

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Public Works and Government Services / Travaux**  
**publics et services gouvernementaux**  
**Kingston Procurement**  
**Des Acquisitions Kingston**  
**86 Clarence Street, 2nd floor**  
**Kingston**  
**Ontario**  
**K7L 1X3**  
**Bid Fax: (613) 545-8067**

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

National Individual Standing Offer (NISO)

Offre à commandes individuelle nationale (OCIN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

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<b>Title - Sujet</b> Precision Parachute Training		
<b>Solicitation No. - N° de l'invitation</b> W6399-19KF21/A		<b>Date</b> 2019-08-22
<b>Client Reference No. - N° de référence du client</b> W6399-19-KF21		<b>Amendment No. - N° modif.</b> 002
<b>File No. - N° de dossier</b> KIN-8-50198 (615)	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$KIN-615-7880		
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale		2019-08-09
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-08-28</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>Address Enquiries to: - Adresser toutes questions à:</b> Denbeigh, Andrew		<b>Buyer Id - Id de l'acheteur</b> kin615
<b>Telephone No. - N° de téléphone</b> (613) 484-1586 ( )	<b>FAX No. - N° de FAX</b> (613) 545-8067	
<b>Delivery Required - Livraison exigée</b>		
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>		
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

Question 6: The Contract calls for significant aircraft support both onsite and offsite. Are there any minimums the vender would be guaranteed on a daily use basis- suggestion 3 hrs Tach time?

Response 6: **Yes, a minimum of three (3) hours of Tach time is guaranteed**

Question 7: Para 4.11.1.c, requests two recovery drivers and vehicles ready to mobilize, there is no line item in the financials to invoice for this service, could it be added?

Response 7: **Yes. Please refer to item 22 in Basis of Payment.**

Question 8: Para 4.8.1 a, stipulates 3 DZs within 20 Km of the training site, there is no line item to invoice for these DZ use, could one be added?

Response 8: **The rental of the alternate DZ is included in Basis of Payment item #2.**

Question 9: The Financials show a line item for the DZLO combining onsite and alternate location, there are additional expenses to alternate location of personnel, could this be separated?

Response 9: **Yes. Please refer to items 16a & 16b in Basis of Payment.**

Question 10: Para 4.3.1 b asks for 5 personnel to act as passengers for the DND Tandem students, this is high risk and exposes liability. Please remove?

Response 10: **This has been removed from the SOW.**

Question 11: On page 72 - Daily rate, it states, If the actual time worked is more or less than 12 hours, the rate will be prorated(to the nearest hour). This is unfair on staff and assets, they cannot be reassigned once requested for the DND course for the day (12 hours per the definitions) Please remove?

Response 11: **The wording: "If the actual time worked is more or less than 12 hours, the rate will be prorated (to the nearest hour)" has been removed from the SOW**

Question 12: Regarding 4.9.1 a. III. Capacity to carry up to (20) military parachutists or a combined weight including equipment not to exceed a payload of 4500 LBS. How many blade hours per year do you need an aircraft rated to carry a combined payload over 3,800 LBS primary and secondary site?

**Response 12:**

Primary location

10% will be with paratroopers with Combat Equipment (2500lbs or more skyvan); and  
20% will be with the same aircraft (skyvan) with no combat equipment.

Alternate location

30% will be with combat equipment; and  
20% will be no combat equipment.

Question 13: How many hours per year do you need a side door exit aircraft primary and secondary?

**Response 13:** 20% will be with a side door exit aircraft at primary location only.

Question 14: Are there any jumps above 20,000 ft MSL? If so how my blade hours needed per year

**Response 14:** We will not utilize this AC on a regular basis to go to FL200 less than 5%.

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kin615  
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## **ANNEX "A", STATEMENT OF WORK**

4.1 Tandem Instructor (TI) Course

4.3.1

**Delete:**

- b. Up to five (5) personnel to act as tandem passengers, each must hold a valid USPA or CSPA 'A' licence and have a minimum of 100 jumps.

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## ANNEX "B", BASIS OF PAYMENT

### Delete:

#### Daily Rate:

The daily rate is for a consecutive 12 hour period. If the actual time worked is more or less than 12 hours, the rate will be prorated (to the nearest hour).

### Delete all pricing tables and replace with the following:

Item #	SOW Reference	Description	Unit of Measure	Estimated Yearly Usage	Unit Price Year 1	Unit Price Year 2	Unit Price Year 3	Unit Price Year 4	Unit Price Year 5 (Option)	Unit Price Year 6 (Option)
1	4.7	Facilities (Primary Site Location)	24 Hour Rental	135 days	\$	\$	\$	\$	\$	\$
2	4.8	Facilities (Alternate Site Location)	24 Hour Rental	44 days	\$	\$	\$	\$	\$	\$
3	4.7	Night Drop Zone Cost (Primary and Alternate Site Location)	Hourly Rate	24 hrs	\$	\$	\$	\$	\$	\$
4	4.7	Vertical Wind Tunnel (Primary Site Location)	Hourly Rate	72 hrs	\$	\$	\$	\$	\$	\$
5	4.11.1 a.	Vertical Wind Tunnel Instructor (Primary Site Location)	Hourly Rate	36 hrs	\$	\$	\$	\$	\$	\$
6	4.10.1 d.	Rental of T bottles of aviators oxygen	Each	48 Refills	\$	\$	\$	\$	\$	\$
7	4.11.1 b.	Packer (Primary Site Location)	Daily Rate	1000 days	\$	\$	\$	\$	\$	\$
8	4.11.1 b.	Packer (Alternate Site Location)	Daily Rate	400 days	\$	\$	\$	\$	\$	\$
9	4.	Aircraft Slots (Primary Location)	Each	1200 each	\$	\$	\$	\$	\$	\$
10	4.11	Instructor (Primary Site Location)	Daily Rate	400 each	\$	\$	\$	\$	\$	\$
11	4.11	Instructor (Alternate Site Location)	Daily Rate	100 each	\$	\$	\$	\$	\$	\$
12	4.	Aircraft 'Tach' Time (Primary and Alternate Site Location) <b>Minimum 3 hours</b>	Hourly Rate	750 hrs	\$	\$	\$	\$	\$	\$
13	4.5	CSPA Membership & "A" License	Each	30 Licenses	\$	\$	\$	\$	\$	\$

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Item #	SOW Reference	Description	Unit of Measure	Estimated Yearly Usage	Unit Price Year 1	Unit Price Year 2	Unit Price Year 3	Unit Price Year 4	Unit Price Year 5 (Option)	Unit Price Year 6 (Option)
14	4.5	USPA Membership & "A" License	Each	30 Licenses	\$	\$	\$	\$	\$	\$
15	4.5	UPT Tandem Sigma Instructor Rating	Each	5Each	\$	\$	\$	\$	\$	\$
16 a	4.11.1 d.	Drop Zone Liaison Officer (Primary Site Location)	Daily Rate	135 days	\$	\$	\$	\$	\$	\$
16 b	4.11.1 d.	Drop Zone Liaison Officer (Alternate Site Location)	Daily Rate	135 days	\$	\$	\$	\$	\$	\$
17	4.9.1 b.	Ground support personnel (Alternate Site Location)	Daily Rate Per Person	44 days	\$	\$	\$	\$	\$	\$
18	6.3	Pilot Fee (Primary Site Location)	Daily Rate Per Pilot	88 Days	\$	\$	\$	\$	\$	\$
19	6.3	Pilot Fee (Alternate Site Location)	Daily Rate Per Pilot	50days	\$	\$	\$	\$	\$	\$
20	4.10.1 a.	Rental of United Parachute Technologies Tandem Sigma and accessories	Daily Rate Per Person	80 days	\$	\$	\$	\$	\$	\$
21	4.10.1 a.	Rental of Bottom of Container (BOC) civilian parachute system and accessories	Daily Rate Per Person	100 days	\$	\$	\$	\$	\$	\$
22	4.11.1.c	Recovery drivers and vehicles	Daily Rate per driver & vehicle	100 days	\$	\$	\$	\$	\$	\$