

## Questions & Answers on FIN-20182254 - Cyber risks and open banking

**Question 1:** Can the Crown confirm if there is an incumbent or preferred supplier for this opportunity?

**Answer 1:** There is no incumbent

**Question 2:** Can the Crown please clarify the basis of selection technical vs financial split.

Annex D – Basis of Selection states the following:

Highest Combined Rating of Technical Merit **(70%) and Price (30%)**  
and

It is understood by the parties submitting proposals, that, to qualify, bidders must meet all mandatory requirements as well as the minimum score identified for the point rated criteria. The contract will be awarded based on a determination of best value taking into account both the technical merit of the proposal and the price evaluations. To arrive at an overall score achieved by a firm, a weighting has been established whereby technical merit will be valued at **60% of the bid and price at 40%**.

**Answer 2:** The basis of selection is Highest Combined Rating of Technical Merit (70%) and Price (30%)

**Question 3:** Can the Crown clarify how R2 will be scored. R2 indicates it is worth 10 points, the breakdown in the description indicates 5 points.

**Answer 3:** Please see the attached updated RFP with the new points indicated in R2.

**Question 4:** Will the crown offer a one-week extension on the bid closing for March 5th to March 12th?

**Answer 4:** yes, the crown will extend the closing date to **March 12, 2019**.

**Question 5:** Would it be possible to get a word version of the RFP.

**Answer 5:** the RFP PDF version of this Bid can be reversed into a word document.

**Question 6:** Refer to: 3.1 Bid Preparation Instructions

Canada requests that bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid: 1 hard copy and 1 electronic copy on usb key.

Section II: Financial Bid: 1 hard copy and 1 electronic copy on usb key.

Section III: Certifications (1 hard copy)

**Question 6a:** the details provided in the section following the summary above includes instructions for Section IV – Additional Information. Do Bidders add the contents requested in Section IV – Additional Information into Section III – Certifications? Please advice.

**Answer 6a:** Yes, you would add the certifications into this additional information.

**Question 7:** Could you please clarify the Contract Period for the above bid. On the cover it states – Estimated Contract Period as Contract Award to May 17, 2019 and in Section 7.4.1 is states the Period of Contract is Contract Award to March 29, 2019.

**Answer 7:** The Estimated Contract Period is Contract Award to May 17, 2019

**Question #8a:** Annex “D”, Technical Evaluation c) Resource Qualifications states: “The bidder must send in separate bid solicitations for each proposed resource”. **b)** Please clarify how vendors are to respond if submitting a response that includes the team lead as required in the Rated Requirements (R1) and others that have knowledge and expertise to help support the project requirements.

**Answer #8 a:** Annex “D”, Technical Evaluation c) Resource Qualifications states: “The bidder must send in separate bid solicitations for each proposed resource”, is standard text in the RFP template.

**Answer #8 b:** The bidders will send one technical proposal for this RFP and any additional information can be added in the technical bid as well.

**Question #9:** Will the Department of Finance provide the proponent authoring recognition within the published report?

**Answer #9:** The author will get credit for the report, but the Department of Finance can use it in policy review.

**Question #10:** Given the extension of the proposal deadline date, would the Dept. of Finance be willing to adjust the milestone dates.

**Answer #10:** The milestone dates have been adjusted in Annex A and Annex B; please see the attached amended RFP.

## **REVISED end date is May 27, 2019**

**Question #11:** In order to provide the Department of Finance with optimum depth of expertise in each of the critical areas of Banking and financial services, as well as cyber security, would Canada permit vendors to submit a proposal that proposes dual project leaders with demonstrated advanced subject expertise in each area?

**Answer # 11:** The department of Finance will accept proposals with more than one project lead that meets the requirement.

**Question #12:** Does the Department of Finance agree to include a limitation of liability in the resulting contract terms and to amend the RFP accordingly? Unlimited liability for a report capped at \$50,000 is an unusual trade-off in risk.

**Answer #12:** As per 2035 24 (2008-05-12) Liability - The Department of Finance will remain silent on liability – changes has been made in the RFP

**Question #13:** Does the Department of Finance agree to include SACC term 4006 entitled “Contractor to Own Intellectual Property Rights in Foreground Information”? Proponent believes that the response, treating as it does of cyberisks, is very timely and is of benefit to a wider class of persons. Proponent would, however, agree to provide a perpetual and wide license to use, copy, reproduce, etc. to the Department of Finance.

**Answer #13:** Clause 4006 (2010-08-16), Contractor to Own Intellectual Property Rights in Foreground Information has been added to RFP Amendment 002

**Question # 14:** Regarding Part 3 – Bid Preparation Instructions, section 3.1, the Crown is requesting ‘1 hard copy and 1 electronic copy on USB key’ for both the Technical and Financial Proposals; as USB keys are costly, would the Crown please consider amending this to ‘on USB key or DVD’?

**Answer #14:** The Department will only accept USB keys; you can include all proposals on one USB key.

**Question # 15:** Alternatively, as Elgin St. is currently under construction and it will be a challenge for vendors to reach Bid Receiving at 90 Elgin St., would the Crown consider employing an electronic method of delivery available to them for vendor submissions such as 'e-Post Connect' or allowing email delivery of proposals?

**Answer #15:** The Department of Finance is not set up for "e-post Connect" and since our address 90 Elgin and is not under construction, there is no challenge for vendors to submit their bids.