



National Defence

Défense nationale

National Defence Headquarters  
Ottawa, Ontario  
K1A 0K

Quartier général de la Défense nationale  
Ottawa (Ontario)  
K1A 0K2

**REQUEST FOR STANDING OFFER  
DEMANDE D'OFFRE À COMMANDES**

**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À :**

Bid Receiving – PWGSC / Réception des  
soumissions - TPSGC  
11 Laurier St. / 11 rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau  
Québec  
K1A 0S5

**Proposal To: National Defence Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods and services listed herein and on any attached sheets at the price(s) set out therefore

**Proposition à : Défense nationale Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens et services énumérés ici et sur toute feuille ci-annexée, au(x) prix indique(s).

<b>Title/Titre</b> Clothing Supply and Management Services	<b>Solicitation No – N° de l'invitation</b> W8486-195262/B
<b>Date of Solicitation – Date de l'invitation</b> 15 March 2019	
<b>Address Enquiries to – Adresser toutes questions à</b>  <b>Julianne Eng</b> julianne.eng@forces.gc.ca	
<b>Telephone No. – N° de téléphone</b> 819-939-9078	<b>FAX No – N° de fax</b> 819-994-7659
<b>Destination</b>  See Herein Ci-Joint	

**Instructions:**

**Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.**

**Instructions: Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.**

**Solicitation Closes –  
L'invitation prend fin**

At – à : 14 :00 EST

On - le : 24 April 2019

Delivery required - Livraison exigée	Delivery offered - Livraison proposée
Vendor Name and Address - Raison sociale et adresse du fournisseur	
Name and title of person authorized to sign on behalf of vendor (type or print) - Nom et titre de la personne autorisée à signer au nom du fournisseur (caractère d'imprimerie)	
Name/Nom _____	Title/Titre _____
Signature _____	Date _____

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## **PART 1 - GENERAL INFORMATION**

### **1.1 Introduction**

The Request for Standing Offers (RFSO) is divided into seven parts plus attachments and annexes, as follows:

- Part 1            General Information: provides a general description of the requirement;
- Part 2            Offeror Instructions: provides the instructions applicable to the clauses and conditions of the RFSO;
- Part 3            Offer Preparation Instructions: provides Offerors with instructions on how to prepare their offer to address the evaluation criteria specified;
- Part 4            Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria which must be addressed in the offer, and the basis of selection;
- Part 5            Certifications: includes the certifications to be provided;
- Part 6            Security, Financial and Insurance Requirements: includes specific requirements that must be addressed by Offerors; and
- Part 7            7A, Standing Offer, and 7B, Resulting Contract Clauses:
  - 7A, includes the Standing Offer containing the offer from the Offeror and the applicable clauses and conditions;
  - 7B, includes the clauses and conditions which will apply to any contract resulting from a call-up made pursuant to the Standing Offer.

The Annexes include the Statement of Work, the Basis of Payment, the Electronic Payment Instruments, the Federal Contractors Program for Employment Equity - Certification and any other annexes

### **1.2 Summary**

- 1.2.1    The objective is to provide civilian personnel assigned to Quality Engineering Test Establishment (QETE) and the Munitions Experimental Test Centre (METC) with clothing and equipment that will provide environmental protection while working out of doors in adverse weather conditions; for a three (3) firm year period and two (2) one (1) year option periods and for delivery in Gatineau Québec and Valcartier Québec.
- 1.2.2    "The requirement is subject to the provisions of the Canadian Free Trade Agreement (CFTA)."
- 1.2.3    "The requirement is limited to Canadian goods and/or services."

### **1.3 Security Requirements**

There are no security requirements.

## 1.4 Debriefings

Offerors may request a debriefing on the results of the request for standing offers process. Offerors should make the request to the Standing Offer Authority within 15 working days of receipt of the results of the request for standing offers process. The debriefing may be in writing, by telephone or in person.

## PART 2 - OFFEROR INSTRUCTIONS

### 2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the Request for Standing Offers (RFSO) by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Offerors who submit an offer agree to be bound by the instructions, clauses and conditions of the RFSO and accept the clauses and conditions of the Standing Offer and resulting contract(s).

The 2006 (2018-05-22) Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the RFSO, with the following modifications:

- a) Section 02, Procurement Business Number is deleted in its entirety.
- b) Section 20(2), Further Information is deleted in its entirety.

Subsection 5.4 of 2006, Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, is amended as follows:

Delete: 60 days  
Insert: 120 days

### 2.2 Submission of Offers

Offers must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the Request for Standing Offers.

Due to the nature of the Request for Standing Offers, transmission of offers by facsimile to PWGSC will not be accepted.

### 2.3 Enquiries - Request for Standing Offers

All enquiries must be submitted in writing to the Standing Offer Authority no later than 5 (five) calendar days before the Request for Standing Offers (RFSO) closing date. Enquiries received after that time may not be answered.

Offerors should reference as accurately as possible the numbered item of the RFSO to which the enquiry relates. Care should be taken by Offerors to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that Offerors do so, so that the proprietary nature of the question(s) is

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eliminated, and the enquiry can be answered to all Offerors. Enquiries not submitted in a form that can be distributed to all Offerors may not be answered by Canada.

## **2.4 Applicable Laws**

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

Offerors may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their offer, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Offerors.

## **PART 3 - OFFER PREPARATION INSTRUCTIONS**

### **3.1. Offer Preparation Instructions**

Canada requests that offerors provide their offer in separately bound sections as follows:

Section I: Technical Offer (7 hard copies)

Section II: Financial Bid (1 hard copy)

Section III: Certifications (1 hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Bidders may use Attachment 1 to Part 3 to indicate their prices. If Bidders choose to use Attachment 1 to Part 3 to indicate their prices, Bidders must include Attachment 1 to Part 3 in their financial bid.

Canada requests that Bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, Offerors should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

#### **Section I: Technical Offer**

In their technical offer, Offerors should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

#### **Section II: Financial Offer**

Offerors must submit their financial bid as follows:

Offerors must submit firm prices for each destination, Delivered Duty Paid (DDP) destinations as noted in Annex A Incoterms 2010, Applicable Taxes excluded. The total amount of Applicable Taxes must be shown separately.

Bids must be submitted in Canadian dollars.

### **Pricing - Multi-Item Offer Solicitation**

Offerors must quote a price for all items identified in the Offer solicitation.

#### **3.1.1 Electronic Payment of Invoices - Offer**

If you are willing to accept payment of invoices by Electronic Payment Instruments, complete Annex "F" Electronic Payment Instruments, to identify which ones are accepted.

If Annex "F" Electronic Payment Instruments is not completed, it will be considered as if Electronic Payment Instruments are not being accepted for payment of invoices.

Acceptance of Electronic Payment Instruments will not be considered as an evaluation criterion.

#### **3.1.2 Exchange Rate Fluctuation**

C3011T (2013-11-06), Exchange Rate Fluctuation

### **Section III: Certifications**

Offerors must submit the certifications required under Part 5.

## **PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

### **4.1 Evaluation Procedures**

- (a) Offers will be assessed in accordance with the entire requirement of the Request for Standing Offers including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the offers.

#### **4.1.1 Technical Evaluation**

##### **4.1.1.1 Mandatory Technical Criteria**

Refer to Mandatory Technical Criterion document in Annex B.

##### **4.1.1.2 Point Rated Technical Criteria**

Refer to Point Rated Technical Criterion document in Annex C.

#### **4.1.2 Financial Evaluation**

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The price of the offer will be evaluated in Canadian dollars, Delivered Duty Paid (DDP) at Destinations noted in Annex A Incoterms 2010, Canadian customs duties and excise taxes included, Applicable Taxes excluded.

## 4.2 Basis of Selection

Basis of Selection – Highest Responsive Combined Rating of Technical Merit and Price

1. To be declared responsive, an offer must:
  - a. comply with all the requirements of the Request for Standing Offers;
  - b. meet all mandatory technical evaluation criteria; and
  - c. obtain the required minimum of 50 points overall for the technical evaluation criteria which are subject to point rating. The rating is performed on a scale of 100 points.
2. Offers not meeting (a) or (b) or (c) will be declared non-responsive. Neither the responsive offer that receives the highest number of points nor the one that proposed the lowest price will necessarily be accepted. The responsive offer with the highest responsive combined rating of technical merit and price will be recommended for issuance of a standing offer.

## PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Offerors must provide the required certifications and additional information to be issued a standing offer.

The certifications provided by Offerors to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare an offer non-responsive, will have the right to set-aside a standing offer, or will declare a contractor in default if any certification made by the Offeror is found to be untrue whether made knowingly or unknowingly during the offer evaluation period, during the Standing Offer period, or during the contract period.

The Standing Offer Authority will have the right to ask for additional information to verify the Offeror's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Standing Offer Authority will render the offer non-responsive, result in the setting aside of the Standing Offer or constitute a default under the Contract.

### 5.1 Certifications Required with the Offer

Offerors must submit the following duly completed certifications as part of their offer.

#### 5.1.1 Canadian Content Certification

5.1.1.1 *SACC Manual* clause [A3050T](#) (2014-11-27) Canadian Content Definition

5.1.1.2 *SACC Manual* clause [M3063T](#) (2018-12-06) Canadian Content Certification

This procurement is conditionally limited to Canadian goods.

Subject to the evaluation procedures contained in the request for standing offer, offerors acknowledge that only offers with a certification that the good(s) offered are Canadian goods, as defined in clause [A3050T](#), may be considered.



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Failure to provide this certification completed with the offer will result in the good(s) offered being treated as non-Canadian goods.

The Offeror certifies that:

( ) a minimum of 80 percent of the total price for the offer consist of Canadian goods as defined in paragraph 1 of clause [A3050T](#).

For more information on how to determine the Canadian content for a mix of goods, a mix of services or a mix of goods and services, consult [Annex 3.6\(9\)](#), Example 2, of the *Supply Manual*.

#### **5.1.1.3 SACC Manual clause [A3070T](#) (2014-11-27) Evaluation Procedures for Procurement Conditionally Limited to Canadian Content**

The evaluation team will determine first if there are two (2) or more bids with a valid Canadian content certification. In that event, the evaluation process will be limited to the bids with the certification; otherwise, all bids will be evaluated. If some of the bids with a valid certification are declared non-responsive, or are withdrawn, and less than two responsive bids with a valid certification remain, the evaluation will continue among those bids with a valid certification. If all bids with a valid certification are subsequently declared non-responsive, or are withdrawn, then all the other bids received will be evaluated.

### **5.2 Certifications Precedent to the Issuance of a Standing Offer and Additional Information**

The certifications and additional information listed below should be submitted with the offer, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Standing Offer Authority will inform the Offeror of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the offer non-responsive.

#### **5.2.1 Integrity Provisions - Declaration of Convicted Offences**

In accordance with the [Ineligibility and Suspension Policy](http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Offeror must provide with its offer the required documentation, as applicable), to be given further consideration in the procurement process.

#### **5.2.2 Federal Contractors Program for Employment Equity - Standing Offer Certification**

By submitting an offer, the Offeror certifies that the Offeror, and any of the Offeror's members if the Offeror is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list ) available at the bottom of the page of the [Employment and Social Development Canada-Labour's](#) website ([http://www.esdc.gc.ca/en/jobs/workplace/human\\_rights/employment\\_equity/federal\\_contractor\\_program.page?&\\_ga=1.229006812.1158694905.1413548969](http://www.esdc.gc.ca/en/jobs/workplace/human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969)).

Canada will have the right to declare an offer non-responsive, or to set-aside a Standing Offer, if the Offeror, or any member of the Offeror if the Offeror is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of issuing of a Standing Offer or during the period of the Standing Offer.

## **PART 6 - SECURITY, FINANCIAL AND INSURANCE REQUIREMENTS**

### **6.1 Security Requirements**

There are no security requirements.

## **PART 7 - STANDING OFFER AND RESULTING CONTRACT CLAUSES**

### **A. STANDING OFFER**

#### **7.1 Offer**

**7.1.1** The Offeror offers to fulfill the requirement in accordance with the Statement of Work at Annex "A".

#### **7.2 Security Requirements**

**7.2.1** There is no security requirement applicable to this Standing Offer.

#### **7.3 Standard Clauses and Conditions**

All clauses and conditions identified in the Standing Offer and resulting contract(s) by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

##### **7.3.1 General Conditions**

[2005](#) (2017-06-21) General Conditions - General Conditions – Standing Offers – Goods or Services, apply to and form part of the Standing Offer, with the following modifications:

a. Definition of Minister is modified as follows:

"Canada", "Crown", "Her Majesty" or "the Government" means Her Majesty the Queen in right of Canada as represented by the Minister of National Defence and any other person duly authorized to act on behalf of that Minister.

#### **7.4 Term of Standing Offer**

##### **7.4.1 Period of the Standing Offer**

The period for making call-ups against the Standing Offer is from \_\_\_\_\_ to \_\_\_\_\_.

##### **7.4.2 Extension of Standing Offer**

If the Standing Offer is authorized for use beyond the initial period, the Offeror offers to extend its offer for an additional two (2) one year option period, from \_\_\_\_\_ to \_\_\_\_\_ under the same conditions and at the rates or prices specified in the Standing Offer, or at the rates or prices calculated in accordance with the formula specified in the Standing Offer.

The Offeror will be advised of the decision to authorize the use of the Standing Offer for an extended period by the Standing Offer Authority fifteen (15) days before the expiry date of the Standing Offer. A revision to the Standing Offer will be issued by the Standing Offer Authority.

##### **7.4.4 Shipping Instructions**

Goods must be consigned and delivered to the destination specified in the contract:

1. Incoterms 2010 "DDP Delivered Duty Paid" at destinations noted in Annex A.

## 7.5 Authorities

### 7.5.1 Standing Offer Authority

The Standing Offer Authority is:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Department of National Defence  
Directorate: \_\_\_\_\_  
Address: \_\_\_\_\_  
  
Telephone: \_\_\_\_ - \_\_\_\_ - \_\_\_\_  
Facsimile: \_\_\_\_ - \_\_\_\_ - \_\_\_\_  
E-mail address: \_\_\_\_\_

The Standing Offer Authority is responsible for the establishment of the Standing Offer, its administration and its revision, if applicable. Upon the making of a call-up, as Contracting Authority, he is responsible for any contractual issues relating to individual call-ups made against the Standing Offer by any Identified User.

### 7.5.2 Project Authority

The Project Authority for the Standing Offer is:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Organization: \_\_\_\_\_  
Address: \_\_\_\_\_  
  
Telephone: \_\_\_\_ - \_\_\_\_ - \_\_\_\_  
Facsimile: \_\_\_\_ - \_\_\_\_ - \_\_\_\_  
E-mail address: \_\_\_\_\_

The Project Authority is the representative of the department or agency for whom the Work will be carried out pursuant to a call-up under the Standing Offer and is responsible for all the technical content of the Work under the resulting Contract.

### 7.5.3 Offeror's Representative

The Offeror's representative is:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Organization: \_\_\_\_\_  
Address: \_\_\_\_\_  
  
Telephone: \_\_\_\_ - \_\_\_\_ - \_\_\_\_  
Facsimile: \_\_\_\_ - \_\_\_\_ - \_\_\_\_

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E-mail address: \_\_\_\_\_

## 7.6 Identified Users

The Identified User authorized to make call-ups against the Standing Offer is: \_\_\_\_\_.

## 7.7 Call-up Instrument

The Work will be authorized or confirmed by the Identified User(s) using form [GC 942-3](#) (2017-11).

## 7.8 Limitation of Call-ups

Individual call-ups against the Standing Offer must not exceed \$\_\_\_\_\_ (Applicable Taxes included).

## 7.9 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) the call up against the Standing Offer, including any annexes;
- b) the articles of the Standing Offer;
- c) the general conditions [2005](#) (2017-06-21), General Conditions - Standing Offers - Goods or Services  
the general conditions 2010A (2018-06-21), General Conditions- Goods (Medium Complexity)
- f) Annex A, Statement of Work;
- g) the Offeror's offer dated \_\_\_\_\_.

## 7.10 Certifications and Additional Information

### 7.10.1 Compliance

Unless specified otherwise, the continuous compliance with the certifications provided by the Offeror with its offer or precedent to issuance of the Standing Offer (SO), and the ongoing cooperation in providing additional information are conditions of issuance of the SO and failure to comply will constitute the Offeror in default. Certifications are subject to verification by Canada during the entire period of the SO and of any resulting contract that would continue beyond the period of the SO.

### 7.10.2 SACC Manual Clauses

7.10.2.1 SACC Clauses [M3060C](#) (2008-05-12) Canadian Content Certification

## 7.11 Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in \_\_\_\_\_.

## B. RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from a call-up against the Standing Offer.

## 7.1 Statement of Work

The Contractor must perform the Work described in the call-up against the Standing Offer.

## 7.2 Standard Clauses and Conditions

### 7.2.1 General Conditions

[2010A](#) (2018-06-21), General Conditions - Goods (Medium Complexity) apply to and form part of the Contract, with the following modifications:

a. Definition of Minister is modified as follows:

"Canada", "Crown", "Her Majesty" or "the Government" means Her Majesty the Queen in right of Canada as represented by the Minister of National Defence and any other person duly authorized to act on behalf of that minister or, if applicable, an appropriate minister to whom the Minister of National Defence has delegated his or her powers, duties or functions and any other person duly authorized to act on behalf of that minister.

## 7.3 Term of Contract

### 7.3.1 Delivery Date

Delivery must be completed in accordance with the call-up against the Standing Offer.

## 7.4 Payment

### 7.4.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under each individual Call-up (GC942-3), the Contractor will be paid firm unit price(s), as specified in Annex “\_\_\_” for items identified in each Call-up. The total value of the Call-up will be noted in each Call-up. Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

### 7.4.2 Single Payment

SACC Manual Clause [H1000C](#) (2008-05-12) – Single Payment

### 7.4.3 Electronic Payment of Invoices – Call-up

The Contractor accepts to be paid using any of the following Electronic Payment Instrument(s):

- a. Visa Acquisition Card;
- b. MasterCard Acquisition Card;
- c. Direct Deposit (Domestic and International);
- d. Electronic Data Interchange (EDI);
- e. Wire Transfer (International Only);

## 7.5 Invoicing Instructions

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

Each invoice must be supported by:

- a. a copy of the release document and any other documents as specified in the Contract;
2. Invoices must be distributed as follows:
    - a. The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.

## 7.6 Insurance

SACC Manual clause [G1005C](#) (2016-01-28) Insurance-No Specific Requirement

## 7.7 Defence Contract

SACC Manual clause [A9006C](#) (2012-07-16) Defence Contract

## 7.8 Packaging Requirement

The Contractor must prepare item number(s) \_\_\_\_\_ for delivery in accordance with the latest issue of the Canadian Forces Packaging Specification *D-LM-008-036/SF-000*, DND Minimum Requirements for Manufacturer's Standard Pack.

The Contractor must package item number(s) \_\_\_\_\_ in quantities of \_\_\_\_\_ (*insert a mandatory quantity per unit pack or "up to a maximum of 100"*) by package.

## 7.9 SACC Clauses

SACC Manual clause [A2000C](#) (2006-06-16), Foreign Nationals (Canadian Contractor)

SACC Manual clause [A2001C](#) (2006-06-16), Foreign Nationals (Foreign Contractor)

SACC Manual clause [D2000C](#) (2007-11-30), Markings

SACC Manual clause [D2001C](#) (2007-11-30), Labelling

## 7.10 Quality Assurance

SACC Manual clause [D5545C](#) (2010-08-16), ISO 9001:2008 – Quality Management Systems Requirement (Quality Assurance Code C)

**ANNEX "A"**

**STATEMENT OF WORK**

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## 1. SCOPE

### 1.1. Objective

1.1.1. The purpose of this Statement of Work (SOW) is to define the requirements for Clothing Supply and Management Services for the Quality Engineering Test Establishment (QETE) and the Munitions Experimental Test Centre (METC) of the Department of National Defence (DND). The objective is to provide civilian personnel assigned to QETE and METC with clothing and equipment that will provide environmental protection while working out of doors in adverse weather conditions.

### 1.2. Background

1.2.1 QETE is a field unit within the Canadian Armed Forces (CAF) located in Gatineau, Québec, with a mandate to provide DND with specialized, technology-based test and investigative services required to support engineering decisions throughout all phases of materiel acquisition and support. QETE provides technical advice and consultation, material evaluation, investigation and analysis, calibration and measurement, in the domains of mechanical and materials engineering, applied science, electrical engineering, measurement science and imagery.

1.2.2 METC is a QETE detachment with specialized laboratories and outdoor trial sites located in Valcartier, Québec. METC provides test, evaluation and failure analysis services related to weapons, ammunitions, explosives and protective equipment in support of equipment programs.

### 1.3. Program Description

1.3.1. QETE/METC personnel work out of doors to deliver specialized engineering and technical support services to DND and the CAF, performing tasks such as tests and evaluations of newly acquired operational equipment, accident and failure investigations for vehicles and aircraft, and radio frequency safety surveys. The majority of the technical personnel assigned to METC work out of doors on a daily basis. In performing this outdoor work, QETE/METC personnel are exposed over long periods to harsh environmental and climatic conditions that are typical of Canada, including wind, rain, freezing rain, snow and very cold temperatures.

1.3.2. The Standing Offer Holder will provide a solution for ordering and delivering clothing that will fit assigned personnel, be functional for the outdoor work being performed and provide adequate protection against the elements that are typical of the harsh weather conditions that can occur in Canada. The solution will include:

- (a) supply of clothing that meets the requirements for quality, performance, design and quantities specified in this Statement of Work;
- (b) a methodology for sizing personnel;
- (c) a methodology for processing orders and exchanges; and
- (d) a delivery system for shipping clothing to QETE in Gatineau, Québec and to METC in Valcartier, Québec;



- 1.3.3. The fundamental requirement is for the delivery of commercial-off-the-shelf environment clothing that are typically manufactured in large quantities for sales to consumers and large organizations whose personnel are required to work out of doors at any time of the year under Canadian weather conditions.
- 1.3.4. Product Testing – QETE has a mandate to perform testing of products purchased for the Department of National Defence and as such may choose to test any item delivered under the Standing Offer for compliance with the requirements. Any item that does not meet the requirements specified in this SOW, the Standing Offer Holder’s proposal, or the manufacturer’s published specifications for the item may be returned to the Standing Offer Holder for replacement. If multiple examples of a clothing item are found to be inferior, then Canada may require that the Standing Offer Holder provide a replacement item for the clothing item.
- 1.4. Terminology

AATCC	American Association of Textile Chemists and Colorists
ASTM	American Society for Testing and Materials
°C	Degrees Celsius
CAF	Canadian Armed Forces
CSA	Canadian Standards Association
DND	Department of National Defence
DWR	Durable Water Repellent
ISO	International Standards Organization
JIS	Japanese Industrial Standard
L	Large (size category)
M	Medium (size category)
METC	Munitions Experimental Test Centre
NPB	National Printing Bureau
PTPE	Polytetrafluoroethylene
PU	Polyurethane
QETE	Quality Engineering Test Establishment
S	Small (size category)
SOW	Statement of Work
XL	Extra Large (size category)
XXL	Double Extra Large (size category)

Table 1-1 Acronyms and Abbreviations

**2. STANDARDS**

- 2.1. Standards and test methods are cited in this SOW as illustrative examples related to performance requirements for clothing. The Standing Offer Holder is ultimately responsible for ensuring compliance with the standards and performance requirements of the goods that are delivered, as specified in:
- (a) the requirements stated in this SOW;
  - (b) published specifications cited by the manufacturer;
  - (c) product literature of the manufacturer of the goods; and

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(d) descriptions provided in the Standing Offer Holder's proposal.

### 3. REQUIREMENTS

#### 3.1. Scope of Work

- 3.1.1. The scope of work includes the supply of clothing throughout the period of the Standing Offer (three-year Standing Offer with 2 one-year option periods).
- 3.1.2. The intent is to purchase clothing kits that will outfit personnel with the following items in each kit, as well as individual items when required:
  - (a) Jacket - Cold Weather
  - (b) Pants - Cold Weather
  - (c) Jacket - Wet Weather (Rainwear)
  - (d) Pants - Wet Weather (Rainwear)
  - (e) Mid Weight Base Layer Top
  - (f) Mid Weight Base Layer Bottom
  - (g) Gloves Cool/Wet Conditions
  - (h) Gloves Cold Weather
  - (i) Mittens Cold Weather
  - (j) Tuque
  - (k) Neck Warmer
  - (l) Wide Brim Sun Hat
  - (m) Overshoes
  - (n) Durable Water Repellent (DWR) Revival Product
- 3.1.3. Following Standing Offer award, an initial order will be placed with the Standing Offer Holder to outfit an initial cadre of approximately 100 personnel (Initial Cadre Order). These items must be packaged and delivered as kits for designated individuals. Each package will contain one personnel clothing kit with all items in the ordered sizes for the specified individual.<sup>1</sup>
- 3.1.4. A quantity of spares will be ordered with the Initial Cadre Order of approximately 15% of the Initial Cadre Order. These items must be packaged by the clothing item, e.g. one package containing all tuques ordered as spares. The quantities of spares may vary by item. Sizes for each spare item will be determined based on the distribution of sizes from the Initial Cadre Order and will be specified at the time of order placement.
- 3.1.5. Ongoing orders will also be placed throughout the period of the Standing Offer to purchase individual items (e.g. to replace damaged items); in partial kits (specific items and quantities to be identified in purchase orders); and full kits (e.g. to outfit new employees). It is estimated that the equivalent of 10 kits per year will be required through ongoing orders. There may be a higher number of ongoing orders following the Initial Cadre Order if sizing for personnel who are identified as being part of the Initial Cadre, cannot be achieved in a timely manner to be included in the Initial Cadre Order (e.g. personnel not available during Initial Cadre measurement process).

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<sup>1</sup> For the purposes of this SOW, a "package" is defined as all items packaged into container(s) for shipping purposes. If more than one container is needed for shipping a package, then each container must be appropriately labelled (e.g. Box 1 of n, Box 2 of n, ... Box n of n).

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- 3.1.6. It is desirable that the Standing Offer Holder be able to provide a Modular Arctic Protective Clothing System. Quantities of this system are estimated to be 1-2 per year.
- 3.1.7. The deliverables must meet the requirements specified in:  
Appendix 1: General Clothing Quality and Performance Requirements  
Appendix 2: Clothing Item Requirements
- 3.2. Personnel Sizing
- 3.2.1. The Standing Offer Holder must provide a methodology for sizing of personnel that will guarantee fit. The sizing methodology must consider the needs for both standard sizing and non-standard sizing where non-standard sizing includes a small number of personnel whose sizes are outside of the 95<sup>th</sup> percentile of the standard adult population for Canada. The sizing methodology may include:
- (a) Onsite measurement of personnel by the Standing Offer Holder; or
  - (b) A questionnaire that provides instructions and on how to take measurements, a measuring tape, and a form to complete for recording the measurements; or
  - (c) Standing Offer Holder supplied measurement charts; or
  - (d) Another acceptable method proposed by the Standing Offer Holder.
- 3.2.2. Any sizing methodology that involves onsite visits by the Standing Offer Holder must occur at QETE facilities in Gatineau, Quebec and METC facilities at CFB Valcartier in Quebec City. The visits must occur between 08:00 and 16:00 local time, Monday to Thursday and between 08:00 and 15:30 local time on Friday (excluding Quebec public holidays). During the summer period, no visit should be planned on Fridays.
- 3.2.3. The method(s) of sizing provided by the Standing Offer Holder must be appropriate for both male and female personnel.
- 3.2.4. Verbal sizing instructions must be provided to the QETE/METC personnel in the official language of their choice (French or English). Written sizing instructions must be provided in bilingual format (French and English).
- 3.2.5. Sizing must work for the initial cadre fit up and ongoing orders.
- 3.3. Order Processing
- 3.3.1. The Standing Offer Holder must provide a methodology for processing and tracking orders including the incorporation of:
- (a) method for placing orders for both standard orders and rush orders including:
    - (1) Electronic method of placing orders in French and English through a web portal and/or by email. In the event that the Standing Offer Holder's web portal cannot be accessed through government computers for security or any other reason, then an alternative method as approved by the Project Authority must be provided. Web portal access can only be tested following Standing Offer Holder selection.
    - (2) Method of validating that the order has been made by an authorized person, as designated by the Project Authority.

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- (b) Sizing methodology (see paragraph 3.2)
  - (c) Method for exchanges (including exchanges for sizing, quality and warranty to include paragraphs 3.3.5 and 3.3.6)
  - (d) Order completion including:
    - (1) Plan for meeting delivery timeframes (see paras 3.3.2,3.3.3 and 3.4.4)
    - (2) Receipt verification signed by METC/QETE Order Processing Clerk;
    - (3) Quality Assurance Satisfaction based on Appendix 1 to Annex A signed by QETE/METC Order Processing Clerk;
    - (4) Sizing Satisfaction signed by individual METC/QETE resource for whom the clothing was ordered, or in the case of spares, the QETE/METC Order Processing Clerk;
- 3.3.2. The Initial Cadre Order must be delivered to the QETE facilities in Gatineau and METC facilities in Valcartier within 30 calendar days of order placement.
- 3.3.3. Ongoing Orders must be delivered to the QETE facilities in Gatineau and METC facilities in Valcartier within 15 calendar days of order placement.
- 3.3.4. Rush orders must be received at QETE/METC facilities within 7 calendar days of order placement and desirably within 2 business days.
- 3.3.5. The Standing Offer Holder will be responsible for all packaging, logistics and costs for shipping items to QETE and METC and for the pick-up and shipping of items back to the Standing Offer Holder for items to be exchanged.
- 3.3.6. Each packing slip must clearly identify: the total quantity of each item within the package and the quantity on back-order (or otherwise not shipped) and expected delivery date of any back ordered items.
4. DND Management and Administration
- 4.1. The Standing Offer Holder must appoint an Account Manager who will liaise with the DND Project Authority named in the Standing Offer, as required for the set-up and ongoing management of the technical aspects of the work:
- 4.2. The METC Order Processing Clerk will coordinate order processing (placing, tracking, receiving and verifying orders) for METC personnel in Valcartier. The METC Order Processing Clerk is:
- Name: \_\_\_\_\_ (information to be added at the time of Standing Offer award)  
Title: \_\_\_\_\_  
Organization: \_\_\_\_\_  
Address: \_\_\_\_\_  
Telephone: \_\_\_\_-\_\_\_\_-\_\_\_\_  
Facsimile: \_\_\_\_-\_\_\_\_-\_\_\_\_  
E-mail: \_\_\_\_\_
- 4.3. The QETE Order Processing Clerk will coordinate order processing for QETE personnel in Gatineau. The QETE Order Processing Clerk is:

Name: \_\_\_\_\_ (information to be added at the time of Standing Offer award)

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_ - \_\_\_\_ - \_\_\_\_

Facsimile: \_\_\_\_ - \_\_\_\_ - \_\_\_\_

E-mail: \_\_\_\_\_

## APPENDIX 1 TO ANNEX A: GENERAL CLOTHING QUALITY AND PERFORMANCE REQUIREMENTS

	<b>Requirement Description</b>
Colours	<p>Requirements for clothing colours are as follows:</p> <ul style="list-style-type: none"> <li>(a) The colour of the Cold Weather Jacket, the Cold Weather Pants, the Wet Weather Jacket and the Wet Weather Pants must be the same</li> <li>(b) The jackets and pants must be a solid colour and a dark shade of the following options for DND to choose from: <ul style="list-style-type: none"> <li>(1) Black</li> <li>(2) Blue</li> <li>(3) Grey</li> </ul> </li> <li>(c) In accordance with the SOW, selected clothing items need their colour to match jackets and pants, but a variation of shade is acceptable.</li> <li>(d) The colour options may be expanded beyond the colours noted on the following conditions: <ul style="list-style-type: none"> <li>(1) An Enquiry is made by the Offerer in accordance with the Enquires paragraph of the Solicitation document</li> <li>(2) The Project Authority approves the deviation (no justification required for accepting or rejecting an enquiry to expand the colour options).</li> </ul> </li> </ul>
Sizing Definitions	<p>The Standing Offer Holder must define and employ uniform and consistent sizing procedures, based on Canadian commercial standards, across its clothing components (e.g. all female pants should fit in the same way) to facilitate correct ordering by team members and reduce the number of product returns due to poor or inconsistent fit from one style to the next. Sizing based on European, Asian and other non-Canadian common commercial approaches will not be accepted.</p>
Standard Size Categories	<p>Clothing within the following standard size categories, based on Canadian commercial standards, are expected to be available within the standard delivery times specified in the SOW:</p> <ul style="list-style-type: none"> <li>(a) Men's Sizes: Small (S), Medium (M), Large (L), Extra Large (XL) and Double Extra Large (XXL)</li> <li>(b) Women's Sizes: Extra Small (XS), Small (S), Medium (M), Large (L), and Extra Large (XL)</li> </ul>

	<b>Requirement Description</b>
Non-Standard Size Categories	The Standing Offer Holder must be capable of providing clothing for special orders outside of the Standard Size Categories. It is acceptable that for these special orders, that there may be some variation from the standard sized products approved under the Standing Offer, such as colour difference. When a special order is placed, the Standing Offer Holder must identify any deviation(s) from the standard product and must not process the order until receiving written confirmation of acceptability for the deviation(s).
Free of Manufacturing Defects	Clothing must be free of manufacturing defects, including: <ul style="list-style-type: none"> <li>(a) Sewing defects – e.g. open seams, wrong stitching techniques used, same colour garment, but usage of different colour threads on the garment, miss out of stitches in between, creasing of the garment, erroneous thread tension and raw edges</li> <li>(b) Colour defects – e.g. a difference of the colour of final produced garment to the sample shown, accessories used are of wrong colour combination and mismatching of dye amongst the pieces</li> <li>(c) Sizing defects – e.g. wrong gradation of sizes, a difference in measurement of a garment part from another (e.g. sleeves of 'XL' size but body of 'M' size)</li> <li>(d) Garment defects – e.g. faulty zippers, irregular hemming, loose buttons, improper button holes, uneven parts, and inappropriate trimming</li> </ul>
Protection from Adverse Environmental Conditions	Clothing must be capable of providing sufficient protection and comfort to personnel to perform work functions out of doors in temperature and climatic conditions experienced in Canada year-round. Cold weather clothing should provide protection at temperatures of –30°C in zero wind conditions.
Functional Design	All clothing items must be functionally designed for active outdoor activities that are typical for personnel undergoing activities such as hiking and setting up a camp in prolonged (i.e. 4-8 hours) adverse environmental conditions. The clothing must provide protection against the elements while providing comfort and allowing flexibility in movement for walking, carrying items in cases with handles, and wearing backpacks. In this regard, the clothing must be manufactured using robust materials and commercially advertised as outdoor active, work or sportswear clothing.
Waterproof	Where the Performance and Physical Characteristics Requirements of a garment indicates a requirement to be “waterproof”, the garment must be

	<b>Requirement Description</b>
	<p>commercially marketed to consumers as “waterproof”.</p> <p>Supporting evidence regarding the level of waterproof protection must be available in the form of certification to a specified standard and laboratory test results conducted by the manufacturer or by an independent laboratory using common test procedures, such as:</p> <ul style="list-style-type: none"> <li>(a) AATCC-127-1989 – Water Resistance: Hydrostatic Pressure Test<sup>2</sup></li> <li>(b) ISO 811:2018 Textiles – Determination of Resistance to water Penetration -- Hydrostatic Pressure Test<sup>3</sup></li> <li>(c) JIS L 1092:2009 – Testing Methods for Water Resistance of Textiles (Foreign Standard)<sup>4</sup></li> </ul> <p>Waterproof fabrics must be manufactured from multi-layered laminated polytetrafluoroethylene (PTPE) and/or polyurethane (PU) materials and not from coated materials.</p> <p>Waterproof clothing must be manufactured with additional waterproofing technology applied to the seams, such as waterproof sealed seams, waterproof taped seams, or welded seam technology.</p> <p>Waterproof clothing must be manufactured with additional waterproofing technology applied to the zippers, such as storm flaps or PVC/PU welding.</p>
Water Resistant	<p>Where the Performance and Physical Characteristics Requirements of a garment indicates a requirement to be “water resistant”, the garment must be commercially marketed to consumers as “water resistant” or “waterproof”.</p> <p>Supporting evidence regarding the level of water resistance or waterproof protection should be available in the form of certification to a specified standard and laboratory test results conducted by the manufacturer or by an independent laboratory.</p>

<sup>2</sup> American Association of Textile Chemists and Colorists (AATCC)

<sup>3</sup> International Standards Organization (ISO)

<sup>4</sup> Japanese Industrial Standard (JIS), Japanese Standards Association



	<b>Requirement Description</b>
Durable	<p>Where the Performance and Physical Characteristics Requirements of a garment indicates a requirement to be “durable”, the garment must be commercially marketed to consumers as “durable”.</p> <p>All clothing items must provide durability as follows:</p> <ul style="list-style-type: none"> <li>(a) washing does not result in fading or significant shrinkage of the material;</li> <li>(b) seams remain intact and buttons do not become detached under operational wearing conditions; and</li> <li>(c) material does not easily fray or tear under operational usage.</li> </ul> <p>Supporting evidence regarding the level of durability must be available in the form of certification to a specified standard and laboratory test results conducted by the manufacturer or by an independent laboratory using common test procedures, such as:</p> <ul style="list-style-type: none"> <li>(a) ASTM D3181 - 15e1 – Standard Guide for Conducting Wear Tests on Textiles</li> <li>(b) ASTM D3884-09 – Standard Guide for Abrasion Resistance of Textile Fabrics (Rotary Platform, Double-Head Method)</li> <li>(c) ASTM D3885-07 – Standard Test Method for Abrasion Resistance of Textile Fabrics (Flexing and Abrasion Method)</li> <li>(d) ASTM D3886-99 – Standard Test Method for Abrasion Resistance of Textile Fabrics (Inflated Diaphragm Apparatus)</li> <li>(e) ASTM 4157-02 – Standard Test Method for Abrasion Resistance of Textile Fabrics (Oscillatory Cylinder Method)</li> <li>(f) ASTM D4158-08 – Standard Guide for Abrasion Resistance of Textile Fabrics (Uniform Abrasion)</li> <li>(g) ASTM D4966-12 – Standard Test Method for Abrasion Resistance of Textile Fabrics (Martindale Abrasion Tester Method)</li> </ul>
Durable Water Repellent Finish	<p>The exterior of waterproof and water resistant clothing must be treated with a durable water repellent (DWR) finish designed to bond to the textile's fibers without filling in the interstitial spaces between those fibers. The DWR performance must be capable of being revived through the application of appropriate cleaning instructions and the use of a spray-on or wash-in DWR product.</p>

	<b>Requirement Description</b>
Wind Resistant	<p>Where the Performance and Physical Characteristics Requirements of a garment indicates a requirement to be “wind resistant”, the garment must be commercially marketed to consumers as “wind resistant” or “windproof”.</p> <p>Supporting evidence regarding the level of wind resistance or windproof protection should be available in the form of certification to a specified standard and laboratory test results conducted by the manufacturer or by an independent laboratory using common test procedures such as the Frazier Air Permeability Test.</p>
Breathable	<p>Where the Performance and Physical Characteristics Requirements of a garment indicates a requirement to be “breathable”, the garment must be commercially marketed to consumers as having excellent or superior breathability.</p> <p>Supporting evidence regarding the level of breathability should be available in the form of certification to a specified standard and laboratory test results conducted by the manufacturer or by an independent laboratory using common test procedures such as ASTM E96 – Standard Test Methods for Water Vapor Transmission of Materials<sup>5</sup>).</p>
Anti-static	<p>Where the Performance and Physical Characteristics Requirements of a garment indicates a requirement to be “anti-static”, the garment must be commercially marketed to consumers as being “anti-static” or other appropriate wording to communicate that the clothing consists of materials that do not give rise to electrical discharges that can ignite explosive atmospheres.</p> <p>Supporting evidence regarding the level of anti-static protection should be available in the form of certification to a specified standard and laboratory test results conducted by the manufacturer or by an independent laboratory using common standards and test procedures such as EN 1149-5: Protective Clothing with Electrostatic Properties</p>

<sup>5</sup> American Society for Testing and Materials (ASTM)

	<b>Requirement Description</b>
High Visibility	<p>Where the Performance and Physical Characteristics Requirements of a garment indicates a requirement to be “high visibility”, the garment must be commercially marketed with high visibility, reflective markings appropriate for working at work sites where high visibility of workers is important, such as weapons ranges and airports.</p> <p>Supporting evidence regarding the level of visibility and reflectiveness should be available in the form of certification to a specified standard and laboratory test results conducted by the manufacturer or by an independent laboratory using common standards and test procedures such as CSA-Z96 High Visibility Safety Apparel.<sup>6</sup></p>
Machine Washable	<p>Where the Performance and Physical Characteristics Requirements of a garment indicates a requirement to be “machine washable”, the garment must be commercially marketed to consumers as “machine washable”. Instructions must be provided for the personnel who receive the garment that will allow them to wash the garment themselves in a standard consumer home washing machine, or in a standard laundromat washing machine if personnel do not have access to a washing machine at home.</p>
Unit Crests	<p>The Standing Offer Holder must design and manufacture the clothing to facilitate the placement of unit crests on the outer layer of both upper arms of the Cold Weather Jacket and the Wet Weather Jacket, which involves the following:</p> <ul style="list-style-type: none"> <li>(a) A unit identifier is an approved heraldic crest in the form of a patch of approximately 6 cm (width) x 9 cm (length). The term “unit identifier” refers to the image and the term “unit crest” refers to the patch that is affixed to the clothing.</li> <li>(b) QETE and METC each have their own unit identifier (Figure 1).</li> <li>(c) The provision of unit crests is not within the scope of this SOW. DND will issue unit crests to the METC and QETE personnel who will then affix the crests to the clothing that has been issued to them.</li> <li>(d) The clothing must be designed to ensure that the unit crest will stay affixed to the clothing for the weather conditions that the clothing is designed to operate in, while also allowing for the removal of the unit crest without damaging the clothing or the unit crest.</li> <li>(e) The method of attaching the unit crest to the clothing must be a hook and loop method, such as Velcro®.</li> </ul>

<sup>6</sup> Canadian Standards Association (CSA)




**Figure 1 QETE and METC Unit Identifiers**


**APPENDIX 2 TO ANNEX A: CLOTHING ITEM REQUIREMENTS**

Item	Performance and Physical Characteristics Requirements
Cold Weather Jacket	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"> <li>(a) Water resistant</li> <li>(b) Wind resistant</li> <li>(c) Anti-static</li> <li>(d) Highly visible</li> <li>(e) Durable</li> <li>(f) Machine washable</li> <li>(g) Securable pockets</li> <li>(h) Suitable for use in cold conditions to –30°C</li> <li>(i) Insulated hood with draw-cords</li> <li>(j) Compatible with commercial safety helmet manufactured to CSA Standard Z94.1-05 Industrial Protective Headwear - Performance, Selection Care and Use, i.e. the jacket hood can be comfortably fitted over the helmet and secured to provide protection against wind, rain and cold temperatures</li> <li>(k) Hook and loop attachment method, such as Velcro®, designed and manufactured for attachment of unit crest to upper arms</li> </ul> <p><b>Desirable:</b></p> <ul style="list-style-type: none"> <li>(l) Breathability rating of 8,000 grams or greater</li> <li>(m) Hood adjustable in two directions</li> <li>(n) Hood detachable or stowable in the collar</li> <li>(o) Capable of being ordered with high-visibility reflective tape on the chest and back area</li> <li>(p) Additional protection on the elbows, such as extra layering, thicker material or built-in padding</li> </ul>
Cold Weather Pants	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"> <li>(a) Water resistant</li> <li>(b) Wind resistant</li> <li>(c) Anti-static</li> <li>(d) Durable</li> <li>(e) Machine washable</li> <li>(f) Securable pockets</li> <li>(g) Suitable for use in cold conditions to –30°C</li> </ul> <p><b>Desirable:</b></p> <ul style="list-style-type: none"> <li>(h) Breathability rating of 8,000 grams or greater</li> <li>(i) Additional protection on the knees, such as extra layering, thicker material, built-in padding, kneecap pockets to accommodate the addition of padding</li> </ul>

Item	Performance and Physical Characteristics Requirements
<p>Wet Weather Jacket (Rainwear)</p>	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"> <li>(a) Waterproof</li> <li>(b) Wind resistant</li> <li>(c) Anti-static</li> <li>(d) Highly visible</li> <li>(e) Durable</li> <li>(f) Securable pockets</li> <li>(g) Machine washable</li> <li>(h) Compatible with commercial safety helmet manufactured to CSA Standard Z94.1-05 Industrial Protective Headwear - Performance, Selection Care and Use, i.e. the jacket hood can be comfortably fitted over the helmet and secured to provide protection against wind, rain and cold temperatures</li> <li>(i) Hook and loop attachment method, such as Velcro®, designed and manufactured for attachment of unit crest to upper arms</li> </ul> <p><b>Desirable:</b></p> <ul style="list-style-type: none"> <li>(j) Breathability rating of 8,000 grams or greater</li> <li>(k) Hood adjustable in two directions</li> <li>(l) Hood detachable or stowable in the collar</li> <li>(m) Ventilation through the use of zippered vents built into the garment without interfering with waterproof capability</li> <li>(n) Capable of being ordered with high-visibility reflective tape on the chest and back area</li> <li>(o) Additional protection on the elbows, such as extra layering, thicker material or built-in padding</li> </ul>
<p>Wet Weather Pants (Rainwear)</p>	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"> <li>(a) Waterproof</li> <li>(b) Wind resistant</li> <li>(c) Anti-static</li> <li>(d) Durable</li> <li>(e) Securable pockets</li> <li>(f) Machine washable</li> </ul> <p><b>Desirable:</b></p> <ul style="list-style-type: none"> <li>(j) Breathability rating of 8,000 grams or greater</li> <li>(k) Additional protection on the knees, such as extra layering, thicker material, built-in padding, kneecap pockets to accommodate the addition of padding</li> </ul>

Item	Performance and Physical Characteristics Requirements
Mid Weight Layer Top	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"><li>(a) Hook and loop attachment method, such as Velcro®, designed and manufactured for attachment of unit crest to upper arms</li><li>(b) Breathable</li><li>(c) Machine washable</li><li>(d) Insulated</li><li>(e) Long sleeve suited to cold temperatures, slower paced activities during outdoor testing activities</li><li>(f) Designed and manufactured for male and female personnel (may be unisex or gender-specific, but must be same price)</li><li>(g) Colour to match jackets and pants (variation of shade acceptable)</li></ul> <p><b>Desirable:</b></p> <ul style="list-style-type: none"><li>(h) Similar in design and performance as the Canadian Army Sweat Shirt Combat (NSN 8415-21-920-8846; Improved Environmental Clothing System (IECS); fiber material – polyester; cloth name - fleece shell) – see Figure 2</li><li>(i) Breast-level pocket(s) with capability to secure (e.g. zipper or snap button)</li></ul> <div data-bbox="394 909 1412 1667" style="text-align: center;"></div> <p style="text-align: center;"><b>Figure 2 – Canadian Army Sweat Shirt Combat</b></p>



Item	Performance and Physical Characteristics Requirements
Mid Weight Layer Bottom	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"><li>(a) Breathable</li><li>(b) Machine washable</li><li>(c) Insulated</li><li>(d) Ankle length</li><li>(e) Colour to match jackets and pants (variation on shade acceptable)</li></ul> <p><b>Desirable:</b></p> <ul style="list-style-type: none"><li>(f) Similar in design and performance as the Canadian Army Sweat Pants Combat (NSN 8415-21-920-8589; IECS; fiber material – polyester; cloth name - fleece shell) – see Figure 3</li><li>(g) Thigh pocket(s) with capability to secure (e.g. zipper or snap button)</li></ul> <div data-bbox="521 709 1263 1696" style="text-align: center;"></div> <p style="text-align: center;"><b>Figure 3 – Canadian Army Sweat Pants Combat</b></p>



Item	Performance and Physical Characteristics Requirements
Gloves, Cool/ Wet Conditions	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"> <li>(a) Water resistant</li> <li>(b) Breathable</li> <li>(c) Suitable for use in cold/wet conditions to <math>-5^{\circ}\text{C}</math></li> <li>(d) Colour to match jackets and pants (variation on shade acceptable)</li> </ul>
Gloves, Cold Conditions	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"> <li>(a) Waterproof</li> <li>(b) Breathable</li> <li>(c) Suitable for use in cold conditions to <math>-30^{\circ}\text{C}</math></li> <li>(d) Colour to match jackets and pants (variation on shade acceptable)</li> </ul>
Mittens, Cold Conditions	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"> <li>(a) Waterproof</li> <li>(b) Breathable</li> <li>(c) Suitable for use in cold conditions to <math>-30^{\circ}\text{C}</math></li> <li>(d) Colour to match jackets and pants (variation on shade acceptable)</li> </ul>
Tuque	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"> <li>(a) Suitable for use in cold conditions to <math>-30^{\circ}\text{C}</math></li> <li>(b) Colour to match jackets and pants (variation on shade acceptable)</li> </ul>
Neck Warmer	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"> <li>(a) Suitable for use in cold conditions to <math>-30^{\circ}\text{C}</math></li> <li>(b) Colour to match jackets and pants (variation on shade acceptable)</li> </ul>
Overshoe	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"> <li>(a) NEOS Navigator 5™ Overshoes, or equivalent</li> </ul>
Durable Water Repellent Product	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"> <li>(a) Spray-on or wash-in designed to restore DWR properties</li> </ul>

Item	Performance and Physical Characteristics Requirements
<p>Wide Brim Sun Hat</p>	<p><b>Mandatory:</b></p> <ul style="list-style-type: none"> <li>(a) Provide protection from the sun</li> <li>(b) Colour to match jackets and pants (variation on shade acceptable)</li> </ul> <p><b>Desirable:</b></p> <ul style="list-style-type: none"> <li>(c) Water resistant</li> <li>(d) Similar in design and performance as the Canadian Army "Hat, Sun, Temperate Weather, Combat" (NSN 8415-21-914-5183; lightweight; cloth plain weave; 170.0 gm/sq. m; wide quilt stitched brim; removable solar protection rear neck veil; w/inside storage pocket; chinstrap complete w/tensioning toggle; screened ventilation; soft crown)</li> </ul> <div data-bbox="430 695 1364 1346" style="text-align: center;"> </div> <p style="text-align: center;"><b>Figure 4 – Canadian Army Hat, Sun, Temperate Weather, Combat</b></p>
<p>Optional Item: Modular Arctic Protective Clothing System</p>	<p><b>Desirable:</b></p> <ul style="list-style-type: none"> <li>(a) Designed for protection of personnel working in Arctic winter conditions up to -50°C</li> <li>(b) Outer jacket with capability to add and remove inner layers</li> <li>(c) Snow pants integrated into the clothing system design</li> <li>(d) Snow boots</li> <li>(e) Balaclava</li> <li>(f) Mittens</li> <li>(g) Anti-static</li> <li>(h) Waterproof</li> </ul>

**ANNEX "B"**

**MANDATORY TECHNICAL CRITERIA**

**EVALUATION AND BASIS OF SELECTION  
CLOTHING SUPPLY AND MANAGEMENT SERVICES**

**1. General Instructions**

Proposals will first be evaluated against the Mandatory Technical Criteria. Proposals that do not meet all of the Mandatory Technical Criteria will not be considered any further. Proposals will then be evaluated against the Rated Technical Criteria.

The Basis of Selection will be best value, where the Offeror's Total Rated Points Score will be determined by adding the Technical Score and the Financial Score, which will be equally weighted. The responsive offer having the highest combined rating of technical merit and price will be recommended for Standing Offer award. Total Scores will be rounded off to two decimal places.

The Technical Score will be out of 100 total points as determined in accordance with the scoring guidelines presented below for the Technical Rated Criteria. Proposals that do not achieve a minimum Technical Score of 50 points will be assessed as non-compliant and will not be considered any further.

The Financial Score will be determined by applying the following formula for all technically compliant offers:

$$\text{Financial Score} = \frac{\text{Lowest Priced Compliant Offer}}{\text{Offeror's Price}} \times 100$$

In the following example<sup>7</sup>, Offeror B's Total Score is determined as shown below:

<b>Compliant Offers</b>	<b>Total Offer Price</b>	<b>Financial Score</b>	<b>Technical Score</b>	<b>Total Score</b>	<b>Rank</b>
<b>Offeror A</b>	\$100,000.00	55.00	90.00	145.00	2
<b>Offeror B</b>	\$70,000.00	78.57	70.00	148.57	1
<b>Offeror C</b>	\$55,000.00	100.00	40.00	140.00	3

$$\begin{aligned} \text{Offeror B Financial Score} &= \frac{\text{Offer C Offer Price (Lowest Priced Compliant Offer)}}{\text{Offeror B Offer Price}} \times 100 \\ &= \frac{\$55,000.00}{\$70,000.00} \times 100 \end{aligned}$$

<sup>7</sup> Example Offer prices are used for illustrative purposes only and are not representative of the expected value of any resultant contract.

= 78.57 points

Offeror B Total Score = Offeror B Financial Score + Offeror B Technical Score  
 = 78.57 points + 70.00 points  
 = 148.57 points

In the event of a tie between two offers, the Offeror with the higher Total Rated Points Score will be recommended for Standing Offer award.

## 2. Mandatory Technical Criteria

Offerors must provide the necessary documentation to support compliance with the requirements, including technical data sheets, specifications, brochures and/or other relevant technical documentation describing the goods and services offered and demonstrating compliancy. Each mandatory technical criterion should be addressed separately and in the order presented below. Where references are required, the provided information may be verified with the Offeror's reference to confirm its accuracy. If the information verification does not match the requirements, then the Offer may be declared non responsive.

No.	Mandatory Technical Criteria	Supporting Evidence Required
M1	<p>The Offeror must have a minimum of three (3) prior projects that have delivered within the last five years, as of the date of the publication of the RFSO, a total quantity of at least 200:</p> <p>a) Cold Weather Jackets that are similar to the requirements for a Cold Weather Jacket specified in the SOW, to a customer for use in Canada under cold weather conditions by the customer's personnel.</p> <p>OR</p> <p>b) Wet Weather Jackets that are similar to the requirements for a Wet Weather Jacket specified in the SOW, to a customer for use in Canada under wet weather conditions by the customer's personnel.</p>	<p>The Offeror must submit with their Offer, the following information for each project:</p> <p>a) Brand name and model of the items sold;                      b) Date of sale or delivery; and                      c) Customer contact information, which should include organization name, organization address, contact name, contact telephone number, and contact e-mail address.</p> <p>Cited projects may be for Cold Weather Jackets or Wet Weather Jackets or a combination of Cold and Wet Weather Jackets.</p>
M2	<p>Offerors must provide a description of their sizing methodology that meets the requirements specified in the Statement of Work.</p>	<p>Description of the sizing methodology submitted with the proposal.</p>
M3	<p>Offerors must provide a description of their order processing and exchange methodology that meets the requirements specified in the Statement of Work.</p>	<p>Description of the order processing and exchange methodology submitted with the proposal.</p>
M4	<p>Offerors must provide a description of the colour options that meet the requirements</p>	<p>Available colour options, with samples, submitted with the proposal. Samples may be</p>

No.	Mandatory Technical Criteria	Supporting Evidence Required
	specified in the Statement of Work.	on paper, clothing material swatches, or by reference to items submitted in support of the rated evaluation criteria.
M5	The Offeror must provide supporting evidence in their proposal to demonstrate that their proposed solution meets the mandatory requirements specified in the Mandatory Requirements Compliancy Matrix.	The Offeror should complete the Mandatory Requirements Compliancy Matrix.

### 3. Mandatory Requirements Compliancy Matrix

For each of the items in the Mandatory Requirements Compliancy Matrix, the Offeror must provide the following information:

- (q) Manufacturer
- (r) Model name or number
- (s) Picture of item
- (t) Description of how the item meets the mandatory requirements from the SOW

Offerors must either provide a reference to their technical proposal where information can be found that clearly shows how the requirement is met by the proposed solution, or provide a description of how the requirement is met. **Where the Offeror's technical documentation does not clearly demonstrate that the item offered will meet a specific requirement, the Offeror's proposal must provide additional descriptions of how the requirement will be met by the proposed solution.**

No.	Mandatory Technical Criteria	Compliant		Proposal Reference or Description
		Yes	No	
MR1	Cold Weather Jacket: (a) Water resistant (b) Wind resistant (c) Anti-static (d) Highly visible (e) Durable (f) Machine washable (g) Securable pockets (h) Suitable for use in cold conditions to -30°C (i) Insulated hood with draw-cords (j) Compatible with commercial safety helmet manufactured to CSA Standard Z94.1-05 Industrial Protective Headwear - Performance, Selection Care and Use, i.e. the jacket hood can be comfortably fitted over the helmet and secured to provide protection against wind, rain and cold temperatures (k) Hook and loop attachment method, such as Velcro®, designed and manufactured for attachment of unit crest to upper arms	<input type="checkbox"/>	<input type="checkbox"/>	

No.	Mandatory Technical Criteria	Compliant		Proposal Reference or Description
		Yes	No	
MR2	<p>Cold Weather Pants</p> <ul style="list-style-type: none"> <li>(l) Water resistant</li> <li>(m) Wind resistant</li> <li>(n) Anti-static</li> <li>(o) Durable</li> <li>(p) Machine washable</li> <li>(q) Securable pockets</li> <li>(r) Suitable for use in cold conditions to – 30°C</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	
MR3	<p>Wet Weather Jacket (Rainwear)</p> <ul style="list-style-type: none"> <li>(a) Waterproof</li> <li>(b) Wind resistant</li> <li>(c) Anti-static</li> <li>(d) Highly visible</li> <li>(e) Durable</li> <li>(f) Securable pockets</li> <li>(g) Machine washable</li> <li>(h) Compatible with commercial safety helmet manufactured to CSA Standard Z94.1-05 Industrial Protective Headwear - Performance, Selection Care and Use, i.e. the jacket hood can be comfortably fitted over the helmet and secured to provide protection against wind, rain and cold temperatures</li> <li>(i) Hook and loop attachment method, such as Velcro®, designed and manufactured for attachment of unit crest to upper arms</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	
MR4	<p>Wet Weather Pants (Rainwear)</p> <ul style="list-style-type: none"> <li>(a) Waterproof</li> <li>(b) Wind resistant</li> <li>(c) Anti-static</li> <li>(d) Durable</li> <li>(e) Securable pockets</li> <li>(f) Machine washable</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	

No.	Mandatory Technical Criteria	Compliant		Proposal Reference or Description
		Yes	No	
MR5	<p>Mid Weight Base Layer Top</p> <p>(a) Hook and loop attachment method, such as Velcro®, designed and manufactured for attachment of unit crest to upper arms</p> <p>(b) Breathable</p> <p>(c) Machine washable</p> <p>(d) Insulated</p> <p>(e) Long sleeve suited to cold temperatures, slower paced activities during outdoor testing activities</p> <p>(f) Designed and manufactured for male and female personnel (may be unisex or gender-specific, but must be same price)</p> <p>(g) Colour to match jackets and pants (variation on shade acceptable)</p>	<input type="checkbox"/>	<input type="checkbox"/>	
MR6	<p>Mid Weight Base Layer Bottom</p> <p>(a) Breathable</p> <p>(b) Machine washable</p> <p>(c) Insulated</p> <p>(d) Ankle length</p> <p>(e) Colour to match jackets and pants (variation on shade acceptable)</p>	<input type="checkbox"/>	<input type="checkbox"/>	
MR7	<p>Gloves, Cool/Wet Conditions</p> <p>(a) Water resistant</p> <p>(b) Breathable</p> <p>(c) Suitable for use in cold/wet conditions to – 5°C</p> <p>(d) Colour to match jackets and pants (variation on shade acceptable)</p>	<input type="checkbox"/>	<input type="checkbox"/>	
MR8	<p>Gloves, Cold Conditions</p> <p>(a) Waterproof</p> <p>(b) Breathable</p> <p>(c) Suitable for use in cold conditions to –30°C</p> <p>(d) Colour to match jackets and pants (variation on shade acceptable)</p>	<input type="checkbox"/>	<input type="checkbox"/>	
MR9	<p>Mittens, Cold Conditions</p> <p>(a) Waterproof</p> <p>(b) Breathable</p> <p>(c) Suitable for use in cold conditions to –30°C</p> <p>(d) Colour to match jackets and pants (variation on shade acceptable)</p>	<input type="checkbox"/>	<input type="checkbox"/>	
MR10	<p>Tuque</p> <p>(a) Suitable for use in cold conditions to –30°C</p> <p>(b) Colour to match jackets and pants (variation on shade acceptable)</p>	<input type="checkbox"/>	<input type="checkbox"/>	

No.	Mandatory Technical Criteria	Compliant		Proposal Reference or Description
		Yes	No	
MR11	Neck Warmer (a) Suitable for use in cold conditions to -30°C (b) Colour to match jackets and pants (variation on shade acceptable)	<input type="checkbox"/>	<input type="checkbox"/>	
MR12	Wide Brim Sun Hat (a) Provide protection from the sun (b) Colour to match jackets and pants (variation on shade acceptable)	<input type="checkbox"/>	<input type="checkbox"/>	
MR13	Overshoes (a) NEOS Navigator 5™ Overshoes, or equivalent	<input type="checkbox"/>	<input type="checkbox"/>	
MR14	DWR Revival Product (a) Spray-on or wash-in designed to restore DWR properties	<input type="checkbox"/>	<input type="checkbox"/>	



#### 4. Rated Requirements Scoring Guidelines

The rated criteria will be evaluated in accordance with the scoring guidelines indicated below.

Summary of Rated Points		
No.	Rated Technical Criteria	Maximum Points
R1	Testimonials	7
R2	Matching Cold Weather Jacket and Pants Set	5
R3	Matching Wet Weather Jacket and Pants Set	5
R4	Cold Weather Jacket and Pants Breathability	5
R5	Wet Weather Jacket and Pants Breathability	5
R6	Waterproof Standard and Test Method	5
R7	Anti-static Standard and Test Method	5
R8	High Visibility Standard and Test Method	5
R9	Durability Standard and Test Method	5
R10	Cold Weather Jacket Workmanship and Quality	6
R11	Cold Weather Jacket Comfort and Functionality	6
R12	Cold Weather Pants Workmanship and Quality	6
R13	Cold Weather Pants Comfort and Functionality	6
R14	Wet Weather Jacket Workmanship and Quality	6
R15	Wet Weather Jacket Comfort and Functionality	6
R16	Wet Weather Pants Workmanship and Quality	6
R17	Wet Weather Pants Comfort and Functionality	6
R18	Modular Arctic Protective Clothing System	5
	Total Maximum Points	100
	Minimum Points Required to Pass Technical Rated Assessment	50

Offerors are requested to provide samples of the following four clothing items<sup>8</sup> that will be used to conduct physical examinations for assessing rated scores for workmanship and quality (i.e. free of manufacturing defects) as well as to conduct practical trials for assessing rated scores for comfort and functionality:

- (a) Cold Weather Jacket (size large)
- (b) Cold Weather Pants (size large)
- (c) Wet Weather Jacket (size large)
- (d) Wet Weather Pants (size large)

Scoring Guidelines for Workmanship and Quality (for R10, R12, R14, and R16):

- 6 points: No manufacturing defects detected
- 3 points: Minor manufacturing defects detected that should not impede the functional use or performance of the garment
- 1 point: The garment is functional, but at least one (1) significant manufacturing defect is detected that could impede the functional use or performance of the garment

<sup>8</sup> Clothing items submitted with the Offeror's proposal will be returned to the Offeror upon completion of the Offer Evaluation. Canada reserves the right to purchase some or all of the clothing items provided with the Offeror's proposal at the price identified for the item(s) in the Offeror's Financial Proposal.

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0 points: No garment provided or there are multiple significant manufacturing defects detected that could impede the functional use or performance of the garment:

Scoring Guidelines for Comfort and Functionality (for R11, R13, R15, and R17):

Evaluators will perform a series of tasks designed to simulate the range of motions that are performed on typical tasks in the field while wearing the clothing. Evaluators will rate the clothing items against the following factors:

- (a) Ability to don/doff
- (b) Physical comfort
- (c) Mobility
- (d) Overall fit

Each evaluator will independently rate each of the supplied clothing items and the average rating from all evaluators will be used to calculate the assigned score for the applicable criteria. Ratings will be based on the following scale:

- 6 points: Excellent comfort and functionality – met all requirements and exceeded many requirements for the tasks and performed in every way expected by the operator
- 5 points: Superior comfort and functionality – met all requirements for the tasks and performed well in the hands of the operator without any limitations
- 4 points: Very good comfort and functionality – met most of the requirements for the task and performed well in the hands of the operator with minimal limitations
- 3 points: Good comfort and functionality – met many of the requirements for the task and performed well in the hands of the operator with only minor limitations
- 2 points: Satisfactory comfort and functionality – met some of the requirements for the task and performed in a manner that would permit the operator to complete the task with some limitations on range of use
- 1 point: Poor comfort and functionality – met the minimal requirements for the task and had some limitations that may prevent the operator from completing the task
- 0 points: Very poor, overly restrictive, non-functional – did not meet any requirements for the task and had severe limitations that would prevent the operator from completing the task
- 0 points: No garment provided

No.	Rated Technical Criteria	Supporting Evidence Required	Scoring Guidelines
R1	<p>Testimonials</p> <p>The Offeror should provide testimonial letters or emails from the customers cited in response to Mandatory Criterion M2 and/or M3 attesting to their positive satisfaction with the quality of goods and services delivered to them by the Offeror. Testimonials from other customers will also be considered if the project meets the M2 or M3 requirements.</p>	<p>Testimonials should be provided with the proposal. Testimonials must be for projects that meet M2 or M3 and must include:</p> <ul style="list-style-type: none"> <li>a) Point of contact information;</li> <li>b) An indication of positive satisfaction with the goods delivered; and</li> <li>c) An indication of positive satisfaction with the services delivered.</li> </ul>	<p>Three (3) positive testimonials provided: 7 points</p> <p>Two (2) positive testimonials provided: 5 points</p> <p>One (1) positive testimonial provided: 3 points</p> <p>No positive testimonials provided: 0 points</p>
R2	<p>Matching Cold Weather Jacket and Pants Set</p> <p>The proposed Cold Weather Jacket and Cold Weather Pants should be manufactured as a matching set (same materials, pattern design and colours) by the same manufacturer.</p>	<p>The Offeror should describe how the proposed Cold Weather Jacket and Cold Weather Pants meet this requirement. Pictures should be provided illustrating that the items are a matched set.</p>	<p>Cold Weather Jacket and Cold Weather Pants are manufactured by the same manufacturer as a set: 5 points</p> <p>Cold Weather Jacket and Cold Weather Pants are not manufactured by the same manufacturer as a set: 0 points</p>
R3	<p>Matching Wet Weather Jacket and Pants Set</p> <p>The proposed Wet Weather Jacket and Wet Weather Pants should be manufactured as a matching set (same materials, pattern design and colours) by the same manufacturer.</p>	<p>The Offeror should describe how the proposed Wet Weather Jacket and Wet Weather Pants meet this requirement. Pictures should be provided illustrating that the items are a matched set.</p>	<p>Wet Weather Jacket and Wet Weather Pants are manufactured by the same manufacturer as a set: 5 points</p> <p>Wet Weather Jacket and Wet Weather Pants are not manufactured by the same manufacturer as a set: 0 points</p>

No.	Rated Technical Criteria	Supporting Evidence Required	Scoring Guidelines
R4	<p><b>Cold Weather Jacket and Pants Breathability</b></p> <p>The proposed Cold Weather Jacket and the Cold Weather Pants should have a breathability rating of 8,000 grams or greater using a recognized water vapor transmission rate test method.</p>	<p>The Offeror should identify the breathability rating and cite the recognized standard for water vapor transmission rate testing used. If the method uses a different measurement than the amount of water vapor that can pass through a square meter of fabric during a 24-hour period, then the Offeror should explain how the results demonstrate equivalent or superior performance.</p>	<p>Breathability rating of 8,000 grams or greater as tested by an independent laboratory: 5 points</p> <p>Breathability rating of 8,000 grams or greater as tested by the manufacturer: 3 points</p> <p>Breathability rating of less than 8,000 grams: 0 points</p>
R5	<p><b>Wet Weather Jacket and Pants Breathability</b></p> <p>The proposed Wet Weather Jacket and the Wet Weather Pants should have a breathability rating of 8,000 grams or greater using a recognized water vapor transmission rate test method.</p>	<p>The Offeror should identify the breathability rating and cite the recognized standard for water vapor transmission rate testing used. If the method uses a different measurement than the amount of water vapor that can pass through a square meter of fabric during a 24-hour period, then the Offeror should explain how the results demonstrate equivalent or superior performance.</p>	<p>Breathability rating of 8,000 grams or greater as tested by an independent laboratory: 5 points</p> <p>Breathability rating of 8,000 grams or greater as tested by the manufacturer: 3 points</p> <p>Breathability rating of less than 8,000 grams: 0 points</p>
R6	<p><b>Waterproof Standard and Test Method</b></p> <p>The Offeror should cite the standard and test methods that the Offeror will certify the proposed products will meet for waterproof capabilities.</p>	<p>The Offeror should identify if the standard and test method are publicly available, are available upon request from the Offeror, or not available but are generally described in the proposal.</p>	<p>The cited standard and test method are published by an independent third body: 5 points</p> <p>The cited standard and test method are developed internally by the manufacturer and are available upon request: 3 points</p> <p>The cited standard and test method are developed internally by the manufacturer and are generally described in the proposal: 1 points</p> <p>No standard or test method is cited: 0 points</p>

No.	Rated Technical Criteria	Supporting Evidence Required	Scoring Guidelines
R7	<p><b>Anti-static Standard and Test Method</b></p> <p>The Offeror should cite the standard and test methods that the Offeror will certify the proposed products will meet for anti-static capabilities.</p>	<p>The Offeror should identify if the standard and test method are publicly available, are available upon request from the Offeror, or not available but are generally described in the proposal.</p>	<p>The cited standard and test method are published by an independent third body: 5 points</p> <p>The cited standard and test method are developed internally by the manufacturer and are available upon request: 3 points</p> <p>The cited standard and test method are developed internally by the manufacturer and are generally described in the proposal: 1 points</p> <p>No standard or test method is cited: 0 points</p>
R8	<p><b>High Visibility Standard and Test Method</b></p> <p>The Offeror should cite the standard and test methods that the Offeror will certify the proposed products will meet for high visibility capabilities.</p>	<p>The Offeror should identify if the standard and test method are publicly available, are available upon request from the Offeror, or not available but are generally described in the proposal.</p>	<p>The cited standard and test method are published by an independent third body: 5 points</p> <p>The cited standard and test method are developed internally by the manufacturer and are available upon request: 3 points</p> <p>The cited standard and test method are developed internally by the manufacturer and are generally described in the proposal: 1 points</p> <p>No standard or test method is cited: 0 points</p>

No.	Rated Technical Criteria	Supporting Evidence Required	Scoring Guidelines
R9	<p><b>Durability Standard and Test Method</b></p> <p>The Offeror should cite the standard and test methods that the Offeror will certify the proposed products will meet for durability capabilities.</p>	<p>The Offeror should identify if the standard and test method are publicly available, are available upon request from the Offeror, or not available but are generally described in the proposal.</p>	<p>The cited standard and test method are published by an independent third body: 5 points</p> <p>The cited standard and test method are developed internally by the manufacturer and are available upon request: 3 points</p> <p>The cited standard and test method are developed internally by the manufacturer and are generally described in the proposal: 1 points</p> <p>No standard or test method is cited: 0 points</p>
R10	<p><b>Cold Weather Jacket Workmanship and Quality</b></p> <p>The Offeror should provide one sample Cold Weather Jacket (size large) with the Offeror's proposal, which will be evaluated for workmanship and quality (i.e. free of manufacturing defects).</p>	<p>The Offeror should provide a Cold Weather Jacket for evaluation purposes.</p>	<p>As per the Scoring Guidelines for Workmanship and Quality</p>
R11	<p><b>Cold Weather Jacket Comfort and Functionality</b></p> <p>The Cold Weather Jacket provided in response to Rated Criterion R10 will be evaluated for perceived comfort and functionality. Considerations will be given for the weight, the feel of the material, freedom of movement and flexibility, the size, number and location of pockets, the hood design, and the ease of putting on and taking off the garment.</p>	<p>The Offeror should provide a Cold Weather Jacket for evaluation purposes.</p>	<p>As per the Scoring Guidelines for Comfort and Functionality</p>

No.	Rated Technical Criteria	Supporting Evidence Required	Scoring Guidelines
R12	<p>Cold Weather Pants Workmanship and Quality</p> <p>The Offeror should provide one sample Cold Weather Pants (size large) with the Offeror's proposal, which will be evaluated for workmanship and quality (i.e. free of manufacturing defects).</p>	<p>The Offeror should provide Cold Weather Pants for evaluation purposes.</p>	<p>As per the Scoring Guidelines for Workmanship and Quality</p>
R13	<p>Cold Weather Pants Comfort and Functionality</p> <p>The Cold Weather Pants provided in response to Rated Criterion R12 will be evaluated for perceived comfort and functionality. Considerations will be given for the weight, the feel of the material, freedom of movement and flexibility, the size, number and location of pockets, and the ease of putting on and taking off the garment.</p>	<p>The Offeror should provide Cold Weather Pants for evaluation purposes.</p>	<p>As per the Scoring Guidelines for Comfort and Functionality</p>
R14	<p>Wet Weather Jacket Workmanship and Quality</p> <p>The Offeror should provide one sample Wet Weather Jacket (size large) with the Offeror's proposal, which will be evaluated for workmanship and quality (i.e. free of manufacturing defects).</p>	<p>The Offeror should provide a Wet Weather Jacket for evaluation purposes.</p>	<p>As per the Scoring Guidelines for Workmanship and Quality</p>

No.	Rated Technical Criteria	Supporting Evidence Required	Scoring Guidelines
R15	<p><b>Wet Weather Jacket Comfort and Functionality</b></p> <p>The Wet Weather Jacket provided in response to Rated Criterion R14 will be evaluated for perceived comfort and functionality. Considerations will be given for the weight, the feel of the material, freedom of movement and flexibility, the size, number and location of pockets, the hood design, and the ease of putting on and taking off the garment.</p>	<p>The Offeror should provide a Wet Weather Jacket for evaluation purposes.</p>	<p>As per the Scoring Guidelines for Comfort and Functionality</p>
R16	<p><b>Wet Weather Pants Workmanship and Quality</b></p> <p>The Offeror should provide one sample Wet Weather Pants (size large) with the Offeror's proposal, which will be evaluated for workmanship and quality (i.e. free of manufacturing defects).</p>	<p>The Offeror should provide Wet Weather Pants for evaluation purposes.</p>	<p>As per the Scoring Guidelines for Workmanship and Quality</p>
R17	<p><b>Wet Weather Pants Comfort and Functionality</b></p> <p>The Wet Weather Pants provided in response to Rated Criterion R16 will be evaluated for perceived comfort and functionality. Considerations will be given for the weight, the feel of the material, freedom of movement and flexibility, the size, number and location of pockets, and the ease of putting on and taking off the garment.</p>	<p>The Offeror should provide Wet Weather Pants for evaluation purposes.</p>	<p>As per the Scoring Guidelines for Comfort and Functionality</p>



No.	Rated Technical Criteria	Supporting Evidence Required	Scoring Guidelines
R18	<p>Modular Arctic Protective Clothing System</p> <p>The Offeror should be capable of providing an Modular Arctic Protective Clothing System that meets the following requirements</p> <ul style="list-style-type: none"> <li>(e) Designed for protection of personnel working in Arctic winter conditions up to -50°C</li> <li>(f) Outer jacket with capability to add and remove inner layers</li> <li>(g) Snow pants integrated into the clothing system design</li> <li>(h) Snow boots integrated into the clothing system design</li> <li>(i) Anti-static</li> <li>(j) Waterproof</li> </ul>	<p>The Offeror should provide a description of their proposed Modular Arctic Protective Clothing System<sup>9</sup></p>	<p>Proposed Modular Arctic Protective Clothing System offered meets the requirements: 5 points</p> <p>Proposed Modular Arctic Protective Clothing System offered does not meet the requirements or no product is offered: 0 points</p>

<sup>9</sup> The Modular Arctic Protective Clothing System is an optional item. Offerors are not required to propose a product to meet this requirement, but will score higher in the evaluation if they do propose a compliant solution. In the event that the winning Offeror does not propose a compliant solution for the Modular Arctic Protective Clothing System, then Canada reserves the right to award a separate contract to another Offeror who does propose a compliant solution for the Modular Arctic Protective Clothing System, based on the lowest priced compliant solution.

**ANNEX “C” ATTACHMENT 1 TO PART 3 OF THE - BID SOLICITATION**

**PRICING SCHEDULE**

Bidders may use Attachment 1 to Part 3 to indicate their prices. If Bidders choose to use Attachment 1 to Part 3 to indicate their prices, Bidders must include Attachment 1 to Part 3 in their financial bid.

Bidders must provide a price for each line item. Bidders are requested to insert \$0.00 for any item for which it does not intend to charge or for items that are already in other prices set out in the tables. If the Bidder leaves any price blank, Canada will treat the price as \$0.00 for evaluation purposes and may request that the Bidder confirm that the price is, in fact, \$0.00. No Bidder will be permitted to add or change a price as part of this confirmation. Any Bidder who does not confirm that the price for a blank item is \$0.00 will be declared non-responsive. It is anticipated that in the resulting contract, this Annex will become Annex “B”.

Quantities specified for each item are estimates that are provided for the purposes of financial evaluation. Actual quantities to be ordered may be more or less than the quantities specified herein.

Services will not be compensated in a separate manner and the costs are recoverable only through the unit price of the clothing provided.

No.	Deliverable Goods	QTY	Firm Unit Prices Applicable Taxes Extra	Total Price Applicable Taxes Extra
<b>Initial Requirement (Year 1)</b>				
1	<b>Cold Weather Jacket</b> Manufacturer: Model Name/Number:	100	\$	\$
2	<b>Cold Weather Pants</b> Manufacturer: Model Name/Number:	100	\$	\$
3	<b>Wet Weather Jacket (Rainwear)</b> Manufacturer: Model Name/Number:	100	\$	\$
4	<b>Wet Weather Pants (Rainwear)</b> Manufacturer: Model Name/Number:	100	\$	\$
5	<b>Mid Weight Base Layer Top</b> Manufacturer: Model Name/Number:	100	\$	\$

No.	Deliverable Goods	QTY	Firm Unit Prices Applicable Taxes Extra	Total Price Applicable Taxes Extra
<b>Initial Requirement (Year 1)</b>				
6	<b>Mid Weight Base Layer Bottom</b> Manufacturer: Model Name/Number:	100	\$	\$
7	<b>Gloves Cool/Wet Conditions</b> Circle material provided: Leather or leather and synthetic Manufacturer: Model Name/Number:	100	\$	\$
8	<b>Gloves Cold Weather</b> Circle material provided: Leather or leather and synthetic Manufacturer: Model Name/Number:	100	\$	\$
9	<b>Mittens Cold Weather</b> Manufacturer: Model Name/Number:	100	\$	\$
10	<b>Tuque</b> Manufacturer: Model Name/Number:	100	\$	\$
11	<b>Neck Warmer</b> Manufacturer: Model Name/Number:	100	\$	\$
12	<b>Wide Brim Sun Hat</b> Manufacturer: Model Name/Number:	100	\$	\$
13	<b>Overshoes</b> Manufacturer: Model Name/Number:	100	\$	\$

No.	Deliverable Goods	QTY	Firm Unit Prices Applicable Taxes Extra	Total Price Applicable Taxes Extra
<b>Initial Requirement (Year 1)</b>				
14	<b>DWR Revival Product</b> Circle material provided: Spray-on or wash-in  Manufacturer:  Model Name/Number:	100	\$	\$
Subtotal				
Applicable Taxes			%	
Total Estimated Cost				\$

No.	Deliverable Goods	QTY	Firm Unit Prices Applicable Taxes Extra	Total Price Applicable Taxes Extra
<b>Initial Requirement (Year 2)</b>				
1	<b>Cold Weather Jacket</b>	5	\$	\$
2	<b>Cold Weather Pants</b>	5	\$	\$
3	<b>Wet Weather Jacket (Rainwear)</b>	5	\$	\$
4	<b>Wet Weather Pants (Rainwear)</b>	5	\$	\$
5	<b>Mid Weight Base Layer Top</b>	5	\$	\$
6	<b>Mid Weight Base Layer Bottom</b>	5		
7	<b>Gloves Cool/Wet Conditions</b>	5	\$	\$
8	<b>Gloves Cold Weather</b>	5	\$	\$
9	<b>Mittens Cold Weather</b>	5	\$	\$
10	<b>Tuque</b>	5	\$	\$
11	<b>Neck Warmer</b>	5	\$	\$
12	<b>Wide Brim Sun Hat</b>	5	\$	\$
13	<b>Overshoes</b>	5	\$	\$
Total Estimated Cost				\$

No.	Deliverable Goods	QTY	Firm Unit Prices Applicable Taxes Extra	Total Price Applicable Taxes Extra
<b>Initial Requirement (Year 3)</b>				
1	Cold Weather Jacket	5	\$	\$
2	Cold Weather Pants	5	\$	\$
3	Wet Weather Jacket (Rainwear)	5	\$	\$
4	Wet Weather Pants (Rainwear)	5	\$	\$
5	Mid Weight Base Layer Top	5	\$	\$
6	Mid Weight Base Layer Bottom	5		
7	Gloves Cool/Wet Conditions	5	\$	\$
8	Gloves Cold Weather	5	\$	\$
9	Mittens Cold Weather	5	\$	\$
10	Tuque	5	\$	\$
11	Neck Warmer	5	\$	\$
12	Wide Brim Sun Hat	5	\$	\$
13	Overshoes	5	\$	\$
Total Estimated Cost				\$

No.	Deliverable Goods	QTY	Firm Unit Prices Applicable Taxes Extra	Total Price Applicable Taxes Extra
<b>Optional Requirement (Year 1)</b>				
1	Cold Weather Jacket	10	\$	\$
2	Cold Weather Pants	10	\$	\$
3	Wet Weather Jacket (Rainwear)	10	\$	\$
4	Wet Weather Pants (Rainwear)	10	\$	\$
5	Mid Weight Base Layer Top	10	\$	\$
6	Mid Weight Base Layer Bottom	10		
7	Gloves Cool/Wet Conditions	10	\$	\$

No.	Deliverable Goods	QTY	Firm Unit Prices Applicable Taxes Extra	Total Price Applicable Taxes Extra
<b>Optional Requirement (Year 1)</b>				
8	Gloves Cold Weather	10	1	\$
9	Mittens Cold Weather	10	\$	\$
10	Tuque	10	\$	\$
11	Neck Warmer	10	\$	\$
12	Wide Brim Sun Hat	10	\$	\$
13	Overshoes	10	\$	\$
Total Estimated Cost				\$

No.	Deliverable Goods	QTY	Firm Unit Prices Applicable Taxes Extra	Total Price Applicable Taxes Extra
<b>Optional Requirement (Year 2)</b>				
1	Cold Weather Jacket	10	\$	\$
2	Cold Weather Pants	10	\$	\$
3	Wet Weather Jacket (Rainwear)	10	\$	\$
4	Wet Weather Pants (Rainwear)	10	\$	\$
5	Mid Weight Base Layer Top	10	\$	\$
6	Mid Weight Base Layer Bottom	10		
7	Gloves Cool/Wet Conditions	10	\$	\$
8	Gloves Cold Weather	10	\$	\$
9	Mittens Cold Weather	10	\$	\$
10	Tuque	10	\$	\$
11	Neck Warmer	10	\$	\$
12	Wide Brim Sun Hat	10	\$	\$
13	Overshoes	10	\$	\$
Total Estimated Cost				\$

Additional costs that will not be part of the financial evaluation.

No.	Deliverable Goods	Year	QTY	Firm Unit Price Applicable Taxes Extra	Total Cost Applicable Taxes Extra
15	Modular Arctic Protective Clothing System that meets the following requirements:	1	5	\$	\$
	(a) Designed for protection of personnel working in Arctic winter conditions up to -50°C	2	1	\$	\$
	(b) Outer jacket with capability to add and remove inner layers	3	1	\$	\$
	(c) Snow pants integrated into the clothing system design	4	1	\$	\$
	(d) Snow boots integrated into the clothing system design	5	1	\$	\$
	(e) Anti-static (f) Waterproof				

## **ANNEX "D"**

### **ELECTRONIC PAYMENT INSTRUMENTS**

The Offeror accepts to be paid by any of the following Electronic Payment Instrument(s):


- VISA Acquisition Card;
- MasterCard Acquisition Card;
- Direct Deposit (Domestic and International);
- Electronic Data Interchange (EDI);
- Wire Transfer (International Only);
- Large Value Transfer System (LVTS) (Over \$25M)



ANNEX "E"

CALL-UP 942-3

Clear Data - Effacer les données



Public Works and Government Services Canada  
Travaux publics et Services gouvernementaux Canada

### Call-up Against a Standing Offer Commande subséquente à une offre à commandes

Ship to - Expédier à

**To the supplier:** The standing offer identified below is accepted as follows: You are required to supply the goods or services, or both, shown below at the prices or on the pricing basis stated and in accordance with the other conditions stated in the standing offer. Only goods or services, or both, included in the standing offer will be supplied in the call-up against the standing offer.

Billing Address - Adresse de facturation

Same as Above  
Comme ci-dessus

**Au fournisseur :** L'offre à commandes indiquée ci-dessous est acceptée selon les modalités suivantes : Vous devez fournir les biens ou les services, ou les deux, indiqués ci-dessous selon les prix ou la base de tarification établie, et conformément avec les autres conditions stipulées dans l'offre à commandes. Seuls les biens ou les services, ou les deux, inclus dans l'offre à commande seront fournis dans la commande subséquente à l'offre à commandes.

Each shipment must be accompanied by a packing or delivery slip. All invoices, bills of lading and packing slips must show the following numbers.  
Chaque expédition doit être accompagnée d'un bordereau d'emballage ou de livraison. Les factures, connaissements et bordereaux d'emballage doivent tous porter les numéros de référence suivants

Vendor's Name and Address - Nom et adresse du fournisseur		Standing Offer No. - N° de l'offre à commandes	
		Call-up No. - N° de commandes subs	

Amendment No. N° de modification	Previous Value (\$) Valeur précédente (\$)	Value of increase or decrease (\$) Valeur de l'augmentation ou diminution (\$)	Total estimated expenditures or revised Total des dépenses estimatives ou révisées
		\$0.00	\$0.00

Item No. N° de l'article	Item Description Description de l'article	U. of I. U. de d.	Quantity Quantité	Unit Price Prix unitaire \$	Extended Price Prix calculé \$
					\$0.00
					\$0.00
					\$0.00
					\$0.00

Special Instructions - Instructions particulières	<b>Total</b>
	\$0.00

For further information, call - Pour renseignements supplémentaires, contacter	Delivery required by Livraison requise le (Y-A-MM-D-3)
Name Nom	
Telephone No. N° de téléphone	
Email Courriel	
	Authorized Signature - Signature autorisée (Mandatory - Obligatoire)
	Date (Y-A-MM-D-3)

GC 942-3 (2017-11)

