

AMENDMENT 010

The purpose of this amendment is to respond to potential bidders' questions.

QUESTION 77:

I set up a submission account (with reference #) to submit a proposal to the DRDC Innovation CFP 2019, W7714-19DRDC. We intend to submit a 2 phased proposal with separate objectives, budget, etc. Can you clarify the format for me? Do I set up another separate submission account (with another reference number and email login) for the online submission website for the 2nd phase or are the 2 different phases presented with separate materials (uploaded forms and text) within the same online submission account/reference number?

RESPONSE 77:

Phased projects include two distinct proposals. For more information on the requirements for phased projects please refer to Annex A Project Parameters and Phased Projects.

In regards to the online submission tool, you may use the same account; however, you will need to have two distinct proposals. Select the *Create New Submission* button at the bottom of your home page to start the second phase.

QUESTION 78:

In our attempt to describe milestones and tasks for our 3 year pilot, we have been unable to come remotely close to only 1,000 words. We articulate 20 milestones with multiple tasks which, on average would only allow 50 words per Milestone. Copying only our text out of Excel and pasting it into Word to count the words, each Milestone is between 130 and 260 words. On average, we would have to reduce our Milestones from 20 to 5 to come within 1,000 words. We are concerned about providing too little detail for you to evaluate if we stay within 1,000. Would you give any consideration to increasing the word count here?

RESPONSE 78:

Current word limits are being upheld, no expansion is being considered. Any additional information you feel necessary to share with the evaluators can be done through the *Additional Information (Optional)* section.

QUESTION 79:

In previous years, DND has not allowed funding from CSSP for travel. This year's CFP document states:

Travel expenses using DRDC funding must be compliant with the National Joint Council Travel Directive (<http://www.njc-cnm.gc.ca/directive/d10/en>) and be justified in Annex D(1) – Work Plan – Milestone Breakdown and included in Annex E – Detailed Budget Table.

Is this a change in the policy at the DND for CSSP funding? Our proposed project would be enhanced by being able to fund travel through the CSSP contribution, so we want to make sure that our understanding of the current year's CFP is not mistaken by our previous experiences.

RESPONSE 79:

This is not a change in policy, the last Call for Proposals included similar wording.

Please refer to Annex I, Table I – 1: In-Kind Contributions for what is acceptable and unacceptable.

Similarly, refer to section 4.4 Proposal Selection, as one of the distribution of investment considerations is the amount of funding requested for travel.

QUESTION 80:

Is [a federal government entity acting as the LGD] allowed to be the “Bidder” who submits the proposal? Or does that have to be [a private partner]?

RESPONSE 80:

Yes, the LGD may also act as the bidder, provided that the partnership requirements detailed in section 3.1 of the Call for Proposals document are met. Please refer to Annex J of the solicitation for further details on project/funding structure.

QUESTION 81:

Question 46 of Amendment 6 stated:

“ a) Since the language states “Propose a payload . . .”, are we correct in assuming that there is no intent to fly the proposed payload on this mission?”

The response was:

“a) No –the proximity awareness payload will be integrated onto a flight-ready host microsatellite.”

There is a certain level of ambiguity in the answer in that it says “. . . *will be integrated onto a flight ready host microsatellite.*” The wording leaves open the possibility that the payload will fly on some future microsatellite mission, as opposed to the mission being flown for Challenge 16. The question purposely stated “*this mission*”, while the response states “*a mission*”. We need to know with absolute clarity that the proximity sensing payload is required to be delivered and fly on this particular satellite, not some other future mission, and must be accounted for within this mission's \$18M budget.

RESPONSE 81:

The proximity awareness payload must be integrated into this mission.

QUESTION 82:

RFP Text: “The standard of care that the services will be free from defects in design, material and workmanship” is not appropriate for consulting services.

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W7714-19DRDC/B
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010
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Buyer ID - Id de l'acheteur
062sv
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This standard of care is generally applied to goods, not services. Will DRDC consider using an industry standard of care such as : "The services will be performed in accordance with the standard of care as is generally recognized by consulting companies performing similar services under similar circumstances."

RESPONSE 82:

As per the solicitation document, PART 7 – RESULTING CONTRACT/MEMORANDUM OF AGREEMENT CLAUSES, "The instructions, clauses and conditions identified...are provided as an example of the standard terms and conditions that could form part of any resulting contract/MOA and do not represent a complete list. PWGSC may update, add or delete, as applicable, the standard terms and conditions contained herein."

The 2040 General Conditions are meant to address the many possibilities of Research and Development procurement and cannot be amended at this stage.

QUESTION 83:

Regarding providing copies of our insurance policies;

We can and will evidence the required insurances as signed by our broker. We ask that the requirement to provide copies of insurance policies be waived as these are not specific to DRDC and are considered company confidential information.

RESPONSE 83:

At the contract negotiation stage, should a specific insurance requirement be identified, a Certificate of Insurance will be required as stated in the solicitation. Should no specific insurance requirement be identified, clause G1005C will be incorporated into the resulting Contract or Memorandum of Agreement.

All other terms and conditions remain unchanged.