



NEGOTIATED REQUEST FOR PROPOSAL (NRFP) DC-2019-ST-01 ADDENDUM 1

NRFP DC-2019-ST-01 Benefits Consulting Services

Close Date/Time:

October 16, 2019
14:00 hours
Pacific Time

Issue Date: September 20, 2019

From: CTC Procurement

To: All Vendors

E-mail: procurement@destinationcanada.com

Below are answers to questions submitted in regards to the above noted NRFP as of September 11, 2019.

Q1. Please provide the reason why you have issued this RFP?

Answer: Please refer to NRFP document Section A.1 Purpose and Intent and Section C.1 Background for further details.

Q2. We are very interested in tailoring our submission as much as possible to align with Destination Canada's specific benefits program, goals, objectives, and challenges. Can you provide any insight into what has or hasn't worked well on your plan, planned initiatives or changes, or specific areas of interest?

Answer: Some areas of interest include controlling costs and ensuring plan design continues to meet the needs of our employees. Destination Canada does not anticipate a major change in the plan design in the near future but we are always looking at ways to add value to our employees.

Q3. We would welcome the opportunity to have a meeting or call with the Destination Canada team to discuss your goals directly. We would like to detail our approach to working with DC accordingly in our submission. Please let us know if a meeting or call is possible.

Answer: No, as part of the NRFP process we are unable to arrange calls with potential proponents during the submission period. We can, however, answer any further questions that you may have ahead of the deadline of 14:00 hours PT, September 27, 2019. Please refer to section B.3.2, Questions, in the NRFP for further details.

Q4. What was the date of the last benefits market survey?

Answer: Destination Canada's last benefit market survey was conducted in April 2015.