



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC**

**11 Laurier St./ 11 rue, Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776**

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Scientific, Medical and Photographic Division /  
Division de l'équipement scientifique, des produits  
photographiques et pharmaceutiques  
L'Esplanade Laurier  
140 O'Connor Street,  
East Tower, 7th Floor  
Ottawa  
Ontario  
K1A 0S5

<b>Title - Sujet</b> Medical Supplies and Equipment	
<b>Solicitation No. - N° de l'invitation</b> E60PV-18MS00/A	<b>Date</b> 2019-08-19
<b>Client Reference No. - N° de référence du client</b> E60PV-18MS00	<b>Amendment No. - N° modif.</b> 004
<b>File No. - N° de dossier</b> pv926.E60PV-18MS00	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$PV-926-77449	
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale	
2019-07-09	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-09-20</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Buller, Julie	<b>Buyer Id - Id de l'acheteur</b> pv926
<b>Telephone No. - N° de téléphone</b> (613) 618-9923 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b>	<b>Yes - Oui</b>	<b>No - Non</b>
<b>Accusé de réception requis</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

This revision is raised to publish answers to questions and to modify the Request for Standing Offer:

## 1. QUESTIONS AND ANSWERS

### **Question 38**

In section 1.2.3 Comprehensive Land Claims Agreements, it states that the RFSO is for the delivery to the Identified Users excluding Yukon and Labrador, who will have to be treated as a separate procurement, outside the resulting supply arrangements. Is this to mean that Yukon and Labrador will submit their own Tender or will they enter separately into negotiations with the contract winner? If you could please clarify.

### **Answer 38**

This is a Request for Standing Offer, contracts will not be issued at this stage, see revision below for the definition of Standing Offer.

Any requirement for deliveries to locations within CLCAs areas within Yukon, Northwest Territories, Nunavut, Quebec, or Labrador will have to be treated as a separate procurement, outside of the resulting standing offers.

### **Question 39**

In section 1.3 Debriefings, it states that debriefing may be in writing, by telephone or in person. Would email be considered a form of written request? Would email be acceptable?

### **Answer 39**

Yes

### **Question 40**

In section 7.5.2 Prepaid Transportation Costs, as well as Question 10 found in Amendment #1, it is mentioned that the Government will pay for shipping charges, however, section 7.5.1 Basis of Payment, states that delivery is DDP destination. Could you please clarify if shipments are to be FOB Origin or Destination, or does it depend on which Province that is placing the order or if it is for a remote location? Also, are we obliged to provide a certified copy of the prepaid transportation Bill of Lading if the shipment is a PPD & CHARGE only or is this mandatory for all shipments, including PPD?

### **Answer 40**

FOB (Freight On Board) do not apply.

Delivery is DDP (Delivery Duty Paid) destination, customs duties, excise taxes are included, and Applicable Taxes and Delivery are extra.

The Contractor must prepay transportation costs. Prepaid transportation costs must be shown as a separate item on the invoice. Contractors must support the charge by providing a certified copy of the prepaid transportation Bill of Lading. No minimum shipping charges are allowed through this standing offer.

**Question 41**

In section 11.1 Delivery to Remote Areas, it would seem that the delivery charges could be applied, which would be FOB Origin. Could you please confirm if this is so?

**Answer 41**

FOB (Freight On Board) do not apply.

The Authorized User is responsible for choosing the most economical mode of transport that meets the requirement. If no instructions are provided in the call-up, the Offeror must confirm shipping arrangements with the Authorized User before proceeding.

The Authorized User may:

- (a) select a transportation firm themselves; or
- (b) request that the Contractor suggest a minimum of two (2) transportation firms including price quotes for the client to select and approve.

**Question 42**

Regarding the Mandatory Requirement 4 (M4): Business Durability, found under 4.1.2 Mandatory Technical Criteria. It states that we must provide a copy of our business account list notification provided by Canada Revenue Agency or the Certificate of Registration or Incorporation. We have a copy of the Revenu Québec certificate (Attestation de Revenu Québec), as well as, "État de renseignements d'une personne morale au registre des entreprises". I wanted to confirm that one or both would be satisfactory for that mandatory requirement, if not, could you please help supply additional information and clarification on this point?

**Answer 42**

Offerors must demonstrate that they have been in business for a minimum of (3) years from the Request for Standing Offer closing date. If those certificate demonstrate it, they will be accepted.

**2. REVISION TO THE REQUEST FOR STANDING OFFER**

At Part 1 under 1.2.3 – Comprehensive Land Claims Agreements

**Delete:**

Any requirement for deliveries to locations within CLCAs areas within Yukon, Northwest Territories, Nunavut, Quebec, or Labrador will have to be treated as a separate procurement, outside of the resulting supply arrangements.

**Insert:**

Any requirement for deliveries to locations within CLCAs areas within Yukon, Northwest Territories, Nunavut, Quebec, or Labrador will have to be treated as a separate procurement, outside of the resulting standing offers.

Solicitation No. - N° de l'invitation  
E60PV-18MS00/A  
Client Ref. No. - N° de réf. du client  
E60PV-18MS00

Amd. No. - N° de la modif.  
004  
File No. - N° du dossier  
pv926.E60PV-18MS00

Buyer ID - Id de l'acheteur  
PV926  
CCC No./N° CCC - FMS No./N° VME

---

In Annex A – Requirement, under 14 – Key Terms

**Insert:**

Standing Offer: <https://buyandsell.gc.ca/for-businesses/selling-to-the-government-of-canada/the-procurement-process/standing-offers>

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME**