



National Defence

National Defence Headquarters  
Ottawa, Ontario  
K1A 0K2

Défense nationale

Quartier général de la Défense nationale  
Ottawa (Ontario)  
K1A 0K2

**SOLICITATION AMENDMENT  
MODIFICATION DE  
L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À :**

Bid Receiving - PWGSC - Réception des soumissions - TPSGC  
11 Laurier St. - 11 rue Laurier  
Place du Portage, Phase III  
Core 0B2 - Noyau 0B2  
Gatineau, Québec K1A 0S5

**Solicitation Closes - L'invitation prend fin**

At - à :  
2:00 PM - 14:00

On - le :  
2019-01-25

Time Zone - Fuseau Horaire :  
Eastern Standard Time (EST)  
Heure normale de l'Est (HNE)

<b>Title - Sujet</b> Electric motor driven swing-reach, man up with order-picking forklift truck		<b>Amendment No. - N° modif.</b> 3
<b>Solicitation No. N° de l'invitation</b> W8476-195947/A	<b>Date of Amendment Date de modification</b> 2019-01-23	
<b>Address enquiries to : - Adresser toute demande de renseignements à :</b> Kaman Law <b>Telephone No. - N° de telephone</b> <b>E-Mail Address - Courriel</b> 819-939-6321 <a href="mailto:Kaman.Law@forces.gc.ca">Kaman.Law@forces.gc.ca</a>		
<b>Destination</b> See herein - Voir aux présentes		

**Instructions:** Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.

**Instructions :** Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.

<b>Delivery required Livraison exigée</b> See herein - Voir aux présentes	<b>Delivery offered Livraison proposée</b>
<b>Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Person authorized to sign on behalf of Vendor/Firm (type or print):   La personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie) :</b>	
<b>Name - Nom</b>	<b>Title - Titre</b>
<b>Signature</b>	<b>Date</b>

**THIS SOLICITATION AMENDMENT IS RAISED TO:**

1. Provide clarification and answers to questions from potential suppliers.

**QUESTIONS AND ANSWERS:**

<b>Question 1</b>	<p>“3.2.1 – Weather – The vehicle must start and operate under weather conditions in Canada in temperatures ranging from 0 to 40°C (32 to 104°F).”</p> <p>This style of unit is designed for indoor use and is rated from temperatures from zero to 40 degrees C. Outdoor use is not recommended.</p>
<b>Answer 1</b>	<p>This requirement is for indoor use only.</p>

<b>Question 2</b>	<p>“3.2.2 – Terrain – The vehicle must operate on use-roughened concrete floors, deteriorated outdoor paved surfaces while being used for moving general supplies in and around warehouses”</p> <p>These units are designed for indoor use only and given the wire guidance and under-clearance they are not recommended for outdoor use. Additionally the placement of the wire guidance means the unit must be used on smooth surfaces and roughened concrete is not permitted by manufacturers and health and safety due to operator safety &amp; unit controls. Please accept “Terrain – unit to operate on smooth concrete floors”</p>
<b>Answer 2</b>	<p>This equipment will be used indoor on smooth concrete floor.</p>

<b>Question 3</b>	<p>In the purchase description, 3.15 Electrical System, it states that: (e) The battery charger must be capable of charging the forklift batteries from the designated source of a 550 volt, three phase, 60Hz power source;</p> <p>And following this section (i) states: (i) When requested by DND, the vehicle must be provided with battery charger capable of charging the forklift batteries from a 208 volt, three phase, 60 Hz power source.</p> <p>These are different chargers and are at different price points. Can you confirm the requirements for 2.1 are to specifically include (e), the 550v, 3 phase charger?</p> <p>2.1 Electric Motor Driven Swing-Reach Man Up with Order-Picking Forklift Truck</p> <p>A. The Firm Unit Price(s) include(s) associated specifications, training, and deliverables as per Annex A,</p> <p>Requirement, Delivered Duty Paid (DDP) specified Delivery Point, Incoterms 2010:</p> <p>Can you also confirm that the price required for the optional quantities 3.1 is where one would need to include provisions for the price to include (e), the 208v, 3 phase charger?</p>
<b>Answer 3</b>	<p>DND may request a 220V/3-phase or a 550V/3-phase charger for the firm quantity as well as the option quantity depending on the input power source available at the intended location.</p>

<b>Question 4</b>	<p>The validity period and current volatility in the US/EU &amp; CAD Exchange rates leave both the Bidder and government in a position of great risk with no safeguards against the changes (see changes in the previous 90 Days). Will the client accept the standard bid exchange risk TWSPSC-450 form used in previous DND bids? Given the competitive nature of the bid process and evaluation criteria the client will receive the lowest price bids if this form/clause is included.</p>
<b>Answer 4</b>	<p>In accordance with S. 3.3.2 of the Request for Proposal, the requirement does not offer exchange rate fluctuation risk mitigation. Requests for exchange rate fluctuation risk mitigation will not be considered. All bids including such provision will render the bid nonresponsive.</p>

<b>Question 5</b>	The request is for unit pricing for transportation of the equipment at a provincial level. The cost to transport can vary greatly across the province and it is difficult to provide a single price for this. As an alternative, is it possible to provide specific (potential) delivery addresses? With this, we could provide more accurate pricing for the transport.
<b>Answer 5</b>	Destination for the option is unknown, a specific address cannot be provided. Transportation pricing for the option will remain as-is.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**