



AMENDMENT 001

The objective of Amendment 001 is to bring the following changes/additions to the Request for Standing Offer (RSO):

A. Questions and Answers 1

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Question #1

R1 and M3 require participation in the U.S. Department of Energy's Appliance and Equipment Standards rulemaking processes related to each product category. In past procurement cycles, this requirement has limited Canadian firms' ability to submit a responsive bid, especially small and medium Canadian enterprises. This requirement also encourages Canadian firms to partner with U.S.-based consultants, which has led to increased bid and project costs in past procurement cycles.

Would NRCan consider removing this requirement? Alternately, would NRCan consider allowing bidders to demonstrate knowledge of the rulemaking process in the U.S by alternate means?

RESPONSE:

A policy driver for Natural Resources Canada and for Canada's Energy Efficiency Regulations is the Canada-United States Regulatory Cooperation Council (RCC) which was created to better align the two countries' regulatory approaches. The RCC promotes economic growth, innovation, competitiveness and job creation through the elimination of unnecessary regulatory differences between our two countries.

Considering RCC and the integrated nature of our markets, an understanding of and participation in U.S. Department of Energy regulatory processes are important criteria. This experience and knowledge very much informs the analyses developed for Canada, and gives a more comprehensive and complete picture of the market.

Of note in the evaluation criteria is that the maximum points available for the participation in U.S. rulemaking processes of this 2019 RFSO is less than in the previous 2017 RFSO. This effectively reduces the weighting of this criterium in the overall score.

Also of note is that participation in U.S. rulemaking processes is required only in the Appliance, Lighting and Electronics Product Categories due to the very interconnected nature of the North American markets for these products. The other Product Categories, i.e., Commercial Refrigeration, Industrial Equipment, HVAC Equipment, Window and Door Systems, and Multi-Equipment have no such requirement.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED