



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving Public Works and Government  
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Room 100,  
167 Lombard Ave.  
Winnipeg  
Manitoba  
R3B 0T6  
Bid Fax: (204) 983-0338

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise  
indicated, all other terms and conditions of the Solicitation  
remain the same.

Ce document est par la présente révisé; sauf indication contraire,  
les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**  
Public Works and Government Services Canada -  
Western Region  
Room 100  
167 Lombard Ave.  
Winnipeg  
Manitoba  
R3B 0T6

<b>Title - Sujet</b> Medevac Air Services	
<b>Solicitation No. - N° de l'invitation</b> H3531-184313/A	<b>Amendment No. - N° modif.</b> 001
<b>Client Reference No. - N° de référence du client</b> H3531-184313	<b>Date</b> 2019-03-11
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$WPG-206-10789	
<b>File No. - N° de dossier</b> WPG-8-41210 (206)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-04-01</b>	<b>Time Zone</b> Fuseau horaire Central Daylight Saving Time CDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Tetrault, Renata	<b>Buyer Id - Id de l'acheteur</b> wpg206
<b>Telephone No. - N° de téléphone</b> (204) 228-9032 ( )	<b>FAX No. - N° de FAX</b> (204) 983-7796
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

This amendment 001 is issued to answer questions and provide minutes for the bidders' conference as follows:

### **Questions**

Q1. Referring to Mandatory M4, why is there a restriction to only experienced medevac operators?

A1. The nature of providing medevac services requires an experienced operator. This is a sensitive and critical service where quality and continuity of service is vital.

Q2. To increase competition could the restrictions around company experience be revised or broken down? For example, would you consider accepting a bid from a company that has extensive experience flying in the north, an aircraft crew with years of past experience flying medevacs, and an experienced ground medical crew?

A2. At this time the mandatory criteria will remain unchanged. The nature of providing medevac services requires a contractor to be experienced in both service delivery and the overall administration and management of the ongoing service.

### **Bidders' Conference Minutes**

**March 7, 2019, 10:00am-10:30am**

#### **Attendance:**

PWGSC: Renata Tetrault, Karen Kuzych

Indigenous Services Canada: Kelly Ulrich, Elaine Wolford

#### **Bidders:**

- Aeromedical Life Flight
- Kenn Borek Air Ltd.
- Transwest Air
- Babcock Canada Inc.

### **Agenda Items**

- Welcome and introductions
- Review of RFP
- Overview of requirement
- Questions/Answers
- Closing Remarks

### **Review of the Request for Proposal**

- The solicitation closes at 14:00 CDT, April 1, 2019.
- Return bids to address on page 1 of solicitation *OR* use ePost (refer to page 5 for instructions)
- RFP layout
  - #2. Information Common to the Athabasca Health Authority and Indigenous Services Canada
  - #3. Solicitation Information Relating to the Athabasca Health Authority
  - #4. Solicitation Information Relating to Canada, including Annexes A to G
  - Note: The Statement of Work, Basis of Selection, Evaluation Criteria and the Basis of Payment are common to AHA and Canada.
- #2. Information Common to the Athabasca Health Authority and Indigenous Services Canada

- basic to intermediate air medical evacuation services (medevacs), includes provision of the aircraft, which is fit-up to support air medical evacuation services, and the crew
- two contracts may be awarded to one Contractor - one contract with the AHA and one contract with Canada
- Depending on the patients' coverage, either ISC or the Province of Saskatchewan provides financial support for the transportation of approved Medevacs. ISC's contract will cover approved clients under the Non-Insured Health Benefits program. AHA's contract will cover approved clients from the Athabasca Basin
- #3. Solicitation Information Relating to the Athabasca Health Authority
  - Insurance
  - Terms and Conditions
  - Evaluation of the Proposal
- Part 4 of the RFP (pages 8-9) details the evaluation procedures and basis of selection common to Canada and AHA
  - Mandatory Criteria → refer to Appendix 3
  - Point Rated Criteria → refer to Appendix 3
  - Financial Evaluation
  - Best Value selection using a 60-40 ratio for technical merit and price respectively
- #4. Solicitation Information Relating to Canada, including Annexes A to G
  - Part 5 Certifications
  - Part 6 Resulting Contract Clauses
    - Period of the Contract approximately 11 July 2019 to 10 July 2022, with 2 one-year option periods
- Annex A, Statement of Work
  - The catchment area encompasses the most northern and remote part of Saskatchewan, known as the Athabasca Basin, including:
    - Black Lake Denesuline First Nation
    - Fond du Lac Denesuline First Nation
    - Hamlet of Stony Rapids
    - Northern Settlement of Uranium City
    - Northern Settlement of Camsell Portage
  - Historical flight data is included for information only

2016/2017	2017/2018
162	222
  - Availability of Service: continual medevac coverage 24 hours per day, 7 days a week, for every day of the year.
  - Dispatch Time: As the response time is critical in Medevac situations, aircraft and medical crews must be airborne and enroute to location within 60 minutes of dispatch. The Contractor must provide service to Stony Rapids with a flight time no longer than 90 minutes.

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- Refer to Annex A for further requirements related to base, facilities, aircraft, crew, etc.
  - **The Bidder is responsible for understanding the full scope of work of this RFP.**
  
  - Appendix 3 details the Mandatory and Point Rated criteria
    - Mandatory criteria are evaluated on a pass/fail basis
    - Point rated criteria are evaluated based on the rating guide and point breakdown indicated
    - **Be sure to include address each criteria and include all details and supporting information required within your bid submission**
  
  - Annex B Basis of Payment must be completed and submit with the bid
    - Pricing must be provided for all aircraft requested for full period + option
    - **The Bidder is responsible for understanding the Reference Terms included in the Basis of Payment**
      - Call Rate is when no patient is on board
      - Rate per Statute Mile is when a patient is onboard

#### Questions/Answers

*Q1 and Q2 are provided at the top of this amendment*

#### Closing Remarks

- The solicitation closes at 14:00 CDT, April 1, 2019.
- Additional questions can be submit to Renata Tetrault (renata.tetrault@pwgsc-tpsgc.gc.ca)

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME**