



**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À:**

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Frigate Life Extension (FELEX) Project / Bureau de  
projet de prolongation de la vie des frégates (BP  
FELEX)  
455 Blvd de la Carriere  
Gatineau  
Quebec  
K1A 0K2

<b>Title - Sujet</b> HCCS IN-SERVICE SUPPORT	
<b>Solicitation No. - N° de l'invitation</b> W8482-168150/B	<b>Amendment No. - N° modif.</b> 032
<b>Client Reference No. - N° de référence du client</b> W8482-168150	<b>Date</b> 2019-05-31
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$FX-008-25939	
<b>File No. - N° de dossier</b> 008fx.W8482-168150	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-06-28</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Fortin, Marie-Andrée	<b>Buyer Id - Id de l'acheteur</b> 008fx
<b>Telephone No. - N° de téléphone</b> (819) 939-3234 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur ( taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

## Request for Information

### One-on-One Sessions

### In-Service Support of the *Halifax*-class Combat Systems

#### Amendment no. 032

#### 1. Purpose

Canada would like to obtain industry feedback on the following proposed changes to the HCCS Request for Proposal (RFP) Financial Bid Evaluation section. Canada would like Industry to consider the two scenarios outlined below. Canada plans to proceed with scenario #1, however, if scenario #1 is not tenable, Canada will proceed with scenario #2 for the HCCS RFP.

#### 2. Scenarios

##### Scenario #1:

Change Financial Bid Scoring:

- All-Inclusive Hourly Labour Rate : 40 points
- Management Fee : 60 points
- Mark-up Rate on Subcontractor Costs : N/A
- Mark-up Rate on Material Costs : N/A

Set volume thresholds and ask Industry for the fixed Mark-up rates

	Annual Expenditures		
<b>Subcontractor Costs Mark-up Rate</b>	0-\$5M	>\$5M up to \$10M	>\$10M
	Industry to Propose Fixed % Rate	Industry to Propose Fixed % Rate	Industry to Propose Fixed % Rate

	Annual Expenditures		
<b>Material Mark-up Rate</b>	0-\$5M	>\$5M up to \$10M	>\$10M
	Industry to Propose Fixed % Rate	Industry to Propose Fixed % Rate	Industry to Propose Fixed % Rate

The Mark-up rates must be monotonically decreasing.

Change Evaluation Ratio:

- 45% for the Technical Merit Score
- 40% for the Financial Bid Score
- 15% for the Value Proposition

Lowball threshold of 35% and highball threshold of 25% will remain in effect for both All-Inclusive Hourly Labour Rate and Management Fee.

Scenario #2:

Change Financial Bid Scoring:

- All-Inclusive Hourly Labour Rate : 20 points
- Management Fee : 30 points
- Mark-up Rate on Subcontractor Costs : 25 points
- Mark-up Rate on Material Costs : 25 points

Set volume thresholds and allow for competitive Mark-up rates.

	Annual Expenditures		
Subcontractor Mark-up Rate	0-\$5M	>\$5M up to \$10M	>\$10M
	?	?	?

	Annual Expenditures		
Material Mark-up Rate	0-\$5M	>\$5M up to \$10M	>\$10M
	?	?	?

The Mark-up rates must be monotonically decreasing.

Change Evaluation Ratio:

- 45% for the Technical Merit Score
- 40% for the Financial Bid Score
- 15% for the Value Proposition

No lowball thresholds for Mark-up Rate on Subcontractor and Material Costs. Highball threshold of 25% will remain in effect for both mark-ups.

Lowball threshold of 35% and highball threshold of 25% will remain in effect for both All-Inclusive Hourly Labour Rate and Management Fee.

**3. One-on-One Session Details:**

- Canada proposes the following dates:
  - 06 June 2019
  - 11 June 2019
  - 12 June 2019

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Id de l'acheteur - Buyer ID  
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- The One-on-One sessions will be held at 455 de la Carrière, Gatineau, Quebec.
- Should an interested supplier be unable to attend a One-on-One session in person, teleconference services will be available.
- Each One-on-One session will be a maximum 60 minutes in duration.
- Each One-on-One session will involve representatives of Canada, a fairness monitor and representative(s) from one supplier.
- Please arrive 15 minutes prior to the start of your One-on-One session to obtain your visitor passes and meet your building escort at the reception area.
- Please email any material you wish to present to the Contracting Authority in advance of your One-on-One session.
- Suppliers may provide comments or questions in relation to the above scenarios by submitting their information, in writing, to the Contracting Authority.

#### 4. Registration Details:

Registration for the One-on-One sessions must be made through the PSPC Contracting Authority, Marie-Andrée Fortin, at [marie-andree.fortin@tpsgc-pwgsc.gc.ca](mailto:marie-andree.fortin@tpsgc-pwgsc.gc.ca) and **MUST** include the following information:

- Number of people to attend the One-on-One sessions;
- Name and title of each participant;
- Point of contact email and phone number;

Interested suppliers are encouraged to register no later than **5 June 2019**.

#### 5. Notes to Interested Suppliers

By participating in the One-on-One sessions, attendees agree to be bound by the following terms:

- This is not a bid solicitation and a contract will not result from this request.
- Suppliers are advised that any information submitted to Canada in response to this Industry Consultation may be used by Canada to develop future procurement strategies.
- Canada is not bound to accept any Expression of Interest.
- This Industry Consultation does not create an obligation for Canada to issue a subsequent RFP, and does not bind Canada legally or otherwise, to enter into any agreement or to accept any suggestions from suppliers. Canada reserves the right to accept or reject any or all comments received.

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- Participation in this Industry Consultation is not a condition or prerequisite for participation in any subsequent RFP(s).
  - Suppliers participating in this Industry Consultation should identify any submitted information that is to be considered as either company confidential or proprietary.
  - A third-party Fairness Monitor will participate in the entire engagement process.
  - Attendees are responsible for their own transportation, accommodation, meals and parking for the One-on-One sessions.
  - Canada will not be responsible for any costs associated with attendance at the One-on-One sessions.

## **6. Communication with Industry**

Canada will document Industry engagement consultations concerns/issues, questions, suggestions, together with their responses. During the engagement process, the PSPC Contracting Authority may choose to communicate with registered suppliers through direct email rather than posting additional notices on Government Electronic Tendering Service. PSPC will post on the Government Electronic Tendering Service new information provided by Canada during the One-on-One sessions.

## **7. PSPC Contracting Authority**

Name: Marie-Andrée Fortin  
Title: Supply Team Leader  
Public Services and Procurement Canada (PSPC)  
Acquisitions Branch  
Address: 455, De la Carrière Blvd  
Telephone: 819-939-3234  
E-mail: [marie-andree.fortin@tpsgc-pwgsc.gc.ca](mailto:marie-andree.fortin@tpsgc-pwgsc.gc.ca)

## **8. Language:**

Documents will be available in both official languages.