



RETURN BIDS BY E-MAIL TO:

Nina Caldwell
Nina.caldwell@canada.ca
Procurement and Vendor Relations
Shared Services Canada
427 Laurier Avenue West, 3
Ottawa, Ontario K1R 5C7

RETOURNER LES SOUMISSIONS PAR COURRIEL À:

Nina Caldwell
Nina.caldwell@canada.ca
Acquisitions et relations avec les fournisseurs
Services partagés Canada
427 rue Laurier Ouest, 3
Ottawa, Ontario K1P 0B6

REQUEST FOR PROPOSAL AMENDMENT

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

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427 Laurier Avenue West, 3rd floor | 427, rue Laurier Ouest, 3 ième étage
Ottawa, Ontario K1R 5C7

Title – Sujet TWO PRODUCTION PRINTERS FOR STATISTICS CANADA	
Solicitation No. – N° de l'invitation 2BP980995	Date September 25, 2019
Client Reference No. – N° référence du client J029792	
File No. – N° de dossier 2BP980995	
Solicitation Closes – L'invitation prend fin at – à 2:00 PM on – le October 4, 2019	Time Zone Fuseau horaire Eastern Daylight Time (EDT) / Heure avancée de l'Est (HAE)
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Inquiries to : - Adresser toutes questions à: Nina Caldwell	Buyer Id – Id de l'acheteur
Telephone No. – N° de téléphone : 613-882-8328	FAX No. – N° de FAX Not applicable
Destination – of Goods, Services, and Construction: Destination – des biens, services et construction : Statistics Canada Ottawa, Ontario	

Vendor/firm Name and address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Facsimile No. – N° de télécopieur	
Telephone No. – N° de téléphone	
Name and title of person authorized to sign on behalf of Vendor/firm (type or print)- Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature _____	Date _____

REQUEST FOR PROPOSAL AMENDMENT NO. 001

Request for Proposal Amendment no. 001 is raised for the following reasons: To amend Annex A, to clarify Optional Specifications with discount applied, Questions and answers and to extend the closing date.

1. Annex A – ADD:

The reasoning behind this requirement is that Statistics Canada is required to print the Census which entails printing mostly on legal size paper. The industry has changed the paper path by which this paper runs through the machines; to short end first rather than long edge first which has a direct impact on the speed by which the documents are printed. Therefore Canada requires faster ppm machines to counterbalance this technical change by the industry. Based on that technical change your machines have to meet the 3,000,000 impressions legal size.

2. A4. Optional Specifications with discount applied (Discounts will be applied to the evaluated cost for meeting the following criteria)

These are optional extras they are not mandatory.

3. Questions and Answers

Question 1:

Can you please extend the submission deadline to Friday October 11, 2019?

Answer 1:

Yes, the closing date has now been changed to October 4, 2019.

Question 2:

How many files do you have on your pre-press software? What is the expectation for those files?

Answer 2:

Quantities vary but at least 40% of all work would pass thru the pre-press software in order to edit and/build the documents.

Question 3:

Can you respectfully reduce the stacking capability to 3,000 sheets as to have commonality between the two (2) devices?

Would you accept a combined output of 6,000 sheets total stacking capability?

We are asking this question to better understand why the medium production device has a higher capacity output requirement than the high production device.

Answer 3:

Here is the amendment to the output stackers capacities:

A2.7 – Capacity output stacker tray must accept a minimum 2000 sheets of 20lb bond paper without production.

A3.9 High capacity output stacker must accept a minimum 3500 sheets of 20lb bond paper without interrupting production.

Question 4:

The Common Criteria certification is typically for office multi-function devices and not relevant for production devices across the industry. Can you respectfully remove this requirement?

Answer 4:

Please remove this clause.

Question 5:

Please provide the current make and model of the devices currently used including average monthly volumes by device?

Answer 5:

Requirements can be found in the RFP.

Question 6:

Mandatory Technical Requirements – Medium Production Printer

Please clarify the minimum number of sheets for the output stacker tray? Based on the requested quantity of paper trays (4) with a minimum of 500 sheets, would 4000 sheets output stacker tray be sufficient?

Answer 6:

Please refer to Questions 3 answer.

Question 7:

A3.1 Mandatory Technical Requirements – High Speed Production Printer

Upon reviewing the speed requirements versus the average monthly volume it appear that no vendor has machine that is not substantilly over specification for this volume of 3,000,000 per month. The closest speed would be a 266 page per minute and next at 288 pages per minute. We respeciffully request a slight change to a **minimum** speed of 250 pages per minute, as long as the recommended monthly duty cycle is at least 30 percent higher that the average monthly volume of 3,000,000 impressions. In this case a 250 page per minute device with a recommended monthly duty cycle of 6,000,000 impressions will more than adequately meet the volume requirements. On a comparative basis if we look at a print run of 50,000 impressions a 250 page per minute device will finish in 200 mins while a 255 page per minute device will finish in 196.07 minutes. This is a nominal difference of 3.93 minutes. Allowing a 250 page per minute device will ensure more than one (1) or two (2) bids and offer better value for Canada. As it currently stands, combined with question 4 below, only one vendor is compliant with this Solicitation.

Answer 7:

We will accept a minimum of 250 pages per minute and refer to added blurb at the beginning of the SOW.

Question 8:

A3.1 Mandatory Technical Requirements – High Speed Production Printer

Please clarify:

"Must be able to increase speed to improve production for temporary periods of high volumes of production and come back to regular speeds without having to interrupt ongoing activities".

Answer 8:

We currently have production devices with the capability of increasing and/or decreasing speeds in respect with the devices series. It is known in this industry that, regardless of the make, production copiers that are based on the same model series are running from the same engine. It's the licensing that dictates the speed option of the device. This approach will save the Crown extra expenditures in the years prior and after the printing of the Census as we wouldn't have to purchase a third device and/or change unit in order to meet production deadline.

Question 9:

A2.7 & A3.9 Mandatory Technical Requirements

Please clarify A3.9

"High Capacity output stacker must accept a minimum 2500 (2000) sheets of 20lb bond paper without interrupting production"

Is Canada accepting a 2,000 sheet out or a 2500 sheet output of 20lb bond paper?

Please clarify A2.7:

"High capacity output stacker tray must accept a minimum 5000 (4000) sheets of 20lb bond paper without interrupting production"

Is Canada accepting a 4,000 sheet out or a 5,000 sheet output of 20lb bond paper? Also, it seem odd that the lower volume device requires a higher output capacity than the higher volume device, please clarify?

Answer 9:

Please refer to question 3 for the answer.

Question 10:

A4.3 Mandatory Technical Requirements – Optional Specifications with Discount Applied

As an alternative to tape binding (only offered by Canon and Xerox), would Statistics Canada accept an inline square back saddle stitch of up to 200 sheets? This requires far less intervention, has no impact on productivity/speed and is a much cleaner, appealing finished product. It is also better value to Canada as there is no requirement to purchase glue and or tape. It is also more productive and there are no delay due to heating glue etc..

Answer 10:

These A4 specifications are optional; they are not listed under the mandatory requirements. We will not accept other online solutions since we already have various offline equipment including a saddle stitcher.

Question 11:

In Annex J (Supply Chain Integrity Process (SCI) Process, on page 49 under the heading Mandatory Ongoing Qualification Submission Requirements, Canada references a supply chain scope diagram attached under Section 3. However, section 3 appears to be missing. Is there a section 3?

Answer 11:

There is no Section 3, listed.

Question 12:

On page 50 of the same section, Canada states that “while submitting the information is mandatory, Bidders are requested to provide the SCSI by using the SCSI Submission Form”. Please confirm these are the bid forms provided in the RFP.

Answer 12:

Correct, the bid forms.

Question 13:

A3.1 Mandatory Technical Requirements – High Speed Production Printer - “Based on the mandatory requirements of 255 PPM print Speed for the High Speed Unit and the vendor will have the ability to provide variable speeds up to 255 PPM and below during slower periods only one vendor has this ability. Would Statistics Canada consider a bid that met all other mandatory criteria with 3 Units with a combined print speeds of 408 PPM (3 x 136 PPM)?” This option would give Statistics Canada significantly more redundancy during their busiest periods with three units vs two.

Answer 13:

Our environment does not allow a third production copier due to the footprint.

ALL OTHER TERMS AND CONDITIONS OF THE REQUEST FOR PROPOSAL (RFP) REMAIN UNCHANGED.