



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Travaux publics et Services gouvernementaux
Canada
Place Bonaventure, portail Sud-Oue
800, rue de La Gauchetière Ouest
7e étage, suite 7300
Montréal
Québec
H5A 1L6
FAX pour soumissions: (514) 496-3822

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

Regional Master Standing Offer (RMSO)
Offre à commandes maître régionale (OCMR)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Travaux publics et Services gouvernementaux
Canada
Place Bonaventure, portail Sud-Oue
800, rue de La Gauchetière Ouest
7e étage, suite 7300
Montréal
Québec
H5A 1L6

Title - Sujet Quincaillerie / Hardware	
Solicitation No. - N° de l'invitation E6MON-190008/A	Date 2019-08-26
Client Reference No. - N° de référence du client E6MON-190008	Amendment No. - N° modif. 001
File No. - N° de dossier MTA-9-42009 (670)	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$MTA-670-15415	
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale 2019-07-19	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-09-17	
Address Enquiries to: - Adresser toutes questions à: Ibrahimi, Saad	Buyer Id - Id de l'acheteur mta670
Telephone No. - N° de téléphone (514) 207-9568 ()	FAX No. - N° de FAX (514) 496-3822
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

AMENDMENT 001

This amendment is to postpone the tender closing date, to provide a question/answer, to amend the request for standing offers (RFSO) and to modify Annex B as attachments.

1- Postpone the tender closing date for the Request for standing offers (RFSO)

DELETE

Cover page

Solicitation Closes

at 02:00 PM (EDT)
le 2019-09-03

AND REPLACE WITH

Cover page

Solicitation Closes

at 02:00 PM (EDT)
on 2019-09-17

2- Question and answer

- Q1. Article 168 of Annex B.2 is identified as 'Other products'. Does it have to be discounted or left blank and it is the buyer who has to make bids made by suppliers?
- A1. Article 168 of Annex B.2 must be considered in the same way as other products. If no percentage is indicated, the discount value will be considered "0". If a discount is offered in Article 168, the discount value will be firm for the duration of the Standing offer.

3- Modification of the request of standing offers

DELETE

Page 7, Part 4.1.1 Financial Evaluation

Based on the largest number of firm discounts available on the list of 155 hardware products listed in Annex B - Basis of Payment.

All Offerors must offer a Firm Discount Rate (FDR) on a minimum of 40% of the **155 products (62 items) of hardware listed in Annex B, tab B.2 AND obtain a minimum average of 15% on the total firm discounts offered.** The FDRs must be based on the Retail Price List suggested by the manufacturer.

The ranking of winning offers will be in descending order, depending on the number of products with an FDR.

Example : For the Montreal metropolitan community

Bidder	A	B	C	D	E
Number of products with FDR	55	75	89	120	105
Average of total firm discounts granted	20%	12%	28%	20%	32%
Compliance of the offer	Not-compliant	Not-compliant	Compliant	Compliant	Compliant
Ranking of the offer	n/a	n/a	3 rd	1 st	2 nd

- Bidder A is not compliant because he only granted 55 products with FDR. A minimum of 62 products is required.
- Bidder B is not compliant because the average of total firm discounts granted is 12%. A minimum average of 15% is required.
- Bidders C, D, E meet the 2 conditions of compliance.
- The ranking is done in descending order of the number of products with FDR: D (120), E (105) and C (89).
- Winning offers are D and E because there is only a maximum of 2 Standing offers per region.

AND REPLACE WITH

Page 7, Part 4.1.1 Financial Evaluation

Based on the largest number of firm discounts available on the list of **168** hardware products listed in Annex B - Basis of Payment.

All Offerors must offer a Firm Discount Rate (FDR) on a minimum of **40% of the 168 products (67 items)** of hardware listed in Annex B, tab B.2 **AND obtain a minimum average of 15% on the total firm discounts offered.** The FDRs must be based on the Retail Price List suggested by the manufacturer.

The ranking of winning offers will be in descending order, depending on the number of products with an FDR.

Example: For the Montreal metropolitan community

Bidder	A	B	C	D	E
Number of products with FDR	55	75	89	120	105
Average of total firm discounts granted	20%	12%	28%	20%	32%
Compliance of the offer	Not-compliant	Not-compliant	Compliant	Compliant	Compliant
Ranking of the offer	n/a	n/a	3 rd	1 st	2 nd

- Bidder A is not compliant because he only granted 55 products with FDR. A minimum of **67 products** is required.
- Bidder B is not compliant because the average of total firm discounts granted is 12%. A minimum average of 15% is required.
- Bidders C, D, E meet the 2 conditions of compliance.
- The ranking is done in descending order of the number of products with FDR: D (120), E (105) and C (89).
- Winning offers are D and E because there is only a maximum of 2 Standing offers per region.

DELETE

Page 9, Parts 5.2.3.1 Certification letter (See Excel worksheet Annex B.1)

Bidders must provide a certification letter indicating they are authorized distributors/dealer on at least **40% of the 126 trademarks (51) on Annex B of the Excel file. Annex B must be completed and signed prior the issuance of the Standing Offer.**

AND REPLACE WITH

Page 9, Parts 5.2.3.1 Certification letter (See Excel worksheet Annex B.1)

Bidders must provide a certification letter indicating they are authorized distributors/dealer on at least **40% of the 117 trademarks (47) on Annex B of the Excel file. Annex B must be completed and signed prior the issuance of the Standing Offer.**

DELETE

Page 16, Annex A, Delevery and Delay

Regular delivery: Delivery must be made **within three (3) working days** after receipt of a call-up.

Special delivery: Delivery must be made **within five (5) working days** after receipt of a call-up.

AND REPLACE WITH

Page 16, Annex A, Delevery and Delay

Regular delivery: Delivery must be made **within three (3) working days** after receipt of a call-up.

Special delivery: Delivery must be made **within ten (10) working days** after receipt of a call-up.

DELETE

Page 17, Annex A, Feature – OTHER HARDWARE PRODUCTS: Item 155:

For the items, with no MRSP listing, **please note that it is the departments/agencies responsibility to choose the less expensive (most economical) brand in subsequent call-ups** following the issuance of the SO(s) issued and by referring to « **OTHER HARDWARE PRODUCTS (Item # 155)** ».

AND REPLACE WITH

Page 17, Annex A, Feature – OTHER HARDWARE PRODUCTS: **Item 168:**

For the items, with no MRSP listing, **please note that it is the departments/agencies responsibility to choose the less expensive (most economical) brand in subsequent call-ups** following the issuance of the SO(s) issued and by referring to « **OTHER HARDWARE PRODUCTS (Item # 168)** ».

4- Modify Annex B as attachments

ATTACHMENTS

On the Buyandsell.gc.ca website, at the following link:

<https://buyandsell.gc.ca/procurement-data/tender-notice/PW-MTA-670-15415>

Ignore the file: e6mon-190008-a_annex_b.xlsx

You **must consider** the file: **E6MON-190008-A_Annex_B_V2.xlsx**.

All other terms and conditions remain unchanged.