

# Real Property Services Management Contracting Directorate Engagement Questions

## Department of National Defence – 5 Wing Goose Bay Site Support Services

#### 1. BACKGROUND

5 Wing Goose Bay reports to 1 Canadian Air Division and supports North American Aerospace Defence Command (NORAD) operations for the projection of air power on the north and northeast coasts of Canada. 5 Wing also conducts and supports a wide variety of operations, including both joint and combined training for the Canadian Armed Forces (CAF), our Allies and NORAD. The base is self-sustaining in the functions of air traffic control, transportation, accommodation, supply, telecommunication and information systems, maintenance and food services. The base is responsible for the maintenance of ranges, training facilities and training areas within its confines, capabilities and mandate, in order to provide administrative and training support to units using the facility. Training support includes vehicles, equipment and training areas for individual and collective training.

The roles of 5 Wing include:

- Supporting NORAD Deployed Operations;
- Supporting Joint Task Force Atlantic JTF (A);
- Supporting CAF operations and training as well as Foreign Military Training;
- Operating the Goose Bay airfield in support of civil aviation;
- Secondary search and rescue (SAR); and
- Supporting other operations as required.

#### 2. PURPOSE

The purpose of this document is:

a. To seek information and feedback from industry, and other stakeholders on their interest, capacity and ability to provide Site Support Services as detailed in the second draft RFP posted September 2019.

## 3. ENGAGEMENT ACTIVITIES PHASE 3 AND OBJECTIVES:

PSPC, on behalf of DND, intends to gather feedback regarding this requirement using an open dialogue with Industry to ascertain that the requirements of the RFP, including the basis of payment and the basis of selection, are commensurate with the requirement.

The Engagement activities are being posted on www.buyandsell.gc.ca to allow for industry to adequately review the documentation and provide feedback concerning this solicitation. A copy of the draft RFP is enclosed, including the SOW, proposed mandatory and point-rated evaluation criteria and the basis of selection for industry comments and improvements. The responses received will be used to assist PSPC and DND in finalizing the requirement and in developing achievable objectives and deliverable.

The main objectives of the Engagement activities are to:

1. Seek feedback on the adequacy and clarity of the requirement;





- 2. Seek feedback on the basis of payment; and
- 3. Seek feedback on all other elements of the draft RFP.

The information received in response to the Engagement Activities will assist PSPC and DND to:

- 1. Determine whether further refinement is required; and
- 2. Confirm the proposed procurement strategy, basis of payment, SOW, evaluation criteria and other aspects of the RFP.

### 4. SUMMARY OF FEEDBACK AND OUTCOMES- ENGAGEMENT ACTIVITY PHASE 4

The Summary of Feedback and Outcomes will be published as a follow-up document on the Government Electronic Tendering Site (<a href="www.buyandsell.gc.ca">www.buyandsell.gc.ca</a>). It is anticipated that the Summary of Feedback and Outcomes document will be distributed within two (2) months after the response submission deadline identified above.

## 4. SUBMISSION DATE

Responses to this RFI should be submitted directly to the Contracting Authority on or before 01 Oct, 2019, at 2:00 pm EST.

#### 5. ENQUIRIES

All enquiries and communication with the Government regarding Canada's requirement under this solicitation number must be directed in writing to the Public Services and Procurement Canada (PSPC) Contracting Authority as detailed below. Any clarification or information received from other Government officials will not be considered as an official response.

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#### ATTACHMENT ONE- INDUSTRY ENGAGEMENT QUESTIONS

The questions contained in the Sections below are intended to elicit feedback of interest to Canada. It is not expected that all questions will elicit a response from participants, but neither should submissions from participants be constrained by the questions below.

Participants are encouraged to submit a response to the Industry engagement questions in electronic format (compatible with MS Word 2003 or Adobe PDF) is preferable as long as copy/paste or printing of text functions are not restricted in any way by the RFI closing date to permit proper consideration.

## **Response Format**

All responses should be clearly marked "5 Wing Goose Bay Site Support Services-Engagement Responses". The name and address of the stakeholder must be identified in the e-mail with a primary point of contact. One electronic copy is to be submitted to the Contracting Authority.

The inclusion of general marketing material is discouraged unless used to provide specific information relevant to a response. In this instance, it is requested that supporting text be provided to cross-reference the marketing material to the appropriate area of the draft RFP or this document.

Responses will not be returned.

## Language of Response

Responses may be submitted in English or French, at the preference of the stakeholder.

## **Response Parameters**

Stakeholders are reminded that this is not a RFP and, in that regard, stakeholders should feel free to provide their comments and concerns with their responses.

Canada reserves the right to seek clarifications from a Participant for any information provided in response to this process, either by telephone, in writing or in person.

#### Confidentiality

Participants are requested to clearly identify those portions of their response that are company confidential or Proprietary in nature. The confidentiality of each participant's response will be maintained. Items that are identified as Proprietary will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that the participant do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered in summary of feedback and outcomes document Canada intends to post on buyandsell.gc.ca/tenders.





## SECTION 1: DRAFT REQUEST FOR PROPOSALS (RFP) Questions

- 1. Are the requirements in the Statement of Work clear?
- 2. Can Industry submit a fully developed bid using the proposed basis of payment and estimated quantities?
- 3. Based on the Statement of Work, is the basis of payment clear?
- 4. Is Canada's position on the Government Furnished Accommodation (GFA) clear?
- 5. Is the current draft RFP unduly restrictive (e.g. security, insurance, evaluation criteria, SOW)? Please explain why and suggest alternatives.
- 6. Are any other aspects of the draft RFP unclear?

This engagement process is not a pre-qualification to submitting an innovative proposal for the upcoming RFP.

#### **SECTION 2: OTHER**

1. Please identify any other issues, concerns, recommendations not addressed above.