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**SOLICITATION AMENDMENT**

**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

THIS DOCUMENT CONTAINS A SECURITY  
REQUIREMENT / CE DOCUMENT CONTIENT  
UNE EXIGENCE DE SECURITE

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Informatics Professional Services Division / Division  
des services professionnels en informatique  
Les Terrasses de la Chaudière  
10, rue Wellington, 4ième  
étage/Floor  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> IPS: 7 Workstreams / 7 Volets	
<b>Solicitation No. - N° de l'invitation</b> T8086-172450/A	<b>Amendment No. - N° modif.</b> 018
<b>Client Reference No. - N° de référence du client</b> T8086-172450	<b>Date</b> 2019-05-13
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$ZM-626-34855	
<b>File No. - N° de dossier</b> 626zm.T8086-172450	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-05-23</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Holden, Carole	<b>Buyer Id - Id de l'acheteur</b> 626zm
<b>Telephone No. - N° de téléphone</b> (613) 858-9217 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

## AMENDMENT NO. 018

This amendment is raised to revise the RFP and to answer bidders' questions.

### RFP REVISIONS:

#### REVISION 1.

At Page 1 of the RFP, Solicitation Closes:

**Delete:** 2019-05-22

**Insert:** 2019-05-23

#### REVISION 2.

At Solicitation Amendment 017:

**Delete:**

Question 103:

For RTC2, RTC3 & RTC4 please confirm a contract that was awarded in 2010 but ongoing within the last 7 years would be an accepted reference given the risk strategy, contract management plan and talent management plan were implemented and the practices on-going through the duration of the contract. Alternately would you amend RTC2, RTC3 & RTC4 to ....has been implemented in IT Professional Services Contracts within the past ten years as of bid closing.

Answer 103: Your request has been considered but the requirement remains unchanged.

**Insert:**

**Question 103:**

For RTC2, RTC3 & RTC4 please confirm a contract that was awarded in 2010 but ongoing within the last 7 years would be an accepted reference given the risk strategy, contract management plan and talent management plan were implemented and the practices on-going through the duration of the contract. Alternately would you amend RTC2, RTC3 & RTC4 to ....has been implemented in IT Professional Services Contracts within the past ten years as of bid closing.

**Answer 103:** Yes a contract that was awarded in 2010 but was ongoing within the last 7 years would be an accepted reference for RTC2, RTC3, and RTC4 for all workstreams.

### QUESTIONS AND ANSWERS

**Question 104:**

Notwithstanding the Crown's refusal to extend the closing date of this Solicitation weeks past the current closing date in answers in Amendment #14, will the Crown please extend the closing date by just two (2) days, to Friday, May 24<sup>th</sup>?

Given that Monday, May 20<sup>th</sup> is a Statutory Holiday, and the final QA and production of up to seven (7) separate Proposals is a multi-day process that will be inhibited by staff being off on the Monday, we believe the extra two (2) days of the week is not trivial time to request from the Crown.

**Answer 104:**

The bid closing date has been extended by one day. See Revision 1 from this Solicitation Amendment.

**Question 105:**

We would like to pose the following question to the **Transport Canada Technical Authority** for Solicitation T8086-172450/A:

**MTC1, all streams:**

We understand that Transport Canada (TC) intends to replace many small contracts with this 7 Workstream OMNIBUS Supply Arrangement to mitigate the risks of TC working with vendors that cannot provide the volume of resources required by TC and/or do not have the internal business structure and infrastructure to support on-demand staffing of this volume.

The current wording of the MTC1 requirement is too permissive as it allows bidders to demonstrate the required experience with unlimited contracts (private or public sector, from any location) and the 2000 billable days are not limited to the exact same TBIPS categories as those requested in the subject solicitation. This means that a vendor with a >\$2M contract for unrelated services that happened to include 120 billed days in the requested category of service would be able to submit a proposal in response to this RFP, causing the Crown to expend additional hours evaluating these less qualified responses.

In order to protect TC from receiving responses from unqualified suppliers and to make it easier for the Crown to evaluate responses, we respectfully request that MTC1 be modified to require the Bidder to prove they can manage a contract of this scope by providing contract references that match the work envisioned by this solicitation.

We suggest that MTC1 be amended on all 7 streams to require bidders demonstrate one (1) TBIPS contract in the National Capital Region and that one (1) contract must demonstrate the 2000 billed days in the exact same TBIPS category required for that stream.

Suggested wording

**MTC1: Bidder's Experience**

Using one ~~or more~~ reference **TBIPS** Contract~~(s)~~ **for services within the NCR**, the Bidder must demonstrate that it has provided **Application Services** in the past seven years as of bid closing date as follows:

1. ~~Each~~ Contract identified must:
  - a) Have been with a single client;
  - b) Have an initial minimum value of \$2,000,000.00 (CDN) excluding applicable taxes, not including amendments;
  - c) Have an initial minimum Contract Period of one year, not including amendments;
  - d) Have been completed or ongoing in the last seven years (as of bid closing date);
  - e) Have provided one of more **TBIPS** Programmer Analyst (Level 2 or 3) in which each resource has a minimum of 120 billable days for a period of one year; and
  - f) Have provided one or more **TBIPS** Tester (Level 3) in which each resource has a minimum of 120 billable days for a period of one year.

~~It is acceptable if an identified Contract demonstrates either a Programmer Analyst (Level 2 or 3) or a Tester (Level 3) as long as each of these resource categories is demonstrated through a reference Contract that meets all the requirements of MTC1.~~

2. The Contract~~(s)~~ identified must have a cumulative total of at least 2000 billable days for the **same TBIPS** resource categories ~~including~~ Programmer Analyst (Level 2 or 3) and Tester (Level 3) covering a period not more than three years.

3. The Bidder must provide the following information for ~~each~~ **the one (1)** Contract identified:
- a) The name of the client organization;
  - b) The project name under which services were provided (if applicable);
  - c) The client's full name;
  - d) The client's title, email address and telephone number;
  - e) The Contract number or reference number;
  - f) The start and end dates for the Initial Contract Period, not including amendments;
  - g) The total initial minimum value (excluding applicable taxes) of the Initial Contract Period, not including amendments;
  - h) The resource categories and level provided under the Contract and a brief description of the tasks;
  - i) The first and last name of the resource cross referenced against the resource category in Annex A of this Bid Solicitation; and
  - j) The total number of days billed per resource under the Contract.

**Answer 105:** Your request has been considered but the requirement remains unchanged.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME**