



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC**

**11 Laurier St./11 rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau, Québec K1A 0S5**

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Construction Services Division/Division des services de  
construction  
140 O'Connor Street  
140, rue O'Connor  
Ontario  
Ottawa  
K1A 0S5

<b>Title - Sujet</b> Canada Pavilion at Expo 2020	
<b>Solicitation No. - N° de l'invitation</b> 08A33-180482/B	<b>Amendment No. - N° modif.</b> 007
<b>Client Reference No. - N° de référence du client</b> 20180482	<b>Date</b> 2019-04-16
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$\$FG-369-76751	
<b>File No. - N° de dossier</b> fg369.08A33-180482	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-05-07</b>	
<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b>	
<b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> D'Allaire, Yvonne	<b>Buyer Id - Id de l'acheteur</b> fg369
<b>Telephone No. - N° de téléphone</b> ( ) - ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> See Herein	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**The following changes to the tender documents are effective immediately. This amendment will form part of the contract documents.**

Amendment 007 is issued for the following reasons:

- (1) Publish Bidders' Questions and Answers; and
- (2) Amend the Statement of Work (SOW).

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### **(1) Bidders' Questions and Answers**

#### **QUESTION # 64:**

SOW Part D Item D 1.4 states "The Contractor will connect and assume all installation costs necessary for all building services not provided by the Expo Organizer including, but not limited to, water inlets and outlets, gas, electricity, telecommunications, and chilled water, as necessary for the operation of the pavilion." However Part B Section B2.1 states "The Expo Organizer will provide potable water, power (11kV), sewer, telecommunication, gas and irrigation connection points to within 2m of the plot boundary. The Contractor must connect these services to meet the Canadian regulatory requirements." Please confirm which statement is binding to the contract.

#### **ANSWER # 64:**

During construction, commissioning and decommissioning, the Contractor is responsible for the temporary provision of services listed, such as, water, power, gas, telecommunications, etc.

For the 6 month Expo operational period, the Pavilion and the site will be serviced from the connection points referenced in Part B Section B 2.1 of the SOW.

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#### **QUESTION # 65:**

SOW Part D Item D 1.4 states "The cost and payment of building utilities consumed during all phases of the project will be the responsibility of GAC." However Part B Section B 2.1 states "The cost and payment of all building services consumed during the construction and installation phase of the project up to the date of handover of the pavilion to GAC and during the dismantlement phase will be treated as the Contractor's cost." Please confirm which statement is binding to the contract.

#### **ANSWER # 65:**

Please refer to Amendment 002 of the Statement of Work (SOW) below.

**QUESTION # 66:**

RFP Part 4 Section 4.5, Estimated Maximum Funding: Please provide clarification on how the funding cap was calculated, we feel that the requirements in the RFP will push the budget in excess of the cap provided. Please confirm if a submission in excess of these amounts will be accepted.

**ANSWER # 66:**

Bid amounts exceeding the estimated maximum funding will not be rejected, however, all Bidders are encouraged to respect the estimated maximum funding. Furthermore, bids will be subject to the Basis of Selection as outlined in Section 4.4 of the RFP. As noted in paragraph (c) of Section 4.4, the selection will be based on the highest responsive combined rating of technical merit and price. The ratio will be 60% for the technical merit and 40% for the price.

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**QUESTION # 67:**

SOW Part D Item D 8.1 states "The Contractor will be responsible for the disposal of the pavilion and its components not identified for reuse by GAC and not identified as part of the return shipment to Canada, including the disposal of left over GAC waste after Expo closing date." Please confirm a specific list of items that will be required to be returned to Canada and a further specific list of items that may be disposed of.

**ANSWER # 67:**

For GAC equipment to be shipped to Dubai and the Expo site and to be returned to Canada please refer to SOW Part B 2.9.1 - Office Equipment.

At this time, GAC does not have a list of pavilion components identified for return or for disposal. Only after receipt of the list with regard to potential legacy or reusable assets identified in SOW Part B 2.3 will GAC make any determination of pavilion components to be returned to Canada.

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**QUESTION # 68:**

Will Canada be responsible for hiring/providing all hosting staff to direct and welcome visitors throughout the pavilion, VIP spaces and in and out of the public presentation areas (including catering for the VIP requirements), exhibition / queue management, commercial operation of the Boutique, business and public affairs programs (effectively all staff requirements other than that supplied by the Contractor for the operation of the public presentation hardware etc. will be undertaken by GAC and such staff will not be supplied by the Contractor)? This is specific to the operational and maintenance period (Oct 2020 to April 2021). Will this function include crowd control and security?

**ANSWER # 68:**

GAC will be issuing separate Request for Proposal(s) (RFP(s)) for the services referred to in the question, including crowd control and security.

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**QUESTION # 69:**

With regard to SOW Item B 2.9.1. Office Equipment: Please confirm that this equipment will be compatible for use within the UAE or that it will be purchased locally.

**ANSWER # 69:**

All Signet (office) equipment that will be sent to Dubai will function on a spectrum of 100V-240V, and will, therefore, be compatible with the local electricity supply.

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**QUESTION # 70:**

Operation & staffing / cultural program for Canadian Pavilion: As this scope is excluded from the current RFP, please elaborate when the RFI/RFP for this scope will be published.

**ANSWER # 70:**

All public tenders for goods and services relating to the participation of Canada at Expo 2020 will be published on the Government of Canada's tender web site <https://buyandsell.gc.ca/>

Timelines are not yet available. Interested suppliers should check the buyandsell web site regularly for new tenders.

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**QUESTION # 71:**

Please let us know if we need to submit a hard copy of sealed bids in your office in Canada.

**ANSWER # 71:**

In accordance with Section 2.15 subparagraph (b)(iv) and Part 3 of the RFP, paper copies of the bid must be sent to the specified Bid Receiving Unit of PWGSC specified in the bid solicitation (Page 1 of the RFP). Electronic submission of bids whether through an online portal or by email is not possible/acceptable. Facsimile copies of bids will also not be accepted.

For further instructions on how to prepare and submit a bid please refer to Section 2.15 and Part 3 of the RFP.

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**QUESTION # 72:**

RFP Section 3.1(c): Should we respect the requirements of the Policy on Green Procurement including the requirement for black and white printing instead of colour printing for the architectural drawings and the content of public presentation (including R5 Understanding the project)? Even regarding the size of the hard copies? Should we use A4 formats for such contents?

**ANSWER # 72:**

The requirements of Section 3.1 paragraph (c) of the RFP are not mandatory, however, Bidders are encouraged to respect the policy to the greatest extent possible without compromising their submission. As well, submissions in either A4 or 8.5" x 11" format are acceptable.

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**QUESTION # 73:**

Is there a tender for public relations and social media support for Canada's participation at the Expo 2020?

**ANSWER # 73:**

GAC is anticipating to contract for services related to public relations, communications and marketing to support Canada's efforts at Expo 2020 either through existing Standing Offers and/or through a tender.

Please also refer to Q/A # 70 above.

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**QUESTION # 74:**

SOW Section D 7.2 Personnel Requirements: Please confirm that the Contractor can use his discretion to deploy the necessary resource numbers to ensure sufficient services are applied during the period.

**ANSWER # 74:**

Please refer to Amendment 002 of the Statement of Work (SOW) below.

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**(2) Amendment 002 of the Statement of Work (SOW)**

Annex B to the RFP – Statement of Work (SOW) is hereby amended as follows:

- Delete sentence 1 of paragraph 2 of Section D 1.4:

The cost and payment of building utilities consumed during all phases of the project will be the responsibility of GAC.

- Insert the following as new sentence 1 of paragraph 2 of Section D 1.4:

The cost and payment of building utilities consumed during the 6 month Expo operational period will be the responsibility of GAC.

- Delete paragraph 1 of Section D 7.2:

The Contractor must supply pavilion operation and maintenance services, ensuring effective coverage of the pavilion at all times including overnight as necessary. The Contractor must ensure sufficient operation and maintenance personnel at all times from September 21, 2020 until April 10, 2021.

- Insert the following as new paragraph 1 of Section D 7.2:

The Contractor must provide GAC with a single point of contact regarding pavilion operations and maintenance services. The contact must ensure sufficient personnel to address operations and maintenance for the pavilion, site and the Public Presentation at all times (24/7) as necessary from September 21, 2020 until April 10, 2021.

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**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME**