



Fisheries and Oceans
Canada

Pêches et Océans
Canada

Procurement Hub – Ottawa Office,
Station 9N089B, 9th Floor,
200 Kent Street,
Ottawa, Ontario K1A 0E6

April 17, 2019

ADDENDUM NO. 1

Subject: Request for Proposal No. FP802-180242A
Title: Standard S-100, Universal Hydrographic Data Model

Dear Sir/Madam:

Further to the above-mentioned Request for Proposal, this Addendum (#2) is to advise potential of the following questions and answers related to this RFP:

Question 1: I wanted to reach out to you with regards to the recently published solicitation FP802-180242A. It looks like this solicitation has been re-published and I was wondering if you would be able to provide any debriefing information related to the original one and reasons for this re-publishing it. It appears the original solicitation did not result in the contract award so I am keen to find out the reasons so perhaps we can adjust our approach.

Answer 1: The reason for renewing the posting is related to a posting error for the return of bids.

Question 2: We have a wealth of experience in this particular domain and have been part of the IHO Working Group teams developing the standards that Fisheries and Oceans Canada now would like to implement. As such, we have both the expertise and experience developing the tools required however, when I looked at the Mandatory Technical Evaluation Criteria requirements a few of them are not what most software companies in our domain would normally be able to demonstrate as they are not directly related to providing software development services. It seems to me that these mandatory requirements might have deterred some companies from submitting their proposals resulting in the solicitation being re-published. As such, I am wondering if perhaps there is a way to adjust some of these mandatory requirements (i.e. focus mostly on the knowledge of the underlying IHO standards and the software development aspects) as this would allow the companies additional with the suitable experience to be able to submit sensible proposals.

Answer 2: We understand that the requirements are high. The CHS's interest is to obtain a professional application development that meets international standards that can be tested very quickly with expert navigation user groups. We want mature results that can quickly influence, convince and accelerate standards and software developments that affect S-100 standards. In this respect we feel justified with our requirements as originally described.

All other terms and conditions remain unchanged.

Yours truly,

Stéphane Julien

Agent principal des contrats

Centre d'approvisionnement, Services du matériel et des acquisitions, 9N089B

Opérations financières et Gestion du Matériel

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