



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Public Works and Government Services / Travaux  
publics et services gouvernementaux  
Kingston Procurement  
Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3  
Bid Fax: (613) 545-8067

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise  
indicated, all other terms and conditions of the Solicitation  
remain the same.

Ce document est par la présente révisé; sauf indication contraire,  
les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**  
Public Works and Government Services / Travaux  
publics et services gouvernementaux  
Kingston Procurement  
Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3

<b>Title - Sujet</b> Business Consulting	
<b>Solicitation No. - N° de l'invitation</b> W0125-19WR21/A	<b>Amendment No. - N° modif.</b> 002
<b>Client Reference No. - N° de référence du client</b> W0125-19-WR21	<b>Date</b> 2019-02-14
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$KIN-535-7747	
<b>File No. - N° de dossier</b> KIN-8-50211 (535)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-03-11</b>	
<b>Time Zone</b> Fuseau horaire Eastern Standard Time EST	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Carriere, Nancy	<b>Buyer Id - Id de l'acheteur</b> kin535
<b>Telephone No. - N° de téléphone</b> (613) 545-8764 ( )	<b>FAX No. - N° de FAX</b> (613) 545-8067
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**Amendment 002 is being raised for the following:**

1. Amend Attachment 1 to Part 3, Pricing Schedule
2. Answer question from Bidder

**1. Refer:** Attachment 1 to Part 3, Pricing Schedule, Period #1, Option Period #1 and Option Period #2

**Delete:** In its entirety

**Insert:** Attachment 1 to Part 3, Pricing Schedule, Period #1, Option Period #1 and Option Period #2

**1A. Period #1- Award of Contract to three (3) months later**

Resource Category	A Volumetric Data (estimated) (A)	B All-inclusive fixed Per- Diem Rate (B)	C Extended Price C= AxB
<b>Human Resources Stream</b>			
1.1 Human Resources Consultant (Senior)	30 Days	\$	\$
1.2 Organizational Design and Classification Consultant (Intermediate)	30 Days	\$	\$
<b>Business Consulting/Change Management Stream</b>			
2.1 Business Analyst (Senior)	30 Days	\$	\$
2.5 Business Process Consultant (Intermediate)	30 Days	\$	\$
2.5 Business Process Consultant (Senior)	30 Days	\$	\$
2.10 Knowledge Management Consultant (Intermediate)	30 Days	\$	\$
2.12 Evaluation Services Consultant (Intermediate)	30 Days	\$	\$
2.14 Subject Matter Expert (Intermediate)	30 Days	\$	\$
<b>Project Management Services Stream</b>			
3.2 Project Manager (Senior)	30 Days	\$	\$
<b>Real Property Project Management Services Stream</b>			
4.6 Portfolio Planner for Real Property (Senior)	30 Days	\$	\$

**1B. Option Period #1 – From End of Initial Contract Period – One (1) Month Later**

Resource Category	A Volumetric Data (estimated) (A)	B All-inclusive fixed Per- Diem Rate (B)	C Extended Price C= AxB
<b>Human Resources Stream</b>			
1.1 Human Resources Consultant (Senior)	5 Days	\$	\$
1.2 Organizational Design and Classification Consultant (Intermediate)	5 Days	\$	\$
<b>Business Consulting/Change Management Stream</b>			
2.1 Business Analyst (Senior)	5 Days	\$	\$

2.5 Business Process Consultant (Intermediate)	5 Days	\$	\$
2.5 Business Process Consultant (Senior)	5 Days	\$	\$
2.10 Knowledge Management Consultant (Intermediate)	5 Days	\$	\$
2.12 Evaluation Services Consultant (Intermediate)	5 Days	\$	\$
2.14 Subject Matter Expert (Intermediate)	5 Days	\$	\$
<b>Project Management Services Stream</b>			
3.2 Project Manager (Senior)	5 Days	\$	\$
<b>Real Property Project Management Services Stream</b>			
4.6 Portfolio Planner for Real Property (Senior)	5 Days	\$	\$

### 1C. Option Period #3 – From End of First Option Contract Period – One (1) Month Later

	A	B	C
Resource Category	Volumetric Data (estimated) (A)	All-inclusive fixed Per-Diem Rate (B)	Extended Price C= AxB
<b>Human Resources Stream</b>			
1.1 Human Resources Consultant (Senior)	5 Days	\$	\$
1.2 Organizational Design and Classification Consultant (Intermediate)	5 Days	\$	\$
<b>Business Consulting/Change Management Stream</b>			
2.1 Business Analyst (Senior)	5 Days	\$	\$
2.5 Business Process Consultant (Intermediate)	5 Days	\$	\$
2.5 Business Process Consultant (Senior)	5 Days	\$	\$
2.10 Knowledge Management Consultant (Intermediate)	5 Days	\$	\$
2.12 Evaluation Services Consultant (Intermediate)	5 Days	\$	\$
2.14 Subject Matter Expert (Intermediate)	5 Days	\$	\$
<b>Project Management Services Stream</b>			
3.2 Project Manager (Senior)	5 Days	\$	\$
<b>Real Property Project Management Services Stream</b>			
4.6 Portfolio Planner for Real Property (Senior)	5 Days	\$	\$

### 2. Question from Bidder regarding 2.14 Subject Matter Expert (Intermediate)

Could Canada please specify the nature of the expertise that the bidder is expected to demonstrate (e.g. defence operating model, service delivery evaluation, or RCAF air mobility etc.

#### Answer from Canada:

As per Annex "A": Streams and Categories it states the following:

#### Experience

The experience must be demonstrated and be directly related to the consultant category.