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**Quebec**

**K1A0S5**

**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT**

**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Informatics Professional Services Division/Division des  
services professionnels en informatique

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Quebec

K1A0S5

<b>Title - Sujet</b> TBIPS Telecommunication System Spec	
<b>Solicitation No. - N° de l'invitation</b> W6369-190137/A	<b>Amendment No. - N° modif.</b> 002
<b>Client Reference No. - N° de référence du client</b> W6369-190137	<b>Date</b> 2019-07-24
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$IPS-013-35870	
<b>File No. - N° de dossier</b> 013ips.W6369-190137	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-08-09</b>	<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Laplante, Luc	<b>Buyer Id - Id de l'acheteur</b> 013ips
<b>Telephone No. - N° de téléphone</b> (613) 406-9015 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> Department of National Defence/ Ministère de la défense nationale 101 Colonel By Drive Ottawa, ON K1A 0K2	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
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<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

## SOLICITATION AMENDMENT NO. 002

This amendment 002 is to answer questions and amend the RFP accordingly.

### **QUESTIONS AND ANSWERS:**

**Question 005:** M1 states, "The Bidder must provide two (2) references, for two (2) individual telecommunication, antenna, tower, cable and/or radio frequency related contracts (one reference for each contract managed within the last five (5) years."

As the RFP in question is for services, is it safe to assume that the dollar values of the 2 references required at CAD \$5M (taxes excluded) each would be for services only? If not, why not?

**Answer 005:** **See amendment below to this criteria.** The cumulative value declared for both referenced contracts must be for services that were provided.

**Question 006:** M2, M3 and R1 all refer to "Large Telecommunication projects or programs are defined as a project or program valued at CAD \$5M (taxes excluded)".

As the RFP in question is for services, is it safe to assume that the dollar value of the reference project or program required at CAD \$5M (taxes excluded) would be for services only? If not, why not?

**Answer 006:** Correct, the value declared in your response must have been for **services** provided. **See amendments below to these criteria.** Values in excess of CAD \$2M (taxes extra) may be used provided the minimum meets or exceeds the requested value.

**Question 007:** R1 states, "The Bidder should demonstrate that it has successfully managed two (2) large task-based telecommunication or network related contracts..."

To be clear, can the Crown define what is meant by managing large task-based telecommunication or network related contracts?

**Answer 007:** Management of a contract would involve the project management, co-ordination, risk mitigation and ownership of the deliverables specified in the contract.

**Question 008:** R2 states, "The Bidder should have demonstrated corporate experience in the conduct of in-service support activities such as radio, cable plant, tower and antenna maintenance, support and implementation".

Could the Crown define what it sees as the acceptable demonstrated experience as it relates to in-service support activities?

**Answer 008:** In-service support is defined as ensuring the ongoing functionality of a system or program which may include, but is not limited to conducting break/fix operations, preventative maintenance, minor upgrades, and monitoring operational capacity and efficiencies.

**Question 009:** R3 states, "The Bidder should have demonstrated corporate experience in radio, cable plant, tower and antenna maintenance in a management support capacity liaising with clients and Network Service Providers at a national level."

To be clear, can the Crown define what type of demonstrated corporate experience would be acceptable when describing management support capacity with clients and Network Service Providers at a national level?

**Answer 009:** Providing support of radio, cable plant, towers and antenna maintenance at a national level with the capability to have resources at all locations specified by DND in the RFP. This will ensure the ongoing functionality of a system or program which may include, but is not limited to conducting break/fix operations, preventative maintenance, minor upgrades, and monitoring operational capacity and efficiencies.

**Question 010:** R4 states, "The bidder should have demonstrated corporate experience in developing, contributing, assessing, or improving project management and/or organizational maturity best practices using an industry recognized methodology and/or framework." Other than the reference to this demonstrated experience contained in R4, who within the numerous positions identified within this requirement should have experience with and/or be involved with any of Scoring Guideline industry recognized methodologies and/or frameworks identified as:

- PMI/PMBOK
- PRINCE2
- ITIL
- ISO
- Organizational Project Management Maturity Model
- People Capability Maturity Model (PCMM)
- Six Sigma
- Agile
- COBIT

Could the Crown explain why this Point Rated Evaluation Criteria has been added, as we see no relevance to the resource requirements?

We request that this Point Rated Evaluation Criteria be removed.

**Answer 010:** Canada sees added value to engaging organizations with recognized business management methodologies hence its presence as a point rated criteria. The criteria remains as stated.

**Question 011:** Given the government practice of awarding smaller, project or location specific contracts in the past and now attempting to contract for the services under one contract vehicle verses multiple, prohibits the ability of the incumbents and Small and Medium Enterprises (SME) to provide the reference contracts in order to be compliant with the current mandatory requirements as written. We request that Canada consider accepting multiple contracts in order to attain the CAD \$5M requirement and in addition extend the qualifying time to 10 years.

**Answer 011:** Please refer to the RFP Amendments below

**Question 012:** The Mandatory and Rated Criteria, for LTSS 7 & 16 -, appears to be related more to a Material Manager than that of an equipment Technician. If the requirement is for a supply manager or Procurement specialist, then we would suggest to modify or remove MA8. Furthermore, RA 1 and RA 5 is normally done by a supply technician. Would it be possible to review the criteria and target one trade background, as well as making it less restrictive?

**Answer 012:** The criteria remains as stated.

**Question 013:** At page 72 under the mandatory criteria for LTSS#12 and LTSS #13, As the LCIS and ATIS techs are qualified for this mandatory at the QL-5 (DP-2). Would the crown consider modifying the Communications Electronics Technicians to ATIS / LCIS QL5A?

**Answer 013:** Canada agrees, **please refer to the RFP amendment below.**

**Question 014:** In view of the volume of information required and the holiday period, we would like to request an extension of two weeks.

**Answer 014:** **Please refer to the RFP amendment below.**

#### **RFP AMENDMENTS:**

##### **At Appendix A of Annex A, page 66, LTSS #7 and LTSS #16, Mandatory Criteria MA1**

**DELETE:** "The proposed resource must demonstrate a minimum of **three** (10) years of experience as a Telecommunication System Specialist (telecom records control) within the last **four** (12) years."

**ADD:** "The proposed resource must demonstrate a minimum of **ten** (10) years of experience as a Telecommunication System Specialist (telecom records control) within the last **twelve** (12) years."

##### **At Appendix A of Annex A, page 72, LTSS #12 and LTSS #13, Mandatory Criteria MA3**

**DELETE:** "Qualified at the CAF **QL6** trade level with a Lineman and/or Communications Electronics Technician certification"

**ADD:** "Qualified at the CAF **QL5** trade level with a Lineman and/or Communications Electronics Technician certification"

#### At Attachment 4.1 MANDATORY EVALUATION CRITERIA, M1

**DELETE:** “The Bidder must provide two (2) references, for two (2) individual telecommunication, antenna, tower, cable and/or radio frequency related contracts (one reference for each contract managed within the last **five (5)** years). The references must include the name of the organization, the contract number, a short description of the services provided, the name and either the telephone number or email address of the organization's responsible manager, as well as the award date, expiry date and dollar value of each contract.

**For each single contract identified:**

- The combined must be at least CAD **\$5M** (taxes excluded);
- The duration of one of the contracts must be at least two (2) consecutive years within the last five (5) years. (note: duration does not include option periods that have not been exercised);
- The bidder must have provided at least **six (6)** resources simultaneously for a period of at least twelve (12) consecutive months **within the last five (5) years;**”

**ADD:** “The Bidder must provide two (2) references, for two (2) individual telecommunication, antenna, tower, cable and/or radio frequency related contracts (one reference for each contract managed within the last **eight (8)** years). The references must include the name of the organization, the contract number, a short description of the services provided, the name and either the telephone number or email address of the organization's responsible manager, as well as the award date, expiry date and dollar value of each contract.

- The **cumulative value of both contracts** combined must be **of** at least CAD **\$2M** (taxes excluded);
- The duration of one of the contracts must be at least two (2) consecutive years within the last five (5) years. (note: duration does not include option periods that have not been exercised);
- The bidder must have provided at least **four (4)** resources simultaneously for a period of at least twelve (12) consecutive months **on at least one of the contracts;**”

#### At Attachment 4.1 MANDATORY EVALUATION CRITERIA, M2

**DELETE:** “The Bidder must demonstrate that it has at least **five (5)** cumulative years of corporate experience within the last ten (10) years in providing telecommunication services in support of Large\* and/or Evolutionary\*\* projects or programs by providing a summary of the activities and responsibilities for **five (5)** of the following (7) criteria:

1. Project management.
2. Strategic planning.
3. Radio Maintenance.
4. Cable plant design and maintenance.
5. Antenna systems maintenance.
6. Options analysis.
7. Development and maintenance of technical documentation.

*\* Large telecommunications projects or programs are defined as a project or program valued at **CAD \$5M** (taxes excluded).*

*\*\*The TBS (Treasury Board Secretariat) uses the PCRA (Project Complexity and Risk Assessment) to define projects with the highest levels complexity and risk as Level 3 – Evolutionary.*

<https://www.tbs-sct.gc.ca/pm-gp/doc/pcrag-ecrpg/pcrag-ecrpg05-eng.asp#a4> “

**ADD:** “The Bidder must demonstrate that it has at least **three (3)** cumulative years of corporate experience within the last ten (10) years in providing telecommunication services in support of Large\* and/or Evolutionary\*\* projects or programs by providing a summary of the activities and responsibilities for **four (4)** of the following (7) criteria:

1. Project management.
2. Strategic planning.
3. Radio Maintenance.
4. Cable plant design and maintenance.
5. Antenna systems maintenance.
6. Options analysis.
7. Development and maintenance of technical documentation.

*\* Large telecommunications projects or programs are defined as a project or program valued at **CAD \$2M** (taxes excluded).*

*\*\*The TBS (Treasury Board Secretariat) uses the PCRA (Project Complexity and Risk Assessment) to define projects with the highest levels complexity and risk as Level 3 – Evolutionary.*

<https://www.tbs-sct.gc.ca/pm-gp/doc/pcrag-ecrpg/pcrag-ecrpg05-eng.asp#a4> “

#### **At Attachment 4.1 MANDATORY EVALUATION CRITERIA, M3**

**DELETE:** “The Bidder must demonstrate recent\* corporate experience providing telecommunication resources in support of Large\* and/or Evolutionary\*\* projects or programs for **four (4)** of the following six (6) levels within the last **five (5)** years:

- Lineman - Level 3
- HF/LF Radio Technician – Level 3
- Telecommunication Supply Specialist – Level 3
- Telecommunications Technical Writer – Level 3
- Trunked Radio Technician – Level 3
- Trunked Radio Technician – Level 2

*\* Large telecommunications projects or programs are defined as a project or program valued at **CAD \$5M** (taxes excluded).*

*\*\*The TBS (Treasury Board Secretariat) uses the PCRA (Project Complexity and Risk Assessment) to define projects with the highest levels complexity and risk as Level 3 – Evolutionary.*

<https://www.tbs-sct.gc.ca/pm-gp/doc/pcrag-ecrpg/pcrag-ecrpg05-eng.asp#a4> “

**ADD:** “The Bidder must demonstrate recent\* corporate experience providing telecommunication resources in support of Large\* and/or Evolutionary\*\* projects or programs for **three (3)** of the following six (6) levels within the last **eight (8)** years:

- Lineman - Level 3
- HF/LF Radio Technician – Level 3
- Telecommunication Supply Specialist – Level 3
- Telecommunications Technical Writer – Level 3
- Trunked Radio Technician – Level 3
- Trunked Radio Technician – Level 2

*\* Large telecommunications projects or programs are defined as a project or program valued at **CAD \$2M** (taxes excluded).*

*\*\*The TBS (Treasury Board Secretariat) uses the PCRA (Project Complexity and Risk Assessment) to define projects with the highest levels complexity and risk as Level 3 – Evolutionary.*

<https://www.tbs-sct.gc.ca/pm-gp/doc/pcrag-ecrpg/pcrag-ecrpg05-eng.asp#a4> “

#### **At Attachment 4.2 POINT RATED EVALUATION CRITERIA, R1**

**DELETE:** “The Bidder should demonstrate that it has successfully managed two (2) \*large task-based telecommunication or, network related contracts for any of the following federal government departments and/or Crown Corporations:

*\* large is defined as **CAD \$5M** (taxes excluded) or more”*

**ADD:** “The Bidder should demonstrate that it has successfully managed two (2) \*large task-based telecommunication or, network related contracts for any of the following federal, **provincial, municipal** government departments and/or Crown Corporations:

*\* large is defined as **CAD \$2M** (taxes excluded) or more “*

**At the first page (cover) of the solicitation, at “Solicitation Closes”**

**DELETE:** 02:00 PM on 2019-**07-25**

**INSERT:** 02:00 PM on 2019-**08-09**

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**

**NOTE:** A BID ALREADY SUBMITTED MAY BE AMENDED PRIOR TO THE CLOSING DATE. AMENDING CORRESPONDENCE MUST ADDRESS THE SOLICITATION NUMBER AND THE CLOSING DATE AND MUST BE ADDRESSED TO:  
BID RECEIVING  
PUBLIC WORKS AND GOVERNMENT SERVICES CANADA  
11 LAURIER STREET  
PLACE DU PORTAGE, PHASE III  
MAIN LOBBY, CORE 0B2  
GATINEAU, QUEBEC K1A 0S5