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1550, Avenue d'Estimauville

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Québec

Québec

G1J 0C7

FAX pour soumissions: (418) 648-2200

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Ce document contient des exigences relatives à la sécurité.

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

TPSGC/PWGSC

601-1550, Avenue d'Estimauville

Québec

Québec

G1J 0C7

Title - Sujet Dégivrage Antigivrage Aéronefs	
Solicitation No. - N° de l'invitation W0138-18A070/A	Date 2019-07-10
Client Reference No. - N° de référence du client W0138-18A070	Amendment No. - N° modif. 002
File No. - N° de dossier QCN-8-41242 (039)	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$QCN-039-17706	
Date of Original Request for Standing Offer 2019-06-20	
Date de la demande de l'offre à commandes originale	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-07-22	
Time Zone Fuseau horaire Heure Avancée de l'Est HAE	
Address Enquiries to: - Adresser toutes questions à: Boisclair, Daniel	Buyer Id - Id de l'acheteur qcn039
Telephone No. - N° de téléphone (418) 649-2831 ()	FAX No. - N° de FAX (418) 648-2209
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Title : Aircraft De-Icing and Anti-Icing Bagotville

AMENDMENT 002

PART 7 – STANDING OFFER AND RESULTING CONTRACT CLAUSES

A. STANDING OFFER

7.9 Financial Limitation

DELETE:

The total cost to Canada resulting from call ups against the Standing Offer must not exceed the sum of ~~\$250,000.00~~ (Applicable Taxes excluded) unless otherwise authorized in writing by the Standing Offer Authority. The Offeror must not perform any work or services or supply any articles in response to call ups which would cause the total cost to Canada to exceed the said sum, unless an increase is so authorized.

INSERT:

The total cost to Canada resulting from call ups against the Standing Offer must not exceed the sum of **\$150,000.00** (Applicable Taxes excluded) unless otherwise authorized in writing by the Standing Offer Authority. The Offeror must not perform any work or services or supply any articles in response to call ups which would cause the total cost to Canada to exceed the said sum, unless an increase is so authorized.

ANNEX "B"

BASIS OF PAYMENT

DELETE:

7. The ~~estimated annual quantities~~ in Table B.1 below are only provided for evaluation purposes.

INSERT:

7. The **estimated quantities over 5 years** in Table B.1 below are only provided for evaluation purposes.

ANNEX "B"

BASIS OF PAYMENT

Table B.1

DELETE:

Item	Description	Estimated Annual Quantity	Unit	Firm Price	Estimated Extended Price
1	Request for services (Call-up) for de-snowing, de-icing, anti-icing including travelling time to the workplace and two (2) hours of work, but excluding the liquids named in Item 3 and 4 below.				
a)	Inside regular hours (Monday to Friday between 7:30 a.m. to 4:00 p.m.)	7	Call-up		- \$
b)	Outside regular hours (Monday to Friday between 4:01 p.m. to 7:29 a.m.)	2	Call-up		- \$
c)	Weekend (Saturday and Sunday) and holidays	2	Call-up		- \$
2	The hourly rate will be used only if additional request for services exceeds the two (2) hours of work provided for in Item 1 above.				
a)	Inside regular hours (Monday to Friday between 7:30 a.m. to 4:00 p.m.)	2	hour		- \$
b)	Outside regular hours (Monday to Friday between 4:01 p.m. to 7:29 a.m.)	4	hour		- \$
c)	Weekend (Saturday and Sunday) and holidays	4	hour		- \$
3	Supply of Type I fluid for de-icing	3500	liter		- \$
4	Supply of Type IV fluid for anti-icing	500	liter		- \$
Estimated annual value for de-snowing, de-icing, anti-icing and the supply of Type I and IV fluids:					- \$

INSERT:

Item	Description	Estimated Quantities over 5 years	Unit	Firm Price	Estimated Extended Price
1	Request for services (Call-up) for de-snowing, de-icing, anti-icing including travelling time to the workplace and two (2) hours of work, but excluding the liquids named in Item 3 and 4 below.				
a)	Inside regular hours (Monday to Friday between 7:30 a.m. to 4:00 p.m.)	35	Call-up		- \$
b)	Outside regular hours (Monday to Friday between 4:01 p.m. to 7:29 a.m.)	10	Call-up		- \$
c)	Weekend (Saturday and Sunday) and holidays	10	Call-up		- \$
2	The hourly rate will be used only if additional request for services exceeds the two (2) hours of work provided for in Item 1 above.				
a)	Inside regular hours (Monday to Friday between 7:30 a.m. to 4:00 p.m.)	10	hour		- \$
b)	Outside regular hours (Monday to Friday between 4:01 p.m. to 7:29 a.m.)	5	hour		- \$
c)	Weekend (Saturday and Sunday) and holidays	5	hour		- \$
3	Supply of Type I fluid for de-icing	17500	liter		- \$
4	Supply of Type IV fluid for anti-icing	2500	liter		- \$
Total estimated value for de-snowing, de-icing, anti-icing and the supply of Type I and IV fluids:					- \$

Answer questions from the industry.

PART 2 – 2.4 ENQUIRIES - REQUEST FOR STANDING OFFERS

To ensure consistency and quality of information provided to bidders, significant enquiries received and the replies to such enquiries will be provided simultaneously to bidders to which the bid solicitation has been sent, without revealing the sources of the enquiries.

Here are the questions which we have received until now:

Question #2: Would Canada agree to amend Annex B to include a guaranteed minimum per month to cover fixed costs?

Answer #2: Canada refuses to amend the Basis of Payment in Annex B as suggested in Question # 2. The objective of a standing offer is essentially based on the principle that no commitment is made to commit to specific quantities (or in this case minimum quantity) during the call for tenders, but instead, provide estimated quantities that represent the approximate volume of consumption for the contract period specified in the Request for Standing Offer.

Question #3: If Canada does not accept the Question # 2 proposal, could it consider another form of pricing to ensure a minimum monthly contract for the selected contractor?

Answer #3: Canada refuses to modify the Basis of Payment in Annex B as suggested in Question # 3. As mentioned in Annex B - Basis of Payment under point 2, firm unit prices and firm hourly rates in Table B.1 are lump sum prices, i.e. the contractor agrees to perform the work for that stated cost, regardless of whether it results in a loss or a profit.

***** ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME *****