



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des soumissions  
– TPSGC**

**11 Laurier St. / 11, rue Laurier**

**Place du Portage, Phase III**

**Core 0B2 / Noyau 0B2**

**Gatineau**

**Quebec**

**K1A0S5**

**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT**

**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Marine Emergency Response Division/Division des  
Interventions en cas d'urgence maritime  
Centennial Towers 7th Floor - 7W11  
200 Kent Street  
Ottawa  
Ontario  
K1A0S5

<b>Title - Sujet</b> EREP: Floating Tank Fabric	
<b>Solicitation No. - N° de l'invitation</b> F7047-170069/A	<b>Amendment No. - N° modif.</b> 004
<b>Client Reference No. - N° de référence du client</b> F7047-170069	<b>Date</b> 2019-07-22
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$ERD-010-27371	
<b>File No. - N° de dossier</b> 010erd.F7047-170069	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-08-06</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Cormier, Jessica	<b>Buyer Id - Id de l'acheteur</b> 010erd
<b>Telephone No. - N° de téléphone</b> (343) 543-7594 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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### Amendment 004

This amendment is raised to:

- 1) Answer questions received from Industry.
- 2) Modify the quantity of required goods, the delivery periods and remove commissioning from the requirement. This includes modifications to several articles within the RFP, Schedule A - Basis of Payment, Schedule B – Schedule of Deliveries and the Statement of Work (SOW).
- 3) Provide clarification regarding the submission of Compliance Assessment Reports (CARs) as part of the Phased Bid Compliance Process (PBCP).

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### 1. QUESTIONS AND ANSWERS

#### QUESTION 1:

In the tender EREP: Towable Tank - Floating Fabric Bladder (F7047-170069/A), it is required in the Technical Statement of Requirements 4.2.6.3 Coated Fabric Welding that “ Coated fabric seams must be permanently bonded by RF welding complete with top and bottom cap strips (double butt strap seam). Coated fabric joined by sewing or adhesives is prohibited.”

This RF welding requirement applies to PU or PVC coated fabrics (thermoplastics) but not to rubber coated fabrics.

However, our towable floating bladders are made from rubber coated fabric, and the fabric is assembled through a vulcanization process which is even more reliable than RF welding, but only applicable to rubber coated fabrics.

Can you tell us if our type of fabric (rubber coated) and assembly (vulcanization into an autoclave) are acceptable for this tender?

#### ANSWER 1:

No, requirements are as per the Technical Statement of Requirement (TSOR).

#### QUESTION 2:

ISO 14001:2015 is a more universal standard than ASTM. Please advise on ISO standard as acceptable for what we wish to propose?

#### ANSWER 2:

No, requirements are as per the Technical Statement of Requirement (TSOR).

#### QUESTION 3:

May we submit a bid in French?

#### ANSWER 3:

Yes, you may submit a bid in either of Canada's official languages (French or English).

#### QUESTION 4:

I believe we have a PBN number. Can you confirm and/or advise how we can obtain this number?

#### ANSWER 4:

For help with your Procurement Business Number (PBN), please contact the Supplier Registration Information (SRI) team by email at [TPSGC.PABPMEClient-APOSMEClient.PWGSC@tpsgc-pwgsc.gc.ca](mailto:TPSGC.PABPMEClient-APOSMEClient.PWGSC@tpsgc-pwgsc.gc.ca) or by phone at 1-800-811-1148.

For more information on the SRI, please visit the following website.

<https://srisupplier.contractsCanada.gc.ca/index-eng.cfm?af=ZnVzZWJdGlVbj1yZWdpc3Rlci5pbmRybyZpZD0x>

**QUESTION 5:**

Delivery dates are listed as “requested” by March 31, 2021 (Delivery Period 1) and March 31, 2022 (Delivery Period 2).

We typically expect to see the delivery dates for required goods as “must be” or mandatory dates. Annex 2 to Part 3 of the solicitation section 6 advises that submitting dates themselves with the bid is mandatory - so while we will of course submit our best delivery dates, please confirm that these submitted dates themselves are only guidelines, and will not form part of any evaluation criteria?

**ANSWER 5:**

It is mandatory to submit delivery dates in Schedule B – Schedule of Deliveries, however the dates submitted are not being evaluated. Bidders are required to submit their best delivery date in Days after contract award and those dates will form part of the Contract.

**QUESTION 6:**

Can you confirm that Delivery Period 1 and 2 run concurrently? I.e. it is acceptable to offer delivery dates for Period 2 that are before March 31, 2021. Please also confirm the “Days after Contract” award indeed means number of days from initial contract award (and not resetting to 0 from the last day of delivery period 1)

**ANSWER 6:**

Schedule B is being amended, there is no longer a requirement for two (2) delivery periods. Days after contract award means number of days after initial contract award.

**QUESTION 7:**

Wanted to inquire about the Equipment Commissioning and how it ties into payment – Section 3.4 states the commissioning of goods must be completed prior to acceptance of goods. How do all the goods get accepted and therefore approved for payment?

We do see there is both first article and factory acceptance testing. If Canada approves a factory acceptance test report for each manufactured item, could it then be “approved” at factory for shipment and then once goods received by client at destination, Canada would then accept an invoice for processing (98% payment)? In this proposed scenario, we would foresee invoicing once per destination.

**ANSWER 7:**

Section 3.4 of the SOW (Equipment Commissioning) is being removed. There is no longer a requirement for Equipment Commissioning Training, an Equipment Commissioning Plan or Equipment Commissioning Instructor Manuals and therefore commissioning is not tied to payment.

The Contractor may submit a claim for payment after delivery and acceptance of the goods by Canada, as per General conditions 2003 (12 (2014-09-25)) and Articles 6.7.5.1 Multiple Payments – Subject to Holdback and 6.8 Invoicing Instructions.

## **2. MODIFY THE REQUEST FOR PROPOSAL AND STATEMENT OF WORK**

### **At Article 3.1.5.4**

**Delete:** Article 3.1.5.4 in its entirety

**Insert:** Article 3.1.5.4 as follows:

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### 3.1.5.4 Delivery Dates

While delivery of applicable items in Schedule A - Section 1 (Required Goods and Services) are requested to be delivered as soon as possible, the Bidder is required to propose their best delivery date in Schedule B.

#### At Article 4.1.3

**Delete:** Article 4.1.3 in its entirety

**Insert:** Article 4.1.3 as follows:

#### 4.1.3 Financial Evaluation

#### Evaluated Price = A + B + C

A = Sum of the extended prices of items 1 – 5 (inclusive)

B = Sum of the extended prices of items 6 – 9 (inclusive)

C = Hourly rate identified by bidder for options and unscheduled work will be multiplied by 1000 hours\*

\* 1000 hours is used for evaluation purpose only and in no way represents commitment by Canada

Extended Price for EACH item in A is calculated as follows:

*-Item #1 Quantity x Item #1 Firm Unit Price = Item #1 Extended Price*

*-This is repeated for items 2 – 5 inclusive.*

Extended Price for EACH item in B is calculated as follows:

*-Item #6 Quantity x Item #6 Firm Unit Price = Item #6 Extended Price*

*-This is repeated for items 7 – 9 inclusive.*

Extended Price for Hourly Rate in C is calculated as follows:

*- 1000 hours x Hourly Rate*

#### At Schedule A

**Delete:** Schedule A – Tables 1 and 2 in their entirety

**Insert:** Schedule A – Tables 1 and 2 as follows:

N° de l'invitation - Solicitation No.  
F7047-170069/A  
N° de réf. du client - Client Ref. No.

N° de la modif. - Amd. No.  
004  
File No. - N° du dossier  
F7047-170069

Id de l'acheteur - Buyer ID  
010erd  
N° CCC / CCC No./ N° VME - FMS

1. Required Goods and Services

Item No.	Short Item Description	Quantity	Firm Unit Price (CAD)	Extended Price (CAD)
1	Floating Tank, Fabric 5T IAW SOW 1.2	140		
2	Floating Tank, Fabric 10T IAW SOW 1.2	80		
3	Accessory Kits IAW SOW 1.2	73		
4	Documentation <sup>1</sup> Generate and supply all of the required documents IAW SOW Appendices 1 & 2 (Including: DID-PM-01, DID-SE-01, DID-SE-02, DID-SE-04, DID-TM-01, DID-ETR-01, DID-TM-01, DID-TM-02, DID-TM-03, DID-TM-04, DID-TM-05, DID-TM-06, DID-TM-07, DID-TM-08, DID-ETR-02)	As per Contract	NA	
5	Equipment Training and Familiarization <sup>2,3</sup>	<sup>2</sup> (1 English and 1 French)		

Notes:

<sup>1</sup> Does not include recurring DIDs (i.e. DID-PM- 02, DID-PM-03, DID-SE-03, DID-SE-05) nor the printed copies of accepted DIDs (i.e.; DID-TM-02, DID-TM-03, DID- TM-04, DID-TM-05)

<sup>2</sup> Units indicate total number of sessions;

<sup>3</sup> No travel costs are to be included – Travel will be paid in accordance with Article 6.7.4 of the Contract

NA Not Applicable

N° de l'invitation - Solicitation No.  
F7047-170069/A  
N° de réf. du client - Client Ref. No.

N° de la modif. - Amd. No.  
004  
File No. - N° du dossier  
F7047-170069

Id de l'acheteur - Buyer ID  
010erd  
N° CCC / CCC No./ N° VME - FMS

2. Optional Goods and/or Services

Item No.	Short Item Description	Max Quantity <sup>4</sup>	Contract Award – March 31, 2022
6	Floating Tank, Fabric 5T IAW SOW 1.2	107	
7	Floating Tank, Fabric 10T IAW SOW 1.2	60	
8	Accessory Kits IAW SOW 1.2	43	
9	Equipment Training and Familiarization <sup>5,6</sup>	4 (2 English and 2 French)	
10	Climate Controlled Storage IAW SOW 4.1	TBD	TBN
11	Recommended Spare Parts and Tools Kits  The provision of any or all spares in support of the deliverables as detailed the final Recommended Spare Parts and Tools List (CDRL item DID-TM-01), as accepted by Canada. (The contents of each Kit will be determined if and when options are exercised.)	20	TBN

**Notes:**

<sup>4</sup> Optional Items may be procured on as many occasions as necessary up to the identified maximum total quantity;

<sup>5</sup> Units indicate total number of sessions;

<sup>6</sup> No travel costs are to be included – Travel will be paid in accordance with Article 6.7.4 of the Contract

TBD To be determined

TBN To be negotiated after contract award

**At Schedule B**

**Delete:** Schedule B in its entirety

**Insert:** Schedule B as follows:

**SCHEDULE B**

**SCHEDULE OF DELIVERIES**

*The Bidder must complete the cells in Table 1 of Schedule B as follows:*

*While delivery is requested as soon as possible, the Bidder must indicate their best Delivery Dates for each item identified (in Calendar Days ACA [# of days from Contract Award Date]), with the exception of Documentation, which is to be delivered in accordance with Annex A, Statement of Work. These dates will be utilized in any resulting contract.*

***Note: these notes, in italics, will be dropped from any resulting contract clauses.***

# 1. Schedule of Deliveries for required goods and documentation (Table 1 in Schedule A)

All deliveries must be received DDP by the Delivery Date identified in the table below

Item No.	Short Item Description	Delivery Location	Delivery Date (Days after contract award)	
			QTY	
1	Floating Tank, Fabric 5T	Charlottetown Prince Edward Island	4	
2	Floating Tank, Fabric 10T		0	
3	Accessory Kits		1	
1	Floating Tank, Fabric 5T	Dartmouth Nova Scotia	14	
2	Floating Tank, Fabric 10T		8	
3	Accessory Kits		6	
1	Floating Tank, Fabric 5T	Mount Pearl Newfoundland and Labrador	22	
2	Floating Tank, Fabric 10T		11	
3	Accessory kits		15	
1	Floating Tank, Fabric 5T	Saint John New Brunswick	4	
2	Floating Tank, Fabric 10T		0	
3	Accessory Kits		1	
1	Floating Tank, Fabric 5T	Port Hastings Nova Scotia	9	
2	Floating Tank, Fabric 10T		7	
3	Accessory Kit		6	
1	Floating Tank, Fabric 5T	Prince Rupert British Columbia	9	
2	Floating Tank, Fabric 10T		4	
3	Accessory Kits		3	
1	Floating Tank, Fabric 5T	Richmond British Columbia	7	
2	Floating Tank, Fabric 10T		2	
3	Accessory Kits		2	
1	Floating Tank, Fabric 5T	Victoria British Columbia	11	
2	Floating Tank, Fabric 10T		6	
3	Accessory Kits		5	



Item No.	Short Item Description	Delivery Location	Delivery Date (Days after contract award)	
			QTY	
1	Floating Tank, Fabric 5T	Québec City Québec	34	
2	Floating Tank, Fabric 10T		22	
3	Accessory Kits		18	
1	Floating Tank, Fabric 5T	Prescott Ontario	26	
2	Floating Tank, Fabric 10T		20	
3	Accessory Kits		16	
4	Documentation	As Per Contract (SOW App 1&2)	As Per Contract (SOW Appendices 1&2)	
5	Equipment Training and Familiarization	Location with Canada TBD	2 (1 English and 1 French)	

#### At ANNEX A – STATEMENT OF WORK (SOW)

**Delete:** Article 3.4 in its entirety

**Insert:** Article 3.4 as follows:

#### **3.4 Equipment Commissioning**

Not used

**Delete:** Article 4.2 in its entirety

**Insert:** Article 4.2 as follows:

#### **4.2 Delivery**

Not used

#### **AT SOW APPENDICES 1 AND 2**

**Delete the following DIDs and CDRLs in their entirety:**

CDRL item DID-SE-06 Equipment Commissioning Plan

CDRL item DID-SE-07 Equipment Commissioning Instructor Manual

CDRL item DID-DL-01 Certificate of Conformity

DID-SE-06 Equipment Commissioning Plan

DID-SE-07 Equipment Commissioning Instructor Manual

DID-DL-01 Certificate of Conformity

### **3. CAR CLARIFICATION**

As per section 4.1.1 of the RFP, this procurement is subject to the Phased Bid Compliance process and all bid submissions will be evaluated accordingly.

Canada will send a written notice (CAR) to each Bidder identifying any Eligible Mandatory Criteria that the Bid has failed to meet.

In the event that a Bidder's proposal has been identified as failing to meet any of the Eligible Mandatory Criteria, that Bidder shall have the period specified in the CAR (the "Remedy Period") to remedy the failure to meet any Eligible Mandatory Criterion identified in the CAR by providing to Canada in writing additional or different information or clarification in response to the CAR.

Please refer to article 4.1.1 for more information regarding the (PBCP).

### **IMPORTANT INFORMATION TO NOTE**

All responses to a CAR must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated in the CAR.

The following are the only methods acceptable for a Bidder to submit their responses to a CAR.

- 1- Mail or in-person to the PWGSC Bid Receiving Unit;
- 2- Facsimile to the number indicated in the CAR; or
- 3- The use of epost Connect.

For Bidders choosing to submit their responses using epost Connect the email address is:

[tpsgc.dgareceptiondessoumissions-abbidreceiving.pwgsc@tpsgc-pwgsc.gc.ca](mailto:tpsgc.dgareceptiondessoumissions-abbidreceiving.pwgsc@tpsgc-pwgsc.gc.ca)

*\*Responses will not be accepted if emailed directly to this email address. This email address is to be used to open an epost Connect conversation, as detailed in Standard Instructions 2003 (08 (2019-03-04)) Transmission by facsimile or by epost Connect).*

**If epost Connect will be used to submit a CAR response, Bidders are required to send an email the PWGSC Bid Receiving Unit (email address above), including the bid solicitation number, requesting to open an epost Connect conversation as early as possible. As it could take at least six business days to ensure a response, it is recommended to do this at least six business days prior to the solicitation closing date and time, or as soon as possible. If this action is not performed promptly it could impede the Bidder's ability to use epost Connect as a method of submitting their responses to the CAR.**

Please note that the use of epost Connect only applies to CAR responses.

As per Article 2.2 Submission of Bids - Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated in the bid solicitation.

Due to the nature of the bid solicitation, bids transmitted by facsimile, e-mail, or the epost Connect service to PWGSC will not be accepted.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**