



**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS A:**

Bid Receiving/Réception des soumissions
Procurement & Contracting Services
c/o Commissionaires, F Division
6101 Dewdney Ave
Regina, SK S4P 3K7

Fax No. - No de FAX:
(306) 780-5232

**SOLICITATION
AMENDMENT**

**MODIFICATION DE
L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments: - Commentaires :

THIS DOCUMENT CONTAINS A SECURITY
REQUIREMENT

LE PRÉSENT DOCUMENT COMPORTE UNE
EXIGENCE EN MATIÈRE DE SÉCURITÉ

Title – Sujet: Silhouette Targets		Date March 19, 2019
Solicitation No. – N° de l'invitation M9424-19-3843/A – PW-19-00864155		Amendment No. – N° de la modification 003
Client Reference No. - No. De Référence du Client 201903843		
Solicitation Closes – L'invitation prend fin		
At / à :	2 :00 pm	CST (Central Standard Time) HNC (Heure Normale du Centre)
On / le :	April 9, 2019	
Incoterms 2010 "DDP Delivered Duty Paid" See herein — Voir aux présentes	GST – TPS See herein — Voir aux présentes	Duty – Droits See herein — Voir aux présentes
Destination of Goods and Services – Destinations des biens et services See herein — Voir aux présentes		
Instructions See herein — Voir aux présentes		
Address Inquiries to – Adresser toute demande de renseignements à Rachel Sookoo, Procurement Officer		
Telephone No. – No. de téléphone 639-625-3291		Facsimile No. – No. de télécopieur 306-780-5232
Delivery Required – Livraison exigée N/A	Delivery Offered – Livraison proposée N/A	
Vendor/Firm Name, Address and Representative – Raison sociale, adresse et représentant du fournisseur/de l'entrepreneur:		
Telephone No. – No. de téléphone		Facsimile No. – No. de télécopieur
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) – Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie)		
Signature		Date



This amendment is raised to address the following:

- To respond to questions received during the solicitation period;
- To amend the solicitation document accordingly.

QUESTIONS AND ANSWERS

Question 9: A.2 Deliverables: "Subsequent" Deliveries to Edmonton, Regina, Winnipeg.

Can you please confirm, quantity for delivery by location is based on full pallet quantities?

So Regina cannot order 1/2 a pallet and Winnipeg orders 1.5 pallets. All orders must be WHOLE pallet quantities (7500pcs).

Answer 9: The "subsequent" deliveries forms part of the first deliverable, where Regina is the only delivery location.

Question 10: A.2 Deliverables: Delivery for the "as and when requested" targets is within two (2) weeks after issuance of the call-up. We request delivery for subsequent orders be extended to (3) three or (4) weeks, as freight time alone can take up to a week to cross Canada.

Answer 10: The vendor is to provide delivery confirmation from the carrier (proof of pickup) within (2) weeks of the call-up, including the estimated date of delivery.

Question 11: What are the estimated annual quantities for the "as and when requested" targets by location?

Answer 11: The following are approximate:

Winnipeg: 15,000/year

Regina: 20,000/year

Edmonton: 35,000/year

These numbers are estimated and do not constitute a guarantee or commitment on behalf of Canada of the quantity or amount to be used under the Standing Offer.

Question 12: There were multiple questions regarding the size of the silhouette target. The following is the final answer.

Answer 12: The width of the paper must be 23" wide. The height of the paper must be between 35" and 36.8". The silhouette itself must be 21.875" wide, centered and 34" high, centered.

Question 13: Is there a loading dock at all the delivery destinations?

Answer 13: Yes.

Question 14: Would 70lb coated paper be acceptable (as long as it's FSC or SFI, of course)?

Answer 14: Coated paper would cause glare and is not acceptable.



Question 15: Printing costs vary according to quantity: the unit cost when an order is for 2,250 copies is vastly different to the unit cost when the order is for 22,500 copies. Therefore it is important to know what would be the minimum quantity of any call-up. Would you kindly provide an estimate of the minimum quantity of a call-up?

Answer 15: A typical minimum call-up would be for 5,000 targets, but could be more, or less. This figure is estimated and does not constitute a guarantee or commitment on behalf of Canada of the quantity or amount to be used under the Standing Offer.

Question 16: Our printer has informed us that the last artwork that was provided with amendment 002, is coloured using process colours rather than the designated Pantone (PMS) colours. In order for us to provide the exact target sample per 4.1.1.1, we would need to have the artwork with the Pantone Colours. Is this possible?

Answer 16: PMS colours as per additional attachments.
Silhouette target - green body with colours.pdf
Silhouette target - blue body with colours.pdf

Question 17: The RFP requires that a sample with the exact specs as detailed in the RFP be submitted with the quote. The cost of producing the sample based on the specs would be a minimum of \$1500. The job is not digital but would require a large commercial offset printer and the cost of doing just one sample is very expensive. To be fair, the incumbent would not need to produce this sample because they would already currently have samples. The idea of producing a sample is an excellent one but the cost is fairly high to produce 1 sample to submit with just a bid. To minimize the cost, would you consider that we provide stock sample as well as an Epson colour proof? If we win the bid, we would gladly provide a sample.

Answer 17: The samples must be submitted as requested. If we wish to shoot the targets to ensure proper bullet hole sizing or movement in the wind currents on the range, we cannot verify it is the same as the current standard.

Question 18: When providing pricing for the tender will the shipping be considered an additional charge at the time of invoicing based upon quantities requested and delivered to the 3 locations on the second deliverable and beyond?

Answer 18: No. The pricing is as identified at the Basis of Payment at Annex "B": Firm unit prices, in Canadian dollars, the Goods and Services Tax or the Harmonized Sales Tax is extra, Incoterms 2010 "DDP Delivered Duty Paid", Canadian customs duties and excise taxes included.

As a result of these questions, the solicitation document has been amended and the bid closing dated has been extended as follows:

Delete:

Solicitation Closes – L'invitation prend fin		
At /à :	2 :00 p.m.	CST (Central Standard Time) HNC (Heure Normale du Centre)
On / le :	March 26, 2019	



Insert:

Solicitation Closes – L'invitation prend fin		
At /à :	2 :00 p.m.	CST (Central Standard Time) HNC (Heure Normale du Centre)
On / le :	April 9, 2019	

Delete in its entirety: 4.1.1.1 Mandatory Technical Criteria

Insert:

4.1.1.1 Mandatory Technical Criteria

Pre-Award Samples

As part of the technical evaluation, to confirm an Offeror's capability of meeting the technical requirements, one (1) pre-award sample of each target (one blue and one green) must be included with the offer.

The Offeror must ensure that the required pre-award samples are manufactured in accordance with the technical requirement and is fully representative of the bid submitted. The pre-award samples will be evaluated for quality and conformance to specified materials and measurements. The sample submitted by the Offeror will remain the property of Canada.

Should the pre-award samples be rejected, the Offeror will be provided an opportunity to re-submit a second set of samples within two (2) weeks. Rejection of the second set of samples will result in the bid being declared non-responsive.

The Offeror must deliver the required pre-award samples at no charge to Canada and must ensure that they are received with the offer at the time and place of the Request for Standing Offer closing. Failure to submit the pre-award samples will result in the offer being declared non-responsive.

Large Blue Silhouette Targets		Meets	Does not Meet
Paper Size	23" wide x 35" to 36.8" high		
Silhouette Size	21.875" wide centred x 34" high centred		
Stock	70 lb. paper FSC or SFI		
Ink	pms 156 + 3005 blue		

Large Green Silhouette Targets		Meets	Does not Meet
Paper Size	23" wide x 35" to 36.8" high		
Silhouette Size	21.875" wide centred x 34" high centred		
Stock	70 lb. paper FSC or SFI		
Ink	pms 156 + 354 green		

In addition to the above technical criteria, evaluation of the samples will include a comparison with existing approved targets in use.



FSC: Forest Stewardship Council
SFI: Sustainable Forestry Initiative
pms: pantone matching system

Delete in its entirety: Annex "A" Requirement

Insert:

**ANNEX "A"
REQUIREMENT**

The Royal Canadian Mounted Police requires a Regional Individual Standing Offer (RISO) for the supply and delivery of targets for the shooting range to Stores located in Edmonton, Regina and Winnipeg. Goods are to be provided as required during the period for making call-ups against the Standing Offer, in accordance with the requirements detailed herein.

Supply and delivery of targets to:

RCMP

"K" Division Stores
11140 – 109 Street NW
Edmonton, AB T5G 2T4

RCMP

"Depot" and "F" Division Stores
5600 – 11th Avenue
Regina, SK S4P 3J7

RCMP

"D" Division Stores
1091 Portage Avenue
Winnipeg, MB R3G 0S6

A.1. TECHNICAL REQUIREMENT

- 1) Large blue silhouette targets as per attachment #1
Paper size: 23" wide x 35" to 36.8" high
Silhouette size: 21.875" wide, centred x 34" high, centred
stock: 70 lb. paper FSC or SFI
ink: pms 156 + 3005 blue (pms: pantone matching system)
- 2) Large green silhouette targets as per attachment #2
Paper size: 23" wide x 35" to 36.8" high
Silhouette size: 21.875" wide, centred x 34" high, centred
stock: 70 lb. paper FSC or SFI
ink: pms 156 + 354 green (pms: pantone matching system)

FSC: Forest Stewardship Council
SFI: Sustainable Forestry Initiative

A.2. DELIVERABLES

First deliverable: 45,000 targets to be delivered to REGINA as follows:
For the first order: within four (4) weeks after issuance of the call-up;
For subsequent orders: every 8 weeks thereafter.

- 1) Large blue silhouette target
quantity: 22,500
- 2) Large green silhouette target
quantity: 22,500



Targets to be loosely stacked by colour on pallets, 7,500 per pallet.

NOTE: The RCMP will provide a minimum of 2 weeks' notice to defer a scheduled delivery, due to a change in demand.

Second deliverable: as and when requested targets with delivery to either EDMONTON, REGINA OR WINNIPEG as instructed in each individual call-up

The vendor is to provide delivery confirmation from the carrier (proof of pickup) within (2) weeks of the call-up, including the estimated date of delivery.

- 1) Large blue silhouette target
quantity: to be determined
- 2) Large green silhouette target
quantity: to be determined

Targets to be bundled in 100's by colour.

Delete in its entirety: Annex "B" Basis of Payment

Insert:

**ANNEX "B"
BASIS OF PAYMENT**

Firm unit prices, in Canadian dollars, the Goods and Services Tax or the Harmonized Sales Tax is extra, Incoterms 2010 "DDP Delivered Duty Paid", Canadian customs duties and excise taxes included.

FIRST DELIVERABLE

Schedule A: Period of Standing Offer - from date of award for a one (1) year period:

Item	Description	Unit of Issue	Unit Price (a)	*Estimated Quantity (b)	Evaluated Price (a x b)
1	Target – blue	Each	\$_____/ea	135,000	\$_____
2	Target – green	Each	\$_____/ea	135,000	\$_____
Subtotal of Evaluated Price (A)					\$_____

Schedule B: Option Year One

Item	Description	Unit of Issue	Unit Price (a)	*Estimated Quantity (b)	Evaluated Price (a x b)
1	Target – blue	Each	\$_____/ea	135,000	\$_____
2	Target – green	Each	\$_____/ea	135,000	\$_____
Subtotal of Evaluated Price (B)					\$_____



Schedule C: Option Year Two

Item	Description	Unit of Issue	Unit Price (a)	*Estimated Quantity (b)	Evaluated Price (a x b)
1	Target – blue	Each	\$_____/ea	135,000	\$____
2	Target – green	Each	\$_____/ea	135,000	\$____
Subtotal of Evaluated Price (C)					\$_____

SECOND DELIVERABLE: AS & WHEN REQUESTED

Schedule D: Period of Standing Offer - from date of award for a one (1) year period:

DELIVERY TO EDMONTON

Item	Description	Unit of Issue	Unit Price (a)	*Estimated Quantity (b)	Evaluated Price (a x b)
1	Target – blue	Each	\$_____/ea	2,500	\$____
2	Target – green	Each	\$_____/ea	2,500	\$____
Subtotal of Evaluated Price (D1)					\$_____

DELIVERY TO REGINA

Item	Description	Unit of Issue	Unit Price (a)	*Estimated Quantity (b)	Evaluated Price (a x b)
1	Target – blue	Each	\$_____/ea	2,500	\$____
2	Target – green	Each	\$_____/ea	2,500	\$____
Subtotal of Evaluated Price (D2)					\$_____

DELIVERY TO WINNIPEG

Item	Description	Unit of Issue	Unit Price (a)	*Estimated Quantity (b)	Evaluated Price (a x b)
1	Target – blue	Each	\$_____/ea	2,500	\$____
2	Target – green	Each	\$_____/ea	2,500	\$____
Subtotal of Evaluated Price (D3)					\$_____



Schedule E: Option Year One

DELIVERY TO EDMONTON

Item	Description	Unit of Issue	Unit Price (a)	*Estimated Quantity (b)	Evaluated Price (a x b)
1	Target – blue	Each	\$_____/ea	2,500	\$_____
2	Target – green	Each	\$_____/ea	2,500	\$_____
Subtotal of Evaluated Price (E1)					\$_____

DELIVERY TO REGINA

Item	Description	Unit of Issue	Unit Price (a)	*Estimated Quantity (b)	Evaluated Price (a x b)
1	Target – blue	Each	\$_____/ea	2,500	\$_____
2	Target – green	Each	\$_____/ea	2,500	\$_____
Subtotal of Evaluated Price (E2)					\$_____

DELIVERY TO WINNIPEG

Item	Description	Unit of Issue	Unit Price (a)	*Estimated Quantity (b)	Evaluated Price (a x b)
1	Target – blue	Each	\$_____/ea	2,500	\$_____
2	Target – green	Each	\$_____/ea	2,500	\$_____
Subtotal of Evaluated Price (E3)					\$_____

Schedule F: Option Year Two

DELIVERY TO EDMONTON

Item	Description	Unit of Issue	Unit Price (a)	*Estimated Quantity (b)	Evaluated Price (a x b)
1	Target – blue	Each	\$_____/ea	2,500	\$_____
2	Target – green	Each	\$_____/ea	2,500	\$_____
Subtotal of Evaluated Price (F1)					\$_____

DELIVERY TO REGINA

Item	Description	Unit of Issue	Unit Price (a)	*Estimated Quantity (b)	Evaluated Price (a x b)
1	Target – blue	Each	\$_____/ea	2,500	\$_____
2	Target – green	Each	\$_____/ea	2,500	\$_____
Subtotal of Evaluated Price (F2)					\$_____



DELIVERY TO WINNIPEG

Item	Description	Unit of Issue	Unit Price (a)	*Estimated Quantity (b)	Evaluated Price (a x b)
1	Target – blue	Each	\$ _____/ea	2,500	\$ _____
2	Target – green	Each	\$ _____/ea	2,500	\$ _____
Subtotal of Evaluated Price (F3)					\$ _____

Subtotal of Evaluated Price (A)	\$ _____
Subtotal of Evaluated Price (B)	\$ _____
Subtotal of Evaluated Price (C)	\$ _____
Subtotal of Evaluated Price (D1)	\$ _____
Subtotal of Evaluated Price (D2)	\$ _____
Subtotal of Evaluated Price (D3)	\$ _____
Subtotal of Evaluated Price (E1)	\$ _____
Subtotal of Evaluated Price (E2)	\$ _____
Subtotal of Evaluated Price (E3)	\$ _____
Subtotal of Evaluated Price (F1)	\$ _____
Subtotal of Evaluated Price (F2)	\$ _____
Subtotal of Evaluated Price (F3)	\$ _____
Total Evaluated Price (A + B + C + D1 + D2 + D3 + E1 + E2 + E3 + F1 + F2 + F3)	\$ _____

*These numbers are estimated usage for cost evaluation purposes only and do not constitute a guarantee or commitment on behalf of Canada of the quantity or amount to be used under the Standing Offer.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME