



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC**

**11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776**

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

National Individual Standing Offer (NISO)

Offre à commandes individuelle nationale (OCIN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Electrical & Electronics Products Division  
L'Esplanade Laurier  
East Tower, 4th floor,  
Ottawa  
Ontario  
K1A 0S5

<b>Title - Sujet</b> Pelican Case SO	
<b>Solicitation No. - N° de l'invitation</b> W6369-190165/A	<b>Date</b> 2019-04-29
<b>Client Reference No. - N° de référence du client</b> W6369-190165	<b>Amendment No. - N° modif.</b> 001
<b>File No. - N° de dossier</b> hn471.W6369-190165	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$HN-471-76892	
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale 2019-04-15	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-05-13</b>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Brad, Giulia	<b>Buyer Id - Id de l'acheteur</b> hn471
<b>Telephone No. - N° de téléphone</b> (613) 296-3758 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b>	<b>Yes - Oui</b>	<b>No - Non</b>
<b>Accusé de réception requis</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

### **AMENDMENT 001**

This amendment is raised to address the following:

- 1) To extend the solicitation closing date to **May 13, 2019**
- 2) To update Annex "A"
- 3) To include the Equivalent products Clause
- 4) To add Annex "F" Dimensions and pictures
- 5) To answer questions submitted by bidders

- 
- 1) The solicitation closing date will be extended to **May 13, 2019.**
- 

- 2) At page 20 of 27 of the solicitation, under Annex "A" Statement of Work

**DELETE:** In its entirety

**INSERT:** Item #1: Pelican case **part number 1400-000-110 or equivalent**

---

- 3) At page 7 of 27 of the solicitation; Part 3 - **BID PREPARATION INSTRUCTIONS**

**INSERT:** 3.1.1 Equivalent Product

1. Products that are equivalent in form, fit, function and quality to the item(s) specified in the bid solicitation will be considered where the Bidder designates the brand name and model and/or part number and NCAGE of the substitute product;
2. Products offered as equivalent in form, fit, function and quality will not be considered if:
  - (a) the bid fails to provide all the information requested to allow the Contracting Authority to fully evaluate the equivalency of each substitute product; or
  - (b) the substitute product fails to meet or exceed the mandatory performance criteria specified in the bid solicitation for that item.
3. In conducting its evaluation of the bids, Canada may, but will have no obligation to, request bidders offering a substitute product to provide technical information demonstrating the equivalency (e.g. Drawing, specifications, engineering reports and/or test reports), or to demonstrate that the substitute product is equivalent to the item specified in the bid solicitation, at the sole cost of bidders, **within 5 (five)** business days of the request. If the bidder fails to provide the requested information within the specified timeframe, Canada may declare the bid non-responsive.



1. Phone 5 5/8" long, 2 1/4" wide, 1 1/8" thick, antenna 2 1/8" long, 3/4" diameter.
  2. Case 3/4" thick, should fit under the phone.
  3. Batteries one on the phone and the other with its own space 4 5/8" long.
  4. AC charger, 3 1/2" long, 2 1/2" wide, 1 1/4" thick with 6' cord.
  5. Box contain international adapter, 4 1/4" long, 2 7/8" wide 2" thick.
  6. DC charger, 4 1/2" long 1 1/2" wide, 1 1/8" tick with 6' cord.
  7. Magnetic antenna, 2 1/8" long, 1 1/2" diameter with 5 1/2;' coax.
  8. Antenna adapter, 3 1/4" long, 1 1/2" wide, 1 1/8" thick.
  9. Charger adapter, 2 3/8: long, 1 1/2" wide, 1 1/8" thick.
  10. Headset, 3" long, 2" wide, 1 1/8" thick.
  11. USB cable, 5" diameter, 7/8" wide.
  12. Manual, will fit in the cover with space 3/4" X 9" X 6".
- 

5) The following questions were submitted by bidders. They appear in their original format and language. Responses appear in ***Bold Italic***.

**Q1:** Can you advise if there is a specific Pelican Case/Shell Part # that DND have used or prefer?

The standard Pelican Cases do not seem to match the call out dimensions.

**A1: part number 1400-000-110 or equivalent**

**Q2:** Concerning the same cases, there are three pricing categories: a, b & c. Do these match the 3 Styles of phones?

**A2: No. The a,b,c refer to the quantities the client will purchase and based on the quantity purchased the unit pricing can or cannot be different (each bidder should submit its pricing accordingly in the columns Unit prices year 1, year 2 and year 3).**

**Q3:** Does the case have to be a Pelican brand case, or can it be an alternative brand, as long as it meets the stated waterproof and impact criteria?

**A3: Yes, it can be an alternative brand.**

**Q4:** The overall length and width is listed (2.1.3 and 2.1.4 in the scope of work). Are these external dimensions or interior dimensions?

**A4: External**

**Q5:** The third dimension is missing (Height). Could you provide?

Solicitation No. - N° de l'invitation  
W6369-190165/A  
Client Ref. No. - N° de réf. du client  
W6369-190165

Amd. No. - N° de la modif.  
001  
File No. - N° du dossier  
hn471. W6369-190165

Buyer ID - Id de l'acheteur  
hn471  
CCC No./N° CCC - FMS No./N° VME

---

**A5: 6 inches**

**Q6:** Are sample units and/or drawings available during the bid process? Our bid would consist of layered foam. Product dimensions would help determine the number of layers required and the thickness of each layer.

**A6: Drawings/ pictures are provided under Annex F attached in this document.**

**Q7:** It appears we are required to provide 3 quantity prices (1-50, 51-100, 101-150). However, there is also columns marked Optional Year 1 and Optional Year 2. I'm unsure of what to put in these columns.

**A7: The a,b,c (1-50, 51-100, 101-150) refer to the quantities the client will purchase and based on the quantity purchased the unit pricing can or cannot be different (each bidder should submit its pricing accordingly in the columns Unit prices year 1, year 2 and year 3). Optional year 1 and 2 refers to the client prolonging the contract, once it is put in place, by 1 or 2 years respectively. You can state your prices for the same categories 1-50, 51-100, 101-150 for option year 1 and 2.**

**Q8:** We have contacted Pelican cases and they do not have a size that meets your specifications. We have also contacted several other Suppliers and again no one has that Size. Do you have a Part number from a supplier that is presently being used or meets these dimensions?

**A8: Part number 1400-000-110 or equivalent**

**Q9:** Is Canada open to other manufacturers outside of Pelican?

**A9: Yes**

**Q10:** The spec says: Must be suitable for housing and transporting Iridium phone models 9505A, 9575 and 9575A and the associated accessories such as power cords, headsets, secure sleeves and batteries; and must contain a pocket on the inside lid to hold user information and equipment documentation. Do you have the dimensions of the tridium?

Also, has this contract ever been held by a different company? If so, would you be able to reference the Contract Award in buyandsell? Also, is there any order history to get a generic benchmark from?

**A10: The dimensions of the three phone models including pictures are provided in Annex F attached in this document. This requirement asks for one (1) case only but the foam inside the case will need to be adjusted accordingly in order to accommodate the 3 (three) different types of phones.**

**With regards to the other questions, all the information regarding awarded contracts is public knowledge and can be found on the website buyandsell.ca**

Solicitation No. - N° de l'invitation  
W6369-190165/A  
Client Ref. No. - N° de réf. du client  
W6369-190165

Amd. No. - N° de la modif.  
001  
File No. - N° du dossier  
hn471. W6369-190165

Buyer ID - Id de l'acheteur  
hn471  
CCC No./N° CCC - FMS No./N° VME

---

**Q11:** In regard to the tender Pelican Case SO ( Solicitation No. W6369-190165/A), 2.1.6 section in annex A, does the opening length specify the interior length of the cases? if so, do you have any required depth dimension for the cases?

2.1.9 section in annex A, is it possible that the foam been made from Polyurethane instead of Polyethylene LD45? (please consider Polyurethane is a softer, open-cell type of foam that is made in varying degrees of firmness. ... This characteristic makes the foam softer and gives it the ability to absorb shock energy better)

**A11:** *Please see answer 10 for the first question. As for the foam, based on past experience, we prefer Polyethylene LD45 and it remains as part of the mandatory requirement.*

**ALL REMAINING TERMS AND CONDITIONS ARE UNCHANGED**