



Advance Contract Award Notice

1. Advance Contract Award Notice (ACAN)

An ACAN is a public notice indicating to the supplier community that a department or agency intends to award a contract for goods, services or construction to a pre-identified supplier, thereby allowing other suppliers to signal their interest in bidding, by submitting a statement of capabilities. If no supplier submits a statement of capabilities that meets the requirements set out in the ACAN, on or before the closing date stated in the ACAN, the contracting officer may then proceed with the award to the pre-identified supplier.

2. Definition of the requirement

SAS is widely used at Statistic Canada (STATCAN) by over 2,500 knowledge-workers. In 1999, STATCAN endorsed SAS as a strategic technology and initiated a coordinated package of supporting services and incentives for Informatics Training Centre (ITC) widespread use. A significant growth in demand for SAS training occurred as a result of the strategic endorsement of this software product. ITC has the mandate to offer SAS training and tailored courses at various levels of complexity. The participants are Government of Canada personnel.

To increase user knowledge of the SAS software product(s), the Employee Development and Wellness Division (EDWD) of STATCAN requires the provision of the SAS version 9.5 courses listed in Course List and Estimated Volume on an “as and when requested” basis, in both official languages. Most of the training will be delivered at STATCAN address listed in Location of Training, and possibly some in the regions. Courses will be delivered, either at STATCAN or at the Contractor’s site, in the following formats:

- In-class, instructor-led, learning;
- Virtual, real-time learning; or
- Virtual, self-paced learning.

3. Criteria for assessment of the Statement of Capabilities (Minimum Essential Requirements)

Any interested supplier must demonstrate by way of a statement of capabilities that:

- i. the supplier has been successfully delivering SAS training services in both official languages;
- ii. the supplier has successfully provided course customization services in both official languages for at least two clients since January 1st, 2015;
- iii. the supplier is able to provide a minimum of three (3) instructors with at least three (3) years teaching experience within the last 5 years in SAS products in both official languages for a group of a minimum of 5 students;
- iv. the supplier can provide an electronic manual in both official languages for each individual training course listed in Appendix 1; and
- v. the supplier has training locals in the National Capital Region (NCR).

4. Applicability of the trade agreement(s) to the procurement

This procurement is subject to the following trade agreement(s):



- Canadian Free Trade Agreement (CFTA)
- World Trade Organization - Agreement on Government Procurement (WTO-AGP)
- North American Free Trade Agreement (NAFTA)
- Canada-European Union Comprehensive Economic and Trade Agreement (CETA)

5. Set-aside under the Procurement Strategy for Aboriginal Business (N/A)

6. Comprehensive Land Claims Agreement(s) (N/A)

7. Justification for the Pre-Identified Supplier

Only SAS Institute Inc. is able to meet the requirements in both official languages to support STATCAN's considerable investment in SAS products. SAS Institute currently has electronic manuals in both official languages for each individual training course listed in Appendix 1, they also hold training locals in the National Capitol Region (NCR).

8. Government Contracts Regulations Exception(s)

The following exception(s) to the Government Contracts Regulations is (are) invoked for this procurement under subsection:

- 6(d) - "only one person is capable of performing the work".

9. Exclusions and/or Limited Tendering Reasons

The following exclusion(s) and/or limited tendering reasons are invoked under the:

Canadian Free Trade Agreement (CFTA)

Article 513 1(b) if the goods can be supplied only by a particular supplier and no reasonable alternative or substitute goods or services exist for any of the following reasons:

- (iii) Due to an absence of competition for technical reasons

North American Free Trade Agreement (NAFTA)

Chapter 10 - Article 1016.2 (b) – where, for works of art, or for reasons connected with the protection of patents, copyrights or other exclusive rights, or proprietary information or where there is an absence of competition for technical reasons, the goods or services can be supplied only by a particular supplier and no reasonable alternative or substitute exists.

World Trade Organization - Agreement on Government Procurement (WTO-AGP)

Annex 4(b), Article XIII 1 (b) where the goods or services can be supplied only by a particular supplier and no reasonable alternative or substitute goods or services exist for any of the following reasons:

- iii. due to an absence of competition for technical reasons;



Canada-European Union Comprehensive Economic and Trade Agreement CETA

Article 19.12 (b) if the goods or services can be supplied only by a particular supplier and no reasonable alternative or substitute goods or services exist for any of the following reasons:

- (iii) Due to an absence of competition for technical reasons;

10. Ownership of Intellectual Property

Without affecting any existing intellectual property rights or relating to information or data supplied by Canada for purposes of the Contract, copyright in anything conceived, developed, or produced as part of the Work under the Contract will belong to the Contractor.

11. Period of the proposed contract or delivery date

The proposed contract is for a period of one (1) year, from date of contract award with options to extend up to two (2) additional six (6) month periods.

12. Cost estimate of the proposed contract

The estimated value of the contract, including option(s), is not to exceed **\$1,200,000.00** (GST/HST extra).

13. Name and address of the pre-identified supplier

SAS Institute (Canada) Inc.
280 King Street East, suite 500
Toronto, ON M5A 1K7

14. Suppliers' right to submit a statement of capabilities

Suppliers who consider themselves fully qualified and available to provide the goods, services or construction services described in the ACAN may submit a statement of capabilities in writing to the contact person identified in this notice on or before the closing date of this notice. The statement of capabilities must clearly demonstrate how the supplier meets the advertised requirements.

15. Closing date for a submission of a statement of capabilities

The closing date and time for accepting statements of capabilities is March 13, 2019 at 2:00 p.m. EDT.

16. Inquiries and submission of statements of capabilities

Inquiries and statements of capabilities are to be directed to:

Nathalie Sielatycki, Coordinator, Material and Contracting Services

E-mail: nathalie.sielatycki@canada.ca



Appendix 1 – List of Courses

Course Name	Estimated Duration of Course in days	Annual Estimated Number of offerings	Delivery format*
1. SAS Programming 1: Essentials	2	6	C and V or E
2. SAS Programming 2: Data Manipulation Techniques	2	5	C and V or E
3. SAS Enterprise Guide 1: Querying and Reporting (EG 7.1 or 7.15)	2	6	C and V or E
4. SAS Enterprise Guide 2: Advanced Tasks and Querying (EG 7.1 or 7.15)	2	2	C and V or E
5. SAS Enterprise Guide for Experienced SAS Programmers (EG 7.1 or 7.15)	2	4	C and V or E
6. SAS Macro Language 1: Essentials	2	2	C and V or E
7. SAS SQL 1: Essentials	3	3	C and V or E
8. SAS JMP Software Data Exploration v14	1	1	C and V or E

*C – Classroom, V - Virtual in real time, E - Self-pace eLearning