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## SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

### Comments - Commentaires

### Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

### Issuing Office - Bureau de distribution

Informatics Professional Services Division/Division des  
services professionnels en informatique  
Terrasses de la Chaudière 4th Floor  
10 Wellington Street  
Gatineau  
Quebec  
K1A0S5

<b>Title - Sujet</b> TBIPS- Initial Contract Period 2 yr	
<b>Solicitation No. - N° de l'invitation</b> W6369-190135/A	<b>Amendment No. - N° modif.</b> 004
<b>Client Reference No. - N° de référence du client</b> W6369-190135	<b>Date</b> 2019-03-15
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$IPS-014-34612	
<b>File No. - N° de dossier</b> 014ips.W6369-190135	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-03-25</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Cabannes, Carlos	<b>Buyer Id - Id de l'acheteur</b> 014ips
<b>Telephone No. - N° de téléphone</b> (613) 406-9182 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> To be inserted upon award.	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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### SOLICITATION AMENDMENT 004

This solicitation amendment is raised to:

1. Revise Form 2 - Mandatory Technical criteria
2. Provide Form 4-Pricing Schedule.
3. Provide answers to Bidders questions #6-20 in relation to this solicitation.

***In accordance with Article 2.3 (a), the deadline for submitting questions and enquiries is no later than 10 (ten) calendar days before the bid closing date. Canada makes no commitment to provide answers to questions submitted after that deadline.***

This solicitation amendment 004 is raised to:

1. Revise Form 2 - Mandatory Technical criteria as follow:
 

At Form 2 - Mandatory Technical criteria,

  - Delete Form 2 - Mandatory Technical criteria in its entirety.
  - Insert Form 2 - Mandatory Technical criteria (as revised March 12, 2019)
2. Provide Form 4 - Price Schedule as follows:
  - Attached file - Form 4 - Price Schedule provided (see attached Excel file provided)

### 3. QUESTIONS AND ANSWERS

#### QUESTION #6

Is there is there an incumbent who has previously performed this work?

#### ANSWER #6

Please, refer to Answer #1.

#### QUESTION #7

Is there now, or has there ever been, a contracting firm or firms delivering to the services (or similar services) solicited within this RFP? If so, who is the incumbent firm or firms and what has been the contract start and end dates as well as the overall contract value?

#### ANSWER #7

Please, refer to Answer #1.

#### QUESTION #8

Within MT1, the Crown has requested two corporate contracts, each worth \$5 M. Could the Crown kindly drop one of these two contract requirements?

#### ANSWER #8

The Crown requires two task-based related service contracts as stated in revised "Mandatory Technical Criteria" (MT1). Submission of one single reference contract would render the bidder non-compliant under MT1.

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#### QUESTION #9

The Crown is seemingly seeking contracts with upwards of 10 resources throughout a complete 12 month period however, in their own wording, resource counts \*may\* drop to as few as 5 resources during that same 12 month interval. Therefore, we would ask that this requirement be lowered to no more than 5 resources throughout the 12 month period as this is seemingly acceptable in part, it should therefore be acceptable in full.

- have been awarded a Contract within the last (5) years prior to the closing date of this solicitation;
- have a duration of at least two (2) years within the last five (5) years. (*note: duration does not include option periods that have not been exercised*)
- have provided a minimum of ten (10) resources simultaneously for a period of at least twelve (12) consecutive months within the last five (5) years.
  - BUT the Crown then notes:
    - *For example, from month 1 to 3 of the 12 month period, the Bidder provided 15 resources, then in month 4 and 5 the Bidder provided only 4 resources then in month 6 to 12 the Bidder provided 10 resources. Since the Bidder provided at least the minimum number of resources during the 12 month period and there was not any period during the 12 month period in which no resources were being provided, then the Bidders bid would be considered meeting the requirements of Corporate Mandatory Criteria M1 (d) for this contract.*

Given the first two bullets above, we would respectfully suggest that if 2 years duration within the past 5 is acceptable, then there is no point nor benefit insisting that the contract be awarded within the past 5 years.

In fact, in order to generate a more competitive solicitation result, one which may not solely favour the incumbent contractor, we would further request that the Crown amend this requirement to simply reference a contract that merely delivered within the past five years?

Could the Crown kindly amend this requirement to accept a contract that delivered within the past five years?

#### ANSWER #9

Please refer to the revised “Mandatory Technical Criteria” (MT1). Each single Contract identified must:  
b) have been awarded within the last ten (10) years prior to the closing date of this solicitation;

**Note:**...*For example, from month 1 to 3 of the 12 month period, the Bidder provided 15 resources, then in month 4 and 5 the Bidder provided only 4 resources then in month 6 to 12 the Bidder provided 10 resources. Since the Bidder didn’t provided at least the minimum number of resources (10) during the 12 month period and there was period during the 12 month period in which no sufficient resources were being provided, then they would be considered non-compliant due to the inability to meet the requirements of Corporate revised Mandatory Criteria MT1 (d) as the Bidder did not provide the minimum number of resources (10) for the entire twelve (12) months period.*

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#### QUESTION #10

In regards to the Corporate Mandatory Criteria MT1 a) would the crown please consider lowering the contract value to \$4,500,000.00 OR would the crown please consider revising MT1 A) to read the following the aggregated value of the compliant contracts submitted must succeed \$10,000,000.00.

#### ANSWER #10

Please refer to the revised "Mandatory Technical Criteria" (MT1). The \$5,000,000.00 (excluding applicable taxes and not including amendments) value per contract allow Industry to demonstrate their capability and experience with complex contracts.

#### QUESTION #11

MT1 b) would the crown please consider revising the request to the following "contract services must have been performed in the past 5 years..."?

#### ANSWER #11

Please, refer to Answer #9.

#### QUESTION #12

Refer to "**FORM 4 - INSTRUCTIONS TO BIDDERS, INSTRUCTIONS AND NOTES**. It is stated in paragraph 1. General Instruction: "When completing the pricing schedule, the Bidder must enter their firm per diem price into the unshaded areas. **The spreadsheet will automatically calculate the shaded areas where necessary.** The formula located in the shaded areas are not to be changed by the Bidder, unless instructed by PWGSC."

We are unable to separate Form 4 from the RFP or enter pricing information as instructed above. Is there an Excel version of Form 4 that you can provide, or should we create tables as required, and disregard the instructions above?

#### ANSWER #12

Please, refer to the revised "Form 4- Pricing Schedule" attached at the Solicitation amendment #004

#### QUESTION #13

**Refer to MT1 – item (b):** "have been awarded a Contract within the last (5) years prior to the closing date of this solicitation;" Please consider amending this item (b) to read: "have been awarded a contract **which has been active** within the past (5) years prior to the closing date of this solicitation;"

Please note that many large contracts of the scope of this RFP (including the current contract for the same services) are long-term contracts exceeding 5 years in length and have been "awarded" more than 5 years ago. However these contracts are still ongoing today and are entirely relevant to this requirement. In order for these contracts to be presented in MT1, item (b) needs to be amended to accept contracts that have been active within the past 5 years. This will satisfy DND's requirement to see a demonstration of large contracts (\$5M or more initial contract value) that are also current (active within the past 5 years) and relevant to the RFP. Can you please consider our suggestion and amend item (b) accordingly?

#### ANSWER #13

Please, refer to Answer #9

#### QUESTION #14

We would hope to receive answers to questions in a greater detail than a few recent answers, if at all possible. Would the Crown kindly confirm that reference contracts need NOT be public sector contracts. Please confirm that contractual engagements with private sector firms that meet all criteria will be considered compliant?

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**ANSWER #14**

Yes, contractual engagements with private sector firms that meet all criteria listed under "Revised Mandatory Technical Criteria" (MT1) are considered compliant.

**QUESTION #15**

Would the Crown kindly confirm that Industry need not demonstrate TWO reference contracts but rather a single reference contract meeting all criteria will be considered compliant?

**ANSWER #15**

The Crown requires two (2) task-based related service contracts as stated in revised "Revised Mandatory Technical Criteria" (MT1). Submission of one contract would render the bidder non-compliant under MT1.

**QUESTION #16**

The Crown's response, without explanation, was that the criteria would remain unchanged. This answer contradicts the Crown within the actual grid under Corporate Mandatory Criteria wherein the Crown indicated (at MT1) that resource counts need not be 10 people at all times. The Crown's note under MT1 explicitly indicates that where a contractor's reference contract dropped down to 4 resources for "month 4 and 5" then the Bidders bid would be considered compliant.

Once again, could the Crown kindly confirm that resources counts of 4 or more resources for a consecutive 12 month period would be deemed compliant?

**ANSWER #16**

Please refer to the revised "Mandatory Technical Criteria" (MT1). A minimum of ten resources for a consecutive 12 month period would be deemed compliant. Resources counts of Four (4) or more resources for a consecutive 12 month period would be deemed **non-compliant**.

**QUESTION #17**

Could the Crown confirm that a single reference contract will satisfy the Crown?

**ANSWER #17**

Please, refer to Answer #8.

**QUESTION #18**

Could the Crown confirm that reference contracts need only operate within the past five (5) years and not have been awarded within that same 5 year period?

**ANSWER #18**

As per the revised "Mandatory Technical Criteria" (MT1), bidders need to provide customer references for two (2) task-based related service Contracts (one reference for each contract) managed within the last five (5) years. The two customer references do not need to be awarded within the last five (5) years but it needs to be managed within the last five (5) years.

To demonstrate this experience the Bidder must submit:

Customer references for two (2) task-based related service Contracts (one reference for each contract) managed within the last five (5) years. The references must include:

- the name of the organization,

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- the name, title, the telephone number or e-mail address of the organization's contact responsible for the contract,
- the contract number,
- a short description of the services provided,
- as well as the award date and end date,
- dollar value of each contract, and the number of resources provided simultaneously.

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#### **QUESTION #19**

Could the Crown kindly confirm that private sector contracts meeting all criteria would be considered compliant?

#### **ANSWER #19**

Yes, contracts with private sector firms that meet all criteria listed under "Revised Mandatory Technical Criteria" (MT1) would be considered compliant.

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#### **QUESTION #20**

Could the Crown kindly extend the closing date of this contract through to 31-March- 2019 given that no evaluation is likely to commence in mid-March as fiscal year nears an end.

#### **ANSWER #20**

The Crown extended the closing date of this contract through to 25-March- 2019.

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## FORM 2

### MANDATORY TECHNICAL CRITERIA *(AS REVISED ON MARCH 12, 2019)*

#### **Corporate Mandatory Criteria**

MT#	Corporate Mandatory Criteria	Bidder Substantiation	Reference to additional Substantiating Materials included in Bid
<b>MT1</b>	<p>The Bidder must have been awarded two (2) task-based related service Contracts, for a Federal Government Department or Crown Corporation. A copy of each Contract must be provided with the bid.</p> <p>Each single Contract identified must:</p> <ul style="list-style-type: none"> <li>a) have a contract value of at least \$5,000,000.00 (excluding applicable taxes) and not including amendments;</li> <li>b) have been awarded <del>a Contract</del> within the last <del>five (5)</del> <b>ten (10)</b> years prior to the closing date of this solicitation;</li> <li>c) have a duration of at least two (2) years within the last five (5) years. (<i>note: duration does not include option periods that have not been exercised</i>);</li> <li>d) have provided a minimum of ten (10) resources simultaneously for a period of at least twelve (12) consecutive months within the last five (5) years.</li> </ul> <p><b>Note:</b> The requirement for a minimum number of resources simultaneously for a period of 12 consecutive months means that over this 12 month period there must have been at least the minimum number of resources as described in the paragraph (d) of the Corporate Mandatory Criteria being provided for each contract. <del>The Bidder does not have to demonstrate that the minimum quantities of resources were being provided every month for 12 months. But rather,</del> there must not have been a break in service from one month to the next for the entire 12 months and that the level of resources being provided must have been at least the minimum quantity in the Corporate Mandatory Criteria (d) at some point during the 12 month period. <i>For example, from month 1 to 3 of the 12 month period, the Bidder provided 15 resources, then in month 4 and 5 the Bidder provided only 4 resources then in month 6 to 12 the Bidder provided 10 resources. Since the Bidder provided at least the minimum number of resources during the 12 month period and there was not any period during the 12 month period in which no resources were being provided, then the Bidders bid would be considered</i></p>		

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<p>meeting the requirements of Corporate Mandatory Criteria M1 (d) for this contract. <i>Since the Bidder didn't provide at least the minimum number of resources during the 12 month period and there was period during the 12 month period in which no sufficient resources were being provided, then they would be considered <b>non-compliant</b> due to the inability to meet the requirements of Corporate Mandatory Criteria MT1 (d) as the Bidder did not provide the minimum number of resources for the entire twelve (12) months period.</i></p> <p>To demonstrate this experience the Bidder must submit:</p> <p>Customer references for two (2) task-based related service Contracts (one reference for each contract) managed within the last five (5) years. The references must include:</p> <ul style="list-style-type: none"> <li>• the name of the organization,</li> <li>• the name, title, the telephone number or e-mail address of the organization's contact responsible for the contract</li> <li>• the contract number,</li> <li>• a short description of the services provided,</li> <li>• as well as the award date and end date,</li> <li>• dollar value of each contract, and</li> <li>• the number of resources provided simultaneously.</li> </ul> <p>The information listed above should be submitted with the bid using Form 5 – Customer Reference Contact Information Form. If any of the information is not submitted, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the information listed above within the time frame provided will render the bid <b>non-responsive</b>.</p> <p>It is the Bidder's responsibility to ensure that any information divulged is accurate.</p> <p>The Bidder must have been the prime contractor, rather than a subcontractor. This means that the Bidder contracted directly with the customer of the work. If the Bidder's contract was to perform work which another entity had itself first contracted to perform, the Bidder will not be considered the prime contractor. <i>For example, Z (customer) contracted with Y for services. Y, in turn, entered into a contract with X to provide all or part of these services to Z. In this example, Y is a prime contractor and X is a subcontractor.</i></p>		



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	Bidders are reminded that a Supply Arrangement or Standing Offer is not a contract and therefore any reference to this type of document will not be accepted for the purpose of evaluating contract experience. For example if the Bidder references it's TBIPS SA number such as EN578-055605/XXX/EL for the purpose of demonstrating experience under the evaluation criteria, Canada will disregard this experience because it does not relate to a specific contract.		
<b>MT2</b>	<p><b>Client Manager.</b> The Bidder must identify by name and position title an individual that will be designated as the DND Client Manager responsible for the resource and contract management associated with the resulting contract.</p> <p>A copy of the Client Manager's résumé must be provided with the bid.</p>		
<b>MT3</b>	<p><b>Proposed Resources.</b> The Bidder must propose a total of 6 resources for <del>each of the</del> following categories:</p> <p>a)2 proposed resources for T.6 Telecommunications System Specialist, Level 2</p> <p>b)3 proposed resources for T.6 Telecommunications System Specialist, Level 3</p> <p>c)1 proposed resource for P.9 Project Manager, Level 3.</p>		

<b>Resources Mandatory Technical Criteria</b>			
<b>T.6 Telecommunication System Specialist, Level 3 - Annex A, Statement of Work, Section 3.1</b>			
<b>MT#</b>	<b>Corporate Mandatory Criteria</b>	<b>Bidder Substantiation</b>	<b>Reference to additional Substantiating Materials included in Bid</b>
<b>MT4</b>	The Bidder's proposed resources must have a minimum of ten (10) years of experience as a Telecommunication System Specialist.		
<b>MT5</b>	The Bidder's proposed resources must have a minimum of five (5) years of experience working as a network-specific Telecommunication System Specialist in a network/telecommunications IM/IT service delivery environment.		
<b>MT6</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience working on a Transmission Control Protocol/Internet Protocol (TCP/IP) router-		

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	based wide area network with 150+ router nodes providing the following:  <ul style="list-style-type: none"> <li>- Network Design;</li> <li>- Router Configuration;</li> <li>- Device Management; and</li> <li>- Network Testing and Troubleshooting.</li> </ul>		
<b>MT7</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience in designing and installing networks using the General Dynamics (GD) TACLANE Network Encrypter and the Encrypter Manager (GEM) application. This includes the configuration and management of General Dynamics Taclane family of Type-1 encryption devices.		
<b>MT8</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience in administering Internet Protocol (IP) networks using Open Shortest Path First (OSPF) and Border Gateway Protocol (BGP) routing protocols, as well as Multi-Protocol Label Switching (MPLS) network technology.		
<b>MT9</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience working on network engineering solutions with telecommunications service providers.		

<b><i>T.6 Telecommunication System Specialist, Level 3 - Annex A, Statement of Work, Section 3.1</i></b>			
<b>MT#</b>	<b>Mandatory Corporate Criteria</b>	<b>Bidder Substantiation</b>	<b>Reference to additional Substantiating Materials included in Bid</b>
<b>MT10</b>	The Bidder's proposed resources must have a minimum of ten (10) years of experience as a Telecommunication System Specialist.		
<b>MT11</b>	The Bidder's proposed resources must have a minimum of five (5) years of experience working as a network-specific Telecommunication System Specialist in a network/telecommunications IM/IT service delivery environment.		
<b>MT12</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience working on a Transmission Control Protocol/Internet Protocol (TCP/IP) router-based wide area network with 150+ router nodes providing the following:  <ul style="list-style-type: none"> <li>- Network Design;</li> <li>- Router Configuration;</li> <li>- Device Management; and</li> <li>- Network Testing and Troubleshooting.</li> </ul>		

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<b>MT13</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience in designing and installing networks using the General Dynamics (GD) TACLANE Network Encrypter and the Encrypter Manager (GEM) application. This includes the configuration and management of General Dynamics Taclane family of Type-1 encryption devices.		
<b>MT14</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience in administering Internet Protocol (IP) networks using Open Shortest Path First (OSPF) and Border Gateway Protocol (BGP) routing protocols, as well as Multi-Protocol Label Switching (MPLS) network technology.		
<b>MT15</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience working on network engineering solutions with telecommunications service providers.		

<b><i>T.6 Telecommunication System Specialist, Level 3 - Annex A, Statement of Work, Section 3.1</i></b>			
<b>MT#</b>	<b>Mandatory Corporate Criteria</b>	<b>Bidder Substantiation</b>	<b>Reference to additional Substantiating Materials included in Bid</b>
<b>MT16</b>	The Bidder's proposed resources must have a minimum of ten (10) years of experience as a Telecommunication System Specialist.		
<b>MT17</b>	The Bidder's proposed resources must have a minimum of five (5) years of experience working as a network-specific Telecommunication System Specialist in a network/telecommunications IM/IT service delivery environment.		
<b>MT18</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience working on a Transmission Control Protocol/Internet Protocol (TCP/IP) router-based wide area network with 150+ router nodes providing the following: <ul style="list-style-type: none"> <li>- Network Design;</li> <li>- Router Configuration;</li> <li>- Device Management; and</li> <li>- Network Testing and Troubleshooting.</li> </ul>		
<b>MT19</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience in designing and installing networks using the General Dynamics (GD) TACLANE		

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	Network Encrypter and the Encrypter Manager (GEM) application. This includes the configuration and management of General Dynamics Taclane family of Type-1 encryption devices.		
<b>MT20</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience in administering Internet Protocol (IP) networks using Open Shortest Path First (OSPF) and Border Gateway Protocol (BGP) routing protocols, as well as Multi-Protocol Label Switching (MPLS) network technology.		
<b>MT21</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience working on network engineering solutions with telecommunications service providers.		

***T.6 Telecommunication System Specialist, Level 2 - Annex A, Statement of Work, Section 3.2***

<b>MT#</b>	<b>Mandatory Corporate Criteria</b>	<b>Bidder Substantiation</b>	<b>Reference to additional Substantiating Materials included in Bid</b>
<b>MT22</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience as a Telecommunication System Specialist.		
<b>MT23</b>	The Bidder's proposed resource must have a minimum of three (3) years of experience working as a network-specific Telecommunication System Specialist in a network/ telecommunications IM/IT service delivery environment.		
<b>MT24</b>	The Bidder's proposed resource must have a minimum of three (3) years of experience working on a TCP/IP router-based wide area network with 150+ router nodes providing the following: <ul style="list-style-type: none"> <li>- Network Design;</li> <li>- Router Configuration;</li> <li>- Device Management; and</li> <li>- Network Testing and Troubleshooting.</li> </ul>		
<b>MT25</b>	The Bidder's proposed resource must have a minimum of three (3) years of experience working on network engineering solutions with telecommunications service providers.		

***T.6 Telecommunication System Specialist, Level 2 - Annex A, Statement of Work, Section 3.2***

<b>Solicitation No. – N° de l'invitation</b> W6369-190135/A		<b>Amd. No – N° de la modif.</b> 004	<b>Buyer ID – Id de l'acheteur</b> 014IPS
<b>Client Ref. No. – N° de réf. De client</b> W6369-190135		<b>File No. – N° du dossier</b> 014IPS. W6369-190135	<b>CCC No./ N° CCC – FMS No/ N° VME</b>
<b>MT#</b>	<b>Mandatory Corporate Criteria</b>	<b>Bidder Substantiation</b>	<b>Reference to additional Substantiating Materials included in Bid</b>
<b>MT26</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience as a Telecommunication System Specialist.		
<b>MT27</b>	The Bidder's proposed resource must have a minimum of three (3) years of experience working as a network-specific Telecommunication System Specialist in a network/ telecommunications IM/IT service delivery environment.		
<b>MT28</b>	The Bidder's proposed resource must have a minimum of three (3) years of experience working on a TCP/IP router-based wide area network with 150+ router nodes providing the following: <ul style="list-style-type: none"> <li>- Network Design;</li> <li>- Router Configuration;</li> <li>- Device Management; and</li> <li>- Network Testing and Troubleshooting.</li> </ul>		
<b>MT29</b>	The Bidder's proposed resource must have a minimum of three (3) years of experience working on network engineering solutions with telecommunications service providers.		

<b><i>P.9 Project Manager, Level 3, Annex A - Statement of Work, Section 3.3</i></b>			
<b>MT#</b>	<b>Mandatory Corporate Criteria</b>	<b>Bidder Substantiation</b>	<b>Reference to additional Substantiating Materials included in Bid</b>
<b>MT30</b>	The Bidder's proposed resource must have a minimum of seven (7) years of experience as a Project Manager managing the delivery of a project with a minimum budget of seven (7) million dollars Canadian (taxes excluded).		
<b>MT31</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience providing project management services on a TCP/IP router-based wide area network with 150+ router nodes.		
<b>MT32</b>	The Bidder's proposed resource must have a minimum of five (5) years of experience managing a project management team working with telecommunications service providers.		