



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des soumissions -  
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**11 Laurier St., / 11, rue Laurier**

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**Québec**

**K1A 0S5**

**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT**

**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Informatics Professional Services - EL Division/Services

professionnels en informatique - division EL

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> Professional Services - TBIPS 2	
<b>Solicitation No. - N° de l'invitation</b> 08915-170500/B	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> 20170500	<b>Date</b> 2019-06-19
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-618-35796	
<b>File No. - N° de dossier</b> 618el.08915-170500	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-07-05</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Laassouli(EL DIV.), Hicham	<b>Buyer Id - Id de l'acheteur</b> 618el
<b>Telephone No. - N° de téléphone</b> (613) 858-9817 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**The Request for Proposal (RFP) Amendment 003 is raised to answer questions received from Bidders and amend the RFP accordingly.**

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## QUESTIONS AND ANSWERS

**Question: 15**

Corporate Point Rated Criteria, R4.4 Retention of Resources is the same as criteria as R4.3, Training and Ongoing Development. We are assuming this is an error in each of the 5 workstreams and respectfully request the Crown issue an amendment containing the intended R4.4 Retention of Resources criteria.

**Answer: 15**

Refer to Answer 4 under RFP Amendment 001.

**Question: 16**

Given the level of detail the Crown is requesting for each workstream and the complexity of this RFP, would the Crown please consider providing the vendor community with a 3 week extension to the closing date?

**Answer: 16**

Refer to Answer 6 under RFP Amendment 001.

**Question: 17**

To ensure the evaluation method for the Financial Evaluation is more reflective of current market rates for quality resources and provides a greater return for DFATD, would DFATD modify the median band to be the following: "For each such Resource Category the median will be calculated using the median function in Microsoft Excel and will represent a range that encompasses any rate to a value of minus (-) 10% of the median, and an upper median rate to a value of plus (+) 20% of the median."

**Answer: 17**

The request has been reviewed, the requirement remains unchanged.

**Question: 18**

Workstream 1 – Rated #1 – Page 187  
Please clarify that item b) should in fact be item a)

**Answer: 18**

Confirmed.

**Question: 19**

In Response to M1 under all Workstreams would the Crown please allow two of the three contracts submitted to adhere to the \$5 million minimum value so long as all three contracts still meet the cumulative billed value of \$15 million.

**Answer: 19**

Confirmed. See RFP change no.7 below.

**Question: 20**

In order to ensure that bidders can adequately support the Crowns requirements over a long period of time, and accounting for contract ramp-up time we would like to request that the Crown amend M1 under all Workstreams to allow bidders to demonstrate contracts billed within the past seven years which will ensure vendors have the ability to fully demonstrate their ability to support the requirements identified in the solicitation and provide a high level of service on an ongoing basis

**Answer: 20**

Refer to Answer 1 under RFP Amendment 001.

**Question: 21**

Workstream 1: Application Development Services includes the Data Conversion Specialist category which is under-utilized within the Federal Government. Would the Crown please remove this requirement from the corporate evaluation but keep it as part of the resource requirements - same as Courseware Developer?

**Answer: 21**

The request has been reviewed, the requirement remains unchanged.

**Question: 22**

R2 under each Workstream requests that bidders hold an ISO Quality Management Certification. Would the Crown please also accept vendors who have held an ISO certification in the past and continue to maintain the and level of service and quality standards as demonstrated through internal audits and ongoing fulfillment of Canadian Federal Government contracts for IM/IT resourcesDeveloper?

**Answer: 22**

The request has been reviewed, the requirement remains unchanged.

**Question: 23**

In order to accommodate bidders with a diverse variety of contracts reflective of the broad requirements identified in the Billed Days requirements under Mandatory Criteria M4 and Point-Rated Criteria R5 in all Workstreams we would like to request that the Crown allow bidders to submit up to seven (7) contracts demonstrating days billed within the last seven (7) years?

**Answer: 23**

The request has been reviewed, the requirement remains unchanged.

**Question: 24**

Workstream 3, Mandatory Criteria M4 and Point-Rated Criteria R5 are requesting 7,000 and 14,000 days billed in testing services. These numbers are substantially higher than any other category identified and while we recognize the Crown's need for testers these numbers are beyond the scope of typical GoC contracts, even those dedicated to testing resources. We would like to request that the Crown reduce the number of days required to 1,500 and 3,000 for M4 and R5 respectively

**Answer: 24**

The request has been reviewed, the requirement remains unchanged.

**Question: 25**

Workstream 5 is identified as being for the provision of Project Support Services however Mandatory Criteria M4 and Point-Rated Criteria R5 request demonstration of billed days under the Application/Software Architect and Technology Architect resource categories in addition to Project Manager and Project Scheduler. Given that the Application/Software Architect and Technology Architect resource categories have no relation to the provision of Project Support and that their inclusion in this category is inconsistent with common Federal Government staffing practices we would like to request that the crown remove these two categories or replace them with resources more closely aligned to the provision of project support such as Project Executives and Change Management Consultants

**Answer: 25**

Application Software Architects and Technology Architect form part of Workstream 5 – the requirement remains unchanged.

## RFP AMENDMENT

7. At Attachment 2: BID EVALUATION CRITERIA – All Workstreams

**DELETE:** M1

**INSERT:**

Item	Mandatory Criteria	Demonstrated Experience
<b>M1</b> <sup>PB</sup>	<p>The Bidder must provide three (3) Customer Reference Contracts, with a cumulative billed value of \$15,000,000.00, within the last five (5) years prior to the issuance date of this RFP, that meet the following criteria:</p> <ol style="list-style-type: none"> <li>1. <del>Each</del> <b>Two of the three referenced</b> contracts must have a minimum invoiced value of \$5,000,000.00 (Canadian, including taxes) as of the issuance date of this RFP.</li> <li>2. At least two (2) of the contracts was for providing Informatics Professional Services</li> </ol> <p>The following must be included with the bid for each contract:</p> <ol style="list-style-type: none"> <li>a) A letter from its client (referencing a contract serial number or other unique identifier) that shows that the Bidder has provided and invoiced a customer (with who the Bidder deals with at arm's length) for services in the amount of \$5,000,000.00</li> </ol>	

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**