of the requests in this RFP with off the shelf versions of many of the requested courses listed and there is already a purchasing vehicle, pre-set with heavy discounting already in place. Furthermore, there are a number of training exclusives that were not requested in the RFP that would be included to any member within DND who decide to use the standing offer that is currently in place.

R3 This training requirement as set out in the RFSO needs to be in Kingston to ensure flexibility for last minute changes and to mitigate the need for attendee travel costs. This requirement does not allow for any travel costs and provides the operational flexibility to meet operational requirements.