



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des
soumissions - TPSGC
11 Laurier St./ 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

**LETTER OF INTEREST
LETTRE D'INTÉRÊT**

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Clothing and Textiles Division / Division des vêtements et
des textiles
L'Esplanade Laurier,
East Tower 7th Floor
Tour est 7e étage
140 O'Connor, rue O'Connor,
Ottawa
Ontario
K1A 0R5

Title - Sujet RFI- Operational Clothing (ECU)	
Solicitation No. - N° de l'invitation W8486-206079/A	Date 2019-05-13
Client Reference No. - N° de référence du client W8486-206079	GETS Ref. No. - N° de réf. de SEAG PW-\$\$PR-765-77070
File No. - N° de dossier pr765.W8486-206079	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-06-13	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Dubé, Jonah	Buyer Id - Id de l'acheteur pr765
Telephone No. - N° de téléphone (613) 859-0788 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

1 PURPOSE AND NATURE OF THE REQUEST FOR INFORMATION (RFI):

1.1 Public Services and Procurement Canada (PSPC) is conducting market research on behalf of the Department of National Defence (DND) to identify potential sources of supply and obtain best practice information regarding industry manufacturing capabilities for the production (“cut-and-sew”) of the Enhanced Combat Uniform (ECU). The information may be used to determine an acquisition strategy that will enhance DND’s ability to support the ECU demands while taking into consideration what Canadian industry is capable of providing with respect to the required items.

1.2 More particularly, this Request for information (RFI) seeks to create and establish a dialogue between the Department of National Defence and the industry as well as soliciting the participation of industry for feedback on the following:

- a. Industry capability;
- b. Identifying comments and concerns with the requirements as well as obtaining insight into how these items can be most efficiently procured.

2 BACKGROUND

2.1 The ECU consists of lightweight trousers and coats currently available in both a Canadian Disruptive Pattern Temperate Woodland (CADPAT™ TW) and Canadian Disruptive Pattern Arid Region (CADPAT™ AR). The ECU must be manufactured in accordance with specifications and manufacturing data issued by DND which can be made available upon request as part of this RFI. DND may from time to time add or change the colour of an item via a Design /Change or Deviation request. A contract amendment will be issued to incorporate the design change/deviation in the Contract.

2.2 The ECU is procured through a competitive process via “Buyandsell.gc.ca” website; managed by Public Services and Procurement Canada. To assess a Bidder’s capability to meet technical requirements, sample(s) of the trouser and the coat, test results and certificates of compliance for fabric and components are required from the bidder(s). These sample(s) are evaluated for the quality of the workmanship and conformance to specified materials and measurements.

2.3 Industry is requested to note that the term CADPAT™, with and without extensions, is a registered Trademark belonging to the Department of National Defence (DND). The printed textile and any items made therefrom are for the sole use of DND. Use of the CADPAT™ specification and use of CADPAT™ textiles will be subject to licensing requirements and may be subject to further restrictions concerning use and disposition.

3 REQUIREMENT

3.1 Respondents are requested to answer the following questions as well as addressing the following in their response:

3.1.1 GENERAL REQUIREMENT:

- i. What is the minimum monthly production quantity required to be economically producible? What is the general lead time to ramp up to full production? Your response can address ECU sets (trousers and coats/month), or trousers only/month, or coats only/month;
- ii. Please identify any critical factors impacting both response time and initial production lead-times identified in your responses provided in i.
- iii. The use of subcontractors can be recognized contractually. Would your responses change to questions i and ii if you were to use subcontractors?
- iv. Do you currently have or plan to have manufacturing capabilities outside of Canada that could be accessed to manufacture ECU's? Please provide details, including when this capability would be available, as your response may have an impact on the procurement strategy.

- v. Assume a maximum quantity of:
 - i. 53,000 sets (trouser and coat) delivered within a one year period;
or
 - ii. 53,000 coats delivered within a one year period;
or
 - iii. 53,000 trousers delivered within a one year period;

Assume standard lead times and no issues with raw material deliveries. Would your company be able to provide these quantities? How much more or less would your company be able to provide within a one year period?

- v. Can your company accommodate a Surge Requirement in which your company would be required to satisfy requirements for emergency situations (i.e., ramp up to meet early requirements (surge))?
- vi. Assuming an annual demand quantity of 60,000 sets, please provide a price per unit? (ECU Coat price, ECU Trouser Price)
- vii. The ECU is procured through a competitive process via "Buyandsell.gc.ca" website. What is the minimum number of days the solicitation would need to be open for you to be able to provide a response to the solicitation?
- viii. Would there be any textiles or components of the ECU which, if DND were to provide, would be beneficial to improving your company's production rate?
- ix. Are there any areas for improvement that you can recommend that would expedite or reduce timelines associated with the procurement, manufacture or delivery of ECU uniforms?

3.2 COMPANY DESCRIPTION:

- i. In what capacity does your company operate, specific to the requirement for the production ("cut-and-sew") of Enhanced Combat Uniforms?

Distributor
Manufacturer

Brick and mortar facility
Other (please specify)

- ii. Are you a large or small business? (Small business being defined as a firm that employs less than 100 persons?)
- iii. If you are a distributor (no internal or limited internal production capacity) would you be willing to submit an offer?
- iv. For distributors, can you provide information regarding your firm's capabilities to deliver identical or similar items including relevant prior experience? Responses are to include recent and relevant contracts for the same or similar items, including contract numbers.
- v. For manufacturers, can you provide information regarding your firm's relevant prior experience, to include recent and relevant contracts for the same or similar items, including contract numbers?
- vi. For manufacturers, Identify whether your firm is interested in competing for ECU requirements as a prime contractor or as a subcontractor.
- vii. Provide the manufacturing location (city, province and country) where these items might be manufactured. If subcontracts are to be used, provide anticipated percentage of effort to be subcontracted.

4. NOTES TO RESPONDENTS

- 4.1 Interested Respondents may submit their responses to PSPC Contracting Authority, identified below, preferably via email: Jonah.dube@tpsgc-pwgsc.gc.ca
- 4.2 No related Industry Day is scheduled in conjunction with this RFI. No Product Demonstration Models are requested as this is RFI is strictly to determine the capability of Canadian industry to produce this item. All information that is considered to be proprietary shall be properly marked. There is no page restriction associated with this RFI;
- 4.3 This is not a bid solicitation; this request for information will not result in the award of any contract. No information provided in response to this inquiry will be considered binding between the Respondent and the Government of Canada. Participation in this RFI is encouraged, but is not mandatory. There will be no shortlisting of potential suppliers for the purposes of undertaking any future work as a result of this RFI. Similarly, participation in this RFI is not a condition or prerequisite for the participation in any potential subsequent solicitation. Responses will not be formally evaluated.
- 4.4 Written reports may be submitted in an electronic format (".pdf" or ".doc") although other (preferably) Microsoft Suite of products (".xls", ".ppt") and other multimedia formats and file types may also be used if these are required to transmit necessary information and data.
- 4.5 Identify whether your firm is interested in competing for this requirement as a prime contractor or not. Identify subcontracting, joint ventures or teaming arrangement that will be pursued, if any.
- 4.6 Respondents are encouraged to identify, in the information they share with Canada, any information that they feel is proprietary or confidential. Canada will handle the responses in accordance with the Access to Information Act. Canada will not disclose proprietary or commercially sensitive

information concerning Respondents or third parties, except and only to the extent required by law. For more information, please see <http://laws-lois.justice.gc.ca/eng/acts/a-1/>.

4.7 Respondents will not be reimbursed for any cost incurred by participating in this RFI. Responses to this RFI will not be returned to Respondents.