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**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Health Services Project Division (XF)/Division des  
projets de services de santé (XF)  
Terrasses de la Chaudière 5th Floor  
10 Wellington Street  
Gatineau  
Gatineau  
K1A 0S5

<b>Title - Sujet</b> ISC Backup Nursing Services	
<b>Solicitation No. - N° de l'invitation</b> 5A090-192272/A	<b>Date</b> 2019-09-19
<b>Client Reference No. - N° de référence du client</b> 5A090-192272	<b>Amendment No. - N° modif.</b> 003
<b>File No. - N° de dossier</b> 005xf.5A090-192272	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$XF-005-36760	
<b>Date of Original Request for Standing Offer</b> 2019-08-29	
<b>Date de la demande de l'offre à commandes originale</b>	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2019-10-08</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Chapple, Jeremy	<b>Buyer Id - Id de l'acheteur</b> 005xf
<b>Telephone No. - N° de téléphone</b> (873) 354-5628 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b>	<b>Yes - Oui</b>	<b>No - Non</b>
<b>Accusé de réception requis</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

**INDIGENOUS SERVICES CANADA (ISC)**  
**BACKUP NURSING SERVICES TO REMOTE, ISOLATED, AND SEMI ISOLATED  
FIRST NATIONS (FN) COMMUNITIES**  
**SOLICITATION NO. 5A090-192272/A**  
**AMENDMENT 003**

This amendment contains the following section:

**Section 1: Questions and Answers**

Note: Questions are numerically sequenced upon arrival at PSPC. A question and its answer will be provided via BuyandSell as the response becomes available. Potential Offerors are therefore advised that questions and answers may be issued via BuyandSell out of sequence. The following questions have been received. In accordance with Article 13 of the 2006 Standard Instructions – Request for Standing Offers – Goods or Services - Competitive Requirements (2019-03-04), which has been incorporated into the RFSO, the questions and corresponding answers are provided to all potential Offerors as set out below:

**Question 16:**

Please refer to Attachment 2 to Part 4- Pricing Schedule, Mandatory Financial Criterion. The requirement (for RN in all regions) reads: The all-inclusive firm hourly rate proposed by the Offeror for Regular Working Hours and Stand- By must not exceed \$92.04 (in Canadian Dollars, taxes excluded).

Please clarify whether Canada would reconsider an adjustment to increase the maximum firm hourly rate of \$92.04, in order to provide for the efficient supply of quality nursing services? The firm hourly rate of \$92.04 does not take into account the supplier's expenses for training, source deductions, incidentals, potential delayed travel and potential replacement costs.

**Answer 16:**

The maximum firm hourly rates stated in Attachment 2 to Part 4 do account for allowances such as training and source deductions; please refer to RFSO Amendment 002, Question and Answer 12 in which Canada has explained how the maximum firm hourly rates were established.

Under the resulting Call-ups Canada will reimburse Contractors for all authorized travel and living expenses reasonably and properly incurred in the performance of the Work, for all travel originating from within Canada, in accordance with Annex B of the RFSO. As a result, the majority of costs associated with travel, including travel delays, do not need to be incorporated into an Offeror's proposed hourly rate.

As such, Canada does not currently anticipate increasing the maximum firm hourly rates sated in Attachment 2 to Part 4.

**Question 17:**

5.1.1 Integrity Provisions – Declaration of Convicted Offences:

- a. If the Offeror has not been convicted of or charged with any criminal offence, is it necessary to submit the Integrity Declaration Form with its offer?
- b. What are the certifications required by the Integrity Provisions?
- c. Can the offer be rejected if it includes the Integrity Declaration Form, but the Offeror was not required to submit that form?

**Answer 17:**

- a. In accordance with the Integrity Provisions of the Standard Instructions all Offerors must provide the declaration form with their offer, if applicable, to be given further consideration in the procurement process. If, in accordance with the Integrity Provisions of the Standard Instructions, submission of a declaration form is not applicable to the Offeror then a declaration form should not be submitted as part of the Offeror's offer.
- b. Please refer to article 5.1.1 and article 5.2.1 of the RFSO.
- c. If, in accordance with the Integrity Provisions of the Standard Instructions, the declaration form is not applicable to the Offeror then it should not be submitted. Whether or not an offer is rejected due to the Integrity Provisions will be determined on a case by case bases depending on the content of the specific declaration form submitted with the offer.

**Question 18:**

5.2.2 Federal Contractors Program for Employment Equity – Standing Offer Certification:

To meet the requirements, does the Offeror need to fill out the Agreement to Implement Employment Equity (LAB1168) and attach it to the offer, or simply indicate in the offer that it is not named on the FCP Limited Eligibility to Bid list?

**Answer 18:**

Offeror's should not appear on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list.

Canada will have the right to declare an offer non-responsive, or to set-aside a Standing Offer, if the Offeror appears on the "FCP Limited Eligibility to Bid" list at the time of issuing of a Standing Offer or during the period of the Standing Offer.

By submitting an offer, the Offeror certifies that the Offeror is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list:

<https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html#afed>

**Question 19:**

5.2.3 Canadian Content Certification:

To meet the requirements, does the Offeror simply need to check “The Offeror certifies that: ( ) the good(s) offered are Canadian goods as defined in paragraph 1 of clause A3050T.”?

**Answer 19:**

Offerors should review clause A3050T to determine if the services they are offering in their offer are considered Canadian services.

If the services being offered by the Offeror meet the definition of Canadian services as defined in paragraph 4 of clause A3050T, then Offerors must certify that the services being offered are Canadian services by adding a mark (ex. a checkmark or the “X” symbol) within the certification box of the Canadian Content Certification.

If the services being offered do not meet the definition of a Canadian service as defined in paragraph 4 of clause A3050T, then Offerors must submit a blank Canadian Content Certification with their offer; in these instances the services being offered will be treated as non-Canadian services.

**Question 20:**

6.2 Financial Capability:

To meet the Financial Capability requirements does the Offeror need to include any financial information in its offer? If so, what information?

**Answer 20:**

The Offeror is not required to submit any information with their offer in order to meet article 6.2, Financial Capability.

However, in accordance with SACC Manual clause M9033T, Offerors must send the required information to the Standing Offer Authority within fifteen working days if requested by the Standing Offer Authority.

**Question 21:**

To meet the requirements of article 7.2.1 does the Offeror need to prove in its offer that it complies with points 1, 2, 3, 4 and 5? If so, how?

**Answer 21:**

Offerors must, at all times during the performance of the Standing Offer, hold a valid security clearance, issued by the Canadian Industrial Security Directorate (CISD), Public Works and Government Services Canada (PWGSC) that meets the requirements of article 7.2.1.

Offerors who do not currently hold a valid organization security clearance through the Contract Security Program, or who need to upgrade their existing level of security clearance, should submit a request for sponsorship to [TPSGC.PASACOCSI-APISCNSSO.PWGSC@tpsgc-pwgsc.gc.ca](mailto:TPSGC.PASACOCSI-APISCNSSO.PWGSC@tpsgc-pwgsc.gc.ca)

Refer to RFSO Amendment 001, Question and Answer 3.

**Question 22:**

Attachment 1 to Part 4:

In M2 and P1 for each Region and Category, the Offeror is asked to demonstrate experience, between September 1, 2016 and August 31, 2019, as a nursing services provider in the communities listed in Appendix A of Attachment 1 to Part 4 – List of Remote, Isolated and Semi-Isolated First Nations Communities. Since 2003, our company has provided nursing services at nursing stations and health centres in Remote, Isolated and Semi-isolated communities in Quebec (James Bay, Nunavik, North Shore etc.) and in Nunavut, but not all of those communities are included in Appendix A of Attachment 1 to Part 4.

Would it be possible to expand the list to include communities not served by ISC?

**Answer 22:**

Refer to RFSO Amendment 001, Question and Answer 1 and modifications 1,2,3,4,5,6,7,8.

**Question 23:**

Attachment 2 to Part 4:

The mandatory criteria for each Region and Category state that the Offeror's proposed hourly rate must not exceed the identified hourly rate (for example, \$92.04 for Ontario – RN).

Does this restriction apply to each of the five periods (year one of the standing offer and each of the four option years), or to year one of the standing offer only?

**Answer 23:**

The Offeror must respond to the pricing schedule by including in its financial offer its quoted all-inclusive firm hourly rates for Standing Offer Year 1 in Canadian Dollars, excluding taxes. The Offeror's firm hourly rate for each subsequent Period will be established as the preceding Periods' firm hourly rate increased by 2%.

**Question 24:**

Before submitting an offer to the Public Works and Government Services Canada Bid Receiving Unit, is it mandatory to register as a supplier? Is having a Procurement Business Number (PBN) sufficient to be authorized to bid?

**Answer 24:**

In order to submit an offer Offerors should register as a Supplier in the Supplier Registration Information (SRI) system and create a Procurement Business Number (PBN) for their company.

Please consult the following link for guidance on registering as a Supplier <https://buyandsell.gc.ca/for-businesses/selling-to-the-government-of-canada/register-as-a-supplier> or call the InfoLine at 1-800-811-1148.