

RFSO # NRCan-5000046836

Return Offers to :

Retourner Les Soumissions à : Natural Resources Canada – Ressources naturelles Canada Bid Receiving Unit – Mailroom Unité de réception des soumissions, Salle du courrier 580 rue Booth Street Ottawa, Ontario K1A 0E4 Attention: Daniel Burley

Request for Standing Offer Demande d'offre à commandes

Canada, as represented by the Minister of Natural Resources Canada, hereby requests a Standing Offer on behalf of the client identified herein.

Le Canada, représenté par le ministre des Ressources naturelles Canada, autorise par la présente, une offre à commandes au nom de client identifié ci-après

Comments – Commentaires

If using a courier service to deliver your offer response, please ensure that the Offer Solicitation Number, closing date and time are identified on the front of the courier envelope

Issuing Office – Bureau de distribution

Finance and Procurement Branch Natural Resources Canada 580 Booth Street, 5th Floor Ottawa, Ontario K1A 0E4

Exhibit Warehousing Solicitation No. – No de l'invitation	Date
NRCan-5000046836	August 27, 2019
Client Reference No Nº de reference du client	-
5000046836	
Requisition Reference No Nº de la demande	
150887	
Solicitation Closes – L'invitation prend fin at – à 02:00 PM EST	
on – le October 8, 2019	
Address Enquiries to: - Adresse toutes	Buyer ID – Id de
questions à:	l'acheteur
Daniel Burley	B35
-	D00
Daniel.Burley@canada.ca	
Telephone No. – No de telephone (343) 292-6432	Fax No. – No. de Fax
(343) 292-0432 Security – Sécurité	N/A
This Standing Offer does not have a security requir	
Cette d'offre à commandes n'est pas une exigence	de sécurité
If marked "X" please see the box to the left A required	cknowledgement copy
S'il ya un "X" ici, s.v.p. voir la boite à la gauche	Accusé de réceptior
requis Destination – of Goods, Services and Construct	lian
Destination – des biens, services et constructio	ion. n:
·· · - •	
Natural Resources Canada	
580 Booth Street	
Ottawa, Ontario	
K1A 0E4	
Vendor/Firm Name and Address	
Raison sociale et adresse du fournisseur/de l'er	ntrepreneur
Name and Title of person authorized to sign on	behalf of Vendor/Firm (type o
print)	
Nom et titre de la personne autorisée à signer a l'entrepreneur (taper ou écrire en caractères d'in	
l'entrepreneur (taper ou ecrite en caracteres à n	inprimene)
Signature	Date



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PART 1 - GENERAL INFORMATION

1.1 Introduction

The Request for Standing Offers (RFSO) is divided into seven parts plus attachments and annexes, as follows:

- Part 1 General Information: provides a general description of the requirement;
- Part 2 Offeror Instructions: provides the instructions applicable to the clauses and conditions of the RFSO;
- Part 3 Offer Preparation Instructions: provides offerors with instructions on how to prepare their offer to address the evaluation criteria specified;
- Part 4 Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria which must be addressed in the offer, and the basis of selection;
- Part 5 Certifications and Additional Information: includes the certifications and additional information to be provided;
- Part 6 Security, Financial and Insurance Requirements: includes specific requirements that must be addressed by offerors; and
- Part 7 7A, Standing Offer, and 7B, Resulting Contract Clauses:

7A, includes the Standing Offer containing the offer from the Offeror and the applicable clauses and conditions;

7B, includes the clauses and conditions which will apply to any contract resulting from a call-up made pursuant to the Standing Offer.

The Annexes include the Statement of Work, the Basis of Payment, the Insurance Requirements, the Standing Offer Reporting Requirements, and the Inventory List. The Appendices include the mandatory evaluation criteria.

1.2 Summary

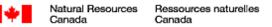
To provide Natural Resources Canada (NRCan) with exhibit warehousing, handling, installation and dismantling, maintenance and related services in support of its exhibit programs.

Due to operational requirements, the Standing Offer Holder's warehousing facility should preferably be located within 25 km of NRCan's offices at 580 Booth Street, Ottawa, Ontario.

The Standing Offer Holder is responsible for transferring the government-owned equipment to its storage at the Standing Offer Holder's expense. The equipment is presently located in Gatineau, Quebec.

The period the resulting Standing Offer will be from date of Standing Offer issuance to December 31st, 2019 with two additional one-year periods (from January 1, 2020 to December 31, 2020 and from January 1, 2021 to December 31, 2021).

One (1) Standing Offer will be issued as a results of this Request for Standing Offer (RFSO)



1.3 Trade Agreements

The requirement is subject to the provisions of the World Trade Organization Agreement on Government Procurement (WTO-AGP), the North American Free Trade Agreement (NAFTA), the Canada-European Union Comprehensive Economic and Trade Agreement (CETA), and the Canadian Free Trade Agreement (CFTA).

1.4 Security Requirements

There is no security requirement applicable to this Standing Offer.

1.5 Debriefings

Offerors may request a debriefing on the results of the request for standing offers process. Offerors should make the request to the Standing Offer Authority within 15 working days of receipt of the results of the request for standing offers process. The debriefing may be in writing, by telephone or in person.



PART 2 - OFFEROR INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the Request for Standing Offers (RFSO) by number, date and title are set out in the <u>Standard Acquisition Clauses and Conditions Manual</u> (https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) issued by Public Works and Government Services Canada.

Offerors who submit an offer agree to be bound by the instructions, clauses and conditions of the RFSO and accept the clauses and conditions of the Standing Offer and resulting contract(s).

The 2006 (2018-05-22), Standard Instructions – Request for Standing Offers – Goods or Services – Competitive Requirements, are incorporated by reference into and form part of the RFSO. Anywhere within the RFSO:

Sub-Section 5.2 - **Submission of Offers of 2006** (**2018-05-22**), Standard Instructions – Request for Standing Offers – Goods or Services – Competitive Requirements, is amended as follows:

DELETE: PWGSC INSERT: NRCan

Sub-Section 5.4 - **Submission of Offers of 2006** (2017-04-27) Standard Instructions – Request for Standing Offers – Goods or Services – Competitive Requirements, is amended as follows:

DELETE: 60 days INSERT: 180 days

Subsection 8.1 – Transmission by Facsimile of 2006 (**2017-04-27**) Standard Instructions – Request for Standing Offers - Goods or Services – Competitive Requirements, is amended as follows:

DELETE: (819) 997-9776 INSERT: not accepted by facsimile

2.1.1 Basis for Canada's Ownership of Intellectual Property

Canada has determined that any intellectual property rights arising from the performance of the Work under the resulting contract(s) will belong to Canada, on the following grounds: where the main purpose of the contract, or of the deliverables contracted for, is to generate knowledge and information for public dissemination.

2.2 Submission of Offers

Offers must be submitted only to Natural Resource Canada (NRCan) Bid Receiving Unit by the date, time and place indicated in the RFSO and on Page 1 of the RFSO.

Due to the nature of the Request for Standing Offer, transmission of offers by facsimile to NRCan will not be accepted.



2.3 Enquiries - Request for Standing Offers

All enquiries must be submitted in writing to the Standing Offer Authority no later than eight (8) calendar days before the Request for Standing Offers (RFSO) closing date. Enquiries received after that time may not be answered.

Offerors should reference as accurately as possible the numbered item of the RFSO to which the enquiry relates. Care should be taken by offerors to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that offerors do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all offerors. Enquiries not submitted in a form that can be distributed to all offerors may not be answered by Canada.

2.4 Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force Ontario.

Offerors may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their offer, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the offerors.



PART 3 - OFFER PREPARATION INSTRUCTIONS

3.1 Offer Preparation Instructions

Canada requests that offerors provide their offer in separately bound sections as follows:

Section I: Technical Offer (2 hard copies and 1 soft copy on USB key) Section II: Financial Offer (2 hard copies and 1 soft copy on USB key) Section III: Certifications (2 hard copies)

If there is a discrepancy between the wording of the soft copy on electronic media and the hard copy, the wording of the hard copy will have priority over the wording of the soft copy

Prices must appear in the financial offer only. No prices must be indicated in any other section of the offer.

Canada requests that offerors follow the format instructions described below in the preparation of hard copy of their offer:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the RFSO.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process <u>Policy on Green</u> <u>Procurement</u> (https://www.tbs-sct.gc.ca/pol/doc-eng.aspx?id=32573). To assist Canada in reaching its objectives, Offerors should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Offer

In their technical offer, offerors should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Section II: Financial Offer

Offerors must submit their financial offer in accordance with the Annex B, Basis of Payment. The total amount of Applicable Taxes must be shown separately.

3.1.1 Exchange Rate Fluctuation

C3011T (2013-11-06) Exchange Rate Fluctuation

Section III: Certifications

Offerors must submit the certifications and additional information required under Part 5.

Page 1 of the document:

It is requested that all bidders complete, sign and date Page 1 of this document (including the name of the submitting organization, the name of the authorized signing person, appropriate addresses, telephone



and facsimile numbers and business contact) prior to submitting their proposal. As the signature indicates a clear acceptance of the terms and conditions set out in the RFSO, it is the Bidder's responsibility to ensure that the signatory has the authority within its organization to commit the Bidder by making such an offer.

As per article 1 of Part 2, the Bidder hereby agrees, by submitting his/her proposal in response to this RFSO, to all the instructions, terms, conditions and clauses detailed herein.



PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- (a) Offers will be assessed in accordance with the entire requirement of the Request for Standing Offers including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the offers.

4.1.1 Technical Evaluation

Mandatory technical evaluation criteria are included in Appendix "A" – Technical Evaluation Criteria.

4.1.2 Financial Evaluation

Mandatory financial evaluation criteria are included in Appendix "B" – Financial Proposal Form.

4.2 Basis of Selection

4.2.1 Mandatory Technical Criteria Only

An offer must comply with the requirements of the Request for Standing Offers and meet all mandatory technical evaluation criteria to be declared responsive. The responsive offer with the lowest evaluated price will be recommended for issuance of a standing offer.

The final decision will be based on the warehousing facility location. NRCan reserve the right to award the Standing Offer to the bidder with the closest facility to NRCan's offices at 580 Booth Street, Ottawa, Ontario.



PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Offerors should provide the required certifications and additional information to be issued a standing offer.

The certifications provided by Offerors to Canada are subject to verification by Canada at all times. Canada will declare an offer non-responsive, or will declare a contractor in default if any certification made by the Offeror is found to be untrue, whether made knowingly or unknowingly, during the offer evaluation period or during the contract period.

The Standing Offer Authority will have the right to ask for additional information to verify the Offeror's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Standing Offer Authority will render the offer non-responsive or constitute a default under the Contract.

5.1 Certifications Required with the Offer

Offerors should submit the following duly completed certifications as part of their offer.

5.1.1 Declaration of Convicted Offences

In accordance with the <u>Ineligibility and Suspension Policy</u> (<u>http://www.tpsgc-pwgsc.gc.ca/ci if/politique-policy-eng.html</u>), the Offeror must provide with its offer, the required documentation, as applicable, to be given further consideration in the procurement process.

5.2 Certifications Precedent to the Issuance of a Standing Offer and Additional Information

The certifications and additional information listed below should be submitted with the offer but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Standing Offer Authority will inform the Offeror of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame specified will render the offer non-responsive.

5.2.1 Integrity Provisions – List of Names

In accordance with the <u>Ineligibility and Suspension Policy</u> (<u>http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html</u>), the Offeror must provide with its offer the required documentation, as applicable, to be given further consideration in the procurement process.

Offerors who are incorporated, including those submitting offers as a joint venture, must provide a complete list of names of all individuals who are currently directors of the Offer or, in the case of a private company, the owners of the company.

Offerors submitting offers as sole proprietorship, as well as those submitting offers as a joint venture, must provide the name of the owner(s).

Offerors submitting offers as partnerships do not need to provide lists of names.

Name of Offeror:

OR



Name of each member of the joint venture:

Member 1:	
Member 2:	
Member 3:	
Member 4:	

Identification of the administrators/owners:

SURNAME	NAME	TITLE

5.2.2 Federal Contractors Program for Employment Equity – Standing Offer Certification

By submitting an offer, the Offerors certifies that the offer, and any of the Offeror's members if the Offer is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "<u>FCP</u> <u>Limited Eligibility to Bid</u>" list (http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml) available from <u>Employment and Social Development Canada (ESDC) - Labour's</u> website.

Canada will have the right to declare an offer non-responsive if the r, or any member of the Offeror if the Offeror is a Joint Venture, appears on the "FCP Limited Eligibility to Bid." list at the time of contract award.

5.2.3 Status and Availability of Resources

The Offeror certifies that, should it be issued a standing offer as a result of the Request for Standing Offer, every individual proposed in its offer will be available to perform the Work resulting from a call-up against the Standing Offer as required by Canada's representatives and at the time specified in a call-up or agreed to with Canada's representatives. If for reasons beyond its control, the Offeror is unable to provide the services of an individual named in its offer, the Offeror may propose a substitute with similar qualifications and experience. The Offeror must advise the Standing Offer Authority of the reason for the substitution and provide the name, qualifications and experience of the proposed replacement. For the purposes of this clause, only the following reasons will be considered as beyond the control of the Offeror: death, sickness, maternity and parental leave, retirement, resignation, dismissal for cause or termination of an agreement for default.

If the Offeror has proposed any individual who is not an employee of the Offeror, the Offeror certifies that it has the permission from that individual to propose his/her services in relation to the Work to be performed and to submit his/her résumé to Canada. The Offeror must, upon request from the Standing Offer Authority, provide a written confirmation, signed by the individual, of the permission given to the Offeror and of his/her availability. Failure to comply with the request may result in the offer being declared non-responsive.



5.2.4 Education and Experience

The Offerorr certifies that all the information provided in the résumés and supporting material submitted with its offer, particularly the information pertaining to education, achievements, experience and work history, has been verified by the Offeror to be true and accurate. Furthermore, the Offeror warrants that every individual proposed by the Offeror for the requirement is capable of performing the Work described in the resulting contract.

5.2.5 Former Public Servant

Contracts awarded to former public servants (FPS) in receipt of a pension or of a lump sum payment must bear the closest public scrutiny and reflect fairness in the spending of public funds. In order to comply with Treasury Board policies and directives on contracts with FPS, bidders must provide the information required below prior to contract award.

DEFINITIONS:

For the purposes of this clause,

"fee abatement formula" means the formula applied in the determination of the maximum fee payable during the one-year fee abatement period when the successful bidder is a former public servant in receipt of a pension paid under the Public Service Superannuation Act.

"former public servant" is any former member of a department as defined in the <u>Financial</u> <u>Administration Act</u>, R.S., 1985, c. F-11, a former member of the Canadian Armed Forces or a former member of the Royal Canadian Mounted Police. A former public servant may be:

- (a) An individual;
- (b) An individual who has incorporated;
- (c) A partnership made up of former public servants; or
- (d) Sole proprietorship or entity where the affected individual has a controlling or major interest in the entity.

"Lump sum payment period" means the period measured in weeks of salary, for which payment has been made to facilitate the transition to retirement or to other employment as a result of the implementation of various programs to reduce the size of the Public Service. The lump sum payment period does not include the period of severance pay, which is measured in a like manner.

"pension" means a pension or annual allowance paid under the <u>Public Service Superannuation Act</u> (PSSA), R.S., 1985, c. P-36, and any increases paid pursuant to the <u>Supplementary Retirement Benefits</u> <u>Act</u>, R.S., 1985, c. S-24 as it affects the PSSA. It does not include pensions payable pursuant to the <u>Canadian Forces Superannuation Act</u>, R.S., 1985, c. C-17, the <u>Defence Services Pension Continuation</u> <u>Act</u>, 1970, c. D-3, the <u>Royal Canadian Mounted Police Pension Continuation Act</u>, 1970, c. R-10, and the <u>Royal Canadian Mounted Police Superannuation Act</u>, R.S., 1985, c. R-11, the <u>Members of Parliament</u> <u>Retiring Allowances Act</u>, R.S., 1985, c. M-5, and that portion of pension payable to the <u>Canada Pension</u> <u>Plan Act</u>, R.S., 1985, c. C-8.

Former Public Servant (FPS) in Receipt of a Pension

As per the above definitions, is the Bidder a FPS in receipt of a pension?

YES() NO()

If so, the Bidder must provide the following information:



- (a) Name of former public servant:
- (b) Date of termination of employment or retirement from the Public Service.

By providing this information, Bidders agree that the successful Bidder's status, with respect to being a former public servant in receipt of a pension, will be reported on departmental websites as part of the published proactive disclosure reports in accordance with <u>Contracting Policy Notice: 2012-2</u> and the <u>Guidelines on the Proactive Disclosure of Contracts</u>.

A contract awarded to a FPS who has been retired for less than one year and who is in receipt of a pension as defined above is subject to a fee abatement formula, as required by Treasury Board Policy.

Work Force Adjustment Directive

Is the Bidder a FPS who received a lump sum payment pursuant to the terms of a work force Adjustment Directive ?

YES() NO()

If so, the Bidder must provide the following information:

(a)	Name of former public servant:	
(b)	Conditions of the lump sum payment incentive:	
(c)	Date of termination of employment:	
(d)	Amount of lump sum payment:	
(e)	Rate of pay on which lump sum payment is based:	
(f)	Period of lump sum payment including:	
	Start date:	
	End date:	
	Number of weeks:	
(g)	Number and amount (professional fees) of other contracts reduction program.	subject to the restrictions of a work force
	Contract Number:	Contract Amount:

For all contracts awarded during the lump sum payment period, the total amount of fee that may be paid to a FPS who received a lump sum payment is \$5,000, including applicable taxes.



5.2.6 Aboriginal Designation

Who is eligible?

a) An Aboriginal business, which can be:

i. ii.	a band as defined by the Indian Act
н.	a sole proprietorship
iii.	a limited company
iv.	a co-operative
٧.	a partnership
vi.	a not-for-profit organization

in which Aboriginal persons have at least 51 percent ownership and control,

OR

b. A joint venture consisting of two or more Aboriginal businesses or an Aboriginal business and a non-Aboriginal business(es), provided that the Aboriginal business(es) has at least 51 percent ownership and control of the joint venture.

When an Aboriginal business has six or more full-time employees at the date of submitting the offer, at least thirty-three percent of them must be Aboriginal persons, and this ratio must be maintained throughout the duration of the contract.

The offeror must certify in its submitted offer that it is an Aboriginal business or a joint venture constituted as described above.

□ Our Company is <u>NOT an Aboriginal Firm</u>, as identified above.

 \Box Our Company is an Aboriginal Firm, as identified above.



PART 6 - SECURITY, FINANCIAL AND INSURANCE REQUIREMENTS

6.1 Security Requirements

There is no security requirement applicable to this Standing Offer.



PART 7 - STANDING OFFER AND RESULTING CONTRACT CLAUSES

A. STANDING OFFER

7.1 Offer

The Offeror offers to fulfill the requirement in accordance with the Statement of Work at Annex "A".

7.2 Security Requirements

There is no security requirement applicable to the Standing Offer.

7.3 Standard Clauses and Conditions

All clauses and conditions identified in the Standing Offer and resulting contract(s) by number, date and title are set out in the <u>Standard Acquisition Clauses and Conditions Manual</u> (https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) issued by Public Works and Government Services Canada.

7.3.1 General Conditions

<u>2005</u> (2017-06-21) General Conditions - Standing Offers - Goods or Services, apply to and form part of the Standing Offer.

7.3.2 Standing Offers Reporting

The Offeror must compile and maintain records on its provision of goods and services to Canada under contracts resulting from the Standing Offer. This data must include all purchases done by Canada, including those acquired and paid for by Canada acquisition cards.

The Offeror must provide this data in accordance with the reporting requirements detailed in annex entitled Annex "D". If some data is not available, the reason must be indicated in the report. If no goods or services is provided during a given period, the Offeror must provide a "nil" report.

The data must be submitted on a quarterly basis to the Standing Offer Authority.

The quarterly reporting periods are defined as follows:

- 1st quarter: April 1 to June 30
- 2nd quarter: July 1 to September 30
- 3rd quarter: October 1 to December 31
- 4th quarter: January 1 to March 31

The data must be submitted to the Standing Offer Authority no later than 15 calendar days after the end of the reporting period.

7.4 Foreign Nationals

<u>A2000C</u> (2006-06-16) - Foreign Nationals (Canadian Contractor)



7.5 Dispute Resolution

Mediation

If a dispute arising from this contract cannot be settled amicably through negotiation, then the parties agree in good faith to submit the dispute to mediation as administered by the Arbitration and Mediation Institute of Canada Inc. (AMIC). The parties acknowledge receipt of the rules of AMIC. The cost of mediation shall be borne equally by the parties.

Arbitration

If the parties cannot resolve the dispute through mediation within sixty (60) days, the parties agree to submit the dispute to arbitration pursuant to the Commercial Arbitration Act (Canada). The party requesting such arbitration shall do so by written notice to the other party/parties. The cost of the arbitration and fees of the arbitrator shall be borne equally by the parties. The arbitration shall take place in the city where the contractor carries on business before a single arbitrator to be chosen jointly by the parties. If the parties cannot agree on the choice of arbitrator within thirty (30) days of written notice to submit the dispute to arbitration, each party will choose a representative who will select the arbitrator. The parties may determine the procedure to be followed by the arbitrator in conducting the proceedings, or may ask the arbitrator to do so. The arbitrator shall issue a written award within thirty (30) days of hearing the parties. The award may be entered in any court having jurisdiction and enforced as a judgment of that court.

Meaning of "Dispute"

The parties agree that the word "dispute" in this clause refers to a dispute of fact or of law, other than a dispute of public law.

The parties understand that the Procurement Ombudsman appointed pursuant to Subsection 22.1(1) of the *Department of Public Works and Government Services Act* will, on request or consent of the parties to participate in an alternative dispute resolution process to resolve any dispute between the parties respecting the interpretation or application of a term and condition of this contract and their consent to bear the cost of such process, provide to the parties a proposal for an alternative dispute resolution process to resolve their dispute. The Office of the Procurement Ombudsman may be contacted by telephone at 1-866-734-5169 or by e-mail at boa.opo@boa.opo.gc.ca.

7.6 Term of Standing Offer

7.6.1 Period of the Standing Offer

The period for the Standing Offer is for a twelve (12) month period from Standing Offer Award with four (4) twelve month option periods. The period shall before on date of award of Agreement until for making call-ups against the Standing Offer is from date of Standing Offer issuance to December 31, 2019 inclusive.

7.6.2 Option to Extend Standing Offer

NRCan reserves the right to extend the period of the Standing Offer for up to **two (2)** additional **twelve (12)** month periods, under the same terms and conditions. NRCan may exercise the option, or any extension thereof, at any time by written notice to the Offeror (Contractor) at least 30 calendar days prior to the Standing Offer expiry date.



The Contractor agrees that, during the extended period of the Standing Offer, the rates/prices will be in accordance with the provisions of the Standing Offer.

The option may only be exercised by the Project Authority and any extension to the period will be evidenced through a formal Standing Offer amendment issued by the Contracting Authority.

7.6.4 Delivery Points

Delivery of the requirement will be made to delivery point(s) specified at Annex "A" of the Standing Offer.

7.7 Authorities

7.7.1 Standing Offer Authority

The Standing Offer Authority is:

Name:	Daniel Burley
Title:	Procurement Specialist
Organization:	Natural Resources Canada
Address:	580 Booth Street, 5 th Floor
	Ottawa, Ontario, K1A 0E4
Telephone:	(343) 292-6432
Facsimile:	(613) 947-5477
E-mail address:	Daniel.Burley@canada.ca

The Standing Offer Authority is responsible for the establishment of the Standing Offer, its administration and its revision, if applicable.

7.7.2 Project Authority (to be provided at Offer Issuance)

The Project Authority will be identified in the call-up against the Standing Offer.

The Project Authority is the representative of the department or agency for whom the Work will be carried out pursuant to a call-up against the Standing Offer and is responsible for all the technical content of the Work under the resulting Contract.

7.7.3 Contracting Authority (to be provided at Offer Issuance)

The Contracting Authority will be identified in the resulting Standing Offer.

The Contracting Authority is responsible for awarding Call-ups in accordance with the Call-up procedures in the Standing Offer. Upon the making of a Call-up, as the Contracting Authority, he/she is responsible for any contractual issues relating to individual Call-ups made against the Standing Offer.

7.7.4 Offeror's Representative (to be provided at Offer Issuance)

Name: Title: Organization: Address: Telephone: Facsimile: E-mail address



7.8 **Proactive Disclosure of Contracts with Former Public Servants**

By providing information on its status, with respect to being a former public servant in receipt of a <u>Public</u> <u>Service Superannuation Act</u> (PSSA) pension, the Contractor has agreed that this information will be reported on departmental websites as part of the published proactive disclosure reports, in accordance with <u>Contracting Policy Notice: 2012-2</u> of the Treasury Board Secretariat of Canada.

7.9 Identified Users

The Identified User authorized to make call-ups against the Standing Offer is: Natural Resources Canada.

7.10 Call-up Procedures

The following procedures will apply to issue Call-ups Against the Standing offer:

- a) The Project Authority will provide the Standing Offer Holder with a preliminary Statement of Work prior to each event.
- b) The Standing Offer Holder will submit an Estimated Cost Proposal within five (5) days following receipt of the Statement of Work.
- c) When a confirmed, finalized Statement of Work will be established in conjunction with the NRCan Project Authority, the Standing Offer Holder will submit a Final Cost Proposal. The Final Cost Proposal will be based on the unit prices specified in the Basis of Payment and is subject to the approval of the Project Authority.
- d) The Standing Offer holder will be authorized to proceed with the Work, by the Contracting Authority through a completed and signed "Call-up." The Standing Offer Holder must not undertake any of the specified work unless and until a Call-up is issued. The estimated cost stated in the Call-up must not be exceeded without the specific written authorization of the Contracting Authority.
- e) The deliver deadlines as negotiated and specified in the Call-up must be adhered to.

7.11 Call-up Instrument

The Work will be authorized or confirmed by the Identified User using the duly completed forms or their equivalents as identified in paragraphs 2 below, or by using Canada acquisition cards (Visa or MasterCard) for low dollar value requirements.

- 1. Call-ups must be made by the Identified User's authorized representatives under the Standing Offer and must be for goods or services or combination of goods or services included in the Standing Offer at the prices and in accordance with the terms and conditions specified in the Standing Offer.
- 2. A call-up against a Standing Offer (Form 942) will be used

3. An Equivalent form or electronic call-up document which contains at a minimum the following information:

- standing offer number;
- description and unit price for each line item;
- total value of the call-up;



7.12 Limitation of Call-ups

Individual call-ups against the Standing Offer **must not exceed \$120,000.00** (Applicable Taxes included). It is anticipated that NRCan will spend approximately \$426,544.00 cumulatively over the full course of the Standing Offer, including all option periods.

7.13 **Priority of Documents**

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) the call up against the Standing Offer, including any annexes;
- b) the articles of the Standing Offer;
- c) the general conditions <u>2005</u> (2017-06-21), General Conditions Standing Offers Goods or Services
- d) supplemental general conditions 4007 (2010-08-16), Supplemental General Conditions Canada to Own Intellectual Property Rights in Foreground Information;
- e) the general conditions 2010B (2015-09-03) General Conditions Professional Services (Medium Complexity)
- f) Annex A, Statement of Work;
- g) Annex B, Basis of Payment;
- h) Annex C, Insurance Requirements;
- i) the Offeror's offer dated _____ (*insert date of offer*),

7.14 Certifications and Additional Information

7.14.1 Compliance

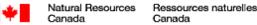
Unless specified otherwise, the continuous compliance with the certifications provided by the Offeror with its offer or precedent to issuance of the Standing Offer (SO), and the ongoing cooperation in providing additional information are conditions of issuance of the SO and failure to comply will constitute the Offeror in default. Certifications are subject to verification by Canada during the entire period of the SO and of any resulting contract that would continue beyond the period of the SO.

7.15 Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

7.16 Basis for Canada's Ownership of Intellectual Property

Canada has determined that any intellectual property rights arising from the performance of the Work under the resulting contract will belong to Canada, on the following grounds: the main purpose of the contract, or of the deliverables contracted for, is to generate knowledge and information for public dissemination.



B. RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from a call-up against the Standing Offer.

7.1 Statement of Work

The Contractor must perform the Work described in the call-up against the Standing Offer.

7.2 Standard Clauses and Conditions

7.2.1 General Conditions

<u>2010B</u> (2018-06-21)), General Conditions - Professional Services (Medium Complexity) apply to and form part of the Contract.

7.2.2 Supplemental General Conditions

<u>4007</u> (2010-08-16), Supplemental General Conditions – Canada to Own Intellectual Property Rights in Foreground Information

7.3 Term of Contract

7.3.1 Period of the Contract

The Work must be completed in accordance with the call-up against the Standing Offer.

7.3.2 Delivery Date

Delivery must be completed in accordance with the call-up against the Standing Offer.

7.4 Proactive Disclosure of Contracts with Former Public Servants

By providing information on its status, with respect to being a former public servant in receipt of a <u>Public</u> <u>Service Superannuation Act</u> (PSSA) pension, the Contractor has agreed that this information will be reported on departmental websites as part of the published proactive disclosure reports, in accordance with <u>Contracting Policy Notice: 2012-2</u> of the Treasury Board Secretariat of Canada.

7.5 Payment

7.5.1 Basis of Payment

The Contractor will be paid in accordance with the Basis of Payment at Annex "B", for Work performed pursuant to the Call-up and subject to acceptance by the Project Authority.

7.5.1.1 Basis of Payment – Labour

The firm hourly rates charged for labour are all-inclusive. They include the cost of labour, fringe benefits, general and administrative expenses, time in transit, overhead, profit and the like, excepting only Applicable Taxes.

<u>Straight Time is defined as eight consecutive hours of work performed between the hours of 7:00</u> a.m. and 5:00 p.m., Monday through Friday. <u>Overtime is defined as hours outside of the Straight</u>



Time hours, including Statutory Holidays. The Contractor must obtain prior written approval from the Project Authority prior to the performance of <u>any</u> overtime work. Canada is not liable for overtime charges that are not pre-authorized by the Project Authority. Should overtime work be required and authorized, the hourly rates in Table 1 will be increased by **50%**.

For the purposes of this Call-up, "time in transit" is defined as the length of time (in 30 minute increments) that is required for the Contractor to travel from the Contractor's facilities to the final destination (or vice versa). The means of transportation selected must be in accordance with the National Joint Council Travel Directive. Time in transit (excepting local travel and unless otherwise specifically provided for in the Call-up Against the Standing Offer) is subject to verification by and the approval of the Client. Reasonable rest periods will be permitted at the discretion of the Client. Where it is deemed that the Contractor may charge labour fees for time in transit, the Contractor will only be paid for the actual time in transit as defined above, including reasonable rest periods.

The Contractor is subject to the Applicable Laws as outlined in article 13 of the Standing Offer. As such, the Contractor is responsible for ensuring adherence to these Laws, including any applicable Labour Laws. The rates charged by the Contractor reflect this responsibility and Canada will not be subject to additional charges not expressly laid our herein.

7.5.1.1.1 Firm Hourly Rates – Labour

For the Labour associated with the Work described in the Statement of Work in Annex "A", and according to Table 1 in Annex "B" Basis of Payment:

In consideration of the Contractor satisfactorily completing its obligations under the Contract, the Contractor will be paid firm hourly rates for a cost of <u>\$(TBD)</u>. Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

7.5.1.2 Basis of Payment – Shipping

Any shipping costs incurred during the performance of a Call-up Against a Standing Offer will be reimbursed at cost and must be supported by original receipts. If additional shipping is required due to Contractor neglect, the associated costs will not be reimbursed to the Contractor.

7.5.1.2.1 Ceiling Price – Shipping

For the shipping costs associated with the Work described in the Statement of Work in Annex "A".

The Contractor will be reimbursed for the costs reasonably and properly incurred in the performance of the Work, a ceiling price of <u>\$ (TBD)</u>. Customs duties are included and Applicable Taxes are extra.



7.5.1.3 Basis of Payment – Warehousing

A firm, all-inclusive monthly rate per cubic foot for warehousing applies for the upholding and storage of crated an uncrated government-owned equipment as per the Inventory List at Annex "E". This rate includes management, upkeep and data entry in the storage system.

7.5.1.3.1 Firm Monthly Rate – Warehousing

For the warehousing fees associated with the Work described in the Statement of Work in Annex "A", and according to Table 2 in Annex "B" Basis of Payment:

In consideration of the Contractor satisfactorily completing its obligations under the Contract, the Contractor will be paid a firm monthly rate per cubic foot for a cost of <u>\$</u> (TBD). Customs duties are included and Applicable Taxes are extra.

7.5.1.4 Basis of Payment – Forklift

A firm, all-inclusive hourly rate will apply for the use of a forklift within the Contractor's warehouse.

The hourly rate for the forklift operator (Warehouse Person) is separate from the forklift rate and is provided under article 7.5.1.1 Basis of Payment – Labour.

7.5.1.5 Firm Hourly Rate – Forklift

For the forklift fees associated with the Work described in the Statement of Work in Annex "A", and according to Table 3 in Annex "B" Basis of Payment:

In consideration of the Contractor satisfactorily completing its obligations under the Contract, the Contractor will be paid a firm hourly rate for a cost of <u>\$ (TBD)</u>. Customs duties are included and Applicable Taxes are extra.

7.5.1.5 Basis of Payment – Item Handling

A firm, all-inclusive ¼ hourly rate (rate for 15 minute increment of work) will apply for item handling within the warehouse. Item handling involves removal of an item or items from storage, labelling the item(s), preparation of the item(s) for shipping, and any other related administrative tasks. Item handling <u>does not include</u> the use of a forklift with Operator.

7.5.1.5.1 Firm ¹/₄ Hourly Rate – Item Handling

For the item handling fees associated with the Work described in the Statement of Work in Annex "A", and according to Table 4 in Annex "B" Basis of Payment:

In consideration of the Contractor satisfactorily completing its obligations under the Contract, the Contractor will be paid a firm ¼ hourly rate for a cost of <u>\$ (TBD)</u>. Customs duties are included and Applicable Taxes are extra.

7.5.1.6 Basis of Payment – Direct and Subcontracted Expenses

7.5.1.6.1 Direct Expenses

Direct expenses include any expenses directly incurred by the Contractor during the performance of the Work or for the purpose of the project, relating to the purchase or



rental of materials (including those required to maintain or repair the exhibits), equipment, supplies, or other required items.

All expenses, general and administrative, normally incurred in providing the services (i.e. project office space [including Contractor's hardware and software]; word processing; non-project specific reports, photocopying, courier and telephone charges; local travel and the like) are to be included in the prices for professional services identified herein, and will <u>not</u> be permitted as direct expenses under the Contract.

Direct expenses will be charged at net cost with a (TBD)% mark-up to cover overhead and profit.

7.5.1.6.2 Subcontracting

Subcontracted items include any expenses incurred during the performance of the Work or for the purpose of the project for which a separate contract exists between the Contractor and the person or firm providing the goods/services. Subcontracted items may include, but are not limited to, the following: on-site drayage, forklift services, water supply, plant and flower rental or purchase, electrical services, tent and flooring rental, security,etc.

All subcontracted requirements will be provided at net cost with a (TBD) % mark-up to cover overhead and profit. Invoices from the Contractor to Canada must be accompanied by copies of invoices from the subcontractors. Invoices from second-tier subcontractors

(the subcontractors of the Contractor's subcontractors) are not required under the Contract.

For each subcontracted service over \$25,000 (taxes included) the Contractor will obtain competitive bids from no fewer than three outside suppliers. The Contractor must provide to the Contracting Authority and the Project Authority, the names of the suppliers who submitted bids, the total amount of each bid obtained, the selection criteria and results.

7.5.1.6.3 Limitation of Expenditure – Direct and Subcontracted Expenses

For the Direct and Subcontracted Expenses associated with the Work described in the Statement of Work in Annex "A", including the applicable Direct and Subcontracted Expenses Mark-up as per Table 5 in Annex "B" Basis of Payment:

- 1. Canada's total liability to the contractor for the Direct and Subcontracted Expenses under this Contract will not exceed <u>\$ (TBD).</u> Customs duties are included and Applicable Taxes are extra.
- 2. No increase in the total liability of Canada or in the price of the Work resulting from any design changes, modifications or interpretations of the specifications, will be authorized or paid to the Contractor unless such design changes, modifications or interpretations have been approved, in writing, by the Contracting Authority prior to their incorporation into the Work. The Contractor will not be obliged to perform any work or provide any service that would cause the total liability of Canada to be exceeded without the prior written approval of the Contracting Authority. The Contractor will notify the Contracting Authority in writing as to the adequacy of this sum when:
 - a) it is 75 percent committed, or

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- b) four (4) months prior to the Contract expiry date, or
- c) if the Contractor considers that the funds provided are inadequate for the completion of the Work, whichever comes first.
- 3. In the event that the notification refers to inadequate funds, the Contractor will provide to the Contracting Authority, in writing, an estimate for the additional funds required. Provision of such notification and estimate for the additional funds

does not increase Canada's liability.

7.5.1.7 Basis of Payment – Travel and Living Expenses

The Contractor will be reimbursed its authorized travel and living expenses reasonably and properly incurred in the performance of the Work, at cost, without any allowance for profit and/or administrative overhead, in accordance with the meal, private vehicle and incidental expenses provided in Appendices B, C and D of the National Joint Council Travel Directive (<u>https://www.njc-cnm.gc.ca/directive/travel-voyage/index-eng.php</u>), and with the other provisions of the directive referring to "travellers", rather than those referring to "employees".

With respect to Modules 2, 3, and 4 of the Directive, meals will be reimbursed based on receipts up to a maximum of the daily allowance specified in Appendix C or D of the Directive, as applicable. If receipts are unavailable, the Contractor may sign a Declaration in order to receive reimbursement.

Note: The Contractor is not an employee of Canada and as such, is not eligible for any Government of Canada employee benefits as they pertain to the National Joint Council Travel Directive, or otherwise. This includes any provisions pertaining to "travel status" as set out in the Directive which are not expressly permitted herein.

All travel must have the prior written authorization of the Project Authority.

All payments are subject to government audit.

7.5.1.7.1 Ceiling Price – Travel and Living Expenses

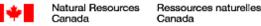
For the Contractor's Travel and Living Expenses associated with the Work described in the Statement of Work in Annex "A".

The Contractor will be reimbursed for the costs reasonably and properly incurred in the performance of the Work, to a ceiling price of **<u>\$ (TBD)</u>**. Applicable taxes are extra.

The ceiling price is subject to downward adjustment so as not to exceed the actual costs reasonably incurred in the performance of the Work and computed in accordance with the Basis of Payment.

7.6 Invoicing Instructions

Invoices shall be submitted using one of the following methods:



E-mail:		
nrcan.invoiceimaging-servicedimageriedesfactures.rncan@canada.ca		
Note: Attach "PDF" file. No other formats will be accepted		
OR		
Fax:		
Local NCR region: 613-947-0987 Toll-free: 1-877-947-0987		
Note: Use highest quality settings available.		

Please do not submit invoices using more than one method as this will not expedite payment.

Invoices and all documents relating to a contract must be submitted on the Contractor's own form and shall bear the following reference numbers: Request for Standing Offer number: (to be inserted at issuance)

Invoicing Instructions to suppliers: http://www.nrcan.gc.ca/procurement/3485

7.7 Insurance Requirements

The Contractor must comply with the insurance requirements specified in Annex "C". The Contractor must maintain the required insurance coverage for the duration of the Contract. Compliance with the insurance requirements does not release the Contractor from or reduce its liability under the Contract. The Contractor is responsible for deciding if additional insurance coverage is necessary to fulfill its obligation under the Contract and to ensure compliance with any applicable law. Any additional insurance coverage is at the Contractor's expense, and for its own benefit and protection.

The Contractor must forward to the Contracting Authority within ten (10) days after the date of award of the Contract, a Certificate of Insurance evidencing the insurance coverage and confirming that the insurance policy complying with the requirements is in force. For Canadian-based Contractors, coverage must be placed with an Insurer licensed to carry out business in Canada, however, for Foreign-based Contractors, coverage must be placed with an Insurer with an A.M. Best Rating no less than "A-". The Contractor must, if requested by the Contracting Authority, forward to Canada a certified true copy of all applicable insurance policies.

7.8 Contract Administration

The parties understand that the Procurement Ombudsman appointed pursuant to Subsection 22.1(1) of the Department of Public Works and Government Services Act will review a complaint filed by [the supplier or the contractor or the name of the entity awarded this contract] respecting administration of this contract if the requirements of Subsection 22.2(1) of the Department of Public Works and Government Services Act and Sections 15 and 16 of the Procurement Ombudsman Regulations have been met, and the interpretation and application of the terms and conditions and the scope of the work of this contract are not in dispute. The Office of the Procurement Ombudsman may be contacted by telephone at 1-866-734-5169 or by e-mail at boa.opo@boa.opo.gc.ca



ANNEX "A" - STATEMENT OF WORK

A1. REQUIREMENT

Natural Resources Canada (NRCan) requires services in support of its exhibit programs. NRCan participates in approximately 40 events of varied sizes each year. The services required include:

- storage and warehousing of a variety of exhibit properties and participation-related items;
- reporting on the status of exhibits;
- maintenance of inventory records;
- exhibit refurbishment;
- transportation/shipping;
- material handling;
- shipping and receiving;
- set-up and dismantling;
- inspection and cleaning of 10' x 10' or smaller exhibits;
- inspecting panels and structures for exhibits upon return to warehouse and the process that follows;
- preparation and contracting for logistics including booking of space, ordering of services (drayage, electrical, furniture, carpeting, etc);
- · coordination of consolidation of publications with outbound exhibits; and
- disposition of materials returned from events.

A2. CONSTRAINTS/ISSUES

The warehousing facility **should** be located within 25 km of NRCan's offices at 580 Booth Street, Ottawa, Ontario, given that the representatives of the various programs at NRCan often find it necessary to visit the warehouse and perform visual confirmations relating to the condition of the displays. This will also allow for quick and easy reviews of any damaged properties or graphics and for the quick consolidation of exhibit materials from NRCan's offices as well as the publications warehouse.

The Standing Offer Holder is responsible for transferring the government-owned equipment to its storage at the Standing Offer Holder's expense. The equipment is presently located in Gatineau, Quebec.

A3. RELOCATION OF MATERIALS

If required, the materials will be moved to a new Standing Offer Holder's location from the current Standing Offer Holder's warehouse on a date to be determined and agreed upon. The physical transfer of the materials is estimated to take two (2) days with one (1) truck and two (2) men. The move will be performed in the presence of at least one (1) representative from the NRCan Exhibits group.

A4. WAREHOUSING

The warehousing service includes the provision of an interior, suitable and secure space for storage of NRCan display materials. A suitable space is one with a concrete floor, strong metal shelving units measuring 8'–10' wide, at least 4' deep and with adjustable height shelving accessible by forklift in order to accommodate standard wooden pallets as necessary. The secure space refers to being protected from the weather in a locked building during closed business hours. Solid, permanent walls are imperative. Material handling equipment and warehousing aids will be necessary for efficient and safe handling of NRCan exhibit materials. Additional services <u>may</u> be required, as listed below.



Requirements:

- Approximately 2000 3000 cubic feet of easily accessible storage space. In this case, easily
 accessible signifies that NRCan staff will be able to walk-in to the warehouse during regular business
 hours (Mon. Fri., 7:30am to 5:00pm) to put their hands on the most frequently used exhibits without
 the use of equipment. Larger, less frequently used materials can be stored above and accessed by a
 forklift. The assigned space for exhibits, which include pop-up systems, crates and wrapped
 materials, must be all under one roof and together in a specified, dedicated area.
- Returning exhibits (pop-ups) will be inspected and verified prior to being stored and a notification report must be prepared for each incoming exhibit.
- Each exhibit is named by its program name (usually acronyms/abbreviations) and the space for each exhibit must be labeled accordingly the assigned space is to be used only by the named property. Assigning dedicated space will ensure that all exhibit materials are kept together and will allow the warehouse manager to see if a particular property is available at any given time.

Note: for any situation requiring space reallocation within the warehouse where NRCan exhibit properties will need to be moved, NRCan must be advised prior to the move (3 business days) and an NRCan representative must be present during the move of the NRCan exhibit properties.

- During regular business hours (Mon. Fri., 7:30am to 5:00pm), responses to requests regarding the status of exhibits must be within 15 minutes. The key contact at the exhibit warehouse must be available by cell phone during regular business hours. Requests may vary from whether or not an exhibit is in or out, broken or in good condition or in another section of the warehouse being repaired. If the key contact at the exhibit warehouse is not available then the warehouse manager will be contacted for immediate answers as to the status. These requests should be easily answered by relying on the dedicated space assigned to each exhibit. It is imperative that all in-bound and outbound shipments are handled in a timely fashion (within 24 hours). The use of a forklift will be required for some of the exhibits and, on occasion, there will be sudden and immediate needs requiring rapid responses (same day turnaround).
- Communication with warehouse staff will be required by telephone or by visits to the warehouse from NRCan staff during standard working hours. In other words, NRCan staff is to have access to the warehouse during regular business hours (Mon. Fri. 7:30am to 5:00pm).
- The warehouse must follow **good warehousing practices at all times**: well-maintained and neat stacks, well organized with floors swept clean on a weekly basis, free of pests/rodents, well-lit, and well-ventilated. Warehouse facilities must have a sprinkler system and proper fire extinguishing equipment as well as a security and fire alarm system for after hour's security.
- Each individual program exhibit is self-contained and individual components cannot and must not be removed for use by other programs unless there is **written** approval from the NRCan Project Authority.
- Definition of terms:
 - A crate is a custom-made wooden box.

A case is made out of plastic/PVC and is standard for the type of pop-up it carries.

A box is made out of cardboard.

A bag is made of out nylon and contains banner roll-ups (single or multiple).

Written or in writing includes communication by fax, mail or email.

A5. SHIPPING AND RECEIVING

These services involve assembling and consolidating (shrink-wrapping when appropriate) NRCan exhibit materials for shipment across Canada as well as working directly with the transportation/shipping/courier company to accommodate requests. The requests will be received via email or fax.



Requirements for Shipments in Preparation for an Event:

• Consolidation of publications and other materials, which may be from external sources, with the appropriate exhibit. All shipments to be received at the warehouse for consolidation will be labeled with the group identifier, show name and location to be matched up with the outbound exhibit. Confirmation of receipt must be sent to the NRCan Project Authority.

Requirements for Shipments Returning from an Event:

- Receipt and reporting for incoming exhibits and materials.
- Publications and other returning materials accompanying exhibits, not normally stored with the exhibits, will have separate instructions provided by the NRCan Project Authority by either fax or email or by instructions on the labels.
- Exhibits returning to storage after use require inspection and cleaning of the crate or case as well as the structure and graphics. In most cases, a quick set-up of the exhibit (for the pop-ups only) will be required. In other cases, an examination of the crates or cases and an opening of the crates or cases to visually review how the contents were packed are required. An NRCan program representative should be on hand to assist in the examination of crates. All exhibits should have a supply of warehouse return labels maintained inside the case or crate. As part of the inspection of the returning exhibit, this supply of labels must be replenished regularly.
- An inspection report must be prepared and faxed or emailed to the NRCan Project Authority for every exhibit returning to storage. Any repairs or touch-ups required are to be identified in writing on the reports. No repairs are to be done without written authorization from the NRCan Project Authority. The written authorization will detail requirements and procedures.

Requirements for Outbound Shipments to an Event:

- Provide experienced warehouse persons to prepare publications & exhibits for shipments including packing and shrink-wrapping on palettes where and when appropriate.
- Outbound packing slips must accompany each order and a copy must be faxed or emailed to the NRCan Project Authority upon completion.
- Ensure that each outbound shipment is complete, in good condition, and is consolidated with any additional boxes received separately. No verification of case or crate contents is necessary for outbound shipments, as this should be done upon return from events. Outbound shipments with no publications must be flagged for confirmation with NRCan Project Authority one day prior to shipping.
- For local venues, set-up and dismantling may or may not be required. For the few exhibits that are not standard pop-ups, photos and written instructions are included in the cases.
- Transportation services are to be arranged primarily by NRCan or by our logistics services company making preparations on our behalf but these services may be requested to be performed by the Standing Offer Holder.

NOTE: more than one NRCan display may have to be prepared for shipping in the same time frame and may be destined for different venues. As well, there will be multiple separate incoming shipments of literature for consolidation with outgoing displays at the same time as shipments are returning. Mix-ups and errors are not acceptable. The warehouse will pay for additional costs resulting from warehouse error. If the result of the mix-up (such as missing publications or display materials or their late arrival) is that participation in an event is deemed worthless by the NRCan participant, the Standing Offer Holder may be called upon to pay all costs associated with the department's participation including but not limited to space, logistics, transportation/shipping, travel and accommodations of staff.



<u>Requirements for Outbound Shipments to NRCan offices or Publication Warehouse (DLS/St.</u> Joseph):

• Instructions will be provided by the NRCan Project Authority or written on the boxes. These instructions must be followed. Publications that are to be returned to the publication warehouse must be labeled identifying them as to the show from which they are returning. They must be sent promptly and not held for consolidation with other returning publications.

A6. REPAIRS AND FABRICATION

Requirements:

- The Standing Offer Holder will provide NRCan with digital pictures by **email** of any damages to the exhibit materials and a detailed cost estimate for the repairs. If a visit to the warehouse is recommended, this can be arranged.
- No repairs are to be carried out without written authorization from the NRCan Project Authority.
- Fabrication indicates the printing of a replacement panel but does not include production of entirely new exhibits.

A7. SET-UP AND DISMANTLING LOCALLY

The Standing Offer Holder may be called upon to provide transportation, set-up and dismantling services of NRCan exhibits in the National Capital Region, as follows:

Requirements:

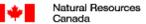
- Each installation and dismantling of exhibits will be completed as per NRCan instructions provided on the logistics/instruction sheet.
- A quote must be received and approved prior to provision of services
- Include, with the invoice, a working sheet showing the number of hours worked for set-up and dismantle.
- Standard pop-ups are to be set-up by 1 person in less than 30 minutes.
- Installation and dismantling that will be done by an experienced installer is to be done in a
 professional manner. Experienced denotes someone who has done at least 4 installations/dismantles
 of pop-up type exhibits within the previous 12 months. The installer may be requested to perform
 additional related tasks during installation/dismantle of the exhibit.

A8. SERVICES FOR PAVILIONS AT LARGE EVENTS

The Standing Offer Holder may be requested to provide a quote and subsequent services for NRCan at large events. For instance, NRCan has a presence at a key auto show in Toronto. The components used at this show would be mainly rental Octanorm systems to create counters, kiosks with banners, and custom shaped walls. To complete the look of the exhibit, lights and light trusses are sometimes rented from on-site show suppliers.

Services required for these types of events include transportation, set-up and dismantling (installation can take 3 or more days with a team of 3 or more) and supervision of all related site labour and services such as forklift operations. As well, an extensive source of rental Octanorm components would be required.

As part of the planning for the use of the large exhibits, the Standing Offer Holder will also be requested to provide estimates for the time required for external services such as forklift operations. The Standing Offer Holder may be called upon to provide supervision of set-up and dismantling operations, and this



supervision will include the verification of receipt of services from external suppliers so that all invoices can be verified/audited.

A9. LOGISTICAL SERVICES

The Standing Offer Holder may be called upon to provide the coordination of services to meet logistics requirements including the rental of space, ordering of electrical service, material handling, carpeting, padding, furniture, and any special lighting requirements, as well as transportation of exhibit materials to and from the locations of the events. A preparation of a logistics summary is required (sample provided at Annex "E"). Given that some of the events in which NRCan participates run on the weekend, contact numbers for a key person from the contracting company will be required in case of emergencies while at the event.

Rental of space

- Recommend options for the location based on availability and in compliance with the Communications Policy for the federal government.
- Act as liaison between event organizers and NRCan where and when required.

Logistics

- Liaise with contractors as per the exhibitor manual provided by the event organizer or, where not available, work with local suppliers for: installation and dismantling material handling; ordering of electrical service, carpeting, padding, furniture, and lighting (where required and not provided by the event organizer.
- Preparation of logistics sheet where all exhibit participation details are consolidated for ease of reference by NRCan representatives who will be staffing at the exhibit. (sample logistics sheet provided).
- Coordinate shipping to and from the exhibit warehouse; some local courier service between NRCan and the warehouse may also be required.

A10. INVENTORY

The exhibit warehouse will maintain an inventory list initially provided by NRCan. The list contains the dimensions of all crates and exhibits. The Standing Offer Holder will add any new exhibits to the inventory list. An updated report (Excel spreadsheet) must be forwarded to the NRCan Project Authority by email on a **quarterly basis** starting on 15th of the first month following awarding of the new standing offer whether there have been any changes or not. These dates will be confirmed following the awarding of the standing offer.

A11. INVOICES AND PROPOSALS (PRICE QUOTATIONS)

Requirements:

- All warehousing and handling invoices must reflect an entire calendar month and be supplied to the NRCan Project Authority once per month within 2 weeks of the end of the month.
- Invoices for inventory/warehousing must be presented by program name and space requirement, indicating time frame during which the services were provided.
- Invoices and proposals for exceptional projects (mining shows, etc) are to be prepared per event and must be all-inclusive.
- Separate invoices for each sector; and details must be separated by program name as well as show name and dates. Each invoice must have an individual invoice number.



- Each invoice reflecting receipt of returning display materials must have an inspection report attached as confirmation of the physical condition of those display materials.
- Invoices for the coordination of logistics for participation at an event must be detailed and organized by event. A spreadsheet at the end of the fiscal year showing the breakdown of costs is also required.
- When requested in writing, cost estimates for specific projects should be all inclusive: removal from warehouse space, consolidation with other on-site exhibits or with incoming materials, additional services as requested in writing and inspection for the return of materials to the warehouse.

Note: The service of preparing an exhibit for shipping includes removal from storage, consolidation with other materials, packing on a palette and shrink–wrapping as necessary. This should be billed as one continuous action.

A12. OTHER CONSIDERATIONS

- Services must be provided within regular working hours (Mon. Fri. 7:30am to 5:00pm). Requests for services outside regular hours and on statutory holidays will be arranged 24 hours in advance.
- Any instructions for retrieval of materials from storage will be provided to the Standing Offer Holder in writing from the NRCan Project Authority.
- The exhibit warehouse will handle special or urgent requests by the NRCan Project Authority promptly and diligently. Regular requests have an advance notice of at least 1-2 weeks, special or urgent requests may be as short as same day. A special or urgent request could be the preparation of an exhibit for shipping or taking an exhibit to a local facility and setting it up.
- The Standing Offer Holder will provide valid insurance (full replacement value for contents) independent of its general insurance policy to cover the replacement of the full-value cost of each of the NRCan exhibits that are damaged by the Standing Offer Holder.
- The Standing Offer Holder will provide recycling services for old or damaged displays. Recycling is authorized in writing by the NRCan Project Authority. Materials are recycled in the standard environmental recycling system of metals/plastics/paper as appropriate. Any Government of Canada inventory tags must be noted and NRCan must be notified prior to recycling of items bearing these inventory tags.
- Types of labour required: warehouse, repairs, installation & dismantling of a variety of exhibits, and some local transportation.

A13. ADDITIONAL SUPPLIER RESPONSIBILITIES

Turnaround time for response to general inquiries:

- Invoices 48 hours
- Quotes on repairs 24 hours
- Availability of exhibit materials 60 minutes
- Receiving and checking condition or consolidation 24 hours (maximum)

Note: There may be certain situations requiring less turnaround time.



ANNEX "B" - BASIS OF PAYMENT

The Offeror must quote all prices in Canadian dollars, Applicable Taxes extra, FOB destination. The Offeror may not propose any options, provide any optional pricing, or stipulate any conditions. Any Offeror that includes any options or conditions whatsoever will be deemed non-responsive.

<u> Table 1 – Firm Hourly Rates – Labour:</u>

The Offeror must quote firm hourly rates for each category of labourer in accordance with article 6.5.1.1 Basis of Payment – Labour in the Resulting Contract Clauses. These firm fixed all-inclusive hourly rates will form part of any resulting Standing Offer and Call-up Against a Standing Offer. Should overtime work be required and authorized, these hourly rates will be increased by 50%. For any option period exercised by the Standing Offer Authority, these hourly rates will be increased by 2%.

Category of Labourer	Firm All-Inclusive Hourly Rate	Number of Hours (for Evaluation Purposes Only)	Total Labour Fee (firm all inclusive hourly rate x number of hours)
Project Coordinator		5	\$0.00
Administrative Support		1	\$0.00
Site Supervisor		10	\$0.00
Site Installation Labourer		15	\$0.00
Warehouse Supervisor		2	\$0.00
Warehouse Person (forklift operator)		2	\$0.00
Designer		1	\$0.00
Carpenter		1	\$0.00
Display man		1	\$0.00
Electrician		2	\$0.00
Painter		2	\$0.00
Printer		2	\$0.00
Total Labour Fee (excluding A	- Applicable Taxes) For Ev	aluation Purposes Only	\$0.00

Table 2: Firm Monthly Rate - Warehousing

The Offeror must quote a firm monthly rate per cubic foot for warehousing services in accordance with article 6.5.1.3 Basis of Payment – Warehousing in the Resulting Contract Clauses. This firm fixed allinclusive monthly rate per cubic foot will form part of any resulting Standing Offer and Call-up Against a Standing Offer. For any option period exercised by the Standing Offer Authority, this monthly rate will be increased by 2%.

Firm All-Inclusive Monthly Rate Per Cubic Foot	
Cubic Feet of Warehousing Space (for evaluation purposes only)	500
Total Warehousing Fee (excluding Applicable Taxes) For Evaluation Purposes Only (firm all inclusive monthly rate per cubic foot x cubic feet of warehousing space)	\$0.00



<u> Table 3: Firm Hourly Rate – Forklift</u>

The Offeror must quote a firm hourly rate for use of a forklift within the Offeror's warehouse in accordance with article 6.5.1.4 Basis of Payment – Forklift in the Resulting Contract Clauses. This firm fixed all-inclusive hourly rate will form part of any resulting Standing Offer and Call-up Against a Standing Offer. For any option period exercised by the Standing Offer Authority, this hourly rate will be increased by 2%.

Firm All-Inclusive Hourly Rate for Use of a Forklift	
Hours of Forklift Operation (for evaluation purposes only)	2
Total Forklift Fee (excluding Applicable Taxes) For Evaluation Purposes Only (firm all- inclusive hourly rate for use of a forklift x hours of forklift operation)	\$0.00

Table 4: Firm ¼ Hourly Rate – Item Handling

The Offeror must quote a firm ¼ hourly rate (rate for 15 minute increment of work) for item handling within the Offeror's warehouse in accordance with article 6.5.1.5 Basis of Payment – Item Handling in the Resulting Contract Clauses. This firm fixed all-inclusive ¼ hourly rate will form part of any resulting Standing Offer and Call-up Against a Standing Offer. For any option period exercised by the Standing Offer Authority, this ¼ hourly rate will be increased by 2%.

Firm All-Inclusive ¼ Hourly Rate for Item Handling	
Number of 15 minute increments (for evaluation purposes only)	2
Total Item Handling Fee (excluding Applicable Taxes) For Evaluation Purposes Only (firm all-inclusive 1/4 hourly rate for item handling x number of 15 minute increments)	\$0.00

Table 5: Limitation of Expenditure – Direct and Subcontracted Expenses

The Offeror must quote a firm all-inclusive Mark-up on Direct and Subcontracted Expenses as a percentage in accordance with article 6.5.1.6 Basis of Payment – Direct and Subcontracted Expenses in the Resulting Contract Clauses. The firm all-inclusive Direct and Subcontracted Expenses Mark-up will form part of any resulting Standing Offer and Call-up Against a Standing Offer. For any option period exercised by the Standing Offer Authority, this Mark-up percentage will remain unchanged.

Firm All-Inclusive Mark-up on Direct and Subcontracted Expenses	%
Total of Direct and Subcontracted Expenses (for evaluation purposes only)	\$2,000.00
Total Direct and Subcontracted Expenses Including Mark-up (excluding Applicable Taxes) For Evaluation Purposes Only (firm all-inclusive mark-up on direct and subcontracted expenses x total of direct and subcontracted expenses)	
TOTAL ALL-INCLUSIVE BID EVALUATION VALUE (BEV) FOR EVALUATION PURPOSES ONLY* (TOTAL FROM TABLES 1-5)	



*NOTE: Although the Bid Evaluation Value is calculated for evaluation purposes only and will not form part of any resulting Standing Offer, the prices and rates quoted by the Offeror in Tables 1, 2, 3, 4, and 5 will apply to any resulting Standing Offer and Call-up Against a Standing Offer as indicated herein.

An electronic version of this Annex is available by Contacting the Contracting Authority named in Part 7, article 5.1.



ANNEX "C" – INSURANCE REQUIREMENTS

COMMERCIAL GENERAL LIABILITY INSURANCE

- 1. The Contractor must obtain Commercial General Liability Insurance, and maintain it in force throughout the duration of the Contract, in an amount usual for a contract of this nature, but for not less than \$2,000,000 per accident or occurrence and in the annual aggregate.
- 2. The Commercial General Liability policy must include the following:
 - a. Additional Insured: Canada is added as an additional insured, but only with respect to liability arising out of the Contractor's performance of the Contract. The interest of Canada should read as follows: Canada, as represented by Public Works and Government Services Canada.
 - b. Bodily Injury and Property Damage to third parties arising out of the operations of the Contractor.
 - c. Products and Completed Operations: Coverage for bodily injury or property damage arising out of goods or products manufactured, sold, handled, or distributed by the Contractor and/or arising out of operations that have been completed by the Contractor.
 - d. Personal Injury: While not limited to, the coverage must include Violation of Privacy, Libel and Slander, False Arrest, Detention or Imprisonment and Defamation of Character.
 - e. Cross Liability/Separation of Insureds: Without increasing the limit of liability, the policy must protect all insured parties to the full extent of coverage provided. Further, the policy must apply to each Insured in the same manner and to the same extent as if a separate policy had been issued to each.
 - f. Blanket Contractual Liability: The policy must, on a blanket basis or by specific reference to the Contract, extend to assumed liabilities with respect to contractual provisions.
 - g. Employees and, if applicable, Volunteers must be included as Additional Insured.
 - h. Employers' Liability (or confirmation that all employees are covered by Worker's compensation (WSIB) or similar program)
 - i. Broad Form Property Damage including Completed Operations: Expands the Property Damage coverage to include certain losses that would otherwise be excluded by the standard care, custody or control exclusion found in a standard policy.
 - j. Notice of Cancellation: The Insurer will endeavour to provide the Contracting Authority thirty (30) days written notice of policy cancellation.
 - k. If the policy is written on a claims-made basis, coverage must be in place for a period of at least 12 months after the completion or termination of the Contract.
 - I. Owners' or Contractors' Protective Liability: Covers the damages that the Contractor becomes legally obligated to pay arising out of the operations of a subcontractor.



- m. Non-Owned Automobile Liability Coverage for suits against the Contractor resulting from the use of hired or non-owned vehicles.
- n. Advertising Injury: While not limited to, the endorsement must include coverage piracy or misappropriation of ideas, or infringement of copyright, trademark, title or slogan.
- o. All Risks Tenants Legal Liability to protect the Contractor for liabilities arising out of its occupancy of leased premises.



ANNEX "D" – STANDING OFFER REPORTING REQUIREMENTS

	Call-up Details by Department or Agency						
Reporting Period (FY & Quarter)*	Dept. or Agency**	Delivery Location (Province)***	Total # of Call- ups for the Reporting Period	Total \$ Value of Call- ups for the Reporting Period	Total # of Call- ups for FY to date	Total \$ Value of Call-ups for FY to date	Comments

* Reporting Period: Indicate the applicable quarter

** Department/Agency: Indicate applicable Client

*** Indicate the Province or Territory where the work was delivered.

Acronyms:

FY = Federal Government Fiscal Year (April 01 to March 31)



ANNEX "E" - INVENTORY LIST

ATTACHED.



APPENDIX "1" - EVALUATION CRITERIA

Bidders are advised to address these criteria in the following order and in sufficient depth in their proposals to enable a thorough assessment. NRCan's assessment will be based solely on the information contained within the proposal. NRCan may confirm information or seek clarification from bidders.

Bidders are advised that only listing experience without providing any supporting data to describe responsibilities, duties and relevance to the criteria will not be considered demonstrated for the purpose of this evaluation.

The Bidder should provide complete details as to where, when (month and year) and how (through which activities/ responsibilities) the stated qualifications/experience were obtained. Experience gained during formal education shall not be considered work experience. All criteria for work experience shall be obtained in a legitimate work environment as opposed to an educational setting. Co-op terms are considered work experience provided they are related to the required services.

Bidders are also advised that the month(s) of experience listed for a project whose time frame overlaps that of another referenced project will only be counted once. For example: project one time frame is July 2001 to December 2001; project two time frame is October 2001 to January 2002; the total months of experience for these two project references is seven (7) months.

1. TECHNICAL CRITERIA

1.1 MANDATORY EVALUATION CRITERIA

The Mandatory Criteria listed below will be evaluated on a simple pass/fail basis. Proposals which fail to meet the mandatory criteria will be deemed non-responsive.



Criterion ID	Mandatory Criteria	Proposal Page #	Pass/Fail
M1	The Offeror must identify one (1) individual as the Primary Project Coordinator, and one (1) individual as the Back-up Project Coordinator.		
	The Primary and the Back-up Project Coordinators must: have obtained at least three (3) <u>years experience within the last 10</u> <u>years.</u> in coordinating exhibit warehousing, handling, installation, dismantling, maintenance and repairs.		
	In order to demonstrate the above, the Offeror should provide:		
	A description of the proposed Primary Project Coordinator's work history. The work history should include all of the following information:		
	 The name of each place of employment; The proposed Primary Project Coordinator's responsibilities for each place of employment. For each place of employment, the responsibilities must include coordinating exhibit warehousing, handling, installation, dismantling, maintenance and repairs. The period of time that the proposed Primary Project Coordinator worked in each place of employment (from month and year to month and year). The period of time that the proposed Primary Project Coordinator worked in each place of employment (from month and year) worked in each identified place of employment will be added to determine the number of years' experience for evaluation purposes. 		
	A description of the proposed Back-up Project Coordinator's work history. The work history should include all of the following information:		
	 a) The name of each place of employment; b) The proposed Back-up Project Coordinator's responsibilities for each place of employment. For each place of employment, the responsibilities should include coordinating exhibit warehousing, handling, installation, dismantling, maintenance and repairs 		
	c) The period of time that the proposed Back-up Project Coordinator worked in each place of employment (from month and year to month and year). The period of time that the proposed Back-up Project Coordinator worked in each identified place of employment will be added to determine the number of years' experience for evaluation purposes.		



Criterion ID	Mandatory Criteria	Proposal Page #	Pass/Fail
M2	The Offeror must identify one (1) individual as the Primary Warehouse Supervisor, and one (1) individual as the Back-up Warehouse Supervisor.		
	The Primary and the Back-up Warehouse Supervisor must: Be employees of the firm submitting the offer have obtained at least three (3) years' experience within the last 10 years, in exhibit warehousing and handling.		
	In order to demonstrate the above, the Offeror should provide:		
	A description of the proposed Primary Warehouse Supervisor work history. The work history should include all of the following information:		
	 The name of each place of employment; The proposed Primary Warehouse Supervisor responsibilities for each place of employment. For each place of employment, the responsibilities should include exhibit warehousing and handling. The period of time that the proposed Primary Warehouse Supervisor worked in each place of employment (from month and year to month and year). The period of time that the proposed Primary Warehouse Supervisor worked in each place of employment will be added to determine the number of years' experience for evaluation purposes. 		
	A description of the proposed Back-up Warehouse Supervisor work history. The work history should include all of the following information:		
	 a) The name of each place of employment; b) The proposed Back-up Warehouse Supervisor responsibilities for each place of employment. For each place of employment, the responsibilities should include exhibit warehousing and handling. c) The period of time that the proposed Back- Warehouse Supervisor worked in each place of employment (from month and year to month and year). The period of time that the proposed Back-up Warehouse Supervisor worked in each identified place of employment will be added to determine the number of years' experience for 		



Criterion ID	Mandatory Criteria	Proposal Page #	Pass/Fail
М3	The Offeror must identify one (1) individual as the Primary Site Supervisor, and one (1) individual as the Back-up Site Supervisor.		
	The Primary and the Back-up Site Supervisor must: Be employees of the firm submitting the offer have obtained at least two (2) years' experience within the last 10 years, in coordinating exhibit installation and dismantling.		
	In order to demonstrate the above, the Offeror should provide:		
	A description of the proposed Primary Site Supervisor work history. The work history should include all of the following information:		
	 The name of each place of employment; The proposed Primary Site Supervisor responsibilities for each place of employment. For each place of employment, the responsibilities should include exhibit installation and dismantling. The period of time that the proposed Primary Site Supervisor worked in each place of employment (from month and year to month and year). The period of time that the proposed Primary Site Supervisor worked in each place of employment (from month and year) to month and year). The period of time that the proposed Primary Site Supervisor worked in each identified place of employment will be added to determine the number of years' experience for evaluation purposes. 		
	A description of the proposed Back-up Site Supervisor work history. The work history should include all of the following information:		
	 a) The name of each place of employment; b) The proposed Back-up Site Supervisor responsibilities for each place of employment. For each place of employment, the responsibilities should include exhibit installation and dismantling. 		
	 c) The period of time that the proposed Back-up Site Supervisor worked in each place of employment (from month and year to month and year). The period of time that the proposed Back-up Site Supervisor worked in each identified place of employment will be added to determine the number of years' experience for evaluation purposes. 		



Criterion ID	Mandatory Criteria	Proposal Page #	Pass/Fail
M4	The Offeror must demonstrate that it has been–contractually bound with two (2) different external clients* to provide exhibit warehousing, handling, shipping, installation, dismantling, maintenance and repairs of large exhibits (a minimum of 3,000 square feet).		
	Each of the contracts must have been started or completed within the last 10 years.		
	Each of the contracts must have been for large exhibits (a minimum of 3,000 square feet).		
	These two (2) contracts when combined should demonstrate that the Offeror has provided all of the following services $(i - v)$:		
	 i. warehousing and handling of exhibits; ii. shipping of exhibits; iii. installation of exhibits; iv. dismantling of exhibits; v. maintenance and repairs of exhibits. 		
	For each of the two (2) contracts, the Offeror should provide the following information (I $-$ vi): the name of the project/exhibit;		
	 i. the name of the project/exhibit; ii. the size of the exhibit (in square feet); iii. the Client contact information; iv. the contract start date (month and year) v. the contract end date (month and year); vi. a detailed description of the contract requirements for exhibit warehousing, handling, shipping, installation, dismantling, maintenance and repairs 		
	*External client(s): means clients exterior to the Bidder's own legal entity (or joint venture partnership) and excludes the parent, subsidiaries or other affiliates of the Bidder.		
	**Internal client(s): means clients within the Bidder's own legal entity (or joint venture partnership) and includes the parent, subsidiaries and other affiliates of the Bidder		
M5	The bidder MUST provide the location of the warehousing facility (Physical address).		