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Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St./ 11 rue, Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Scientific, Medical and Photographic Division /
Division de l'équipement scientifique, des produits
photographiques et pharmaceutiques
L'Esplanade Laurier
140 O'Connor Street,
East Tower, 7th Floor
Ottawa
Ontario
K1A 0S5

Title - Sujet Medical Supplies and Equipment	
Solicitation No. - N° de l'invitation E60PV-18MS00/A	Date 2019-07-30
Client Reference No. - N° de référence du client E60PV-18MS00	Amendment No. - N° modif. 002
File No. - N° de dossier pv926.E60PV-18MS00	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$\$PV-926-77449	
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale	
2019-07-09	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-09-20	
Time Zone Fuseau horaire Eastern Standard Time EST	
Address Enquiries to: - Adresser toutes questions à: Buller, Julie	Buyer Id - Id de l'acheteur pv926
Telephone No. - N° de téléphone (613) 618-9923 ()	FAX No. - N° de FAX () -
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

This amendment is raised to publish all answers to questions received to date:

1. QUESTIONS AND ANSWERS:

Question 13

Would you please confirm if there is a mandatory minimum bid % (fill rate), based on sub-categories or categories, required to respond to this tender? Should offeror be able to respond to multiple sub-categories, would that be considered as a factor in scoring the response during evaluation?

Answer 13

There is no mandatory minimum bid % to this tender or scoring on the response on the sub-categories that might be considered.

Question 14

Under Sub section 2.1, it is stated that the prices must appear only in the Financial Offer. However, Under Section I –Technical Offer, a Published Price List is required (mandatory). Would you please clarify under which section would you prefer that we include the Published Price List Financial Information?

Answer 14

The Published Price List is the financial offer and is mandatory to be provided.

Question 15

Would you please provide further information on a preferred format or details required in the Published Price List? Should offerors include Gross price (price without discount) and/or Net price (price with discount) in the Price List? We kindly would like to request you to share a sample spreadsheet template or format that may be available?

Answer 15

No samples will be provided. Refer to Section I: Technical Offer and Section II: Financial Offer and Mandatory Technical Criteria – M1. D – Publish Price List.

Question 16

On the Published Price list, are offerors restricted to list products only for the max. 5 manufacturers that we include in the Product & Discount Template (PDT - MPR.xlsx)? Or can we list products from other available manufacturers as well?

Answer 16

In your Published Price list, you can indicate all products that fall under the manufacturer that you indicated in the Category or Sub-category.

Question 17

Under ANNEX "A" - sub-section 3.2 Electronic Transactions via the Offeror's Website, it is stated that an approval from Standing Offer Authority is required for electronic call ups. What is the procedure to obtain this written approval from the Standing Offer Authority?

Answer 17

The procedures will be sent upon award of the standing offer.

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Question 18

On the Product & Discount Template (PDT - MPR.xlsx), would you please specify the format in which offerors should complete Column E (Sub-Category Offering). Should offerors mark bid sub-categories with a check mark or "Yes/No" or "X"?

Answer 18

Indicate an "X" for each category or sub-category.

Question 19

The document names a number of Provinces and Territories who have shown an interest in making call-ups against the Standing Offer however Manitoba is not one of them. This is a bit confusing to us. Does this mean Manitoba is not participating?

Answer 19

Only the Provinces and Territories who have elected into an agreement with Public Works and Government Services Canada prior to the publishing the Request for Standing Offer are included in this National Master Standing Offer. Any other Provincial or Territorial clients you may have will continue to purchase in accordance with their current methods and policy.

Question 20

We are unable to locate Schedule 1. Can you please provide direction to this schedule "*Medical Supplies and Equipment are defined as a device which can be classified into one of Classes I to IV by means of the classification rules set out in Schedule 1 of the Medical Devices Regulations?*"

Answer 21

Refer to the link:

<https://laws-lois.justice.gc.ca/eng/regulations/sor-98-282/page-11.htm##h-1022100>

Question 22

These products would already be on contracts with various organizations around the country with hundreds of vendors. Can you please provide an example of when the government would supply these items to a hospital? We are trying to understand what the end result would be for this opportunity. How would a vendor navigate potential conflicts with volume-based contracts? Is the goal to receive better pricing? Is the intent to stock items like this? Will the government be acting as a distribution center?

Answer 22

The intent of this procurement tool is to give a procurement tool to Federal Departments to procure items under the categories listed. It is not intended to replace agreement already signed. The first paragraph of 1.2 Summary States "Canada has a requirement to establish a National Master Standing Offer (NMSO) for the supply of Medical Supplies and Equipment, on an as and when requested basis for any Federal Government Departments agency or Crown Corporation listed in Schedule I, I.1, II and III of the *Financial Administration Act*, R.S. 1985, C. F-11."

The second paragraph of 1.2 Summary Lists the Provinces and Territories who would like to use this standing offer. Hospitals are under the Definition of MASH and are not included in the Authorized users. Refer to the "Definitions", for who is included as a Federal Identifier User and a Provincial/Territorial User.

Question 23

With respect to mandatory requirements, does this refer to the company or the company I distribute for? For example Part 5 – Certifications and Additional Information, a small medical distribution could not possibly meet all of these mandatory requirements?

Answer 23

The offeror who submits an offer has to meet all mandatory requirements and Part 5 – Certifications and Additional Information.

Question 24

In the description for M1.C Product & Discount Offering, it states that the equipment and products are to be \$25,000 or less. There are so many line items that are higher than \$25,000.

Answer 24

This is not a mandatory Standing Offer for Medical Supplies and Equipment. Items may be purchased up to a maximum individual line item of \$25,000, as long as the \$40,000 individual requirement limitation is not exceeded (Refer to 7.10 Limitation of Call-ups).

If there is items that are not listed in the Product & Discount Offering, the buyer may purchase those items through other methods such as Local Purchase Order or a competitive solicitation, if applicable.

Question 25

Am I unable to sell my products to the 5 Provinces and Territories who have expressed interest in this standing offer, if I have been found non-compliant?

Answer 25

Non-responsive offers will not be award a Standing Offer. Any other Provincial or Territorial clients you may have will continue to purchase in accordance with their current methods and policy.

Question 26

Are you looking for the discount that will be offered from our standard price list or is this something else? Also, I cannot find the list of items and where to put our pricing.

Answer 26

Refer to Section I: Technical Offer and Section II: Financial Offer and Mandatory Requirement (M1) – Product & Discount Template.

“As part of the technical offer, Offerors must provide a copy of the most recent Published Price List at time of bid closing; for each manufacturer/brand offered for each category/sub-category. The total amount of Goods and Services Tax or Harmonized Sales Tax and delivery must not be included in the price list and must be shown separately at time of call-up.”

Refer to Annex E – Attachments for documents.

Question 27

We don't have any published price list, can we submit an official submission by only indicate the % of discount per category?

Answer 27

Refer to Part 4 – Evaluation Procedures and Basis of Selection – sub section 4.1.2 – Mandatory Technical Criteria: Offer must meet all the mandatory requirements of the RFSO. No further consideration will be given to Offerors not meeting all the mandatory criteria.

Question 28

Are you asking for a % of discount on a price that exclude the delivery, did I understand correctly?

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Answer 28

The % of discount on a price is excluding the delivery.

Question 29

Under sub section 1.2 Summary, does every product offered have to be under \$25,000 or does it only apply to part and accessories?

Answer 29

The offeror must indicate the minimum percentage discount offer for equipment and products with a value of \$25,000 or less.

Question 30

Can you please confirm if this mean 3 letters in total for any category or 3 letters for each category of product we bid on?

Answer 30

The Offeror must provide a total of three (3) letters from different clients. Refer to M5 – Client Satisfaction – which the letters must state.

Question 31

Can you please confirm that clinical specifications of the products do not matter, and if any specification document or requirement will be required at any point during this RF50.

Answer 31

No clinical specifications will be determined and if so the authorized user will confirm in the call-up against the standing offer.

Question 32

Under Annex B, can you please confirm that if we respond through e-Post we do not have to ship a USB key?

Answer 32

If the Offeror sends through e-post, you must also save a copy of the completed PDT-MPR in Excel compatible format (.xls or.xlsx) on a USB Key and submits separately to the Bid Receiving Unit.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME