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K1A 0S5

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**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

This document contains a security requirement.

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Informatics Professional Services - EL Division/Services  
professionnels en informatique - division EL

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> IT Professional Services Omnibus	
<b>Solicitation No. - N° de l'invitation</b> 47419-252068/B	<b>Amendment No. - N° modif.</b> 005
<b>Client Reference No. - N° de référence du client</b> 1000342068	<b>Date</b> 2019-04-05
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-640-34768	
<b>File No. - N° de dossier</b> 640el.47419-252068	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-04-25</b>	
<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Pui, Ivy	<b>Buyer Id - Id de l'acheteur</b> 640el
<b>Telephone No. - N° de téléphone</b> (613) 858-9873 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

The purpose of Amendment number 005 is to:

- answer bidders' questions;
- extend the Solicitation closing date; and
- amend the Request for Proposal (RFP).

## **QUESTIONS AND ANSWERS**

### **Question 19**

**Resource Category: Application/Software Architect (SAP BASIS) – Level 3**

**MT4:** The bidder must demonstrate that the proposed resource has a minimum of 5 years of experience gained within the last 10 years from the original bid closing date, configuring, maintaining and supporting Solution Manager, including ChaRM.

Please clarify how much ChaRM experience is needed.

### **Answer 19**

In order to clarify this technical requirement, please refer to RFP Amendment below for changes to MT4 for Resource Category – Application/Software Architect (SAP BASIS) Level 3.

### **Question 20**

In Section 2.1 of Attachment 4.1 requires three resumes to be provided as part of the bid evaluation. This forms the majority of a bidder's Technical Proposal for this RFP and the majority of what the Crown uses to evaluate proposals.

**Can the Crown please confirm that a single resource cannot be submitted by multiple vendors?**

Allowing a single resource to be bid multiple times leaves the Crown susceptible to multiple bids looking very similar, including all three resource categories being the exact same across multiple bids.

- We see this as counterintuitive to providing resumes all together, as bidders are not demonstrating their ability to recruit resources to CBSA outside of the same 3 Consultants.
- This also creates a potential conflict in bids looking almost identical.

### **Answer 20**

Canada has reviewed the request, however Canada confirms that a single resource can be submitted by multiple vendors.

**RFP AMENDMENT**

**1. At RFP cover page:**

**DELETE:** Solicitation Closes at 2019-04-18 at 2:00 PM EDT

**INSERT:** Solicitation Closes at 2019-04-25 at 2:00 PM EDT

**2. At Attachment 4.1 – Bid Evaluation Criteria of the RFP, 1.2 Resource Mandatory Technical Evaluation Criteria for Resource Category: Application/Software Architect, FI (ERP SAP ABAP) – Level 3:**

**DELETE** in its entirety.

**INSERT:**

Resource Category: Application/Software Architect, FI (ERP SAP ABAP) – Level 3			
Name of Resource:			
#	Mandatory Technical (MT) Criteria	Bidder's Response	
		Demonstrated Experience (Bidder to Insert Data)	Insert Page # of Resume
<b>MT1</b>	<p>The bidder must demonstrate that the proposed resource has a minimum of 5 years of experience, gained within the last 15 years from the original bid closing date, as an Application Architect designing, developing and implementing SAP financial solutions based on one or more of the following modules:</p> <ul style="list-style-type: none"> <li>• FI-CO</li> <li>• FI-CA</li> <li>• FM</li> </ul>		
<b>MT2</b>	<p>The bidder must demonstrate that the proposed resource has a minimum of 5 years, gained within the last 10 years from the original bid closing date, developing and implementing interface solutions to other applications.</p> <p>Note: the bidder must provide a summary (2 to 4 sentences per technology involved) of the solution and interfaces he/she developed.</p>		

**3. At Attachment 4.2 – Bid Evaluation Criteria of the RFP, Resource Point-rated Requirements for Resource Category: Application/Software Architect, FI (ERP SAP ABAP) – Level 3:**

**DELETE** in its entirety.

**INSERT:**

<b>Resource Category: Application/Software Architect, FI (ERP SAP ABAP) – Level 3</b>				
<b>Name of Resource:</b>				
#	Rated Technical Criteria	Scoring Methodology	Points Max	Cross Reference to proposal (Page #)
RT1	The bidder should demonstrate that the proposed resource has experience developing interface solutions using XML and ABAP.	1+ to 5 years = 5 points <b>5+ = 10 points</b>	<b>10</b>	
RT2	The bidder should demonstrate that the proposed resource has experience developing SAP solutions involving Master Data Management functionality.	1+ to 5 years = 5 points 5+ years = 10 points	10	
RT3	The bidder should demonstrate that the proposed resource has experience integrating SAP solutions with separately-managed applications (i.e., developed and supported by other organizations or teams).	1+ to 5 years = 5 points <b>5+ years = 10 points</b>	<b>10</b>	
RT4	The bidder should demonstrate that the proposed resource has experience developing SAP PSCD or SAP FI-CA solutions, or both. The duration of any overlapping time period will be counted only once toward the resource's length of experience. <b>Note: the bidder should provide a client reference for each project demonstrated if submitting SAP PSCD experience.</b>	<b>1+ to 5 years = 5 points</b> <b>5+ to 10 years = 10 points</b> <b>10+ years = 15 points</b>	<b>15</b>	
RT5	<b>The bidder should demonstrate that the proposed resource has experience developing and supporting interfaces using web service methodologies</b>	<b>1+ to 3 years = 3 points</b> <b>3+ years = 5 points</b>	<b>5</b>	

Resource Category: Application/Software Architect, FI (ERP SAP ABAP) – Level 3				
Name of Resource:				
#	Rated Technical Criteria	Scoring Methodology	Points Max	Cross Reference to proposal (Page #)
RT6	The bidder should demonstrate that the proposed resource has experience developing and supporting interfaces using EMIGALL.	1+ to 3 years = 3 points 3+ years = 5 points	5	
RT7	The bidder should demonstrate that the proposed resource has obtained within the last 12 years from the original bid closing date, a SAP ABAP certification.  Note: a copy of the certification should be provided.	SAP ABAP certification = 5 points	5	
Total Available points:			60	
Minimum Total Overall Points Required to be declared responsive:			36	
Total achieved:				

**4. At Attachment 4.1 – Bid Evaluation Criteria of the RFP, 1.2 Resource Mandatory Technical Evaluation Criteria for Resource Category: Application/Software Architect (SAP BASIS) – Level 3:**

**DELETE:**

MT4	The bidder must demonstrate that the proposed resource has a minimum of 5 years of experience gained within the last 10 years from the original bid closing date, configuring, maintaining and supporting Solution Manager, including ChaRM.		
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**INSERT:**

MT4	The bidder must demonstrate that the proposed resource has a minimum of 5 years of experience gained within the last 10 years prior to the TA issuance date, with SAP Solution Manager including: <ul style="list-style-type: none"> <li>• configuration;</li> <li>• support and maintenance; and</li> <li>• support of the ChaRM tool.</li> </ul>		
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**5. At Appendix C to Annex A – Resources Assessment Criteria And Response Table, Mandatory Technical (MT) Criteria and Rated Technical Criteria for Criteria for Resource Category: Application/Software Architect, FI (ERP SAP ABAP) – Level 3:**

DELETE in its entirety.

INSERT:

<b>Resource Category: Application/Software Architect, FI (ERP SAP ABAP) – Level 3</b>			
<b>Name of Resource:</b>			
#	Mandatory Technical (MT) Criteria	Contractor's Response	
		Demonstrated Experience (Contractor to Insert Data)	Insert Page # of Resume
<b>MT1</b>	<p>The Contractor must demonstrate that the proposed resource has a minimum of 5 years of experience, gained within the last 15 years from the original bid closing date, as an Application Architect designing, developing and implementing SAP financial solutions based on one or more of the following modules:</p> <ul style="list-style-type: none"> <li>• FI-CO</li> <li>• FI-CA</li> <li>• FM</li> </ul>		
<b>MT2</b>	<p>The Contractor must demonstrate that the proposed resource has a minimum of 5 years, gained within the last 10 years from the original bid closing date, developing and implementing interface solutions to other applications.</p> <p>Note: the Contractor must provide a summary (2 to 4 sentences per technology involved) of the solution and interfaces he/she developed.</p>		

<b>Resource Category: Application/Software Architect, FI (ERP SAP ABAP) – Level 3</b>				
<b>Name of Resource:</b>				
#	Rated Technical Criteria	Scoring Methodology	Points Max	Cross Reference to proposal (Page #)
<b>RT1</b>	The Contractor should demonstrate that the proposed resource has experience developing interface solutions using XML and ABAP.	<p>1+ to 5 years = 5 points</p> <p><b>5+ = 10 points</b></p>	<b>10</b>	

Resource Category: Application/Software Architect, FI (ERP SAP ABAP) – Level 3				
Name of Resource:				
#	Rated Technical Criteria	Scoring Methodology	Points Max	Cross Reference to proposal (Page #)
RT2	The Contractor should demonstrate that the proposed resource has experience developing SAP solutions involving Master Data Management functionality.	1+ to 5 years = 5 points 5+ years = 10 points	10	
RT3	The Contractor should demonstrate that the proposed resource has experience integrating SAP solutions with separately-managed applications (i.e., developed and supported by other organizations or teams).	1+ to 5 years = 5 points <b>5+ years = 10 points</b>	10	
RT4	The Contractor should demonstrate that the proposed resource has experience developing SAP PSCD or SAP FI-CA solutions, or both.  The duration of any overlapping time period will be counted only once toward the resource's length of experience.  <b>Note: the Contractor should provide a client reference for each project demonstrated if submitting SAP PSCD experience.</b>	<b>1+ to 5 years = 5 points</b> <b>5+ to 10 years = 10 points</b> <b>10+ years = 15 points</b>	15	
RT5	<b>The Contractor should demonstrate that the proposed resource has experience developing and supporting interfaces using web service methodologies</b>	<b>1+ to 3 years = 3 points</b> <b>3+ years = 5 points</b>	5	
RT6	<b>The Contractor should demonstrate that the proposed resource has experience developing and supporting interfaces using EMIGALL.</b>	<b>1+ to 3 years = 3 points</b> <b>3+ years = 5 points</b>	5	

<b>Resource Category: Application/Software Architect, FI (ERP SAP ABAP) – Level 3</b>				
<b>Name of Resource:</b>				
#	Rated Technical Criteria	Scoring Methodology	Points Max	Cross Reference to proposal (Page #)
<b>RT7</b>	The Contractor should demonstrate that the proposed resource has obtained within the last 12 years from the original bid closing date, a SAP ABAP certification.  Note: a copy of the certification should be provided.	SAP ABAP certification = 5 points	5	
Total Available points:			60	
Minimum Total Overall Points Required to be declared responsive:			36	
Total achieved:				

**6. At Appendix C to Annex A – Resources Assessment Criteria And Response Table, Mandatory Technical (MT) Criteria for Resource Category: Application/Software Architect (SAP BASIS) – Level 3:**

**DELETE:**

<b>MT4</b>	The Contractor must demonstrate that the proposed resource has a minimum of 5 years of experience gained within the last 10 years from the original bid closing date, configuring, maintaining and supporting Solution Manager, including ChaRM.		
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**INSERT:**

<b>MT4</b>	The Contractor must demonstrate that the proposed resource has a minimum of 5 years of experience gained within the last 10 years prior to the TA issuance date, with SAP Solution Manager including: <ul style="list-style-type: none"> <li>• configuration;</li> <li>• support and maintenance; and</li> <li>• support of the ChaRM tool.</li> </ul>		
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**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**