



RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Travaux publics et Services gouvernementaux
Canada
Place Bonaventure, portail Sud-Oue
800, rue de La Gauchetière Ouest
7e étage, suite 7300
Montréal
Québec
H5A 1L6
FAX pour soumissions: (514) 496-3822

REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION

Proposal To: Public Works and Government Services Canada

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

Proposition aux: Travaux Publics et Services Gouvernementaux Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

Title - Sujet Power amplifiers	
Solicitation No. - N° de l'invitation 90030-194221/A	Date 2019-06-12
Client Reference No. - N° de référence du client 90030-194221	
GETS Reference No. - N° de référence de SEAG PW-\$MTA-309-15366	
File No. - N° de dossier MTA-9-42038 (309)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-07-16	Time Zone Fuseau horaire Heure Avancée de l'Est HAE
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Paradis, Mary	Buyer Id - Id de l'acheteur mta309
Telephone No. - N° de téléphone (514) 702-8173 ()	FAX No. - N° de FAX (514) 496-3822
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: National Film Board of Canada Att.: Julie Laperrière 1501 Bleury Street MONTREAL Québec H3A2H7 Canada	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Travaux publics et Services gouvernementaux Canada
Place Bonaventure, portail Sud-Oue
800, rue de La Gauchetière Ouest
7e étage, suite 7300
Montréal
Québec
H5A 1L6

Delivery Required - Livraison exigée Voir Doc.	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date



Item Article	Description	Dest. Code Dest.	Inv. Code Fact.	Qty Qté	U. of I. U. de D.	Unit Price/Prix unitaire		Del. Offered Liv. offerte
						Destination	FOB/FAM Plant/Usine	
1	Lease /Purchase of power amplifie rs Details at Annex A - Statement of requirements.	90030	90030	1	Lot	\$	\$	Voir Doc.

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PART 1 - GENERAL INFORMATION

1.1 Security Requirements

1.1.1 Security requirements

There are no security requirements for this purchase.

1.2 Statement of Requirement

Requirement - Bid

The requirement is detailed under Annex A – Statement of requirement.

1.3 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within **15 working days** from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

1.4 Trade Agreements

The requirement is subject to the provisions of the Canada-European Union Comprehensive Economic and Trade Agreement (CETA) and the Canadian Free Trade Agreement (CFTA).

1.5 epost Connect service

This bid solicitation allows bidders to use the epost Connect service provided by Canada Post Corporation to transmit their bid electronically. Bidders must refer to Part 2 entitled Bidder Instructions, and Part 3 entitled Bid Preparation Instructions, of the bid solicitation, for further information.

PART 2 - BIDDER INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The [2003](#) (2019-03-04) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

Subsection 5.4 of 2003, (2019-03-04) Standard Instructions - Goods or Services - Competitive Requirements, is amended as follows:

Delete: 60 days
Insert: 120 days

2.1.1 SACC Manual Clauses

B1000T 2014-06-26 Condition of material – Bid

2.2 Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated in the bid solicitation.

Public Works and Government Services Canada (*New name: Public services and procurement Canada*)
800 rue de la Gauchetière, ouest
South West Portal
7th Floor, Suite 7300
Montreal, Quebec

E-mail address for epost connect service:

TPSGC.RQReceptionSoumissions-QRSupplyTendersReception.PWGSC@tpsgc-pwgsc.gc.ca

Note: Bids will not be accepted if emailed directly to this email address. This email address is to be used to open an epost Connect conversation, as detailed in Standard Instructions 2003, or to send bids through an epost Connect message if the bidder is using its own licensing agreement for epost Connect.

Facsimile number: 514-496-3822

2.2.1 Improvement of Requirement during Solicitation Period

Should bidders consider that the specifications or Statement of Work contained in the bid solicitation could be improved technically or technologically, bidders are invited to make suggestions, in writing, to the Contracting Authority named in the bid solicitation. Bidders must clearly outline the suggested improvement as well as the reason for the suggestion. Suggestions that do not restrict the level of competition nor favor a particular bidder will be given consideration provided they are submitted to the Contracting Authority **at least 15 days** before the bid closing date. Canada will have the right to accept or reject any or all suggestions.

2.3 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than **7 calendar days** before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit

the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

2.4 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in the **Province of Quebec**.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.

PART 3 - BID PREPARATION INSTRUCTIONS

3.1 Bid Preparation Instructions

If the Bidder chooses to submit its bid electronically, Canada requests that the Bidder submits its bid in accordance with section 08 of the 2003 standard instructions. The epost Connect system has a limit of 1GB per single message posted and a limit of 20GB per conversation.

The bid must be gathered per section and separated as follows:

Section I: Technical Bid
Section II: Financial Bid
Section III: Certifications

If the Bidder chooses to submit its bid in hard copies, Canada requests that the Bidder submits its bid in separately bound sections as follows:

Section I: Technical Bid (2 hard copies) *(if applicable, add soft copies on the medium such as CD, DVD or USB key)*

Section II: Financial Bid (1 hard copy) *(if applicable, add soft copy on the medium such as CD, DVD or USB key)*

Section III: Certifications (1 hard copy) *(if applicable, add soft copy on the medium such as CD, DVD or USB key)*

If there is a discrepancy between the wording of the soft copy on electronic media and the hard copy, the wording of the hard copy will have priority over the wording of the soft copy.

If the Bidder is simultaneously providing copies of its bid using multiple acceptable delivery methods, and if there is a discrepancy between the wording of any of these copies and the electronic copy provided through epost Connect service, the wording of the electronic copy provided through epost Connect service will have priority over the wording of the other copies.

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of hard copy of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](https://www.tbs-sct.gc.ca/pol/doc-eng.aspx?id=32573) (<https://www.tbs-sct.gc.ca/pol/doc-eng.aspx?id=32573>). To assist Canada in reaching its objectives, bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Bid

In their technical bid, Bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Section II: Financial Bid

Bidders must submit their financial bid in accordance with the Annex B - Basis of Payment,

3.1.1 Electronic Payment of Invoices – Bid

If you are willing to accept payment of invoices by Electronic Payment Instruments, complete the section below Electronic Payment Instruments, to identify which ones are accepted.

If the information below is not completed, it will be considered as if Electronic Payment Instruments are not being accepted for payment of invoices.

Acceptance of Electronic Payment Instruments will not be considered as an evaluation criterion.

ELECTRONIC PAYMENT INSTRUMENTS

The Bidder must identify which electronic payment instruments they are willing to accept for payment of invoices.

The Bidder accepts any of the following Electronic Payment Instrument(s):

- () VISA Acquisition Card;
- () MasterCard Acquisition Card;
- () Direct Deposit (Domestic and International);
- () Electronic Data Interchange (EDI);
- () Wire Transfer (International Only);
- () Large Value Transfer System (LVTS) (Over \$25M)

3.1.2 Exchange Rate Fluctuation

SACC Manual Clause C3011T 2013-11-06 Exchange Rate Fluctuation

Section III: Certifications

Bidders must submit the certifications and additional information required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

4.1.1 Technical Evaluation

4.1.1.1 Mandatory Technical Criteria

- a. Bidder must be able to perform the full scope of the work described in Annex A-Statement of requirement.
- b. Conformity to the mandatory technical criteria which are included in Annex 'C' – Mandatory technical evaluation criteria.
- c. Acceptance of terms and conditions as mentioned in the bid solicitation.

4.1.1.2 Evaluation method for the mandatory technical criteria

- a. At the bid closing date, bids will be evaluated on the mandatory technical criteria at Annex 'C'.
Note: The evaluation of all the criteria at Annex 'C' will be done on a pass /fail basis.
- b. In order to explain and demonstrate how the supplier meets the requirements of the bid, the suppliers must attach to their bid all the information required of the products being offered. This could include brochures, literature, technical specifications, drawings or other.
- c. Canada will only evaluate the documents that are sent along with the bids submitted by the supplier.
- d. Canada will not evaluate information such as references to a web site address where supplementary information can be found.

Note 1:

To be considered, all these criteria have to be respected in order to facilitate evaluation of the next steps.

IN THE ABSENCE OF THIS INFORMATION, THE PROPOSAL WILL BE REJECTED.

Note 2:

The pre-selected mandatory technical criteria in the tables at Annex 'D' – Certifications must be met..

Note 3:

Only those proposals that meet all the mandatory technical criteria in the table at Annexe 'C' and 'D' will be subject to further evaluation, which is the financial evaluation.

4.1.2 Financial Evaluation

4.1.2.1. Mandatory financial criteria

- a. Compliance with the methods for setting the proposed prices;
- b. Firm prices must be provided for all items listed on Annex 'B' – Basis of payment at * Table 1. ** Table 2 is to be completed.

* Table 1 – (A) Firm purchase price of the amplifiers + (B) Leasing rates/year.

** Table 2 – Option to purchase (for the calculation of the residual price of the amplifiers).

PROPOSALS THAT DO NOT MEET THESE REQUIREMENTS WILL BE REJECTED.

SACC Manual Clause [A0222T](#) *Evaluation of Price – Canadian /Foreign bidders (*Revised version*)

* Evaluation of Price –Canadian /Foreign bidders

1. Bidders must submit firm prices, customs duties and excise taxes included, and Applicable Taxes excluded.
2. Unless the bid solicitation specifically requires bids to be submitted in Canadian currency, bids submitted in foreign currency will be converted to Canadian currency for evaluation purposes. The rate given by the Bank of Canada in effect on the bid solicitation closing date, or on another date specified in the bid solicitation, will be applied as a conversion factor to the bids submitted in foreign currency.
3. Bidders must provide prices Delivered Duty Paid (DDP) (***The National Film Board of Canada, 1501 Bleury Street, Montreal, P.Q.***). Incoterms 2010 for shipments from a commercial contractor.
Bids will be assessed on a DDP basis.

4.1.3 Price evaluation

The prices at Annex 'B' – Basis of payment will be evaluated as follows:

* Table 1 – (A) Firm purchase price of the amplifiers + (B) Leasing rates/year.

** Table 2 – Option to purchase (For the calculation of the residual price of the amplifiers).

***TABLE 1**

- A. Firm purchase price of the amplifiers.
The basic price of the amplifiers is required should Canada decide to purchase the items at the signing of the Contract and /or to calculate *the residual price (See Table 2 – Option to purchase) should Canada lease these items before or for a period of 5 years. Table 2 will be used to calculate the Residual price of the amplifiers.
- B. The leasing rates/year
The total evaluated price for leasing is calculated by adding the leasing prices per year over a five year period. This price will be taken into account in the financial evaluation.

Example:

Leasing rates/ year

The amounts listed in the table below are **fictitious** and are provided for **example purposes only**.

	BIDDER 1	BIDDER 2
Total evaluated leasing rates per year		
2019-2020	\$100.00	\$100.00
2020-2021	\$100.00	\$103.00
2021-2022	\$100.00	\$106.09
2022-2023	\$100.00	\$100.00
2023-2024	\$100.00	\$100.00
Total:	\$500.00	\$509.09

Note: In this scenario, the total price of Bidder 1 is lower than Bidder 2.

TABLE 2

Option to Purchase

*Calculation of the residual price of the amplifiers.

The Contractor grants to Canada the option to purchase any or all of the leased equipment at any time during the rental period of the 5 year contract. In this event, _____ percent of the rental paid will be credited at the time of the purchase up to a maximum of _____ percent of the unit purchase price detailed at Annex B – Basis of payment, for the applicable amplifiers.

A monthly amortization schedule for the period of 60 months must be completed and included as part of the bidder's proposal. This is required to help calculate the *residual price of the Amplifiers.

*The residual price of the amplifiers at the end of the five (5) year lease period is required at Annex B – Basis of payment (Table 2).

Canada may exercise this option at any time by sending a written notice to the Contractor at least 30 calendar days before the Contract expiry date. The option may only be exercised by the Contracting Authority, and will be evidenced for administrative purposes only, through a contract amendment

For financial evaluation purposes, the total evaluated price of the supplier's bid will be based on the sum of the lease prices of the amplifiers for 5 years at Table 1 on Annex B – Basis of payment,

4.2 Basis of Selection

Basis of Selection - Highest Combined Rating of Technical Merit and Price

1. To be declared responsive, a bid must:
 - a. comply with all the requirements of the bid solicitation; and
 - b. meet all mandatory criteria, and
 - c. obtain the required minimum of 90 points overall for the technical evaluation criteria which are subject to point rating.
The rating is performed on a scale of 120 points.
2. Bids not meeting (choose (a) or (b) or (c)) will be declared non-responsive.

3. The selection will be based on the highest responsive combined rating of technical merit and price. The ratio will be 70 % for the technical merit and 30 % for the price.
4. To establish the technical merit score, the overall technical score for each responsive bid will be determined as follows: total number of points obtained / maximum number of points available multiplied by the ratio of 70 %.
5. To establish the pricing score, each responsive bid will be prorated against * the lowest evaluated price and the ratio of 30 %.
6. For each responsive bid, the technical merit score and the pricing score will be added to determine its combined rating.
7. Neither the responsive bid obtaining the highest technical score nor the one with the lowest evaluated price will necessarily be accepted. The responsive bid with the highest combined rating of technical merit and price will be recommended for award of a contract.

The table below illustrates an example where all three bids are responsive and the selection of the contractor is determined by a 60/40 ratio of technical merit and price, respectively. The total available points equals 135 and the lowest evaluated price is \$45,000 (45).

Basis of Selection - Highest Combined Rating Technical Merit (70%) and Price (30%)

		Bidder 1	Bidder 2	Bidder 3
Overall Technical Score		115/135	89/135	92/135
Bid Evaluated Price *		\$55,000.00	\$50,000.00	\$45,000.00
Calculations	Technical Merit Score	115/135 x 70 = 59.63	89/135 x 70 = 46.15	92/135 x 70 = 47.70
	Pricing Score	45/55 x 30 = 24.54	45/50 x 30 = 27.00	45/45 x 30 = 30.00
Combined Rating		84.17	73.15	77.70
Overall Rating		1st	3rd	2nd

In the above scenario, the bidder no. 1 has the highest overall score. The proposal with the highest total score, when adding the technical points and price points will be considered as the proposal representing the optimum value for the NFB.

*For financial evaluation purposes, the total evaluated price of each of the supplier's bid will be based on the sum of the lease prices of the amplifiers for 5 years at Table 1 on Annex B – Basis of payment.

PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

5.1 Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

5.1.1 Integrity Provisions - Declaration of Convicted Offences

In accordance with the Integrity Provisions of the Standard Instructions, all bidders must provide with their bid, **if applicable**, the declaration form available on the [Forms for the Integrity Regime](http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html) website (<http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html>), to be given further consideration in the procurement process.

5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

5.2.1 Integrity Provisions – Required Documentation

In accordance with the section titled Information to be provided when bidding, contracting or entering into a real procurement agreement of the [Ineligibility and Suspension Policy](http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Bidder must provide the required documentation, as applicable, to be given further consideration in the procurement process.

5.2.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list available at the bottom of the page of the [Employment and Social Development Canada \(ESDC\) - Labour's](https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html#) website (<https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html#>).

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

5.2.3 Additional Certifications Precedent to Contract Award

See Annex 'D' – Certifications. Pre-Selected Mandatory Technical Criteria.

This Annex must be completed by bidders.

PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

6.1 Security Requirements

6.1.1 There are no security requirements for this purchase.

6.2 Statement of Requirement

Requirement – Contract

The Contractor must provide the items detailed under the "Statement of Requirement" at Annex "A".

6.2.1 Option to purchase

The contractor grants to Canada the option to purchase any or all of the leased products at any time during the rental period of the 5 year contract. In this event, _____ percent of the rental paid will be credited at the time of purchase up to a maximum of _____ percent of the unit purchase price detailed at Annex B – Basis of payment, for the applicable Amplifiers.

A monthly amortization schedule for the period of 60 months must be completed and included as part of the vendor proposal at Annex B – Basis of payment.

Canada may exercise this option at any time by sending a written notice to the contractor at least 30 calendar days before the contract expiry date. The option may only be exercised by the Contracting authority, and will be evidenced for administrative purposes only, through a contract amendment.

6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

6.3.1 General Conditions

2010A (2018-06-21), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

6.4 Term of Contract

6.4.1 Period of the contract

The period of the resulting lease will be a term of five years, effective the first (1st) day after the installation and acceptance of the equipment.

Nota:

The required delivery date of the amplifiers should be on or before September 16, 2019.

6.4.2 Delivery Points

Delivery of the requirement will be made to delivery point(s) specified on the first page of the Contract.

6.5 Authorities

6.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Name: MARY PARADIS
Title: Acting, Supply specialist
Public Services and Procurement Canada
Acquisitions Branch
Directorate: Québec region
Address: 800 rue de la Gauchetière, ouest
Place Bonaventure
South West Portal
7th Floor, Suite 7300
Montreal, Québec

Telephone: 514-702-8173
Facsimile: 514-496-3822
E-mail address: mary.paradis@pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

6.5.2 Technical Authority

The Technical Authority for the Contract is: *(Will be announced at the contract phase)*

Name: _____
Title: _____
Organization: _____
Telephone: ____-____-_____
Facsimile: ____-____-_____
E-mail: _____

The Technical Authority named above is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Technical Authority, however the Technical Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

Solicitation No. - N° de l'invitation
90030-194221/A
Client Ref. No. - N° de réf. du client
90030-194221

Amd. No. - N° de la modif.
File No. - N° du dossier
MTA 9-42038

Buyer ID - Id de l'acheteur
MTA309
CCC No./N° CCC - FMS No./N° VME

6.5.3 Contractor's Representative

Name: _____
Title: _____
Organization: _____
Telephone: _____
Facsimile: _____
E-mail address: _____

6.5.4 Contact at customer department:

For all information related to invoicing and /or payments you may communicate with:
(To be completed by Canada at the award phase of the contract)

Customer department: _____
Name: _____
Telephone: _____
Facsimile: _____
E-mail address: _____

6.6 Payment

6.6.1 Basis of Payment

Basis of Payment - Firm Price, Firm Unit Price(s) or Firm Lot Price(s)

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm lot prices, as specified in Annex B for a cost of \$ _____ *(The amount will be inserted at contract award)*. Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

6.6.2 Annual firm rates for Leasing

Canada will pay the Contractor on an annual basis for work performed during the months covered by the invoice in accordance with the payment provisions of the Contract if:

- a. an accurate and complete invoice and any other documents required by the Contract have been submitted in accordance with the invoicing instructions provided in the Contract;
- b. all such documents have been verified by Canada;
- c. the Work performed has been accepted by Canada.

The annual payments will be made in line with the NFB'S fiscal year which if from April 01 to March 31.

6.6.3 Limitation of expenditure

1. Canada's total liability to the Contractor under the Contract must not exceed \$ (*This amount will be completed by Canada at the contract phase*). Customs duties are included and Applicable Taxes are included.
2. No increase in the total liability of Canada or in the price of the Work resulting from any design changes, modifications or interpretations of the Work, will be authorized or paid to the Contractor unless these design changes, modifications or interpretations have been approved, in writing, by the Contracting Authority before their incorporation into the Work. The Contractor must not perform any work or provide any service that would result in Canada's total liability being exceeded before obtaining the written approval of the Contracting Authority. The Contractor must notify the Contracting Authority in writing as to the adequacy of this sum:
 - a. when it is 75% committed, or
 - b. four months before the contract expiry date, or
 - c. as soon as the Contractor considers that the contract funds provided are inadequate for the completion of the Work, whichever comes first.
3. If the notification is for inadequate contract funds, the Contractor must provide to the Contracting Authority a written estimate for the additional funds required. Provision of such information by the Contractor does not increase Canada's liability.

6.6.4 SACC Manual Clauses

C2000C 2007-11-30 Taxes –foreign-based Contractor
C2605C 2008-05-12 Canadian Customs Duties and Sales Tax – foreign-based contractor

6.6.5 Electronic Payment of Invoices – Contract

The Contractor accepts to be paid using any of the following Electronic Payment Instrument(s):

- a. Visa Acquisition Card;
- b. MasterCard Acquisition Card;
- c. Direct Deposit (Domestic and International);
- d. Electronic Data Interchange (EDI);
- e. Wire Transfer (International Only);
- f. Large Value Transfer System (LVTS) (Over \$25M)

6.7 Invoicing Instructions

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.
2. Invoices must be distributed as follows:
 - a. The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.

6.8 Certifications and Additional Information

6.8.1 Compliance

Unless specified otherwise, the continuous compliance with the certifications provided by the Contractor in its bid or precedent to contract award, and the ongoing cooperation in providing additional information

are conditions of the Contract and failure to comply will constitute the Contractor in default. Certifications are subject to verification by Canada during the entire period of the Contract.

6.9 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in the _____ (*The name of the province or territory as specified by the Bidder in its bid, if applicable will be inserted here*).

6.10 Priority of Documents

If there is a discrepancy between the wordings of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A (2018-06-21);
- (c) Annex A, Statement of Requirement;
- (d) Annex B, Basis of payment;
- (e) the Contractor's bid dated _____, as clarified on _____ **or** as amended on _____."

6.11 SACC Manual Clauses

B7500C	2006-06-16	Excess goods
G1005C	2016-01-28	Insurance – No specific requirement
B1501C	2018-06-21	Electrical equipment
A9068C	2010-01-11	Government site regulation
A2000C	2006-06-16	Foreign Nationals (Canadian Contractor)
A2001C	2006-06-16	Foreign Nationals (Foreign Contractor)

6.12 Transport costs

The contractor must ship the goods prepaid via _____ (*Insert the method of transportation*) including all delivery charges to (*The National Film Board of Canada, 1500 Bleury, Montreal, P.Q.*). Prepaid Transportation costs must be shown as a separate item on the invoice, supported by a certified copy of the prepaid transportation bill of lading.

6.13 Shipping Instructions

Shipping Instructions – Delivery at destination

Goods must be consigned to the destination specified in the Contract and delivered:
Delivered Duty Paid (DDP) to (*The National Film Board of Canada, 1500 Bleury, Montreal, P.Q.*).
Incoterms 2010 for shipments from a commercial contractor.

ANNEX "A" -STATEMENT OF REQUIREMENT

THE LEASING SERVICES FOR POWER AMPLIFIERS TO THE NEW PREMIUM DUBBING AND PRESENTATION THEATERS.

1. INTRODUCTION

NFB BACKGROUND

Canada's public film producer and distributor, the National Film Board of Canada (NFB) creates social-issue documentaries, auteur animation, alternative drama and digital content that provide the world with a unique Canadian perspective. The NFB is expanding the vocabulary of 21st-century cinema and breaking new ground in form and content through community filmmaking projects, cross-platform media, and programs for emerging filmmakers, stereoscopic animation – and more. It works in collaboration with creative filmmakers, digital media creators and co-producers in every region of Canada, with Aboriginal and culturally diverse communities, as well as partners around the world.

NFB productions are accessible to Canadians in both official languages, in every region. Our online Screening Room, NFB.ca, provides free, instant access to NFB productions for Canadians and people from other countries wherever they live. Our works are also featured on television, in theatres, at public libraries as well at community-based screenings across the country. Millions of Canadian students benefit from our productions each year; the National Film Board has been a trusted supplier to schools for generations.

The NFB is recognized the world over as one of the great cultural laboratories for innovation. Our artists and artisans continue to lead the way with advances in form and content in documentary, animation and cross-platform media, and to pioneer developments in digital and stereoscopic animation.

Since the NFB's founding in 1939, it has created over 13,000 productions and won over 5,000 awards, including 12 Oscars and more than 90 Genies. The NFB's new website features over 1,600 productions online, and its iPhone app has become one of the most popular and talked about downloads. Visit NFB.ca today and you can experience what NFB's unique experience is.

OUR MISSION

Our mission is to make these films accessible to all Canadians and the rest of the world. The National Film Board's (NFB) Strategic Plan places considerable emphasis on accessibility of the institution's works, to the public. One of its main objectives is to make the NFB's impressive collection, from excerpts to feature films, accessible online from anywhere in the world.

CONTEXT

The purpose of this Request for Proposal (RFP) is to solicit competitive proposals from vendors to provide Power Amplifiers according to NFB criteria, as well as Dolby Premium Dubbing Stage specifications. The Power Amplifiers will be provided on a lease for five (5) years and the Contractor/Lessor irrevocably grants the NFB the Option to Purchase the leased items at any time during the lease period and/or at the expiry of the lease term.

2. PROJECT BACKGROUND

The NFB is installing a new Dubbing Theatre and a new Presentation Theatre in Dolby ATMOS format that must be equipped with the same Power Amplifiers to have consistency in the quality of the sound reproduction of the productions of our organization.

The desired Power Amplifier characteristics are based on Premium NFB Standards, in conjunction with the Dolby ATMOS guide, version 2015, and the ISO-2969 standard. Dolby specifies Power Amplifiers characteristics, where ISO-2969 is only concerned with the measured results in the room. In both cases, these are the minimum specification to be respected for commercial theatres, which is not the case for the facilities of the National Film Board of Canada; the NFB request higher specifications to ensure quality for many years to come.

The Schematic Drawings for the Dubbing Theatre and the Presentation Theatre for which the Power Amplifiers are required are listed in Appendix A1. The drawings indicate inputs and outputs of the required solution for the two rooms.

LEASE TERMS

The Power Amplifiers will be procured on the basis of a five (5) year lease with an option to purchase. The lease will begin once the units have been delivered and accepted by the NFB. The Vendor/Lessor grants to the NFB the option to purchase the leased items at any time during the lease period.

The NFB may exercise this option by sending a written notice to the Vendor/Lessor at least fifteen (15) calendar days before the Contract expiry date and/or at any time that is appropriate for the NFB to do so. The option may only be exercised by the Contracting Authority, and will be evidenced for administrative purposes only, through a contract amendment.

The NFB reserves and the Vendor/Lessor hereby irrevocably grant the NFB the right to purchase the leased equipment at any time during the lease period.

PAYMENT

The term of the lease will be five (5) years. Payment by the NFB to the lessor for the eventual lease contract covering this requisition will be coordinated in line with the NFB's fiscal year, which is April 01 to March 31. Therefore, there could be total of five (5) or six (6) payments, depending on the start date of the lease contract.

MANDATORY TECHNICAL CRITERIA /REQUIREMENTS

Article	Requirements
A1.1.	Description
A1.1.1.	The vendor must state the hardware – manufacturer(s) and model(s) that make up the proposal solution
A1.1.2.	All amplifiers must be of the same manufacturer and model for both theatres
A1.2.	General Requirements
A1.2.1.	20 x 8 channel amplifiers or 38 x 4 channel amplifiers: <ul style="list-style-type: none">- 9 or 18 active amps per theater- One spare unit per theater

Article	Requirements
A1.2.2.	Minimum 1-year warranty
A1.3.	Inputs and Outputs
A1.3.1.	All amplifiers must operate in 8 ohm or 4 ohm per channel. All speakers are 8 Ohm except where noted on graph 1 in Appendix A1. Yellow lines represent bridged outputs.
A1.3.2.	All amplifiers must have 4 or 8 analog inputs at line level
A1.3.3.	All amplifiers must have 4 or 8 channels output that match the analog inputs
A1.3.4.	Outputs must be bridgeable per channel pair
A1.3.5.	All amplifiers must not have DSP (Digital Signal Processing) on the audio path
A1.3.6.	All amplifiers must not have Analog to Digital (A/D) conversion
A1.3.7.	All amplifiers must not have Digital to Analog (D/A) conversion
A1.3.8.	Remote ON-OFF input
A1.4.	Audio
A1.4.1.	Minimal required power per channel @ 8 ohms \geq (equal or greater) 750 W
A1.4.2.	Minimal required power bridged channels @ 8 ohms \geq (equal or greater) 1950 W
A1.4.3.	Minimal required power per channel @ 4 ohms \geq (equal or greater) 1300 W
A1.4.4.	Minimal required power bridged channels @ 4 ohms \geq (equal or greater) 2000 W
A1.4.5.	Noise floor \leq (equal of less) - 0.40 mV rms A-Weighted
A1.4.6.	Slew Rate \geq (equal or greater) 40 V/ μ s
A1.4.7.	THD+N \leq (equal of less) 0.2%
A1.5.	AC main power
A1.5.1.	Must be connected to 10 lines of 208V (L1 - L2 - Grd) 60Hz on a 32A circuit breaker (with C or D curve) in each theatre
A1.6.	Physical
A1.6.1.	Dimension: must fit in a 19" rack space, maximum of 2RU per amp, maximum 30 inches depth.
A1.6.2.	Maximum weight per amp: 20 Kg
A1.6.3.	Must operate within temperature range of the projection booth: 18 deg Celcius to 25 deg Celcius
A1.6.4.	Fan cooling front to back

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Amd. No. - N° de la modif.
File No. - N° du dossier
MTA 9-42038

Buyer ID - Id de l'acheteur
MTA309
CCC No./N° CCC - FMS No./N° VME

RESPONSIBILITIES

NFB responsibilities:

- Installation of the amplifiers
- Room calibration
- Dolby certification

Supplier responsibilities:

- Supply the amplifiers as per the requirements listed above.

CONSTRAINTS

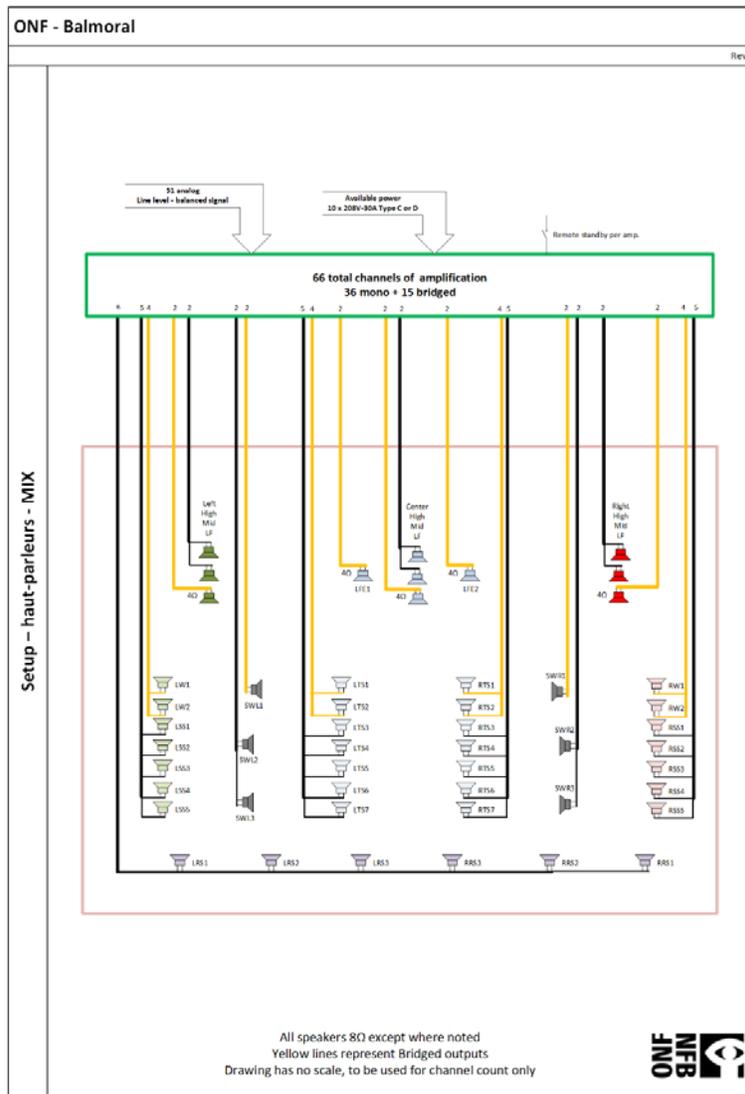
For delivery and reception of merchandise please contact the contract officer at PSPC for this file
(mary.paradis@pwgsc.gc.ca)

Appendix A1

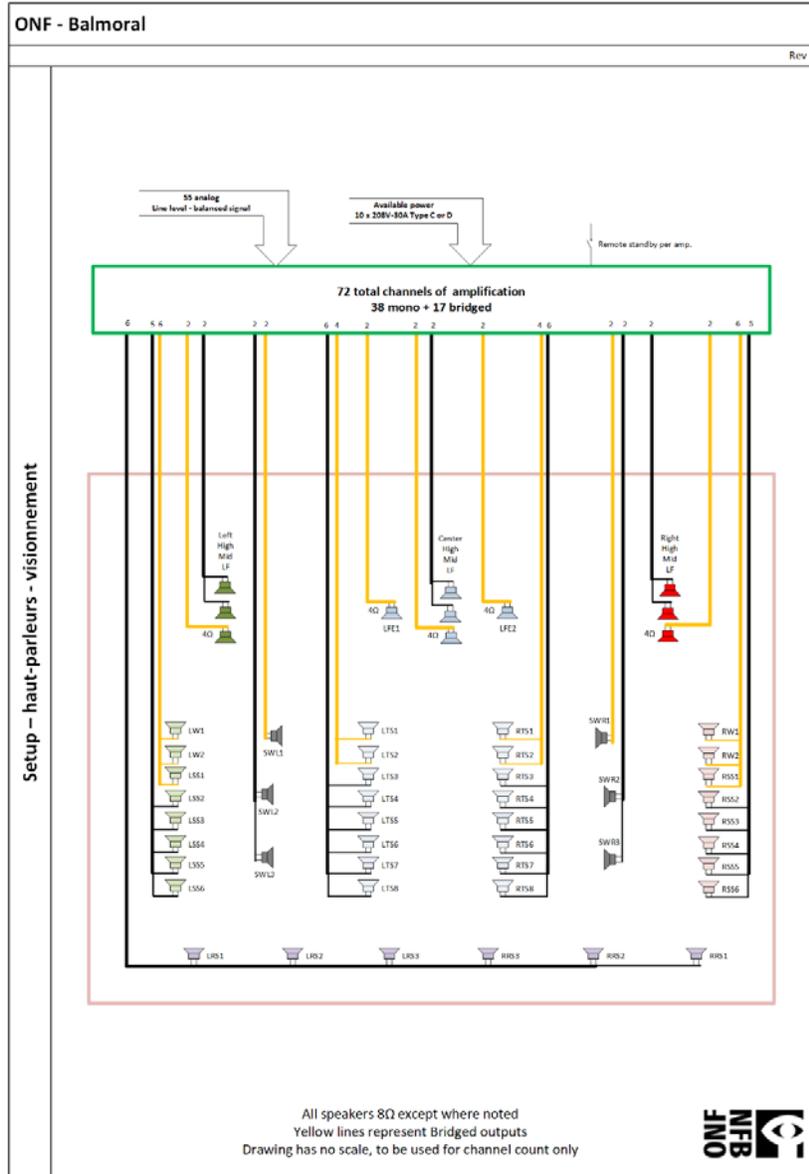
Power amps high level representation

The target solution is shown as the green rectangle in the graphs in 1.1 and 1.2, for more information on connections refer to those graphs.

Dubbing Theatre - Graph 1



Presentation Theatre - Graph 2



ANNEX "B" - BASIS OF PAYMENT

Notes to suppliers:

1. The purchase of leasing services for the amplifiers . For full description details consult Annex 'A' - Statement of Requirement.
2. Firm prices are required for all items in the tables below. Table 1 (Firm purchase price the amplifiers + Leasing rates/year) **and** Table 2 (Option to purchase – For the calculation of the Residual prices of the amplifiers), is to be completed.
3. The applicable taxes are all extra to the prices on the table below.

TABLE NO. 1

ITEM No.	QUANTITY	UNIT OF DISTRIBUTION	DESCRIPTION	PURCHASE PRICE (FOR INFORMATION PURPOSES TO CALCULATE THE RESIDUAL PRICE OF THE AMPLIFIERS) FIRM UNIT PRICE	LEASING FIRM ANNUAL RATES Year 1	LEASING FIRM ANNUAL RATES Year 2	LEASING FIRM ANNUAL RATES Year 3	LEASING FIRM ANNUAL RATES Year 4	LEASING FIRM ANNUAL RATES Year 5
1a	20	EA	<p>Please quote us a price for either (1a) or (1b)</p> <p>8 CHANNEL AMPLIFIERS (As described at Annex A-Statement of requirements) Model offered: _____</p>	\$ _____/ea	\$ _____/yr				

			Brand name: _____						
			OR 4 CHANNELS AMPLIFIER <i>(As described at Annex A)</i>						
1b	38	EA	Model offered: _____ Brand name: _____	\$ _____/ea	\$ _____/yr				
			TOTAL: (Item 1a OU 1b)		\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

LEASE TERMS

The units/equipment will be procured on the basis of a five (5) year lease with an option to purchase. The lease will begin once the units have been delivered, installed and accepted by the NFB.

Payment by the NFB to the lessor for the eventual lease contract covering this requisition will be coordinated in line with the NFB's fiscal year, which is April 01 to March 31. Therefore, there could be total of five (5) or six (6) payments, depending on the start date of the lease contract.

The lessor will be paid the rates above, as detailed in Table 1. Goods and Services Tax extra.

TABLE NO. 2

Option to Purchase

Calculation of the residual price of the Amplifiers.

The Contractor grants to the NFB the option to purchase any or all of the leased equipment at any time during the rental period of the 5 year contract. In this event, _____ percent of the rental paid will be credited at the time of the purchase up to a maximum of _____ percent of the unit purchase price detailed at Annex B – Basis of payment, for the amplifiers.

A monthly amortization schedule for the period of 60 months must be provided and submitted with the bidder's proposal. This is required for the calculation of the* residual price of the amplifiers.

Canada may exercise this option at any time by sending a written notice to the Contractor at least 30 calendar days before the Contract expiry date. The option may only be exercised by the Contracting Authority, and will be evidenced for administrative purposes only, through a contract amendment

***The Residual price of the amplifiers at the end of the five (5) year's lease is follows:**

(Please complete the table below)

1a	8 channels amplifiers (20 each)	\$ _____
1b	4 channels amplifiers (38 each)	\$ _____

ANNEX "C" -MANDATORY AND TECHNICAL EVALUATION CRITERIA

The information that figures in the table below must be duly completed and submitted **at the closing date and hour of the solicitation.**

The proposals must cover all the subjects indicated in the table in order to be considered.

In order to explain and demonstrate how the supplier meets the requirements of the bid, the suppliers must attach to their bid information required of the products being offered. This could include brochures, literature, technical specifications or other.

Canada will only evaluate the documents that are sent along with the bids submitted by the supplier.

Canada will not evaluate information such as references to a web site address where supplementary information can be found.

Only those proposals that meet all the mandatory technical criteria in the table below will be subject to further evaluation.

The proposals that fail to meet all these conditions will be rejected.

MANDATORY TECHNICAL SPECIFICATIONS

As stated under 'Mandatory technical criteria/Requirements' at Annex A – Statement of requirements.

THE FOLLOWING MANDATORY TECHNICAL CRITERIA MUST BE MET AT A MINIMUM.

In the event where published material does not quote the required specifications, or does so in a different unit of measurement, an explanatory note must be attached. Manufacturers engineering department's explanations would be preferable but not limited to this.

Article	Requirements	Please identify where the substantial document/cross reference to proposal is located in the bid package.
A1.1.	Description	
A1.1.1.	The vendor must state the hardware – manufacturer(s) and model(s) that make up the proposal solution	
A1.1.2.	All amplifiers must be of the same manufacturer and model for both theatres	
A1.2.	General Requirements	
A1.2.1.	20 x 8 channel amplifiers or 38 x 4 channel amplifiers: <ul style="list-style-type: none"> - 9 or 18 active amps per theater - One spare unit per theater 	

Article	Requirements	Please identify where the substantial document/cross reference to proposal is located in the bid package.
A1.3.	Inputs and Outputs	
A1.3.1.	All amplifiers must operate in 8 ohm or 4 ohm per channel. All speakers are 8 Ohm except where noted on graph 1 and in Appendix A1. Yellow lines represent bridged outputs.	
A1.3.2.	All amplifiers must have 4 or 8 analog inputs at line level	
A1.3.3.	All amplifiers must have 4 or 8 channels output that match the analog inputs	
A1.3.4.	Outputs must be bridgeable per channel pair	
A1.3.5.	All amplifiers must not have DSP (Digital Signal Processing) on the audio path	
A1.3.6.	All amplifiers must not have Analog to Digital (A/D) conversion	
A1.3.7.	All amplifiers must not have Digital to Analog (D/A) conversion	
A1.3.8.	Remote ON-OFF input	
A1.4.	Audio	
A1.4.1.	Minimal required power per channel @ 8 ohms \geq (equal or greater) 750 W	
A1.4.2.	Minimal required power bridged channels @ 8 ohms \geq (equal or greater) 1950 W	
A1.4.3.	Minimal required power per channel @ 4 ohms \geq (equal or greater) 1300 W	
A1.4.4.	Minimal required power bridged channels @ 4 ohms \geq (equal or greater) 2000 W	
A1.4.5.	Noise floor \leq (equal or less) - 0.40 mV rms A-Weighted	
A1.4.6.	Slew Rate \geq (equal or greater) 40 V/ μ s	
A1.4.7.	THD+N \leq (equal or less) 0.2%	
A1.5.	AC main power	
A1.5.1.	Must be connected to 10 lines of 208V (L1 - L2 - Grd) 60Hz on a 32A circuit breaker (with C or D curve) in each theatre	
A1.6.	Physical	
A1.6.1.	Dimension: must fit in a 19" rack space, maximum of 2RU per	

Article	Requirements	Please identify where the substantial document/cross reference to proposal is located in the bid package.
	amp, maximum 30 inches depth.	
A1.6.2.	Maximum weight per amp: 20 Kg	
A1.6.3.	Must operate within temperature range of the projection booth: 18 deg Celcius to 25 deg Celcius	
A1.6.4.	Fan cooling front to back	

Rated Criteria Requirements

Article	Description	Rating	Feature offered	Please identify where the substantial document/cross reference to proposal is located in the bid package
A1.7.	Rated criteria			
A1.7.1.	Maximum output power per channel @ 8 ohm	≥850W = 15 points ≥800W & <850W = 10 points ≥750W & <800W = 5 points		
A1.7.2.	Maximum output power bridged channels @ 8 ohm	≥2200W = 15 points ≥2000W & <2200W = 10 points ≥1950W & <2000W = 5 points		
A1.7.3.	Maximum output power per channel @ 4 ohm	≥1500W = 15 points ≥1400W & <1500W = 10 points ≥1300W & <1400W = 5 points		
A1.7.4.	Maximum output power bridged channels @ 4 ohm	≥3000W = 15 points ≥2500W & <3000W = 10 points ≥2000W & <2500W = 5 points		
A1.7.5.	Noise Floor	≤- 0.30 mV rms A-Weighted = 15 points ≥ 0.31 mV rms A-Weighted & ≤ 0.40 mv rms A-Weighted = 10 points > 0.41 mV rms A-Weighted = 5 points		
A1.7.6.	Slew Rate	≥50 V/μs = 15 points		

Article	Description	Rating	Feature offered	Please identify where the substantial document/cross reference to proposal is located in the bid package
		$\geq 45 \text{ V}/\mu\text{s}$ & $< 50 \text{ V}/\mu\text{s}$ = 10 points $\geq 40 \text{ V}/\mu\text{s}$ & $< 45 \text{ V}/\mu\text{s}$ = 5 points		
A1.7.7.	THD+N	$\leq 0.1\%$ = 15 points $< 0.2\%$ & $> 0.1\%$ = 10 points $\geq 0.2\%$ = 5 points		
A1.7.8.	Fan cooling variable speed	Yes = 5 points No = 0 points		
A1.7.9.	Warranty	≥ 3 years = 10 points 2 years = 5 points 1 year = 0 points		
	Total	/ 120 points		

**ANNEX "D" – CERTIFICATIONS
PRE-SELECTED MANDATORY TECHNICAL CRITERIA**

TO BE COMPLETED BY THE SUPPLIER

AT BID CLOSING DATE, BUT PRECEDENT TO CONTRACT AWARD, BIDDERS MUST SUBMIT THE INFORMATION TO SUPPORT THE FOLLOWING CRITERIA.

Important Note: As required in this bid document at part 5, Certifications and additional information, point 5.2.3. Annex D – Certifications.

This information is required to qualify or disqualify the suppliers.

1. VENDOR STATUS

If the bidder is not the manufacturer of the amplifiers, the bidder must supply a letter from the manufacturer certifying that the bidder is an authorized distributor to sell and service the units called for in this Request for Proposal.

a. If authorized distributor, please provide the following information:

Name: _____
Address: _____

AND

A letter from the manufacturer of the amplifiers stating that your firm is an authorized reseller of the product with the above required information, together with the date of validity.

b. If manufacturer, please provide the following information:

Name: _____
Address: _____

2. VENDOR REFERENCES

Two (2) references are required. The bidder must have completed at least one (1) project dating at least one (1) year from the closing date of this Request for proposal, for similar services to those specified at Annex A - Statement of Requirement, for at least similar value of this purchase total.

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MTA 9-42038

Buyer ID - Id de l'acheteur
MTA309
CCC No./N° CCC - FMS No./N° VME

Reference 1	
Name of client's organization	
Reference contact information	Name:
	Title:
	Phone number:
	Email:
Contact address	
Date of contract	
Type of amplifier purchased	
Value of the contract	
Information on any significant obstacles encountered and how it was overcome (If applicable)	

Reference 2	
Name of client's organization	
Reference contact information	Name:
	Title:
	Phone number:
	Email:
Contact address	
Date of the contract	
Type of amplifier purchased	
Value of the contract	
Information on any significant obstacles encountered and how it was overcome (If applicable)	

Any proposal that does not clearly demonstrate compliance with each of the above technical criteria listed above, will be considered non-responsive and no further evaluation of their proposal will be considered.