



**RETURN BIDS TO:**

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**Bid Receiving - PWGSC / Réception des soumissions -  
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**11 Laurier St. / 11, rue Laurier**

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**Gatineau**

**Québec**

**K1A 0S5**

**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT**

**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Security and Information Operations Division/Division  
de la sécurité et des opérations d'information

11 Laurier St. / 11, rue Laurier

8C2, Place du Portage

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> CFLEWM Project	
<b>Solicitation No. - N° de l'invitation</b> W8476-196070/A	<b>Amendment No. - N° modif.</b> 001
<b>Client Reference No. - N° de référence du client</b> W8476-196070	<b>Date</b> 2019-05-03
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$QE-015-27182	
<b>File No. - N° de dossier</b> 015qe.W8476-196070	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-06-26</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Picknell, Christine	<b>Buyer Id - Id de l'acheteur</b> 015qe
<b>Telephone No. - N° de téléphone</b> (819) 420-1761 ( )	<b>FAX No. - N° de FAX</b> (819) 956-6907
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> -	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

## Canadian Forces Land Electronic Warfare Modernization

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### Letter of Interest – Amendment 01

This amendment is raised to:

- A. Modify the LOI closing date,
- B. Answer questions from potential suppliers, and;
- C. Provide additional details regarding the Industry Day.

#### A. Modification of the LOI closing date

Refer: First Page of the LOI

Delete: Solicitation closes at 2:00 PM on 2019-05-13

Insert: Solicitation closes at 2:00 PM on 2019-06-26

#### B. Questions and Answers:

- Q1.** We would like to request an extension to the LOI closing date.
- A1.** Please see the modified closing date above. In addition, please note that, as per the LOI Part 1 paragraph 2.8, "The LOI closing date is not the deadline for comments or input. Comments and input will be accepted any time up to the time when/if a follow-on solicitation is published."
- Q2.** Is there a way to find other suppliers that could be interested in a partnership?
- A2.** Suppliers looking for a partnership are encouraged to participate in the Industry Day as it would be a good way to find out other suppliers who are also interested in CFLEWM.

In addition, the first and easiest would be to sign up on the Buy and Sell CFLEWM LOI page as an "Interested Supplier" (<https://buyandsell.gc.ca/procurement-data/tender-notice/PW-QE-015-27182/list-of-interested-suppliers>). This can be a great way to find partnerships, however, please note that this list is open to the public. Please see all the terms and conditions of this service on Buy and Sell.

Suppliers are also encouraged to contact the Regional Development Agencies (RDA). If they have a Canadian office, they should contact the RDA responsible for their geographic location. If they do not have an office in Canada, contacting the Land procurement officers at each RDA would be a good first step. The RDAs are designed to facilitate business development in their regions, they have a solid working knowledge of Canadian defence procurement, and are often approached by suppliers and primes alike for partnership opportunities or to fulfill specific supplier requests. The list of RDAs and their contacts can be found here:  
[https://www.ic.gc.ca/eic/site/086.nsf/eng/h\\_00140.html](https://www.ic.gc.ca/eic/site/086.nsf/eng/h_00140.html)

Finally, suppliers may contact the Global Affairs Canada Trade Commissioner Service. While they mainly focus on helping Canadian companies export, they also have personnel that work directly with the defence industry and can help facilitate partnerships in Canada.  
[https://www.tradecommissioner.gc.ca/trade\\_commissioners-delegues\\_commerciaux/index.aspx?lang=eng](https://www.tradecommissioner.gc.ca/trade_commissioners-delegues_commerciaux/index.aspx?lang=eng).

**Q3.** What is the date for the industry day?

**A3.** Please see below for all the details regarding the CFLEWM Industry Day, including the date. Virtual presence will be possible through the use of WebEx. Details to follow.

## **C. CFLEWM Industry Day and One-on-One Meetings**

### **INDUSTRY DAY DETAILS AND REGISTRATION**

#### **1. INTRODUCTION**

All interested industry respondents are invited to attend a group presentation to industry that will be conducted in the Ottawa, ON. This industry day will allow DND project staff to present an overview of the project, to obtain industry input, and allow industry to ask questions to PSPC, CISD, DND and ISEDC. The industry day will be conducted at the unclassified level. Suppliers who do not attend the industry day are still welcome to submit a response to this LOI.

#### **Industry Day Details:**

Date: Tuesday, 11 June 2019

Time: 0900-1200 hrs

Location: Salon B - Winifred Bambrick Room  
Library and Archives Building  
395 Wellington Street, Ottawa, ON, K1A 0N4

#### **Registration Deadline: 4 June 2019**

Suppliers are requested to arrive thirty minutes prior to industry day start time in order to facilitate sign-in.

#### **2. REGISTRATION PROCESS**

To register suppliers **must submit**, to the PSPC Contracting Authority identified below the following information:

- Number of people to attend the industry day
- Name and corporate title of each participant
- Point of contact email and phone number

Please note that:

- a. due to the space constraints of the location, each interested supplier may only register up to five (5) representatives to attend the industry day; and
- b. the names of all attendees may be published after the industry day.

Attendees are responsible for their own transportation, accommodation, meals, parking, and all other expenses.

#### **Contracting Authority for the Industry Day (Registration):**

**Christine Picknell or Eliane Barnett**

Public Services and Procurement Canada  
Place du Portage III, 8C2  
11 Laurier Street Gatineau, Quebec K1A 0S5  
[TPSGC.PADivisionQE-APQEDivision.PWGSC@tpsgc-pwgsc.gc.ca](mailto:TPSGC.PADivisionQE-APQEDivision.PWGSC@tpsgc-pwgsc.gc.ca)  
The use of email to communicate is preferred.

### **3. INFORMATION PRIOR TO INDUSTRY DAY**

Suppliers may provide comments or questions in writing in either official language to the Contracting Authority identified above.

### **4. COMMUNICATION WITH INDUSTRY**

Canada will document all industry day concerns/issues, questions, suggestions, together with their responses. During the engagement process, the PSPC Contracting Authority may choose to communicate with registered suppliers through direct email rather than posting additional notices on Government Electronic Tendering Service. To ensure the fairness, transparency and integrity of the Process, PSPC will share information resulting from the process (excluding proprietary and/or confidential information) with Industry.

The presentation made by Canada, responses to questions raised during the industry day, and the list of attendees may be published on the Government Electronic Tendering Service after the event.

### **5. LANGUAGE**

Documents will be available in both official languages.

## **ONE-ON-ONE MEETINGS DETAILS AND REGISTRATION**

### **1. INTRODUCTION**

The intention of the one-on-one meetings is to allow suppliers to ask more in-depth questions, discuss the CFLEWM project, provide their input on some or all aspects of the project, and possibly present potential solutions and ideas.

Suppliers are advised that although discussions at the one-on-one meetings will provide more granularity of DND requirements, they are not required to provide a fulsome response to the LOI. Suppliers are not required to attend a one-on-one meeting. Suppliers who do not attend are still welcome to submit a response to this LOI.

#### **One-on-one meeting details:**

Format: 45 minutes time slots allocated per supplier

Date: Tuesday, 11 June 2019

Time: 1300-1600 hrs

Location: Room 154 – Sheila Watson Room  
Library and Archives Building  
395 Wellington Street, Ottawa, ON, K1A 0N4

Or

Format: 45 minutes time slots allocated per supplier

Dates: Wednesday, 12 June 2019 and Thursday, 13 June 2019  
Time: 0900-1600 hrs  
Location: Room TBC  
Public Services and Procurement Canada  
11 Laurier Street, Gatineau, QC, K1A 0S5

**Registration Deadline: 4 June 2019**

**2. REGISTRATION PROCESS**

Interested suppliers must register for the one-on-one meetings no later than the registration deadlines. Registration for one-on-one meetings will be conducted on a first come first serve basis, however, DND and supplier availability will affect the scheduling of the meeting dates.

To register, suppliers **must submit** to the PSPC Contracting Authority identified below the following:

- Number of people to attend the meeting
- Name and, corporate title
- Point of contact email and phone number
- Language of preference for one-on-one meetings (French or English)

Please note that:

- a. due to the space constraints of the location each interested supplier may only register up to five (5) representatives to attend the one-on-one meeting; and
- b. the names of all attendees may be published;

The Contracting Authority will contact the supplier to confirm, meeting location, date and time. Attendees are responsible for their own transportation, accommodation, meals, parking, and all other expenses.

**Contracting Authority for the One-on-One Meetings (Registration):**

**Christine Picknell or Eliane Barnett**

Public Services and Procurement Canada

Place du Portage III, 8C2

11 Laurier, Gatineau, Canada K1A 0S5

[TPSGC.PADivisionQE-APQEDivision.PWGSC@tpsgc-pwgsc.gc.ca](mailto:TPSGC.PADivisionQE-APQEDivision.PWGSC@tpsgc-pwgsc.gc.ca)

The use of email to communicate is preferred.

**3. COMMUNICATION WITH INDUSTRY**

Canada will document all one-on-one meeting concerns/issues, questions, and suggestions, and responses. During the engagement process, the PSPC Contracting Authority may choose to communicate with registered suppliers through direct email rather than posting additional notices on Government Electronic Tendering Service. To ensure the fairness, transparency and integrity of the process, PSPC will share information resulting from the process (excluding proprietary and/or confidential information) with Industry.

Responses to questions raised during the one-on-one meetings as well as the list of meeting attendees will be published on the Government Electronic Tendering Service.

#### **4. LANGUAGE**

Documents will be available in both official languages.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**