



ADVANCE CONTRACT AWARD NOTICE (ACAN)

An Advance Contract Award Notice (ACAN) allows departments and agencies to post a notice, for no less than fifteen calendar days, indicating to the supplier community that it intends to award a good, service or construction contract to a pre-identified contractor. If no other supplier submits, during the fifteen calendar day posting period, a statement of capabilities that meet the requirements set out in the ACAN, the competitive requirements of the government's contracting policy have been met. Following notification to suppliers not successful in demonstrating that their statement of capabilities meets the requirements set out in the ACAN, the contract may then be awarded using the Treasury Board's electronic bidding authorities.

If other potential suppliers submit statements of capabilities during the fifteen-calendar day posting period, and meet the requirements set out in the ACAN, the department or agency must proceed to a full tendering process on either the government's electronic tendering service or through traditional means, in order to award the contract.

Contracting Officer Name: Michelle Owens

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DESCRIPTIVE TITLE:

Employment and Industry Data Analytics Subscription

BACKGROUND:

Western Economic Diversification Canada (WD) requires an in-depth employment and industry research data and analysis tool in order to help inform and evaluate policy and investments under the departmental priority of cluster growth. This tool needs to provide detailed, current, and unsuppressed labour market and industry data within very small levels of geographic aggregation, as well as industrial and occupational breakdowns in a time series format in order to identify local economic clusters and measure their growth.

REQUIREMENTS/RESULTS:

The National (Canadian) version of the Emsi subscription will give access to eight users, and will include training, support, and unlimited software updates. As part of this subscription, WD will get access to the following datasets: occupations, programs, industries, demographics, and Input/Output. In terms of geographies, this subscription will allow WD to access unsuppressed time-series data and projections at the following levels: provincial, census metropolitan area, census division, and census subdivision.

IDENTIFICATION OF CONTRACTOR

Name of Contractor: Economic Modelling Emsi

Address: 409 S. Jackson St.

City: Moscow, Idaho

Country: United States

REASON FOR AWARDING CONTRACT TO THIS CONTRACTOR

Emsi offers proprietary services that are uniquely their own. While other sources of data and modeling exist, they do not offer unsuppressed, detailed industry data for small regional economies. Emsi's proprietary occupational, employment and projection methodologies resolve the data suppression problems that adversely affect the accuracy of employment and industry data within small geographic aggregations. This expertise and knowledge sets Emsi apart and makes their services unique.

ESTIMATED COST

The period of the contract will be from **October 1st, 2019 to September 30th, 2022** and the total amount of the contract is estimated to be \$ **201,600** including taxes.



APPLICABLE TRADE AGREEMENTS AND APPLICABLE LIMITED TENDERING REASONS:

The North American Free Trade Agreement (NAFTA) and the Agreement on Internal Trade (AIT) (T.B. 10.2.8(b)) are applicable. With the absence of competition for technical reasons and that the services can only be supplied by Company X and no reasonable alternative or substitute exists is the basis for the limited tendering.

**CLOSING DATE AND TIME FOR WRITTEN SUPPLIER RESPONSES
CHALLENGING THIS REQUIREMENT IS 2:00pm, MDST, September 30th, 2019.**

You are hereby notified that the government intends to solicit a bid and negotiate with the firm identified above.

If you wish to submit a written response showing that you are capable of meeting this requirement, it must be done not later than the closing date and time. As it is intended to proceed in a timely manner, responses received after the closing date will not be considered. The Crown reserves the right not to open this procurement to competition.

Responses received on or before the closing date will be considered solely for the purpose of deciding whether or not to conduct a competitive procurement. Information provided will be used by the Crown for technical evaluation purposes only and is not to be construed as a competitive solicitation. Your written response must provide sufficient evidence (e.g. specifications, technical data, drawings, or any other proof) that clearly demonstrates that your product or service is capable of fulfilling this requirement.

Suppliers that have submitted a response will be notified in writing of Industry Canada's decision to continue with the non-competitive procurement or to compete the requirement.

Should you have any questions concerning this requirement, contact the contracting officer identified above. The Industry file number, the contracting officer's name and the closing date of the ACAN must appear on the outside of the envelope in block letters or, in the case of a facsimile transmission, on the covering page.