



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions Travaux  
publics et Services gouvernementaux Canada**  
800 Burrard Street, Room 219  
800, rue Burrard, pièce 219  
Vancouver, BC V6Z 0B9  
Bid Fax: (604) 775-7526

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

National Individual Standing Offer (NISO)

Offre à commandes individuelle nationale (OCIN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Public Works and Government Services Canada -  
Pacific Region  
219 - 800 Burrard Street  
800, rue Burrard, pièce 219  
Vancouver, BC V6Z 0B9

<b>Title - Sujet</b> Industrial Desktop Label Printers	
<b>Solicitation No. - N° de l'invitation</b> W6381-190012/A	<b>Date</b> 2019-04-02
<b>Client Reference No. - N° de référence du client</b> W6381-190012	<b>Amendment No. - N° modif.</b> 006
<b>File No. - N° de dossier</b> VAN-8-41244 (799)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$VAN-799-8545	
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale 2019-01-29	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-04-18</b>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Dunsmore, Adrienne	<b>Buyer Id - Id de l'acheteur</b> van799
<b>Telephone No. - N° de téléphone</b> (604) 351-7735 ( )	<b>FAX No. - N° de FAX</b> (604) 775-7526
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b>	<b>Yes - Oui</b>	<b>No - Non</b>
<b>Accusé de réception requis</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

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**Solicitation No.: W6381-190012/A**

**Amendment No.: 006**

This Amendment is being raised to answer questions from Bidders, and to revise the Solicitation.

**i. Bidder Questions**

1. Question: For the polyester and paper labels, what type of surface will the labels be applied to?

Answer: As per our response to the previous questions regarding application (surface, environment, adhesive), the combinations are vast.

2. Question: Can the Crown provide a list of sites the labels and ribbons will be shipped to? Including an estimated annual volume for each site?

Answer: Please see Amendment 003, Question/Answer 7 for locations. In an attempt to assist Bidder's with their shipping costs, we have included annual estimated volume by region:

Labels	Esquimalt	Edmonton	Montreal	Halifax
4" x 4"	870,000	300,000	852,000	400,000
4" x 6"			106,000	
2.5" x 2.5"		182,000		

**This is not an exhaustive list and is solely meant to give an idea of the regions in which bulk orders may be placed.**

3. Question: Is installation required?

Answer: No

4. Question: Please confirm the duration of maintenance included with the printer. In Annex A 2.14a it's stated that the supplier must provide a minimum 3 years warranty and service for the printer. Confirm if this is 3 years plus year 4 & 5. Appendix B states "(including one year warranty)" in the price matrix (I'd assumed one year included in price of printers and printheads, plus two additional years for which bidders are to provide pricing, but wanted to make sure we were all on the same page).

Answer: 1 year standard warranty and service for the printers and the option to purchase an extended warranty of up to 4 years. 1 year standard warranty and service for the RFID printheads and the option to purchase an extended warranty of up to 4 years.

5. Question: 4001 25 (2010-01-11) Hardware Maintenance Service. Please confirm if maintenance Service is on-site or return to depot.

Answer: Return-to-depot hardware maintenance services.

6. Question: 4001 25 (2010-01-11) Hardware Maintenance Service. Would the Crown accept a live agent to accept and respond to Hardware Maintenance Service calls between 7a.m. and 5p.m. EST? Calls placed outside these hours can leave a message and opened the next business day.

Answer: Yes

7. Question: If the bidders label quantities per roll are in fact different than indicated in the B.4 table, is the bidder supposed to do the calculations to pro-rate our roll prices to the quantities per roll indicated in the B.4 table and enter them as such? Or should we enter our roll prices reflecting the actual quantities of

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W6381-190012

Amd. No. - N° de la modif.  
**006**  
File No. - N° du dossier

Buyer ID - Id de l'acheteur  
VAN799  
CCC No./N° CCC - FMS No./N° VME

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labels per roll they will be supplied as and then DND does the pro-rating in their financial evaluation as outlined in Annex "E"? If it is the later, should we be writing in our label quantities per roll in the B.4 table? Also, if it is the later, I expect that DND will adjust the Estimated Roll Quantities in the financial evaluation to accommodate for the difference in labels per roll.

Answer: Bidders must enter the price per roll, regardless of the number of labels. Labels will be evaluated by price / label; PSPC will calculate the price per label during the financial evaluation.

Bidders must include the number of labels per roll in their bids. See Basis of Payment, as amended in Amendment 005.

## **ii. Revisions**

### **DELETE:**

#### **Page 1**

Solicitation Closes - L'invitation prend fin

at - à 02:00 PM

on - le 2019-04-15

### **INSERT:**

Solicitation Closes - L'invitation prend fin

at - à 02:00 PM

on - le 2019-04-18

### **DELETE:**

#### **Annex A – Statement of Requirement,**

##### **2.14 Warranty / Service**

The supplier must provide a minimum:

- a. 3 years warranty and service for the printer.
- b. 12 months warranty and service for the printer head.

### **INSERT:**

##### **2.14 The supplier must include:**

- a. 1 year standard warranty and service for the printers and the option to purchase an extended warranty of up to 4 years.
- b. 1 year standard warranty and service for the RFID printheads and the option to purchase an extended warranty of up to 4 years.

The extended warranty must be purchased prior to the termination of the 1-year standard warranty

**DELETE:**

**Annex A – Statement of Requirement,**

**3. Ribbons and Labels**

All ribbons and labels must comply with the following mandatory specifications:

3.1 Standard Requirements

The ribbon must have a:

- a. Width of 2" to 4".

3.2 Specifications

3.2.1 Ribbons

The supplier must provide the following:

- a. 2" x 1" polyester label thermal transfer ribbons
- b. 2.5" x 2.5" thermal transfer ribbons
- c. 2" x 4" thermal transfer ribbons
- d. 4" x 4" thermal transfer ribbons
- e. 4" x 6" thermal transfer ribbons

3.2.2 Labels

The supplier must provide the following:

- a. 2" x 1" polyester labels
- b. 2.5" x 2.5" ordinary paper labels
- c. 2" x 4" ordinary paper labels
- d. 4" x 4" ordinary paper labels
- e. 4" x 6" ordinary paper labels
- f. 2" x 1" RFID polyester labels
- g. 2.5" x 2.5" RFID paper labels
- h. 2" x 4" RFID paper labels
- i. 4" x 4" RFID paper labels
- j. 4" x 6" RFID paper labels

**INSERT:**

**Annex A – Statement of Requirement,**

**3. Labels and Ribbons**

All ribbons and labels must comply with the following mandatory specifications:

3.1 Specifications

3.1.1 Labels

All paper labels must be paper and have permanent adhesive.

All polyester labels must be polyester and must be either permanent or high-tack permanent.

The supplier must provide the following:

- a. 4" x 4" paper labels, used as shipping labels at the carton level;
- b. 4" x 6" paper labels, used as shipping labels at the carton level;
- c. 2.5" x 2.5" polyester labels, used for material identification at the item level.

### 3.1.2 Ribbons

All ribbons must have a width of 2" to 4" and be compatible with the labels.

The supplier must provide the following:

- a. thermal transfer wax resin ribbons, that will print on 4" x 4" paper labels;
- b. thermal transfer wax resin ribbons, that will print on 4" x 6" paper labels;
- c. thermal transfer resin ribbons, that will print on 2.5" x 2.5" polyester labels.

3.2 DND requests that bidders include a list of available labels, as well as a proposed discount off the MSRP. This must not be understood as a guaranty of future purchases.

## DELETE:

**Annex B – Basis of Payment**, in its entirety

## INSERT:

### ANNEX "B" – BASIS OF PAYMENT

The prices are in Canadian dollars, Applicable Taxes excluded, FOB destination, Canadian customs duties and excise taxes included.

Note that the bid prices will not be subject to any future adjustments (such as increases in the Consumer Price Index). It is the sole responsibility of the Bidder to consider potential increases in the costs associated with overhead, materials, delivery, etc.

Note that the following estimated quantities are **ESTIMATES ONLY** and do not represent a guarantee of future call-ups.

#### B.1 PRINTERS

For the purposes of this evaluation, the pricing in Table B.1, rows 1 and 2 will be weighted at 20%, row 3 will be weighted at 25%, and row 4 will be weighted at 35%.

	Industrial desktop label printer (including 1 year warranty)	Weight in evaluation	Estimated Qty	Year 1	Year 2	Option Year
1.	Price / single unit	20%	16	\$ _____	\$ _____	\$ _____
2.	Price / unit for 20-49 units	20%	35	\$ _____	\$ _____	\$ _____
3.	Price / unit for 50-99 units	25%	77	\$ _____	\$ _____	\$ _____
4.	Price / unit for 100+ units	35%	125	\$ _____	\$ _____	\$ _____

#### B.2 RFID PRINTEHEADS

For the purposes of this evaluation, the pricing in Table B.2, rows 1 and 2 will be weighted at 20%, row 3 will be weighted at 25%, and row 4 will be weighted at 35%.

	RFID printhead (including 1 year warranty)	Weight in evaluation	Estimated Qty	Year 1	Year 2	Option Year
1.	Price / single unit	20%	2	\$ _____	\$ _____	\$ _____
2.	Price / unit for 5-14 units	20%	5	\$ _____	\$ _____	\$ _____
3.	Price / unit for 15-34 units	25%	15	\$ _____	\$ _____	\$ _____
4.	Price / unit for 35+ units	35%	35	\$ _____	\$ _____	\$ _____

### B.3 LABELS

Labels will be evaluated by price / label.

	Labels	Estimated Qty	Labels per roll	Year 1 Price per roll	Year 2 Price per roll	Option Year Price per roll
1.	4" x 4" paper labels	6864	_____	\$ _____ / roll	\$ _____ / roll	\$ _____ / roll
2.	4" x 6" paper labels	2400	_____	\$ _____ / roll	\$ _____ / roll	\$ _____ / roll
3.	2.5" x 2.5" polyester labels	348	_____	\$ _____ / roll	\$ _____ / roll	\$ _____ / roll

### B.4 RIBBONS

Ribbons will be evaluated by price / foot.

	Ribbons	Estimated Qty	Feet per roll	Price / roll Year 1	Price / roll Year 2	Price / roll Option Year
1.	Thermal transfer wax resin ribbons, that will print on 4" x 4" paper labels;	3060	_____'	\$ _____ / roll	\$ _____ / roll	\$ _____ / roll
2.	Thermal transfer wax resin ribbons, that will print on 4" x 6" paper labels;	1080	_____'	\$ _____ / roll	\$ _____ / roll	\$ _____ / roll
3.	Thermal transfer resin ribbons, that will print on 2.5" x 2.5" polyester labels.	900	_____'	\$ _____ / roll	\$ _____ / roll	\$ _____ / roll

### B.5 EXTENDED WARRANTIES\*

#### B.5.1 Extended Warranties for Printers

	Warranty & service	Pricing yr 1	Pricing yr 2	Pricing yr 3	Pricing yr 4	Extended price
1.	1 year extended warranty					

2.	2 years extended warranty					
3.	3 years extended warranty					
4.	4 years extended warranty					

**B.5.2 Extended Warranties for RFID Printheads**

	Warranty & service	Pricing yr 1	Pricing yr 2	Pricing yr 3	Pricing yr 4	Extended price
1.	1 year extended warranty					
2.	2 years extended warranty					
3.	3 years extended warranty					
4.	4 years extended warranty					

\* Extended Warranties must be purchased prior to the termination of the 1-year standard warranty.

**DELETE:**

**Annex E – Bid Preparation and Evaluation**, in its entirety

**INSERT:**

**ANNEX “E” – BID PREPARATION AND EVALUATION**

**EVALUATION PROCEDURES**

Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria. An evaluation team composed of representatives of Canada will evaluate the bids.

**E.1 Technical Evaluation**

Each bid will be reviewed for compliance with the mandatory requirements of the bid solicitation. Any element of the bid solicitation that is identified specifically with the words "must" or "mandatory" is a mandatory requirement. Bids that do not comply with each and every mandatory requirement will be declared non-responsive and be disqualified.

The mandatory technical requirements are described in Annex “A” – Requirement.

Where the information submitted is not sufficiently precise, Canada may request that the Bidder direct Canada to the appropriate location in the documentation. As noted in article 05 of the Standard Instructions, Canada will evaluate only the documentation provided with a bidder's bid. Canada will not evaluate information such as references to Web site addresses where additional information can be found. Where Canada determines that the information provided is not complete for mandatory items, the Bidder will be considered non-responsive and disqualified.

## E.2 Financial Evaluation

Bidders must submit their price/rate proposal as outlined in Annex B. Failure to do so will result in the bid being considered non-responsive and not considered for Standing Offer award.

### Every item listed in Annex B will be evaluated.

The following tables illustrate an example of how the financial bids will be calculated. The tables are **EXAMPLES** and are to be used for reference for the calculations only. The amounts listed below are not representative of the expected pricing nor of the estimated quantities and do not represent a guarantee of future call-ups.

#### E.2.1 PRINTERS

The average price per unit over three years will be multiplied by the estimated quantity of units to be purchased, to determine the total bid evaluated price.

	Industrial desktop label printer	Weight in evaluation	Year 1	Year 2	Option Year	Average price x Weight in evaluation	Total
1.	Price / single unit	20%	\$2,380	\$2,390	\$2,405	\$2,391.67 x .2 =	\$478.33
2.	Price / unit for 20-49 units	20%	\$2,300	\$2,310	\$2,325	\$2,311.66 x .2 =	\$462.33
3.	Price / unit for 50-99 units	25%	\$2,250	\$2,260	\$2,275	2,261.67 x .25 =	\$565.42
4.	Price / unit for 100+ units	35%	\$2,200	\$2,210	\$2,225	\$2,204.67 x .35=	\$771.63
Total evaluation unit price							\$2,277.71
Estimated Qty							x 253
Evaluation total							\$576,260.63

#### E.2.2 RFID PRINTHEADS

The average price per unit over three years will be multiplied by the estimated quantity of units to be purchased, to determine the total bid evaluated price.

	RFID Printheads	Weight in evaluation	Year 1	Year 2	Option Year	Average price per unit x 20%	Total
1.	Price / single unit	20%	\$1,590	\$1,595	\$1,600	\$1595 x .2 =	\$319
2.	Price / unit for 5-14 units	20%	\$1,560	\$1,565	\$1,570	\$1,565 x .2 =	\$313

3.	Price / unit for 15-34 units	25%	\$1,530	\$1,535	\$1,540	\$1,535 x .25 =	\$386.75
4.	Price / unit for 35+ units	35%	\$1,500	\$1510	\$1520	\$1,510 x .35=	\$528.5
Total evaluation unit price							\$1,547.25
Estimated Qty							x 57
Evaluation total							\$88,193.25

### E.2.3 LABELS

a) Step 1: Calculate the average price per roll.

1.	Item	Yr 1 \$ per roll	Yr 2 \$ per roll	Option Yr \$ per roll	Average \$ per roll
1.	4" x 4" paper labels	\$33	\$35	\$38	\$35.33
2.	4" x 6" paper labels	\$25	\$28	\$32	\$28.33
3.	2.5" x 2.5" polyester labels	\$63	\$68	\$72	\$67.67

b) Step 2: Calculate the price per label and multiply by the estimated quantity.

	Item	Labels per roll	Average \$ per roll	Average \$ per roll / # labels		Estimated Qty		Total Evaluation Unit Price
1.	4" x 4" paper labels	290	\$35.33	.12	x	2,422,000	=	\$290,640.00
2.	4" x 6" paper labels	220	\$28.33	.13	x	106,000	=	\$20,800.00
3.	2.5" x 2.5" polyester labels	2500	\$67.67	.03	x	182,000	=	\$5,460.00
Evaluation total								\$316,900.00

### E.2.4 RIBBONS

a) Step 1: Calculate the average price per roll.

	Item	Yr 1 \$ per roll	Yr 2 \$ per roll	Option Yr \$ per roll	Average \$ per roll
1.	Thermal transfer wax resin ribbons, that will print on 4" x 4" paper labels	\$15	\$17	\$20	\$17.33
2.	Thermal transfer wax resin ribbons, that will print on 4" x 6" paper labels	\$49	\$52	\$55	\$52
3.	Thermal transfer resin ribbons, that will print on 2.5" x 2.5" polyester labels	\$52	\$55	\$57	\$54.67

b) Step 2: Calculate the price per foot and multiply by the estimated quantity.

	Item	Feet per roll	Average \$ per roll	Average \$ per roll / feet		Estimated Qty		Total Evaluation Unit Price
1.	Thermal transfer wax resin ribbons, that will print on 4" x 4" paper labels	502	\$17.33	.034	x	2,532,816	=	\$86,115.744
2.	Thermal transfer wax resin ribbons, that will print on 4" x 6" paper labels	1,476	\$52	.035	x	1,594,080	=	\$55,782.80
3.	Thermal transfer resin ribbons, that will print on 2.5" x 2.5" polyester labels	1,476	\$54.67	.037	x	1,328,400	=	\$49,150.80
Evaluation total								\$191,049.34

E.2.5 EXTENDED WARRANTIES\*

E.2.5.1 Extended Warranties for Printers

	Warranty & service	Pricing yr 1	Pricing yr 2	Pricing yr 3	Pricing yr 4	Extended price
1.	1 year extended warranty	\$200				\$200
2.	2 years extended warranty	\$180	\$180			\$360
3.	3 years extended warranty	\$180	\$180	\$180		\$540
4.	4 years extended warranty	\$180	\$180	\$180	\$200	\$740
Total						\$1840
Average Price						\$184
Estimated Qty						x 253
Evaluation Total						\$46,552

E.2.5.2 Extended Warranties for RFID Printheads

	Warranty & service	Pricing yr 1	Pricing yr 2	Pricing yr 3	Pricing yr 4	Extended price
1.	1 year extended warranty	\$100				\$100
2.	2 years extended warranty	\$80	\$80			\$160
3.	3 years extended warranty	\$80	\$80	\$80		\$240
4.	4 years extended warranty	\$80	\$80	\$80	\$90	\$330
Total						\$830
Average Price						\$83
Estimated Qty						x 57
Evaluation Total						\$4,731

\*Extended Warranties must be purchased prior to the termination of the 1-year standard warranty.

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**006**  
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Buyer ID - Id de l'acheteur  
VAN799  
CCC No./N° CCC - FMS No./N° VME

E.2.6 TOTAL BID EVALUATED PRICE

Extended Totals		
E.2.1	PRINTERS	576,260.63\$
E.2.2	PRINTHEADS	75,815.25\$
E.2.3	LABELS	316,900.00\$
E.2.4	RIBBONS	191,049.34\$
E.2.5.1	WARRANTIES – Printers	46,552.00\$
E.2.5.2	WARRANTIES – RFID printheads	4,731.00\$
<b>TOTAL BID EVALUATED PRICE</b>		<b>1,211,308.22\$</b>

**DELETE:**

**Annex F – Standing Offer Activity Report**, in its entirety

**INSERT:**

**ANNEX “F” – STANDING OFFER ACTIVITY REPORT**

NISO #: \_\_\_\_\_

QUARTER: \_\_\_\_\_

OFFEROR: \_\_\_\_\_

F.1 PRINTERS

	Industrial desktop label printer	Price per unit	Qty this quarter	Qty to date	Sales this quarter	Sales to date
1.	Single unit pricing					
2.	20-49 units pricing					
3.	50-99 units pricing					
4.	100+ units pricing					

F.2 RFID PRINTHEADS

	RFID printhead	Price per unit	Qty this quarter	Qty to date	Sales this quarter	Sales to date
1.	Single unit pricing					
2.	5-14 units pricing					
3.	15-34 units pricing					
4.	35+ units pricing					

F.3 LABELS

	Labels	Price per unit	Qty this quarter	Qty to date	Sales this quarter	Sales to date
1.	4" x 4" paper labels					
2.	4" x 6" paper labels					
3.	2.5" x 2.5" polyester labels					

F.4 RIBBONS

	Ribbons	Price per unit	Qty this quarter	Qty to date	Sales this quarter	Sales to date
3.	Thermal transfer wax resin ribbons, that will print on 4" x 4" paper labels					
4.	Thermal transfer wax resin ribbons, that will print on 4" x 6" paper labels					
5.	Thermal transfer resin ribbons, that will print on 2.5" x 2.5" polyester labels					

F.5 SERVICE AND WARRANTIES - PRINTERS

	Service and Warranties	Price per unit	Qty this quarter	Qty to date	Sales this quarter	Sales to date
1.	1 year extended warranty					
2.	2 years extended warranty					
3.	3 years extended warranty					
4.	4 years extended warranty					

F.6 SERVICE AND WARRANTIES - RFID PRINTHEADS

	Warranties	Price per unit	Qty this quarter	Qty to date	Sales this quarter	Sales to date
1.	1 year extended warranty					
2.	2 years extended warranty					
3.	3 years extended warranty					
4.	4 years extended warranty					

**DELETE:**

**Form B: Substantiation of Technical Compliance Form**, in its entirety.

**INSERT:**

**FORM B: SUBSTANTIATION OF TECHNICAL COMPLIANCE FORM**

**1. GENERAL INSTRUCTION**

- 1) Bidders are requested to:
  - a) indicate opposite each specification under **MANDATORY SPECIFICATIONS**, in the right hand margin under **Comply**, whether or not the goods being offered meets / does not meet the requirements and
  - b) reference the page number(s) in the provided Technical literature and in the Technical literature, highlight the technical information that supports your compliance with the mandatory specifications below.
- 2) It will be to your advantage to furnish as much detail as possible to support the specifications your comments / claims of compliance for each specification.
- 3) The Crown is under NO obligation to seek clarification of the bid(s) or the supporting technical documentation provided. Bidders should note that failure to demonstrate any capability to which they claim compliance will result in their proposal being considered non-responsive. Any deviation is to be clearly identified and supported with full details.

**Refer to PART 3 - OFFER PREPARATION INSTRUCTIONS, 3.1 Offer Preparation Instructions, Section I: Technical Offer.**

MANDATORY SPECIFICATION	COMPLY		BIDDER'S RESPONSE Provide details requested and supporting documents with the reference page number
	Yes	No	
MAKE AND MODEL: _____			
<b>SCOPE</b>			
The Department of National Defence (DND) has a requirement for Industrial Desktop Label Printers to replace the current units nearing end of life. The requirement is for a 2 year National Individual Standing Offer with an irrevocable option to extend for 1 additional 1-year option period. The requirement includes the provision and delivery of all printers, printer heads, accessories, consumables, software, user manuals and warranty services, to multiple locations across the country.			
<b>REQUIREMENTS</b>			
<b>2. PRINTERS</b>			
The printers must meet and comply with the following mandatory specifications and standards:			
2.1 General Requirements			
The printer must:			

MANDATORY SPECIFICATION	COMPLY		BIDDER'S RESPONSE
	Yes	No	Provide details requested and supporting documents with the reference page number
a) Use a thermal transfer print method.			pg# _____
b) Be a high volume industrial printer for warehouse use.			pg# _____
c) Have a metal frame.			pg# _____
d) Not exceed 17" in height.			pg# _____
e) Not exceed 15" in width.			pg# _____
f) Not exceed 24" in depth.			pg# _____
g) Not exceed 60 pounds.			pg# _____
<b>2.2 Communications</b>			
The printer must include the following ports:			
a) RS-232 Serial.			pg# _____
b) 10/100 Ethernet.			pg# _____
c) USB 2.0, high speed or faster.			pg# _____
<b>2.3 Media Support</b>			
The printer must be able to:			
a) Use 4" wide labels.			pg# _____
b) Print on paper as well as media manufactured for harsh environments, such as Polyester Label Material.			pg# _____
c) Auto-calibrate when the printer is turned on, or when the printhead is closed.			pg# _____
<b>2.4 Language</b>			
The printer must:			
a) Be able to interface with programming languages Eltron Programming Language (EPL) and Zebra Programming Language (ZPL) for label generation.			pg# _____
<b>2.5 Memory</b>			
The printer must have:			
a) A minimum of 128 MB RAM memory.			pg# _____
b) A minimum of 128 MB Flash memory.			pg# _____
<b>2.6 Operation</b>			
The printer must:			
a) Be Link-OS enabled.			pg# _____
b) Have an auto-switching 100-240V power supply.			pg# _____
c) Auto-switching 100-240V power supply.			pg# _____
<b>2.7 Printing</b>			
The printer must have:			
a) A minimum 300 dpi print resolution (12 dots per mm).			pg# _____
b) A minimum print speed of 10" per second.			pg# _____
<b>2.8 Operating Environment</b>			
The printer must be able to:			
a) Thermal transfer from 40 F to 104 F (5 C to 40 C).			pg# _____
b) Operate in 20% to 85% humidity (non-condensing).			pg# _____
<b>2.9 Storage / Transportation Environment</b>			
The printer must be able to reside in:			
a) -40 F to 140 F (-40 C to 60C).			pg# _____
b) 5% to 85% humidity (non-condensing).			pg# _____

MANDATORY SPECIFICATION	COMPLY		BIDDER'S RESPONSE Provide details requested and supporting documents with the reference page number
	Yes	No	
<b>2.10 Barcode Symbolologies and Specification</b>			
The printer must have:			
a) Minimum Linear Barcodes: Code 39, Code 93, Code 128, UPC-A, UPC-E, EAN-8, EAN-13 and EAN-2.			pg# _____
b) Minimum 2D Barcodes: PDF417, Code 49, Data Matrix, MaxiCode, QR Code and TLC 39.			pg# _____
<b>2.11 Accessories</b>			
The printer must include:			
a) Power cord.			pg# _____
b) Quick start guide.			pg# _____
c) Any labeling software on CD disk.			pg# _____
<b>2.12 Integration</b>			
The printer must:			pg# _____
a) Integrate with leading Enterprise Resource Planning (ERP) solutions such as SAP, Lofware, Oracle, etc.			pg# _____
<b>2.13 Radio Frequency Identification (RFID) Printhead</b>			
The printhead must:			
a) Must print and encode tags with a minimum pitch of 0.6" / 16 mm.			pg# _____
b) Must be fully integrated with RFID Reader / Encoder.			pg# _____
c) Must be user-upgradable in the field.			pg# _____
d) Must include the ability to supply RFID tags for printing.			pg# _____
<b>2.14 Warranty / Service</b>			
The supplier must include:			
a) 1 year standard warranty and service for the printers and the option to purchase an extended warranty of up to 4 years.			pg# _____
b) 1 year standard warranty and service for the RFID printheads and the option to purchase an extended warranty of up to 4 years.			pg# _____
<b>3. RIBBONS AND LABELS</b>			
All ribbons and labels must comply with the following mandatory specifications:			
<b>3.1 Specifications</b>			
<b>3.1.1 Labels</b>			
The supplier must provide the following:			
a) 4" x 4" paper labels, used as shipping labels at the carton level;			pg# _____
b) 4" x 6" paper labels, used as shipping labels at the carton level;			pg# _____
c) 2.5" x 2.5" polyester labels, used for material identification at the item level.			pg# _____
<b>3.1.2 Ribbons</b>			

Solicitation No. - N° de l'invitation  
W6381-190012/A  
Client Ref. No. - N° de réf. du client  
W6381-190012

Amd. No. - N° de la modif.  
**006**  
File No. - N° du dossier

Buyer ID - Id de l'acheteur  
VAN799  
CCC No./N° CCC - FMS No./N° VME

MANDATORY SPECIFICATION	COMPLY		BIDDER'S RESPONSE
	Yes	No	Provide details requested and supporting documents with the reference page number
The ribbon must have a width of 2" to 4" and be compatible with the labels.			
The supplier must provide the following:			
a) thermal transfer wax resin ribbons, that will print on 4" x 4" paper labels;			pg# _____
b) thermal transfer wax resin ribbons, that will print on 4" x 6" paper labels;			pg# _____
c) thermal transfer resin ribbons, that will print on 2.5" x 2.5" polyester labels			pg# _____
<b>3.2 List of available labels, with a proposed discount off the MSRP</b>			pg# _____

**ALL OTHER TERMS AND CONDITIONS OF THE SOLICITATION REMAIN UNCHANGED**