



**RETURN BIDS TO:**

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**Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC**

**11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776**

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Electrical & Electronics Products Division  
L'Esplanade Laurier  
East Tower, 4th floor,  
Ottawa  
Ontario  
K1A 0S5

<b>Title - Sujet</b> RCMP LED Lightheds	
<b>Solicitation No. - N° de l'invitation</b> M7594-193579/A	<b>Date</b> 2019-06-03
<b>Client Reference No. - N° de référence du client</b> M7594-193579	<b>Amendment No. - N° modif.</b> 004
<b>File No. - N° de dossier</b> hn458.M7594-193579	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$HN-458-76816	
<b>Date of Original Request for Standing Offer</b> 2019-04-02	
<b>Date de la demande de l'offre à commandes originale</b>	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-06-11</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Lee, Carlos	<b>Buyer Id - Id de l'acheteur</b> hn458
<b>Telephone No. - N° de téléphone</b> (613) 296-6475 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b>	<b>Yes - Oui</b>	<b>No - Non</b>
<b>Accusé de réception requis</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

**Amendment 004 is raised to revise the technical evaluation criteria as well as provide answers to the following questions:**

**Question 1:**

Section 3.0 B) says that all lights have to meet CISPR25 class 3 or better for Radio Frequency Interference suppression from an accredited radio frequency testing facility.

- Do we have to provide testing results with the bid from an accredited testing facility (i.e. – full test results and/or a certification of compliance), or can we just attest in the bid that the lights meet the specification, with the understanding that full testing documentation may be requested at a later date?
- If we *do* indeed need to provide certification documents for each light type bid, is that for ALL lights or only if we are proposing alternatives to the part numbers that are specified in the bid?

**Answer 1:**

Documentation of test results must be provided at time of bid. This includes all lights specified in the bid as well as proposed alternatives and part numbers.

**Question 2:**

ANNEX B - M6: it states must submit a copy of each offered lighthouse manual in English: operating and programming instructions, system wiring diagrams and interconnect diagrams and schematic diagrams complete with component identification for all lights with this bid. Can you please let me know if this is for substitutions only or can this be submitted at time of award?

**Answer 2:**

Manuals for any substitutions must be included with the bid. Manuals for part numbers specified in the RFP can be submitted at the time of award.

**Question 3:**

Regarding Annex “B” – Mandatory Technical Evaluation Criteria.

**Section M7** states: *The Offeror offers to provide additional manufacturer warranty which exceeds the minimum requirement specified at M3 at no additional cost.*

If you could provide some clarification this it would be helpful. As we understand it from reading this section, we are required to offer a warranty that exceed the minimum 3-year warranty. If one of the products we are proposing has a 3-year manufacturer warranty, which is the requirement under section M3, is that not sufficient? M7 seems to contradict M3 in that M3 says must have 3 year minimum warranty but M7 says we must have in excess of 3 years.

Would it be acceptable to indicate the warranty duration for each of the products that we are proposing (by product group or otherwise), rather than making warranty over the 3-year minimum mandatory?

**Answer 3:** M7 to be deleted

**Question 4:**

Section M8 states; The Offeror has an additional repair facility(ies) and support center(s) in Canada for the lighthoods over the minimum requirement specified at M5....

Similar to the above question, M8 seems to conflict with M5. M5 states we must have a Canadian location for repair and support of the items being proposed, then M8 states that we must have an additional location within Canada.

Would it be acceptable to indicate additional locations (over and above the one location required in M5) if applicable, rather than making a second location mandatory?

**Answer 4:** M8 delete in its entirety

**Question 5:**

I noticed an error in the document <page 47, line 19.5

19.5 Feniex Cannon Feniex Cannon Lens - 180 Degree Lens

Feniex Cannon lenses offer 120 or 360 degrees, not 180. Can you please specify?

**Answer 5:** Feniex Cannon Lens - 360 degrees replacement lens

**Regarding M1**

**DELETE:**

M1	The Offeror must be a manufacturer representative, or a manufacturer-authorized reseller or distributor of the lightheads.
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**INSERT:**

M1	The Offeror must be a manufacturer representative, or a manufacturer-authorized reseller or distributor of the lightheads.  Please provide letter from manufacturer confirming affiliation.
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**Regarding M5**

**DELETE:**

M5	<p>The Offeror has a minimum of one (1) repair facility and support center in Canada for the lightheads.</p> <p>The Offeror must provide the following contact information for each repair facility and support center: address(es), person of contact, telephone number(s).</p>
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**INSERT:**

M5	<p>The Offeror must have a minimum of one (1) repair facility and support center in Canada that has been in business for a minimum of five (5) years for the lightheads.</p> <p>The Offeror must provide the following contact information for each repair facility and support center: address(es), person of contact, telephone number(s), as well as a certificate of incorporation or similar documentation supporting continuous existence of the entity.</p>
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**Regarding M9, M10 and M11**

**PLEASE DELETE IN ITS ENTIRETY**

M9	The Offeror offers a tiered pricing system for each order over 50 units.  Please provide percentage discount per tier
M10	The Offeror offers guaranteed delivery within 7 calendar days to any shipping location listed at Appendix 2 to Annex A on each order of 10 units or less.
M11	The Offeror offers guaranteed repair delivery within 15 calendar days or less for each unit to any shipping location listed at Appendix 2 to Annex A including return merchandise authorization (RMA).

**All other terms and conditions remain unchanged.**

## ANNEX B – TECHNICAL EVALUATION CRITERIA

### Mandatory Technical Evaluation Criteria

Item No.	Description	Met Criterion / Compliant		Substantiation or Reference to Offeror's Documentation
		Yes	No	
M1	<p>The Offeror must be a manufacturer representative, or a manufacturer-authorized reseller or distributor of the lightheads.</p> <p>Please provide letter from manufacturer confirming affiliation.</p>			
M2	<p>The Offeror must submit the manufacturer name(s) and model part number(s) for each offered lighthead.</p> <p>For each equivalent product offered, the Offeror must submit a sample product fully representative of the equivalent product being offered, and product specification documents including schematic diagrams to be evaluated. The equivalent product must meet or exceed the technical and performance specifications detailed in the Statement of Requirements at Annex A.</p>			
M3	<p>The Offeror must provide the minimum manufacturer standard three (3) years warranty as detailed in the Statement of Requirements at Annex A.</p>			
M4	<p>The Offeror must be a manufacturer-authorized factory warranty provider for the lightheads.</p>			
M5	<p>The Offeror must have a minimum of one (1) repair facility and support center in Canada that has been in business for a minimum of five (5) years for the lightheads.</p> <p>The Offeror must provide the following contact information for each repair facility and support center: address(es), person of contact, telephone number(s), as well as a certificate of incorporation or similar documentation supporting continuous existence of the entity.</p>			

M6	<p>The Offeror must submit a copy of the each offered lighthouse's manual in English in electronic format on CD or DVD. The manual must have the following minimum contents:</p> <ul style="list-style-type: none"><li>a) Operating and programing instructions;</li><li>b) System wiring diagrams and interconnect diagrams;</li><li>c) Schematic diagrams complete with component identification.</li></ul>			
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