



**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À:**

Lena Bootsma  
11 Laurier St. / 11, rue Laurier  
Place du Portage , Phase III

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Gatineau  
Québec  
K1A 0S5

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Civilian Aircraft Division/Division des Avions Civils  
Portage III 8C1 - 50  
11 Laurier St./11 rue Laurier  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> Remotely Piloted Aircraft System	
<b>Solicitation No. - N° de l'invitation</b> T8493-150035/C	<b>Amendment No. - N° modif.</b> 001
<b>Client Reference No. - N° de référence du client</b> T8493-150035	<b>Date</b> 2019-06-28
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$CAG-004-27353	
<b>File No. - N° de dossier</b> 004cag.T8493-150035	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-08-21</b>	<b>Time Zone Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Bootsma, Lena	<b>Buyer Id - Id de l'acheteur</b> 004cag
<b>Telephone No. - N° de téléphone</b> (873) 469-3864 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**Amendment 001 to the Letter of Interest is raised to insert Attachment 3 to the LOI, Responses to Industry Questions, and respond to questions received.**

As this is an open and transparent competitive process, questions received and our responses that may be pertinent to any potential supplier will be posted publicly on buyandsell.gc.ca before LOI closing so all interested suppliers receive the same information. The question will be amended to remove any identifying information before posting.

**ATTACHMENT 3 to LOI T8493-150035/C  
RESPONSES (R) to INDUSTRY QUESTIONS (Q)**

**Q1:** The acquisition term used for this projects has a similar title used for the armed MALE RPAS that DND plans to acquire.

**R1:** RPAS (Remotely Piloted Aircraft System) is an industry standard term that replaces the former term UAS (Unmanned Aerial System). It is applicable whether the system is armed or unarmed.

**Q2:** Can you please clarify U.S. FMS solutions are eligible to participate in this program?

**R2:** The current posting is a Letter of Interest (LOI). As described in the LOI, this gives all potential suppliers the opportunity to review the draft RFP, provide feedback and engage with the project team.

As per the draft RFP, the current intent for the final RFP is that it would be a competitive solicitation. In accordance with regulations for competitive contracting, all bidders are given the same conditions to provide a bid and are evaluated against the same criteria. This includes providing a technical bid that can be evaluated in accordance with the mandatory and point rated technical evaluation criteria, as well as providing a firm price financial bid within the maximum funding indicated. All bids received which are compliant with the terms and conditions set therein are eligible and will be considered.

**Q3:** At Appendix A of the LOI, the Baseline Statement of Requirements Document includes at ID No. 1 the following requirement: '*The RPAS must have received an airworthiness certification from a Civil Aviation Authority or a National Military Airworthiness Authority*'. ID No. 2 captures the following requirement: '*The RPAS must have received an operational approval (eg. SFOC, Certificate of Airworthiness) from a Civil Aviation Authority or a National Military Airworthiness Authority*'.

If these certification requirements are met by the end of 2019, would that timescale meet with the associated LOI, Supplier Qualification and RFP process requirements?

**R3:** Certification by the end of 2019 will likely fall within our projected timeline. However, as the timeline is an estimate, an earlier certification schedule will reduce risk of not meeting these mandatory requirements.