

## **AMENDMENT 011**

The purpose of this amendment is to:

- 1) respond to potential bidders' questions; and
- 2) revise the solicitation document.

### **1) QUESTION 84:**

Is there any way for money to flow from DND to both the LGD and our university partner? Because [the university partner] will impose [an indirect]?

### **RESPONSE 84:**

Resulting projects must follow one of the funding scenarios detailed in Annex J – Funding Flow Chart. As well, please note that, per Annex E of the solicitation, “All university and college costs should be in accordance with 10.40 (a) to (i) of the Supply Manual, Public Works and Government Services Canada, on the pricing of research and development contracts with universities and colleges” (section 10.40 of the Supply Manual can be found here: <https://buyandsell.gc.ca/policy-and-guidelines/supply-manual/section/10/40>).

### **QUESTION 85:**

Can the lead government department do some of the work in the project? (in the case if the NRC, can our expenses be reimbursed as lead government department?)

### **RESPONSE 85:**

Please refer to sections 3.5.4 and 3.5.7 of the solicitation for information on eligible and ineligible costs.

### **QUESTION 86:**

If we bid on a two-phase project where R/D is phase I and Tech Demo is Phase II, and we are successful on Phase II, does this trigger a Tech Pilot?

### **RESPONSE 86:**

Phased projects include two distinct proposals. Therefore you may be successful for one phase and not the other. For more information on the requirements for phased projects please refer to Annex A Project Parameters and Phased Projects.

The tech demo would have to be another distinct proposal that was selected.

### **QUESTION 87:**

For the partnership signature form, are digital signatures in a scanned PDF accepted? One of our joint

venture partners is located elsewhere in the country and we were planning on submitting a PDF scan of the original partnership signature Word document, signed using a mix of physical and digital signatures.

**RESPONSE 87:**

Yes, digital signatures are acceptable.

**QUESTION 88:**

Is there any way possible to get an extension on the September 20, 2019 deadline?

**RESPONSE 88:**

Please refer to Amendment 001, Question and Response 2.

**QUESTION 89:**

a) Could you please clarify if MC-3 - Financial Support Disclosure refers only to funding being solicited for this proposed project, and does not refer to previous or currently funded research? We are planning on utilizing research we did under a previous government-funded project, and aren't sure if we need to declare that funding.

b) In-kind work could be eligible for SR&ED tax credits. Should this be noted in section MC-3?

**RESPONSE 89:**

a) MC-3 outlines funding for this proposed project, prior funding would be excluded. Previous projects that are applicable to the current proposed project that received funding can be explained.

b) No, for the purposes of MC-3, tax credits would not be considered financial support received from Canadian federal government organizations and programs.

**QUESTION 90:**

We are planning to propose a 2-Phase Stream A project which will start with a 1 year Concept Phase (TRL1-3) immediately followed (after Go/No-Go gate) with a 2 years R&D Phase (TRL3-4).

- a) Given that this is in fact a single TRL1-4 project, must we still file/submit 2 distinct proposals?
- b) Phase 1 being shorter and simpler than Phase 2, can we propose a single Feasibility study milestone for Phase 1?

**RESPONSE 90:**

a) Yes, phased projects must include distinct proposals. For more information on the requirements for phased projects please refer to Annex A Project Parameters and Phased Projects (please note that the term SRL is used in the Call for Proposals document).

b) Refer to Annex A to ensure all project parameters, funding parameters, and project duration parameters are satisfied.

**QUESTION 91:**

By providing authorized signatures from each of our partners in Annex G, each partner acknowledges their roles and responsibilities, as outlined in Annex K of the Call for Proposals. Will DRDC please confirm if we are required to include Annex K along with our submission of Annex G?

**RESPONSE 91:**

No, Annex K does not need to be submitted, as Annex K outlines “Annex G validates acceptance of these responsibilities.”

**QUESTION 92 :**

We want to supply equipment to our government partner for data encryption. I am not sure if we should apply the GBA+ analysis on the end goal (i.e. will what government ultimately do with the equipment affect male/females differently?) or also on our internal product development cycle. Should we mention things like hiring equally men, women, visible minorities, etc. to work on the project?

**RESPONSE 92:**

Refer to the GBA+ course (<https://cfc-swc.gc.ca/gba-acs/course-cours-en.html>) where the key concepts and factors are identified. PR-7 in the solicitation document gives guidance. It is up to the bidder to structure their proposal and respond to the evaluation criteria.

**QUESTION 93:**

The recent Amendment 009 to the CFP indicated that the one (1) year of on-orbit operations does not include on-orbit commissioning. Does the 60-month maximum duration for the program (including development, launch, commissioning, and 1 year of on-orbit operations) still apply? Or can this be relaxed slightly to accommodate a short commissioning period?

**RESPONSE 93:**

Yes, the 60 month maximum duration includes all requirements to satisfy the Challenge.

**QUESTION 94:**

I'm wondering if incremental facility costs incurred during the execution of project activities under this agreement would be eligible for funding / cost recovery under section 3.5.4.

While facility costs are not noted as an ineligible cost under section 3.5.7, I would appreciate clarification and confirmation before proceeding.

**RESPONSE 94:**

Incremental facility costs, specifically related to the project itself, are eligible (i.e. facility rental fees). Please refer to the Contract Cost Principles: <https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual/3/1031-2/6>.

**QUESTION 95:**

I am wondering if a detailed technical proposal is also required [with the Annexes outlined in the online tool]. If yes, is there a template document for completing the technical proposal?

**RESPONSE 95:**

Refer to Section 3.4, more specifically 3.4.1 and 3.4.1.1.

The Technical Proposal is evaluated throughout the entire proposal, including the Point-Rated Evaluation Criteria. Include any relevant drawings, schematics, letters of support, etc. in the Additional Information (Optional) section in the online tool.

**QUESTION 96:**

We have a total project value before in kind of \$1.1M, with in kind it would drop below \$1M. Can we propose that or does the total project value before in kind need to be at \$1M or below?

**RESPONSE 96:**

The financial parameters identified in Tables A, B, C of Annex A refer to the resulting contract value and not the total project value.

Refer to Annex A – Project Types and Parameters, subtitle Project Parameters for further details.

**QUESTION 97:**

We are proposing a 2 phase project. In the proposal for the second phase, for the current SRL level, should we indicate today's SRL level or the one expected at the end of the phase 1 project?

**RESPONSE 97:**

Phased projects include two distinct proposals. For more information on the requirements for phased projects, refer to Annex A – Project Parameters and Phased Projects. The SRL listed should be the one that applies to that distinct project phase.

**2) At PART 4 – EVALUATION PROCEDURES AND BASIS OF SELECTION, 4.2.3**

Point-Rated Evaluation Criteria;

**DELETE:**

Proposals must obtain a minimum score for the technical merit, as well as a minimum overall pass mark

Solicitation No. - N° de l'invitation  
W7714-19DRDC/B  
Client Ref. No. - N° de réf. du client  
W7714-19DRDC

Amd. No. - N° de la modif.  
011  
File No. - N° du dossier  
062sv.W7714-19DRDC

Buyer ID - Id de l'acheteur  
062sv  
CCC No./N° CCC - FMS No./N° VME

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identified in Annex C. Proposals that do not meet both specified minimum pass marks will be deemed non-responsive.

***REPLACE WITH:***

Proposals must obtain a minimum score for the technical and operational criteria, as well as a minimum overall pass mark identified in Annex C. Proposals that do not meet the specified minimum pass marks will be deemed non-responsive.

**At PART 3 – PROPOSAL PREPARATION INSTRUCTIONS, 3.1 Who May Apply:**

***DELETE:***

A proposal submission must be comprised of a team that includes a Canadian Lead Government Department (LGD) (federal, provincial, territorial, municipal) and a public or private sector partner organization that is different than the LGD.

***REPLACE WITH:***

For Stream A S&T Challenges, a proposal submission must be comprised of a team that includes a Canadian Lead Government Department (LGD) (federal, provincial, territorial, municipal) and a public or private sector partner organization that is different than the LGD.

**All other terms and conditions remain unchanged.**