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11 Laurier St. / 11, rue Laurier  
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K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

<b>Title - Sujet</b> Forklift Trucks		
<b>Solicitation No. - N° de l'invitation</b> W8476-196080/A		<b>Amendment No. - N° modif.</b> 006
<b>Client Reference No. - N° de référence du client</b> W8476-196080		<b>Date</b> 2019-06-19
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$HS-610-76997		
<b>File No. - N° de dossier</b> hs610.W8476-196080	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-07-03</b>		<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> Specified Herein - Précisé dans les présentes		
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>		
<b>Address Enquiries to: - Adresser toutes questions à:</b> Reynolds, Kevin		<b>Buyer Id - Id de l'acheteur</b> hs610
<b>Telephone No. - N° de téléphone</b> (613) 297-1063 ( )		<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>		

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
Raison sociale et adresse du fournisseur/de l'entrepreneur

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Faximile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)</b> Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
<b>Signature</b>	<b>Date</b>

**Issuing Office - Bureau de distribution**

Industrial Vehicles & Machinery Products Division  
LEFTD - HS Division  
140, O'Connor Street/  
140, rue O'Connor,  
East Tower, 4th Floor/  
Tour Est, 4e étage  
Ottawa  
Ontario  
K1A 0S5

This amendment is raised to publish questions and answers.

**Question 1 :**

2.5.1 Application Equipment a) Mast i) "The Hydraulic vertical mast having a minimum 15 degree forward tilt capability and a minimum 10-degree backward tilt capability"  
2.5.1 Application Equipment f) Fork Leveling System "The vehicle must be provided with a fork-leveling system that accommodates the lifting of pallets that are inclined up to no less than 15 percent to either side of the vehicle"

I am having trouble reconciling these two statements, the first statement indicates a minimum tilt of 15 degrees forward and 10 degrees backwards. What does the second statement refer to? Does lifting pallets that are inclined up to no less than 15 percent refer to the tilt of the forks? Can you please clarify what the second statement is in reference to?

**Answer Q.1**

You are making reference to Para 3.5.1 a) Application Equipment – Mast and Para 3.5.1 b) Application Equipment – Forks.

The second statement refers to the requirement for a Fork Levelling System device to be attached to the fore/aft tilting mast that allows the forks to "Roll" 15 percent to either side to pick up pallets that are sitting on uneven ground.

**Question 2:**

3.4.1 Vehicle Performance a) "The vehicle loaded to the lift capacity must achieve a forward speed of at least 25 km/h on asphalt road"

Will the DND accept a vehicle with a maximum forward speed of 23 km/h when loaded to full capacity? This will reduce the likelihood of operator damage and product damage.

**Answer Q.2**

Yes, a maximum forward speed at 23 km/h, will be acceptable.

The PD will be amended for Para 3.4.1 a) Vehicle performance to read 23 km/h instead of 25 km/h.

**Question 3:**

3.4.3 Dimensions a) "The vehicle must have a clearance between the lowest fixed point of the vehicle and the ground of not less than 12"

If the vehicle we are proposing has a minimum clearance of  $11 \frac{3}{4}$ ", is this acceptable? By having a nominally lower minimum clearance, this contributes to a lower center of gravity and ensures the truck still has an adequate level of ground clearance.

**Answer Q.3**

Yes, a minimum clearance between the lowest fixed point of the vehicle and the ground of not less than  $11 \frac{3}{4}$  in will be acceptable

The PD will be amended for Para 3.4.3 Dimensions a) to read  $11 \frac{3}{4}$  in instead of 12 in.