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Travaux publics et Services gouvernementaux
Canada

Place Bonaventure, portail Sud-Oue

800, rue de La Gauchetière Ouest

7^e étage, suite 7300

Montréal

Québec

H5A 1L6

FAX pour soumissions: (514) 496-3822

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Travaux publics et Services gouvernementaux Canada

Place Bonaventure, portail Sud-Oue

800, rue de La Gauchetière Ouest

7^e étage, suite 7300

Montréal

Québec

H5A 1L6

Title - Sujet Animation studios LED lights	
Solicitation No. - N° de l'invitation 90030-181106/D	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client 90030-181106	Date 2019-09-05
GETS Reference No. - N° de référence de SEAG PW-\$MTA-625-15437	
File No. - N° de dossier MTA-8-41387 (625)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2019-09-13	
Time Zone Fuseau horaire Heure Avancée de l'Est HAE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Lavoie, Corine	Buyer Id - Id de l'acheteur mta625
Telephone No. - N° de téléphone (514) 207-4777 ()	FAX No. - N° de FAX (514) 496-3822
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

AMENDMENT 001

The purpose of this amendment is as follows:

1. Amend the closing date of this Request for Proposal to September 13, 2019.
2. Post questions/answers
3. Amendments to the Request for Proposal

QUESTIONS/ANSWERS

Q.1

In Annex A.1, point 3.2.5

Shouldn't 6500k rather be 5600k to follow industry standards for these lights? 6500k would make it a multicolored light instead of a bicolored one at 5600k. Is this what is requested because it will have an impact on price?

A.1

As specified, we are looking for lights allowing color adjustments with fine incremental adjustment of more or less 100k. So, effectively, "multicolor" lights (not bicolor). This is what is requested (Mandatory Technical Specification)

Q.2

Concerning compatibility of accessories, is there a minimum of accessories requested for each light? What type of accessories are you looking for? This may impact the price.

A.2 See amendment #1 below.

Q.3

Regarding the luminosity output, it's impossible to compare LED (ex. Lux) to watts, please clarify.

A.3

We are aware that it is not possible to compare the luminosity of LED with watts. This is why we have reworked these criteria in the latest request for proposals to make it clearer that it is only an indication of the type and subjective luminosity output of the lights we are aiming to replace with the product you will propose. If, as an example, at Annex A.1 you believe that your product really has the capacity of replacing in most use cases a 1500+ watts old-generation tungsten light, then you can propose it to us.

Q.4

Listed in Annex A.1 – no. 3.2.1 and Annex A.4 - no. 3.2.1 are the mandatory technical specifications for the “Panel dimensions” of the lighting panels. Do these measurements refer to the physical enclosure size of the lighting panel, or do they refer to the actual size of the illuminated panel on the lighting panel?

A.4

It refers to the size of the illuminated panel. We are talking about a size range (min. and max.), we are open to looking at any proposal that will be close enough to that range. We may also look at the light surface area (with x length = surface area) to evaluate proposed products that would have very different proportions.

Q.5

Listed in Annex A.1 – no. 3.1 Criteria for All LED Lights – no. 3.1.4 High speed, flicker-free and silent operation. Please specify further on the term “high-speed” requirement with the maximum shutter speed rating you are looking for. Also please specify further on the term “silent operation” requirement with no sound (0db) or will you consider super quiet alternatives like active cooling to enable higher lumens output? As an example, some manufacturers have high lumens output, but will suffer a 20% decrease in output when the fan is turned off.

A.5

There is no maximum shutter speed rating (the faster the better). We could maybe instead define a minimum speed. Although the “speed” of the lights was not usually an issue in the past for most of our stop-motion productions, recent projects revealed the increasing need for shooting live action video sequence with a high frame rate in order to create slow-motion sequences or to get images that are less blurry (for better keying when shooting on green screen for example). Or to freeze the motion of fast-moving objects. We would like as a minimum, with no visible flickering, to be able to shoot with a frame rates of at least 960 fps with a shutter angle of 90 degrees or less to minimize motion blur. This would be the equivalent of a shutter speed of at least 1/3840 sec. Yes, we will definitely consider super quiet alternative, especially if it enables higher lumens output.

Q.6

Listed in Annex A.1 – no 3.3 Evaluation Grid for Point Rated Requirements – no. A.3 Possibility to accurately match colour filters – Please specify further on what type of filters you want to match.

A.6

We are referring to the ability of these lights to match the movie industry standard gel color filters, ex. Rosco, Lee.

Q.7

Please note that some of these equipment are not sold with hanging accessories. ** i.e. Yoke, Clamp, safety cables, etc... Do we only include the prices of the lights? In order to compare « apples with apples », is it possible to specify that these lights will be delivered with safe hanging accessories for your grid?

A.7

Yes. In order to do a fair evaluation of the propositions, please include all hanging accessories and provide separate pricing for accessories and lights.

Q.8

Category 3 LEKO

Is 4,2 kg instead of 4 kg acceptable? Does the weight include or exclude the lens?

A.8

No, the maximum weight must be 4 kg including the lens.

Q.9

LIGHTING LAMPS WITH LEKO-TYPE ACCESSORIES don't mention BEAM ANGLE, if confirmed please let me know.

A.9

No because the lamps' beam angle must have the ability to be variable and adjustable. Please provide available beam angle range options.

AMENDMENTS TO THE REQUEST FOR PROPOSAL

AMENDMENT #1

Section 3.2 of Annex A.1

DELETE:

3.2.9	Must be compatible with accessories such as: honeycomb grids, diffusing panels, softboxes, egg crates	Page /Section: _____
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INSERT:

3.2.9	Must be compatible with accessories (ex. honeycomb grids, diffusing panels, softboxes, egg crates). There is no minimum of accessories required and these accessories are not to be included with this request for bid.	Page /Section: _____
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Section 3.2 of Annex A.2

DELETE:

3.2.6	Must be compatible with optional accessories such as: filter holders, softboxes, snoots, honeycomb grids	Page /Section: _____
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INSERT:

3.2.6	Must be compatible with accessories (ex. honeycomb grids, diffusing panels, softboxes, egg crates). There is no minimum of accessories required and these accessories are not to be included with this request for bid.	Page /Section: _____
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Section 3.2 of Annex A.3

DELETE:

3.2.7	Must be compatible with optional accessories such as: project ion attachment with shaping blades, filter holders, snoots, softboxes.	Page /Section: _____
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INSERT:

3.2.7	Must be compatible with accessories (ex. honeycomb grids, diffusing panels, softboxes, egg crates). There is no minimum of accessories required and these accessories are not to be included with this request for bid.	Page /Section: _____
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Section 3.2 of Annex A.4

DELETE:

3.2.8	Must be compatible with optional accessories such as: honeycomb grids, diffusing panels, softboxes, egg crates.	Page /Section: _____
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INSERT:

3.2.8	Must be compatible with accessories (ex. honeycomb grids, diffusing panels, softboxes, egg crates). There is no minimum of accessories required and these accessories are not to be included with this request for bid.	Page /Section: _____
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AMENDMENT #2

Section 3.2 of Annex A.3

DELETE:

3.2.3	Max weight: 4kg	Page /Section: _____
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INSERT:

3.2.3	Max weight, including the lens: 4kg	Page /Section: _____
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ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.