



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des
soumissions - TPSGC

11 Laurier Street/11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

LETTER OF INTEREST

LETTRE D'INTÉRÊT

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du

fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Medium Support Vehicle System Project/Système de
véhicule de soutien moyen

Cumberland House 5th Floor - A-25

Maison Cumberland 5e étage - A-25

400 Cumberland Street

400, rue Cumberland

Ottawa

Ontario

K1A 0S5

Title - Sujet Logistics Vehicle Modernization	
Solicitation No. - N° de l'invitation W847L-190122/A	Date 2019-03-15
Client Reference No. - N° de référence du client W847L-190122	GETS Ref. No. - N° de réf. de SEAG PW-\$\$BW-005-27242
File No. - N° de dossier 005bw.W847L-190122	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-04-04	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Nadon, Kim	Buyer Id - Id de l'acheteur 005bw
Telephone No. - N° de téléphone (613) 943-4908 ()	FAX No. - N° de FAX (613) 995-3402
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

**Invitation to Qualify
for the Procurement Process for
the Logistics Vehicle Modernization (LVM) Project**

The Contracting Authority, who is identified in the previous page, is Canada's representative for all questions and comments about this document.	
ITQ Closing Date and Time	2019/04/04 14:00 Eastern Daylight Time (EDT)
Email Address for submitting your questions	Kim.Nadon@pwgsc-tpsgc.gc.ca

**Invitation to Qualify
for the Procurement Process for
the Logistics Vehicle Modernization (LVM) Project**

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Invitation to Qualify for the Procurement Process for the Logistics Vehicle Modernization (LVM) Project

1. General Information

1.1 Definitions

The following definitions apply for the purpose of this procurement:

- a) **“Respondent Team”** means the person(s) or entity (ies) submitting a response to this Invitation to Qualify (ITQ). At least one of the Respondent Team entity must be a Manufacturer.
 - i) a Respondent Team may be comprised of the Manufacturer only.
- b) **“Qualified Supplier”** is a Respondent Team that successfully meets all requirements of the ITQ. Only Qualified Suppliers will be invited to participate in any subsequent phases of the procurement process.
- c) **“Manufacturer”** means an original equipment manufacturer (OEM) of the logistics vehicle being proposed in a response to this ITQ.

1.2 Introduction

- a) **Purpose of this ITQ:** The purpose of this ITQ is to qualify Suppliers that can demonstrate the capability to meet Canada's initial requirements. Following the ITQ phase, Qualified Suppliers will be engaged in the development of the RFP documents.
- b) **Phase 1 of the Procurement Process:** This ITQ is the first phase of a procurement process by Public Services and Procurement Canada (PSPC)¹ for the Logistics Vehicle Modernization project (the **“Project”**). Respondent Teams are invited to qualify in accordance with the terms and conditions of this ITQ in order to become “Qualified Suppliers” for the following phases of the procurement process. Only Qualified Suppliers will be permitted to participate and submit a bid for this procurement process.
- c) **Further Evaluation of Qualified Suppliers:** Even though certain Respondent Teams may be qualified by Canada as a result of this ITQ, Canada reserves the right to re-evaluate any aspect of the qualification of any Qualified Supplier at any time during the procurement process and change their status to “unqualified” if they no longer meet the requirements provided in this ITQ.
- d) **ITQ is not a Bid Solicitation:** This ITQ process is not a solicitation of bids or tenders. No contract will be awarded as a result of the activities during the ITQ phase. Canada reserves the right to cancel any of the qualification requirements included as part of the Project at any time during the ITQ phase. Given that the ITQ process may be partially or completely cancelled by Canada, it may not result in any of the subsequent procurement process described in this document. Subject to article 4.4 herein, Respondent Teams and Qualified

¹ The legal name of the Department is "Department of Public Works and Government Services". "Public Services and Procurement Canada" and "PSPC" as well as "Public Works and Government Services Canada" and "PWGSC" are the common usage names.

Suppliers may withdraw from the procurement process at any time. Therefore, Qualified Suppliers can choose not to bid on any subsequent solicitation.

- e) **Procurement Strategy:** The procurement strategy is for a single contract for both capabilities (light and heavy as described in annex B) of Logistics Vehicle Modernization, including In-Service Support. **IMPORTANT: This procurement strategy will be reassessed during the Review and Refine Requirements (RRR) phase (see section 1.4.b). Specifically, the intent will be to ensure that the single contract approach is in the best interest of Canada, compared to the two contracts approach (i.e. one for each capability). This reassessment will be done through supplier engagement during the RRR phase (Phase 2). Qualified Suppliers will be informed about Canada's decisions.**

1.3 Overview of the Project and the Competition Scope

- a) **Overview of Project:** The LVM Project is a capability replacement focusing on ensuring the Canadian Armed Forces (CAF) will have enough lift and logistics capability to operate anywhere it will deploy, and to train in Canada. The LVM Project will procure fewer vehicles than the current fleet, while still achieving the required lift through an increase in vehicle cargo capacity, the introduction of sea containers and modularity, and an increased use of large cargo trailers. The LVM Project will procure new light and heavy logistics vehicle capability with improved payload, functionality, mobility, sustainability and protection relative to existing vehicle fleets. Acquisitions under consideration include, but are not limited to, new logistics vehicles, trailers, specialized vehicle mounted modules, special containers and bulk material handling systems, and material handling equipment. Acquisition will also include initial in-service and logistics support. Annex B describes the assets that will form part of the light and heavy capabilities. The following provide further details about the Project:
 - i) *Strong, Secure, Engaged – Canada's Defence Policy* (SSE) outlines the mandate and strategic objectives of DND and CAF to meet the Government of Canada's vision and approach to defence. The LVM Project is linked to SSE Initiative 40 which calls, amongst other things, for the modernization of the logistics vehicle fleets.
 - ii) Land-based logistics vehicles are critical assets required to ensure robust logistics supply chains within all elements of the CAF. Although the majority of vehicles are used by the Canadian Army (CA), logistics vehicles are also employed by other branches of the CAF.
 - iii) At this time, Canada expects the LVM requirements to include the following:
 - A. Ability to optimize the payload and functionality of the light and heavy logistics vehicle capabilities by enabling the transportation of intermodal containers including the incorporation of load handling systems.
 - B. Ability for both light and heavy logistics vehicle capabilities to operate in non-contiguous, non-linear adaptive dispersed battle space through increased mobility, modularity and improved protection for the heavy capability.
 - C. Ability for the logistics vehicle light and heavy capabilities to operate on the North Atlantic Treaty Organization (NATO) single-fuel standard (high-sulfur diesel) and ultra-low sulfur diesel.

- D. A comprehensive sustainment¹ program that assures operational readiness and maintains mission effectiveness of the light and heavy logistics vehicle capabilities throughout their service life.
 - E. Provision of proven light and heavy vehicles already in military service with a NATO country member.² This last requirement is based, in part, on Canada's needs to acquire a mature, proven platforms in order to reduce technical and schedule risk by working with companies that have demonstrated they can successfully deliver to NATO standards.
- iv) Canada's Industrial and Technological Benefits (ITB) Policy, including the Value Proposition (VP) will apply to the Project. The objectives of the ITB Policy and the VP are to support the long-term sustainability and growth of Canada's defence sectors, including small and medium-sized enterprises in all regions of Canada to enhance innovation through research and development in Canada, to support skills development and training, and to increase the export potential of Canadian based firms. To maximize the economic impact that can be leveraged through the VP, Canada will motivate the defence contractors to invest in [Key Industrial Capabilities](#) (KICs) of Armour, Ground Vehicle Solutions, and In-Service Support. Further information on the ITB Policy and Value Proposition can be found at www.canada.ca/itb.
 - v) An Economic Impact Assessment may apply to LVM.
- b) **Competition Scope:** The scope of contract(s) resulting from any subsequent solicitation may include:
 - i) the vehicles, modules, trailers and associated equipment;
 - ii) operator and technical training;
 - iii) Installation of vehicle and module communication systems cabling supplied by Canada;
 - iv) the provision of ISS set up necessary to enable achievement of full operational capability of the new fleets; and
 - v) an initial period of sustainment for the new fleets.
 - c) **National Security Exception:** The National Security Exception provided for in the trade agreements have been invoked.
 - d) **Controlled Goods Program:** This procurement may be subject to the Controlled Goods Program. The final status of the procurement will be confirmed in any subsequent solicitation.

¹ Sustainment, in general terms, refers to the augmentation of DND capabilities and/or the provision of contractor support in the following areas: equipment maintenance, both preventative and corrective; repair parts provisioning and management; provision of special tooling and test equipment; production of operator and technical publications; and provision of technical advice and support, to include dedicated equipment engineering support (e.g. field service representatives, configuration and engineering change management, and technical data management).

² NATO country members - A NATO country is a country that has signed the North Atlantic Treaty and is committed to the principle of collective defence.

1.4 Overview of Anticipated Procurement Process

This ITQ is the first phase in this procurement process. Although the procurement process remains subject to change, Canada currently anticipates that the procurement process will be conducted in the following phases:

- a) **Phase I: ITQ Phase:** This ITQ will be used to qualify Respondent Teams to participate in any subsequent phases of the procurement process.

Respondent Teams may qualify by providing a fully compliant response as described at Annex A.
- b) **Phase II: Review and Refine Requirements (RRR) Phase:** The RRR process with the Qualified Suppliers will follow the ITQ phase. The objective of the RRR phase is to obtain feedback from Qualified Suppliers on Canada's preliminary requirements. It is intended to be a collaborative process and may involve interactions such as workshops, one-on-one sessions, and written questions and answers. Canada will consider the feedback provided by Qualified Suppliers when refining the requirements and preparing its procurement documents. Further details regarding the RRR phase will be provided to those Respondent Teams who qualify as a result of this ITQ phase. This phase will involve the release of a draft RFP.
- c) **Phase III: Request for Proposals (RFP) Phase:** Canada anticipates releasing an RFP to Qualified Suppliers who remain qualified at the time the RFP is released. The current intent is to evaluate bids based on capability, cost (acquisition, sustainment, and operating), economic benefits, as well as program and contractual risks criteria.

It is Canada's intention, subject to article 4.4 herein, to ensure that the Manufacturers retain maximum flexibility in establishing teaming arrangements, forming consortiums, entering into Joint Venture and/or License Agreements up until the closing of the Request for Proposal. Such arrangements do not need to be formalized to respond to the ITQ and will not be evaluated under this ITQ. They will generally be left to the discretion of the Manufacturers and may include subcontracting as required.

At the RFP stage, the following entities within a Qualified Supplier will be allowed to submit a bid:

- (A) the Manufacturer;
- (B) a Joint Venture in which the Manufacturer is a member; or
- (C) an entity expressly authorized in writing by the Manufacturer (in the form provided by Canada in the RFP) to enter into contract with Canada for the provision of the logistics vehicle.

The anticipated timeline for each phase is provided at Annex C.

1.5 Consultants

- a) Canada may engage consultants in the future at its sole discretion, for the purposes of the LVM Project.
- b) Canada will share with consultants, on a need to know basis, information and documents provided to Canada, which may include those of Respondent Teams', as part of the procurement process.
- c) Consultants are required to sign non-disclosure agreement(s) before gaining access to the Project information and documents as part of this procurement process.

1.6 Fairness Monitor

Canada has engaged HKA Global (Canada) Inc. as a fairness monitor for this procurement. The fairness monitor will observe the procurement phases to determine whether Canada has adhered to the process described in all solicitation documents. The fairness monitor is under obligations pursuant to its contract with Canada to maintain the confidentiality of all information received as a result of its participation in this procurement process.

1.7 epost Connect

This ITQ allows Respondent Teams to use the epost Connect service provided by Canada Post Corporation to transmit their response electronically. Respondent Teams must refer to Section 2 entitled "Instructions for Respondent Teams", and Section 3 entitled Preparing and Submitting a Response, of this ITQ, for further information.

2. Instructions for Respondent Teams

2.1 Standard Instructions, Clauses and Conditions

The 2003 (2018-05-22) Standard Instructions – Goods or Services – Competitive Requirements, are incorporated by reference into and form part of the ITQ as though they were expressly set out here in full. If there is a conflict between the provisions of the 2003 Standard Instructions and this document, this document prevails. The 2003 Standard Instructions can be found at: <https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual/1/2003/23>. The 2003, Standard Instructions - Goods or Services – Competitive Requirements, is amended as follows:

- a) The words "Bidder(s)" are replaced with the words "Respondent Team (s)";
- b) The words "bid(s)" are replaced with the words "response(s)";
- c) Subsections 03 - Standard instructions, clauses and conditions, 05.4 (bid validity period) and 14 - Price Justification, are deleted in their entirety;
- d) Section 08, entitled Transmission by facsimile or by epost Connect, is amended as follows: subsection 2. Is deleted entirely and replaced with the following:

2. epost Connect

- a. Unless specified otherwise in the ITQ, responses may be submitted by using the [epost Connect service](#) provided by Canada Post Corporation. The only acceptable email address to use with epost Connect is:

tpsgc.dgareceptiondessoumissions-abbidreceiving.pwgsc@tpsgc-pwgsc.gc.ca

- b. To submit a response using epost Connect service, the Respondent Team must either:
 - i. send directly its response only to the specified PWGSC Bid Receiving Unit, using its own licensing agreement for epost Connect provided by Canada Post Corporation; or
 - ii. send as early as possible, and in any case, at least six business days prior to the ITQ closing date and time, (in order to ensure a response), an email that includes the ITQ ("bid solicitation") number to the specified PWGSC Bid Receiving Unit requesting to open an epost Connect conversation. Requests to open an epost

Connect conversation received after that time may not be answered.

- c. If the Respondent Team sends an email requesting epost Connect service to the specified Bid Receiving Unit in the ITQ, an officer of the Bid Receiving Unit will then initiate an epost Connect conversation. The epost Connect conversation will create an email notification from Canada Post Corporation prompting the Respondent Team to access and action the message within the conversation. The Respondent Team will then be able to transmit its response afterward at any time prior to the ITQ closing date and time.
- d. If the Respondent Team is using its own licensing agreement to send its response, the Respondent Team must keep the epost Connect conversation open until at least 30 business days after the ITQ closing date and time.
- e. The ITQ ("bid solicitation") number should be identified in the epost Connect message field of all electronic transfers.
- f. It should be noted that the use of epost Connect service requires a Canadian mailing address. Should a Respondent Team not have a Canadian mailing address, they may use the Bid Receiving Unit address specified in the ITQ in order to register for the epost Connect service.
- g. For responses transmitted by epost Connect service, Canada will not be responsible for any failure attributable to the transmission or receipt of the response including, but not limited to, the following:
 - i. receipt of a garbled, corrupted or incomplete response;
 - ii. availability or condition of the epost Connect service;
 - iii. incompatibility between the sending and receiving equipment;
 - iv. delay in transmission or receipt of the response;
 - v. failure of the Respondent Team to properly identify the response;
 - vi. illegibility of the response;
 - vii. security of response data; or,
 - viii. inability to create an electronic conversation through the epost Connect service.
- h. The Bid Receiving Unit will send an acknowledgement of the receipt of response document(s) via the epost Connect conversation, regardless of whether the conversation was initiated by the Respondent Team using its own license or the Bid Receiving Unit. This acknowledgement will confirm only the receipt of response document(s) and will not confirm if the attachments may be opened nor if the content is readable.
- i. Respondent Teams must ensure that they are using the correct email address for the Bid Receiving Unit when initiating a conversation in epost Connect or communicating with the Bid Receiving Unit and should not rely on the accuracy of copying and pasting the email address into the epost Connect system.
- j. A response transmitted by epost Connect service constitutes the formal response of the Respondent Team and must be submitted in accordance with section 05.

2.2 Submission of Responses

- a) Responses must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated in the ITQ.
- b) Note: For Respondent Teams choosing to submit using epost Connect, the email address is:

tpsgc.dgareceptiondessoumissions-abbidreceiving.pwgsc@tpsgc-pwgsc.gc.ca

- c) Note: Responses will not be accepted if emailed directly to this email address. This email address is to be used to open an epost Connect conversation, as detailed in Standard Instructions 2003, or to send responses through an epost Connect message if the Respondent Team is using its own licensing agreement for epost Connect.

2.3 Qualified Supplier Entities and Bidder

- a) An entity can only be in one Qualified Supplier.
- b) It is not required for a potential subcontractor to be listed among a Qualified Supplier's entities in order to perform work if this procurement process results in any contract or agreement.
- c) Entities of the Respondent Team must remain part of the Qualified Supplier. For additional information, see the Article titled "Withdrawals and Additions of the Entities that Form the Qualified Supplier".
- d) At the RFP phase, only one entity within a Qualified Supplier (including a joint venture of entities within a Qualified Supplier) will be allowed to submit a bid on behalf of the Qualified Supplier.

2.4 Questions, Comments and Communications

- a) **Single Point of Contact:** To ensure the integrity of the competitive procurement process, questions and other communications regarding this ITQ must be directed only to the Contracting Authority identified in the ITQ. Failure to comply with this requirement may result in the response being disqualified from further consideration.
- b) **Deadline for Asking Questions:** All questions and comments regarding the solicitation must be submitted by email to the Contracting Authority no later than 5 calendar days before the ITQ closing date. Questions received after that time may not be answered.
- c) **Content of Questions:** Respondent Teams should reference as accurately as possible the numbered item of the ITQ to which the question relates. Respondent Teams should explain each question in sufficient detail in order to allow Canada to provide an accurate answer. Any questions that a Respondent Team believes include proprietary information must be clearly marked "proprietary" at each relevant item. Items identified as proprietary will be treated as such unless Canada determines that the question is not of a proprietary nature. Canada may edit the questions or may request that the Respondent Team do so, so that the proprietary nature of the question is eliminated, and the edited question and answer can be provided to all Respondent Teams. Questions not submitted in a form that can be provided to all Respondent Teams may not be answered by Canada.
- d) **Publication of Answers:** To ensure the consistency and quality of information provided to Respondent Teams, significant questions and the answers will be posted on the Government Electronic Tendering Service (GETS) as an amendment to the ITQ.

2.5 Procurement Documents Publication

- a) Canada will normally make its procurement documents available for download through the GETS. However, by establishing a list of Qualified Suppliers, Canada will make the procurement documents only available to Qualified Suppliers, rather than making them available through the GETS.

- b) Canada is not responsible for and will not assume any liabilities whatsoever for the information found on websites of third parties that reproduce the information on GETS.
- c) Canada is not responsible for and will not assume any liabilities whatsoever for the information found on websites of third parties. Respondent Teams are solely responsible for consulting the GETS regularly for the most up-to-date information. Canada will not be liable for any oversight by the Respondent Teams, nor for notification services offered by a third party.

2.6 Response Validity Period

There is no validity period, since this Invitation to Qualify invites Respondent Teams simply to qualify. Canada will assume that all Respondent Teams wish to qualify unless they withdraw in writing.

2.7 Rights of Canada

In addition to any other rights described in this ITQ, Canada reserves the right to:

- a) amend this ITQ, including the qualification criteria, at any time;
- b) cancel this ITQ at any time;
- c) reissue the ITQ;
- d) if no Respondent Teams are qualified and the requirement is not substantially modified, reissue the ITQ by inviting only those Respondent Teams who submitted responses to the ITQ to submit new responses within a period designated by Canada;
- e) reject and not consider further a response if, in Canada's opinion, any component of the response presents potential, perceived or real issues or matters that may be injurious to the national security of Canada; and
- f) remove at any time, any Qualified Supplier, if it presents potential, perceived or real issues that may be injurious to the national security of Canada.

2.8 Security Requirements

- a) As the LVM Project advances through different procurement phases, security requirements may evolve.
- b) Entities of Respondent Teams are not required to have security clearance in order to become a Qualified Supplier.
- c) There will be security requirements associated with the RRR Phase. As security screening can be a lengthy process, Respondent Teams should ensure that their representatives participating in one-on-one sessions may be required to EACH hold a valid security clearance at the SECRET level, granted or approved by the PWGSC Contract Security Program. To learn how to obtain security screening for your organization, please copy and paste the following link in a browser: <https://www.tpsgc-pwgsc.gc.ca/esc-src/organisation-organization/enquete-screening-eng.html>.

- d) There will be security requirements in the RFP. These security requirements will be discussed with the Qualified Suppliers during the RRR Phase.

3. Preparing and Submitting a Response

3.1 Language for Future Communications

Each Respondent Team is requested to identify, in Form 1 - Response Submission Form, which of Canada's two official languages the Respondent Team chooses to use for future communications with Canada regarding this ITQ and any subsequent phases of the procurement process.

3.2 Content of Response

A complete response to this ITQ consists of all of the following:

- a) **Signed and Dated ITQ Cover Page (Mandatory at ITQ Closing)**: The response must include a signed and dated ITQ cover page.
- b) **Form 1 – Response Submission Form (Requested at ITQ Closing)**: Respondent Teams are requested to include a completed Response Submission Form with their responses.
- c) **Form 2 – Manufacturer Response Form (Requested at ITQ Closing)**: Respondent Teams are requested to include a completed Manufacturer Response Form with their responses.
- d) **Specific responses to Qualification Requirements at Annex A (Requested at ITQ Closing)**: Respondent Teams are requested to include all the information required by Annex A.

Note 1: The forms provide a common format in which Respondent Teams can provide information required for evaluation. Using the forms to provide this information is not mandatory, but it is recommended.

Note 2: The Respondent Teams need to identify a Logistics Vehicle that meets all the requirements of this ITQ for qualification purposes only. At the RFP Phase a Qualified Supplier bidder may propose vehicle(s) that differs from the one(s) used in response to the ITQ; however, it would still need to meet the qualification requirements of this ITQ as well as the mandatory requirements of the RFP. The purpose of the ITQ is to qualify Respondent Teams based on proposed vehicle(s) evaluated against qualification requirements at Annex A. Respondent Teams must not assume that the proposed vehicle(s) in response to the ITQ will automatically be deemed compliant at the RFP phase.

Note 3: If Canada determines, subject to article 4.2.d herein, that the information required in Form 1, Form 2 and Annex A is missing or incomplete, Canada will provide the Respondent Team with an opportunity to provide the additional information.

3.3 Response Preparation Instructions

- a) If the Respondent chooses to submit its response electronically, Canada requests that the Respondent submits its response in accordance with section 08 of the 2003 Standard Instructions. Respondents who submit their responses using the epost Connect must provide their response in a single transmission. The epost Connect service has the capacity to receive multiple documents, up to 1GB per individual attachment.
- b) All Respondent Teams should attempt to submit their responses electronically. However, Canada will accept a physical response, in which case the following applies:

- i) Four hard copies (i.e., printed on paper); or
 - ii) A combination of soft (CD or DVD) and hard copies (4 copies each).
- c) If there is a discrepancy between the wording of the soft copy on electronic media and the hard copy, the wording of the hard copy will have priority over the wording of the soft copy.
- d) If the Respondent Team is simultaneously providing copies of the response using multiple acceptable delivery methods, and if there is a discrepancy between the wording of any of these copies and the electronic copy provided through epost Connect service, the wording of the electronic copy provided through epost Connect service will have priority over the wording of the other copies.
- e) The Bid Receiving Unit address for the physical copy submission is found on the cover page of the ITQ.

4. Process for Evaluating Responses

4.1 Evaluation of Responses

Canada will evaluate whether each response satisfies all the mandatory requirements described in this ITQ. A response must comply with all the requirements of the ITQ in order for the Respondent Team to be declared qualified.

4.2 Conduct of the Evaluation

- a) **Assessment of Responses:**
 - i) Responses will be assessed in accordance with all the requirements described in this ITQ, including the Annex A.
 - ii) Each response will be reviewed to determine whether it meets the mandatory requirements of this ITQ. Any element of this ITQ identified with the words “**must**” or “**mandatory**” is a mandatory requirement. Responses that do not comply with each and every mandatory requirement will be declared non-compliant and be disqualified. Once a response has been disqualified, Canada will have no obligation to evaluate the response further.
- b) **Evaluation Team:** An evaluation team composed of representatives of Canada will evaluate the responses. Canada may hire any independent consultant, or use any Government of Canada resources, to evaluate any response. Not all members of the evaluation team will necessarily participate in all aspects of the evaluation.
- c) **Discretionary Rights during Evaluation:** In conducting its evaluation of the responses, Canada may, but will have no obligation to, do the following:
 - i) request additional information substantiating the compliance of the response with any mandatory requirement;
 - ii) seek clarification or verification from Respondent Teams regarding any or all information provided by them with respect to this ITQ;
 - iii) verify any information provided by Respondent Teams through independent research and use of any government resources including government-to-government channels.

- d) **Requests for Clarifications:** If Canada seeks clarification or verification or additional information from a Respondent Team about the response, the Respondent Team will have 7 calendar days (or a longer period if specified in writing by the Contracting Authority) to provide the necessary information to Canada. Depending on the nature of the request, failure to meet this deadline may result in the response being rejected.
- e) **Extension of Time to Respond:** If additional time is requested by a Respondent Team, the Contracting Authority may grant an extension in his or her sole discretion.

4.3 Basis of Qualification

- a) Each Respondent Team whose response meets all the requirements of this ITQ will become a Qualified Supplier for the next phases of the procurement process.
- b) Unsuccessful Respondent Teams will not be given another opportunity to participate or be re-evaluated for the subsequent phases of the procurement process, unless Canada determines at its sole discretion to conduct a second qualification round.
- c) All Respondent Teams will be notified in writing whether or not they have qualified. In addition, the list of Qualified Suppliers, will be published on GETS (including the entities within the Respondent Team if applicable). The list of Qualified Suppliers will be amended and published on GETS upon addition and/or deletion of Qualified Suppliers.

4.4 Withdrawals and Additions of the Entities that Form the Qualified Supplier following ITQ Phase

- a) By submitting a response, the member of the Respondent Team submitting the response acknowledges and accepts the following conditions for the Respondent Team:
 - i) If a Respondent Team is relying on the experience of a subcontractor to meet the requirements of this ITQ, that subcontractor becomes a member of the Respondent Team.
 - ii) If the Respondent Team submits in full or in part the experience of another entity or entities in response to the ITQ Technical Mandatory Requirements, that other entity or those other entities will form part of the Respondent Team for the purposes of the LVM solicitation (including ITQ, RRR and RFP) and resulting contract, if applicable. During the contract period, this entity or those entities, as well as all members of the Respondent Team, must provide the services on which the Respondent Team relied on to qualify.
 - iii) The Respondent Team thereby constituted must remain integral for the entire LVM solicitation. Any substitution or withdrawal of entities within the Respondent Team will result in disqualification of the Respondent Team, or Qualified Supplier, if applicable, from the LVM Solicitation and its removal from the list of Qualified Suppliers.
 - iv) The members of the Respondent Team will be identified in the resulting contract for the purposes of delivering the required LVM goods and services. After Contract award, any substitutions to or withdrawal from the Respondent Team will have to be requested by the member of the Respondent Team party to the contract and will be subject to Canada's approval, to be exercised at its sole discretion. Canada may in its

discretion not approve any substitution to or withdrawal from the Respondent Team within TWO (2) years after Contract Award.

- b) Following the ITQ phase, one or more entities may be added to a Qualified Supplier, by written request from a member of the Respondent Team to the Contracting Authority, subject to Canada's approval and at Canada's discretion. These added entities may withdraw, or be removed by the Respondent Team, by written request to the Contracting Authority, subject to Canada's approval and at Canada's discretion.

DRAFT

Annex A – Qualification Requirements

LOGISTICS VEHICLE CAPABILITY - PERFORMANCE REQUIREMENTS

INVITATION TO QUALIFY (ITQ)

LOGISTICS VEHICLE MODERNIZATION (LVM)

[Type here]

Logistics Vehicle Capability – Qualification Requirements

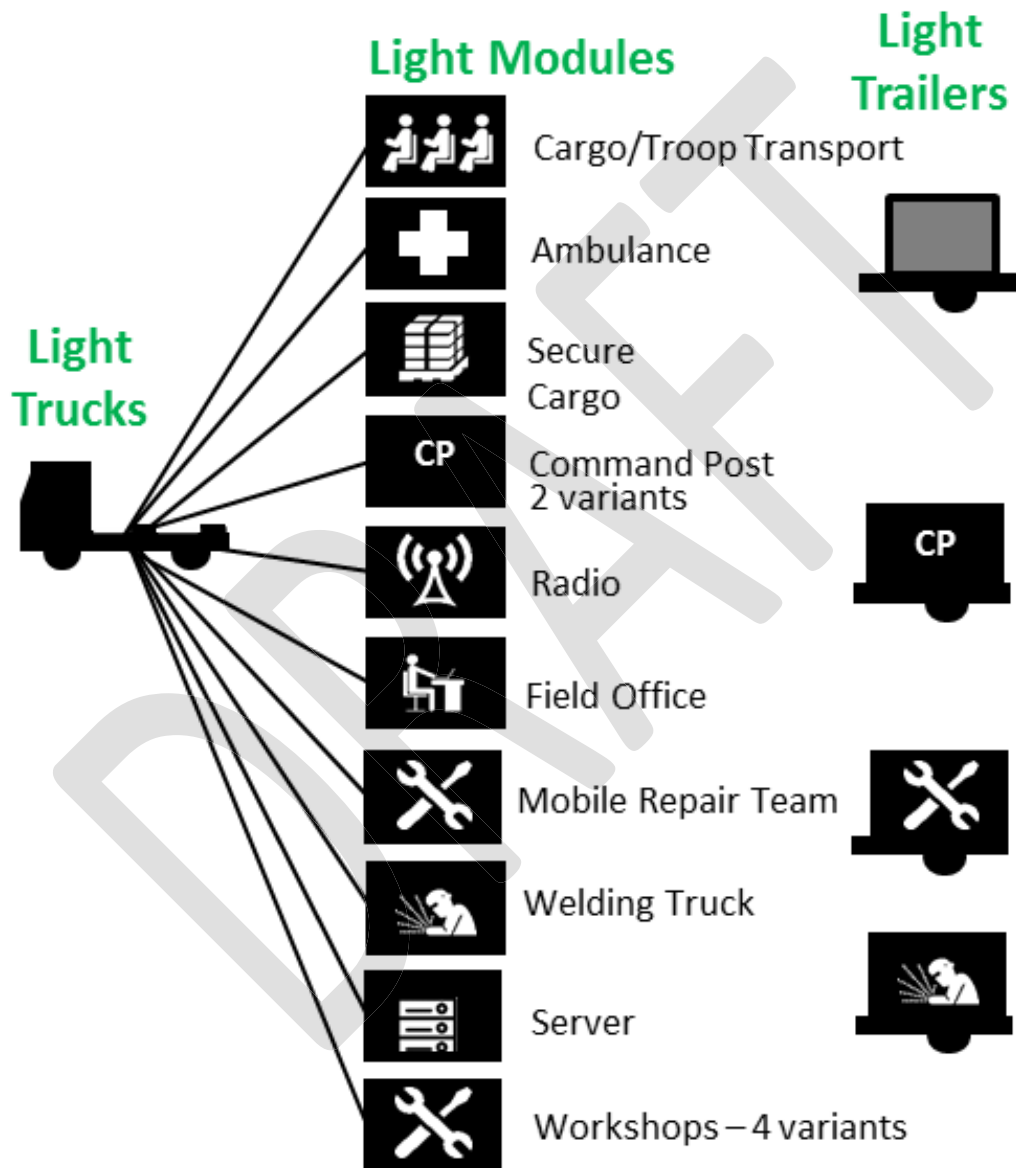
ITQ Requirements	Proof of Compliance
LVM Logistics Vehicle Capability	
1. The Respondent Team must include at least one manufacturer of logistics vehicles with a minimum payload ¹ capacity of three metric tons (3000kg) which are currently in military service with NATO. ²	<p>a. Provide a brief description of the logistics vehicle manufacturer's history with the types of vehicle(s) produced since its foundation.</p> <p>b. Identify the make and model of the proposed Vehicle(s), a description of the vehicle(s) model and its history showing the evolution of the vehicle(s) model.</p> <p>c. Identify which NATO country member(s) is/are currently using the proposed vehicle(s).</p>

¹ Payload = (crew + vehicle tools + cargo load + trailer tongue)

² NATO country members - A NATO country is a country that has signed the North Atlantic Treaty and is committed to the principle of collective defence.

Annex B – LVM Vehicle Variants

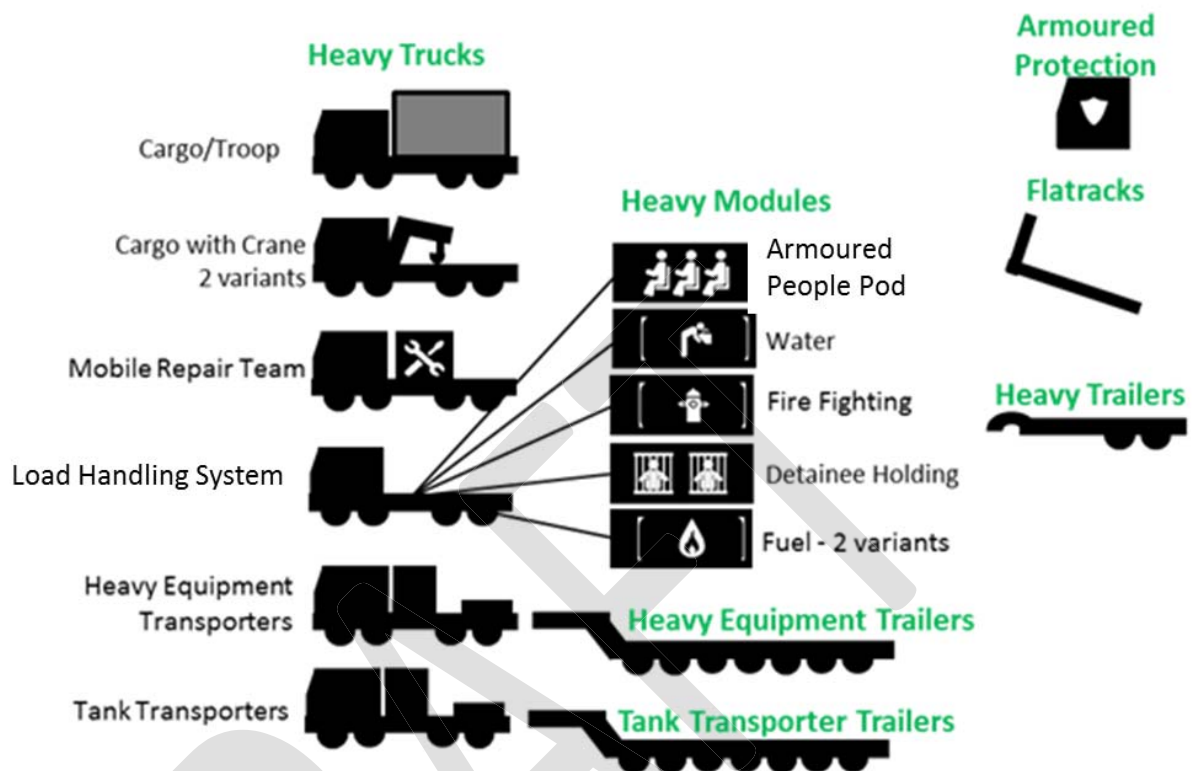
LVM Light Capability



IN-SERVICE SUPPORT

Changeable Modules, Flexibility, Increased Operational Availability

LVM Heavy Capability



IN-SERVICE SUPPORT

Modular Armoured Protected Cab
Modularity and Containerization
Interoperability
Intermodal Land Link (with Sea and Air)

Protection in Non-Permissive Environments
Increased Operational Availability
Flexibility

Annex C – ESTIMATED TIMELINES

Estimated Timelines

Description	Timeline
Phase I : Invitation to Qualify	Spring 2019
Phase II : Review and Refine Requirements phase	Summer 2019 to Spring/Summer 2021
Phase II : Draft Request for Proposal	Spring/Summer 2020
Phase III : Request for Proposal	Spring/Summer 2021

FORM 1 – Response Submission Form

Invitation to Qualify No. [Insert No.] Response Submission Form	
Respondent Team's name	
Full legal name (if more than one entity, include all entities) (required)	
Authorized representative of Respondent Team for all communications (e.g., clarifications and sending RFP) (required)	Name:
	Title:
	Address:
	Telephone #:
	Email:
Requested language for future communications regarding this procurement process – <i>please indicate either French or English</i>	
Requested Canadian province or territory for applicable laws	
<p>On behalf of the Respondent Team, by signing below, I confirm that I have read the entire ITQ and I certify and agree that:</p> <ol style="list-style-type: none"> 1. The Respondent Team considers itself and its products able to meet all the mandatory requirements described in the ITQ; 2. The Authorized Representative above is authorized to be the Respondent Team's main point of contact with Canada and represent any resulting Qualified Supplier in all matters during the procurement process; 3. The Respondent Team agrees to be bound by all the terms and conditions of this ITQ; and 4. All the information provided in the response is complete, true and accurate. <p>(required)</p>	
Date (required)	
Signature of Authorized Representative of Respondent Team (required)	

FORM 2 – Manufacturer Response Form

Invitation to Qualify No. [Insert No.] Manufacturer Response Form	
Name of Manufacturer: (Legal name) (required)	
Name of the Manufacturer's Logistics Vehicle: (required)	
Legal name of the entity authorized by the Manufacturer to use the Manufacturer's Logistics Vehicle in the response to the Invitation to Qualify: (required)	
By signing and submitting this Manufacturer Response Form, the authorized signatory of the Manufacturer confirms that the legal entity named above is authorized to propose the Manufacturer's Logistics Vehicle in response to this Invitation to Qualify in order to become a Qualified Supplier to participate in any subsequent phases of the procurement process. (required)	Authorized Signatory
	Name: (required)
	Title: (required)
	Address:
	Telephone #:
	Email:
	Date (required)
Signature (required)	