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11 LaurierSt./ 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2

Gatineau
Québec
K1A 0S5

Bid Fax: (819) 997-9776

**Revision to a Request for Supply
Arrangement - Révision à une demande
pour un arrangement en matière
d'approvisionnement**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

THIS DOCUMENT CONTAINS SECURITY
REQUIREMENTS

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Infrastructure Maintenance and Solution Services
Division (FK)
L'Esplanade Laurier,
East Tower 4th Floor
L'Esplanade Laurier,
Tour est 4e étage
140 O'Connor, Street
Ottawa
Ontario
K1A 0R5

Title - Sujet RP Appraisal Services	
Solicitation No. - N° de l'invitation EP021-192296/A	Date 2019-04-04
Client Reference No. - N° de référence du client 20192296	Amendment No. - N° modif. 005
File No. - N° de dossier fk290.EP021-192296	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$\$FK-290-76575	
Date of Original Request for Supply Arrangement 2019-03-01 Date de demande pour un arrangement en matière d'app. originale	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-04-30	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
Address Enquiries to: - Adresser toutes questions à: Ghoumrassi, Hakim	Buyer Id - Id de l'acheteur fk290
Telephone No. - N° de téléphone (819) 664-7321 ()	FAX No. - N° de FAX () -
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

This amendment 005 is raised to answer questions from suppliers.

Q1: My company does residential appraisal services in Toronto. What kind of appraisal services are you looking for? For example, I work a lot with banks and there is market value, market value range, market rent and progress inspections. In the private sector, there is capital gains, divorce and estate planning. Just want to make sure there is a service I can provide before filling out the forms.

R1: You will find in the APPENDIX A of ANNEX D two categories of appraisal services : General Appraisal Services and Specialized Appraisal Services. Residential appraisal services are listed in the General Appraisal Services category (See the APPENDIX A of ANNEX D in attachment at the bottom of the page on <https://buyandsell.gc.ca/procurement-data/tender-notice/PW-FK-290-76575>).

Q2: We provide appraisal services in Wainwright, Alberta (and surrounding area). In the past we have done residential relocation appraisal work for military and RCMP personnel in our area. The Appraisal Institute of Canada sent us an email in regards to Request for Supply Arrangement (RFSA). Are we required to submit information in regards to this, in order to continue to provide residential relocation appraisal services to military and RCMP personnel in our area?

R2: No. Appraisal services related to relocation services for military and for the Royal Canadian Mounted Police are not included in this Request for Supply Arrangement (RFSA). However, note that this RFSA includes other residential appraisal services (See the APPENDIX A of ANNEX D in attachment at the bottom of the page on <https://buyandsell.gc.ca/procurement-data/tender-notice/PW-FK-290-76575>).

Q3: I reviewed the documents, particularly Annex A, and I noticed there was no mention of going-concern valuations. As one of the few AACIs in Canada who is also a practicing Chartered Business Valuator (CBV), I was wondering if you know of a separate RFSA pertaining to business valuation services? I recently wrote an article on this topic that may be of interest: <https://aicexchange.ca/going-concern-appraisals-vs-business-valuations1/>

R3: No. To our knowledge, there is no RFSA pertaining to business valuation services.

Generally Going-Concern value would typically be considered and addressed in federal expropriation cases as part of injurious affection or in establishing Percentage Rent. Going Concern Appraisals will typically include Real Property, Furniture, Fixtures and Equipment (FF&E) - Personal Property and Intangibles. If it is one of your specialties or expertise, we recommend that you select "Expropriation" within the list of "General Appraisal Services" and as well "Market Rental Value estimates based on percentage gross revenue or other application of a Market Percentage to Operating Income and other similar techniques" within the same list.

Q4: I just have a quick question with respect to the filling out of "Appendix A of Annex D". As I mentioned in my last email, our firm has two appraisers who will be applying for the supplier list. Is it appropriate to fill out the form the same for each of them as if the firm in general is to be added? Or is it PSPC's preference to have the form reflect the proficiencies and preferences of each appraiser?

R4: The purpose of the APPENDIX A of ANNEX D is to identify what are the various fields of expertise for each appraiser working for your firm keeping in mind that the RFSA prequalifies appraisal firms. Therefore, you must insert an "X" next to each of the proposed appraisal services in the APPENDIX A of ANNEX D for which the appraiser(s) of your firm want to be considered.